

BROWNWOOD, TEXAS, THURSDAY, MAY 31, 1928

Walker-Smith Large Southwest Distributor

J. A. WALKER, President



WALKER, CAME TO TEXAS WHEN YOUNG MAN, NOW HEAD OF WALKER-SMITH CO.

MR. J. A. WALKER was born in Lima, Arkansas. His father was a lieutenant in the Northern Army of Virginia, C. S. A., and was killed in the battle of Antietam. He came to Texas when quite young, and Texas has been his home ever since. He received his education in the Baylor University, and the Vanderbilt University. Certificates of distinction in scholarship were issued him from Vanderbilt University.

Mr. Walker has abiding faith in the future of Texas, and foresees great development for this section. He takes great pride in the organization that bears his name, and into this business went the strength and best thought of his active business years. The growth and expansion of this business is watched by him with interest, and its steady progress is a source of great satisfaction to him. The principles laid by him and his collaborator, Mr. J. L. Smith as a foundation for the building of this great business, have guided the directorate through the years. So convincingly earnest has been his espousal of these principles, they have become inexorable.

Mr. Walker has made Brownwood his home since 1900, and has ever been eager to help in the upbuilding of the town and country. His counsel has been anxiously sought and studiously followed by many successful men of this and other sections. Liberal always in helping a worthy cause, yet so modest concerning matters he sponsors and promotes that few men indeed know the extent of his donations and good work. Schools, churches and individuals could testify to same.

Backs Colleges

Mr. Walker feels that a Christian education, as offered by denominational schools, affords the best opportunity to broaden and round out the lives of those seriously seeking learning. This belief caused him, while yet a young man, to serve as trustee of Simmons College in its early days when it was struggling for existence. When he moved to Temple he relinquished his place as trustee of Simmons but was not long to be out of the work. Baylor needed just such material to direct its destinies, and he was elected and accepted a place on its Board of Trustees. The far-reaching good done by this school and its glorious achievements are but the natural outcome of the sacrifices and labors of such men as he.

He is much interested in Howard Payne College, is a member of the Board of Trustees of that institution, and is responsible in a large measure for the present state of excellence this school has attained. He has been of great financial assistance to the school, and proceeds from the endowment fund he established for the school has rendered a needed help. Just recently he set up a large trust fund, the income from which will augment the proceeds from his endowment fund; and these incomes are badly

needed and much appreciated by the college. Through the years his influence was felt in the student body, the faculty and Board of Trustees. He is honored and loved by all true supporters of this world-serving institution. Mr. Walker has the faculty to select and fathom good investments. His interests in gold and silver mines in Old Mexico, and some of the best stocks and bonds of this country, are proofs of his almost unerring judgment. His banking interests and mercantile investments scattered over Texas and other states stand as a monument to his business sagacity. He is a deacon in the First Baptist Church and contributes liberally to the support of same. He is a member of the Brownwood Country Club, a golf enthusiast; and when his health permits, takes great delight in this recreation.

HISTORY OF CANNING INDUSTRY

CANNED foods have become such a staple necessity in our lives—and the industry so important—that every merchant should know the following general facts about its history—both for his own information and for that of his customers.

During the latter part of the Eighteenth Century, as a military measure, the French Government offered a bounty of 12,000 francs for a method to insure the better preservation of foods. The need of such knowledge was very great at that time in order to reduce the loss through waste and spoilage in foods used in military and naval stores. Among the many capable men attracted by this offer was Francois Appert, a French scientist, who began experimenting in 1795. In 1804 he attained his first success by heating the product and then hermetically sealing the container. He was awarded the prize and has since been honored as the discoverer of the art of canning.

There is nothing secret in the process of canning. Appert, did not know why food kept when treated according to his method, although he ascribed it to the exclusion of out-

EMPLOYEES ARE BEST ASSETS OF BUSINESS

In considering its assets, Walker-Smith Company counts as one of its greatest the fine degree of good fellowship and loyalty that exists among its many employees. Realizing that the best work is always done by those satisfied with their environment, The Company has exerted itself in an effort to make the surroundings of its employees all that could be desired. For the convenience of the employees there has been installed every modern mechanical device looking to the handling of the work with the greatest possible speed and accuracy, and with minimum effort. Convenient hours are arranged at all branches and the health and well being of each employee is carefully looked after in every detail. In return for its efforts, this Company has been rewarded with a keen sense of loyalty from its employees seldom found in organizations of its magnitude.

Upon first acquaintance, friends of this big concern often marvel at the great number of employees that remain with the Company year in and year out over a long period of time, some of whom have spent the productive period of an average lifetime in its service.

Walker-Smith Company realizes there is something more in business than just dollars and cents, and something more to be considered at the end of the year than net earnings. Each employee is made to feel that the Company's success depends, to the extent of that particular one's capacity, on the manner in which he or she performs the work assigned.

Therefore, it is not strange, when one considers the above, that the keynote of Walker-Smith's personal success, as felt and practiced by those responsible for the handling of the many intricate details that go to make up the daily routine of its business, is struck in the following quotation:

"I believe in myself and in my job. I will swing this job better than anyone else could swing it. I believe in my fellowmen connected with my house. I believe in my firm and its merchandise—ther good name is my good name. I believe in the immortality of work well done."

"Each hammer blow, each problem solved, each task performed with care. Becomes a step immortal—adds a step upon the stair, On which future ages must climb on toward the sun Just as this generation builds on what the past has done."

HEADQUARTERS OF COMPANY IS LOCATED IN BROWNWOOD

LOCATED at Brownwood, and having headquarters for its vast organization at this point, Walker-Smith Company is one of the largest food distributors and food manufacturers of the great and growing Southwest.

Walker-Smith Company is one of the largest and best known grocery jobbers west of the Mississippi River. In 1894 J. A. Walker, J. L. Smith and C. U. Yancey organized a partnership under the name of Temple Grocer Company with an investment of fifty thousand dollars. In 1895 the partnership was incorporated with a capital of one hundred thousand dollars. The wholesale grocery business of Ramsey-Garnett & Company was delivered under a purchase contract made a short time prior to the incorporation. J. A. Walker was elected president, J. B. Garnett vice-president, J. L. Smith secretary-treasurer. Headquarters were maintained at Temple and the Brownwood house operated as a branch until 1899. At that time the Temple house was sold to the Rotan Grocery Company of Waco and headquarters were moved to Brownwood. Mr. Walker, the president of the corporation, who also managed the credits and finances, came here at that time and his family followed in January, 1900. Brownwood has been his home ever since.

In 1903 the capital was increased to two hundred thousand dollars, and in 1907 to four hundred thousand dollars. In 1910 an additional increase of one hundred thousand dollars was made, bringing the capital to five hundred thousand dollars. In 1917 the capital was doubled, making a million dollars. This increase of one hundred thousand capital all along has been greatly

J. L. SMITH



J. L. SMITH, ONE OF THE FOUNDERS AND SECRETARY- TREASURER UNTIL DEATH

JAMES LOWRY SMITH was a native of Texas. He was born at Independence. Received his education at Salado College, of which his father, Professor James Lowry Smith, was President. He completed a course at Island City Business College at Galveston in 1882.

Mr. Smith started his business career with Burns, Walker & Company of Colorado. In 1886 he became a junior member of the firm. In 1888 the town of Amarillo was laid out. Burns, Walker & Company established a branch house there, and to this frontier post as manager, full of hope and energy, went young Smith, the pioneer. In 1889 he purchased the interest of F. M. Burns and the company name was changed to Smith & Walker. Under the wise guidance of Mr. Smith this business grew to be the largest, best and most favorably known establishment in all Northern Texas. Ranch supplies and general merchandise was carried, and quite an extensive banking business done in connection with the mercantile business.

In 1895 Mr. Smith went to Temple and joined his partner, J. A. Walker, in the organization of the Temple Grocer Company, which was the beginning of Walker-Smith Company. He remained in Temple, active in the wholesale grocery business until 1899, when he moved back to Amarillo to give personal management to the business of Smith-Walker Company.

Organize Bank
In 1902 the Smith-Walker Company's mercantile interests were disposed of and a private bank was organized under the name Smith-Walker Company, and Mr. Smith became its president. Later this bank became the National Bank of Commerce. Mr. Smith disposed of his interests in the National Bank of Commerce and organized and became a director in the Guaranty State Bank, now the Amarillo State Bank.

Mr. Smith was secretary-treasurer of Walker-Smith Company from its organization until his death. Though he lived many miles from the organization's headquarters, he answered every call made on him for counsel and advice. He pointed with pride to the progress of the organization, and it was a source of great comfort to him to feel

strengthened by a substantial surplus. With the exception of one hundred thousand dollars, the above mentioned increases came from the surplus account, or the earnings of the company.

Garnett Resigns

In 1910 Mr. J. Blackwell was made vice-president to succeed the late J. B. Garnett who resigned. Mr. Blackwell remained vice-president and general manager until failing health compelled him to give up the work. In 1923 C. Y. Early succeeded him. In May, 1927, D. Coalson was elected secretary-treasurer, this office having been left vacant by the death of Mr. J. L. Smith, who had been secretary-treasurer continuously since the organization. Mrs. James L. Smith was elected a director in May, 1927.

The present Board of Directors is composed of P. A. Walker, President; C. Y. Early, Vice-President; D. Coalson, Secretary-Treasurer; Mrs. James L. Smith and J. R. Stone.

The organization were farsighted enough to see the wonderful opportunities in this section for development along all lines, and knowing that feeding the multitude would always be the world's biggest and best problem, decided to give this work their thought and energy. The aim of these pioneer organizers was to devote their time so it would be of real value to the public and to build up an organization of which they could justly be proud, and at the same time establish a business of which Texas would be glad to boast. How well they have succeeded in this cherished hope is answered by the organization as it now exists with its many branches located at commanding points from which its high-class salesmen are prepared to go to the trade of all West and South Texas, secure in the knowledge that their house is well prepared to render service to its many patrons.

"Square Deal"

"A square deal to all alike," has from the beginning been the motto of the founders and directors of this institution. This motto has been unflinchingly followed through good years and bad years, and the directorate can gladly say that not one dollar has come to it, of the many dollars that have passed through its treasury, but that the company rendered service one hundred per cent.

This good house is one hundred per cent American, and during the European War, when food distributors were under such drastic restrictions, not one word of criticism was ever spoken of Walker-Smith Company by the department established for regulating this industry. In its vault is a silk service flag showing that more than sixty of its young employees enlisted and wore with credit their country's uniform on land and sea. This flag has every star named and placed as enlistment was made. It is highly prized, and the two Gold Stars on its glorious folds will be forever sacred to the memory of its keepers.

West Texas has had its lean years as well as its fat years, and to know that in all the years covering the operations of Walker-Smith Company there has not been one year but that has shown a gain, speaks in unmistakable terms in favor of its motto. Not even the fateful years of 1920 and 1921 could stop the march though the tide was hard to stem, but to make the annual port safely and anchor securely from such a stormy voyage shows that the crew was loyal and inspired in them loyalty and unselfishness.

Mr. Smith took a leading part in the business, civic and religious development of the Panhandle country. He was a charter member and one of the first deacons of the First Baptist Church of Amarillo, a member of the Executive Board of the State Baptist Convention for more than twenty years. He was recognized over the state as a denominational builder, was admired and loved for his unswerving loyalty, and for constructive policies.

Mr. Smith was a strong believer in Christian education, and supported liberally the Baptist Denominational Schools over the state. Baylor University at Waco, Baylor College at Belton, and Howard Payne College were many times recipients of his generosity. Shortly before his death he finished paying \$10,000 to each Baylor University and Baylor College, and \$5,000 to Howard Payne Endowment fund. On a marble slab in the entrance to the Baylor Hospital is engraved a list of those who contribute of time and money to the erection of this great hospital. On this slab is the name of J. L. Smith.

Mr. Smith, in becoming a pioneer developer of the Panhandle, was but following in the footsteps of his father, Professor Smith, who was a pioneer educator of Salado and Central Texas. His grandfather was a colonizer of Texas and headed a company of colonists; was a veteran of the war of Texas Independence, and a noted Indian fighter. With such a background it was but natural that his love and devotion for Texas and Texas institutions was so great that no other place in the world held equal charms for him.

All employees are well paid. The Company is strong for the doctrine; "A laborer is worthy of his hire." Liberal vacations are given at the Company's expense, and reasonable sick-leave is granted, though all are cautioned of the importance of carrying sick benefits. Some years ago the Company put into operation a policy whereby Group Life Insurance is carried for its employees at the expense of the Com-

MRS. J. L. SMITH



MRS. SMITH, PIONEER OF WEST TEXAS SUCCEEDS HER HUSBAND AS DIRECTOR

Mrs. James Lowry Smith is a native of Mississippi; was educated at Mary Sharp College, Winchester, Tennessee. Went as a bride to Colorado, Texas, when that town was a Western frontier. Though not injured to Western life, she quickly and admirably adapted herself to the customs in vogue at that time in that bustling little city.

In 1888, Mr. and Mrs. Smith moved to Amarillo, where Mr. Smith owned and operated the first mercantile business in that city. Only two or three residences were standing on the present site of Amarillo when the Smiths established their home there.

Mrs. Smith, from the time she took up residence in Amarillo, became a leader in civic, social and religious work. She was a charter member of the First Baptist Church, organized and served as president for six years the Ladies' Aid Society, organized the first Literary Club (a Chautauque) in 1889. Organized and served as president for five years, the Civic League, now the City Federation. The League under her leadership started city planning and city beautifying. Elwood Park was landscaped and planted in trees.

Mrs. Smith has always been intensely patriotic. She organized the Esther McCrory Chapter Daughters of the American Revolution, which was named for her great-grandmother. She served

this Chapter five years as Regent. Under her leadership the Chapter grew and did much patriotic work. Mrs. Smith's activities were not confined to local work. She served the Daughters of the American Revolution as State Regent two years; the National Society D. A. R. three years as Vice-President General. Her power as an organizer was recognized by national leaders. When the President-General was authorized to organize a D. A. R. War Relief Service Committee, Mrs. Smith was appointed a member as director of the Western Division with nine states under her direction. It not only required energy and patriotism to perform well the duties of this responsible position, but keen foresight and clear business judgment were necessary. The records show that Mrs. Smith was equal to the occasion. About four million dollars was raised by this Committee and in this she had a leading part.

The heroism of her patriotic ancestors lives in Mrs. Smith. She was State Regent of the D. A. R. during most of period of the World War, hence is known as the "War Regent." She has worked zealously to implant in her D. A. R. sisters love and devotion for the principles for which their fathers fought. Mrs. Smith became director of Walker-Smith in May 1927, succeeding her husband, the late J. L. Smith.

Her heroism of her patriotic ancestors lives in Mrs. Smith. She was State Regent of the D. A. R. during most of period of the World War, hence is known as the "War Regent." She has worked zealously to implant in her D. A. R. sisters love and devotion for the principles for which their fathers fought. Mrs. Smith became director of Walker-Smith in May 1927, succeeding her husband, the late J. L. Smith.

pany, the term of employment of each governing the amount of his regular about two hundred and fifty employees. Anyone making a study of this business cannot help but conclude that it is a wonderful organization and doing a real service for this country.

"Yes," said one of the directors when interviewed, "I love the organization to a man. The very name Walker-Smith and Company is dear to my heart, and I am happy in my work."

Then reminiscence said: "Many changes have taken place since I started my work with the Company, more than a quarter of a century ago." He hesitated, then continued: "Yet I am glad to say that there is one thing that has not changed, and will not change, and that is the policy laid down by the founders—the underlying fundamental on which the structure is reared: A square deal for all alike; employees, customers, manufacturers, and all others with whom we trade or come in contact. The longer I stay in the work, the more I appreciate the importance of this principle and reverent and love those who embodied it in the early activities of the Company, and who are responsible

for it being so firmly fixed in the minds of all employees."

"I have reference," he said, "to Messrs. J. A. Walker and J. L. Smith, whose lives bespeak in unmistakable terms the beauty of such a principle."

Have 14 Houses
Fourteen houses with upwards of twenty storages enable the Company to serve satisfactorily the retail trade of South, Central, West and Northwest Texas, from Galveston to Amarillo. At many of these points large, modern, cold storages add to the value of the service and are much appreciated by the trade.

Candy Factory
"Everybody likes candy." Many good candies are marketed in Texas, and wherever good candy is sold, the leading brand made by Walker-Smith Company, "PECAN VALLEY," holds its own.

Walker-Smith Company had made some candy for a number of years when in 1906 they erected a three-story and basement candy factory. From that time on they have increased the scope of their territory on candy until now they cover not only the greater part of Texas but parts of New Mexico and Oklahoma. After operating the above mentioned plant for a few years the building was destroyed by fire. This necessitated the erection of the extensive plant in which they now operate. Continued and increasing business on the brands they manufacture proves that this industry is recognized and

(CONTINUED ON PAGE EIGHT)

CANDY FACTORY WORKERS



C. Y. EARLY



EARLY WORKED WAY UP TO GENERAL MANAGER OF FIRM

C. Y. EARLY, Vice-President and General Manager, is a native of Kentucky. He received his education in the public schools of Kentucky, the Katawa Academy of Katawa, Kentucky, and the Northern Indiana Institute of Valparaiso, Indiana.

While yet a youth he considered Horace Greeley's exhortation to young men and started West, his destination being California. He stopped off to visit in Brownwood and liked the town so well decided to make it his home. He secured a position in the Shipping Department of the Walker-Smith Company (then Temple Grocer Company) and entered on his duties, his first real job, behind a pair of well oiled hand trucks on Monday after Thanksgiving, 1888.

From the Shipping Department he went to the Sales Department. The first year on the road as salesman showed the company a large increase in volume in the territory he worked. He took great pride in

his work, kept everlastingly at it, and soon he became known as the heavy-weight salesman of West Texas. "Work 'em hard" was his slogan, and the specialty salesman that started with him on one of his trips on Monday and stayed with him all the week "drug his tracks" down the corridor of the "Crown Hotel" Saturday night. No credit man was necessary for his territory; he attended to the collections and adjustments himself.

Mr. Early left the Sales Department in 1910 and entered the Credit Department as Adjuster, and remained in this capacity until he became General Buyer in 1915. Through the perilous days of the World War, he so managed his purchasing as to bring great profit to his house. He was able to ride the deflation period without heavy losses.

In 1923 he was elected Vice-President and General Manager.

Through all these years he has been a consistent, whole-souled worker. Has watched the growth

of the Company and has taken great pride in its progress. Few indeed are the days since he began his duties as trucker to the present time—twenty-seven years—he has been absent from his work.

Mr. Early is president of the Southern Hotel Company and is connected with business enterprises of Brownwood that are making progress. He is active in church work and takes a keen interest in civic affairs, looking to the up-building of the town. He is president of the Board of Trustees of Howard Payne College, president of the Chamber of Commerce, a director of the North Texas Wholesale Grocers' Association, and for a number of years and until recently, was a director of the American Wholesale Grocers' Association. He is a Mason, and also a member of the Kiwanis Club. He is a member of the Country Club, and is (self-styled) the confederate golfer of the Club.

Sun-Kist Brand Asparagus Finds Constant Welcome

More than 95 per cent of the asparagus canned in the United States comes from California. Sun-Kist asparagus is grown in the rich delta lands of the Sacramento River. The superior quality of Sun-Kist asparagus is due not alone to the fact that it is grown in the rich soil of the Sacramento River delta lands, but also to the fact that there is no delay from the time it is cut until it is canned. Sun-Kist asparagus is cut early in the morning and is immediately delivered to the cannery, where it is canned in the very shortest possible space of time.

Sun-Kist asparagus grown and canned in this manner is far superior to the so-called fresh product which is bought in the open market, days and possibly weeks, after it has been cut. Once asparagus has been cut, its deterioration is rapid and unless it is canned within a few hours' time, the fibre toughens and it loses its delicacy and fine flavor.

SUN-KIST FRUITS FOR SALAD

This is a product that makes an instantaneous appeal to every woman who appreciates the really tempting, convenient and economical menu possibilities that it offers at all seasons of the year. It is a pack of a number of tempting fruits combined in a rich syrup—and is ready to serve as a delightful fruit cocktail or in any number of dainty fruit desserts and appetizing salads.

Getting Down to Cases

After reading ledged disquisitions upon optimism and pessimism we are still of the opinion that the difference between them are mainly a question of how the digestive apparatus is working.—Shoe and Leather Reporter.

J. R. STONE



MR. J. R. STONE is a member of the Board of Directors, and is General Fruit and Produce buyer, and buyer of grocery specialties for all houses.

Mr. Stone is an old Brownwood boy, having moved to Brownwood in his early boyhood, coming here with his parents thirty-four years ago. He became associated with the jobbing business soon after coming to Brownwood, being for a time City Representative for W. D. Douglas & Company. Later he entered this company's employ, going to the San Angelo branch in 1900 as cashier. His work was so satisfactory in that position that when the Brady branch was opened he was transferred to Brady as manager at that point, which position he held until being transferred to the home office and his present position in 1917. Mr. Stone's long experience in handling the trade in Texas especially qualifies him for meeting the demands of the position he holds.

Mr. Stone is a Mason, a deacon in the Austin Avenue Presbyterian Church, and a member of the Brownwood Country Club. His chief diversion is hunting, and he makes one or two special hunting trips to the big ranches in Southwest Texas each year, and exhibits allowable pride in showing his trophies upon his return each time. He also has a fine ranch North of the city where he enjoys spending a considerable part of spare time, looking after the grazing herds.

The Successful Merchant Keeps His Capital Moving

The most efficient capitalist in the world is the newsboy. He

makes 200 per cent a day. How? By keeping his money and his goods moving.

He starts in the morning with 50 cents. He buys 25 papers and sells them for 75 cents. He does this three times during the day. Result: At the end of the day he has \$1.25. He has sold papers and made 75 cents profit.

Your rate of profit depends more upon QUICK SELLING than upon high prices. It is more profitable to make 5 per cent a month, than to make 30 per cent a year.

Money lenders know this, but very few merchants do. That is why so many merchants have dead stock and a live overdraft.

Almost invariably when a business man is asked what he needs most, he replies "More Capital."

Generally, he is quite wrong. What he needs is to make a quicker use of the capital he has. Any man can double his capital, without borrowing a penny, merely by turning over his goods twice as fast.

If the average retailer will analyze the proposition he will quickly agree that his invested capital can be made to produce more profit, and in less time, by buying as nearly as possible, wholly from his local jobber—buying in small lots and often. His stock will always be fresh, no waste, no spoilage, and no idle money tied up in surplus goods because of quantity purchases from a distance.

There is no factor more conducive to rapid turnover than the handling of merchandise and brands which carry small sales resistance. May we interpolate here that those brands of merchandise handled by local jobber and pushed by him usually carry least sales resistance and take first preference by merchants as a means of quick turnover.

Every dollar is a little worker and the retailer must put it to work, not to sleep, so that it will get busy and come back to him in a few weeks, leading a new little dime by the hand.

Blue Ribbon Malt Made from Select Quality Materials

"Dot's what Louie uses" has become such a familiar phrase by reason of it being continually advertised that the average reader immediately pictures when seeing the phrase—Blue Ribbon Malt Syrup.

This product is made only from select raw materials and has grown to be the real leader in the entire section among malt syrups. It is one product that every retailer unhesitatingly recommends to his customers as being of superior quality and always gives perfect satisfaction.

D. COALSON



D. COALSON, secretary and treasurer, is a native Texan. He received his education in Brownwood schools and Howard Payne College. He started his business career with a large retail mercantile establishment of Brownwood. He soon proved his value to this concern, and was advanced to the position of General Bookkeeper and Assistant Credit Man. This place he filled creditably.

In 1912 he started in the Bookkeeping Department of Walker-Smith Company. So well did he perform his duties, he gained steady promotion and soon was chosen to head the Accounting Department. He has been a member of the Board of Directors for several years and succeeded as Secretary-Treasurer the late J. L. Smith.

Mr. Coalson is alert, always on the lookout for something new, studying to see if he can bring something into the Department or into the business that will save labor, lighten the work or improve the surroundings. He is a wizard at figures. If there is a man in the organization efficient in his line it is D. Coalson. He takes great interest in the personal welfare of employees and has been the means of assisting many of them over rough places.

Mr. Coalson has ranch interests in New Mexico and considerable investment in livestock in that section. He is a Mason, is past president of the Brownwood Retail Merchants' Association, and active member of the Better Merchandising Committee of the American Wholesale Grocers' Association. He is a deacon and treasurer of the First Baptist Church and takes an active interest in religious work.

He is a sympathetic, Christian gentleman in the fullest meaning of the term.

Gold Tip Gum is Novel Confection Gaining in Favor

Everywhere in this section one sees, displayed prominently in drug stores, groceries, confectioneries, etc., Gold Tip Gum. This product is rather new in this section but has met a ready response on the part of the trade. The unusual favor with which it has been greeted throughout Texas indicates what a wonderful quality product it is. This high quality and the unique package have created for Gold Tip Gum and Mints a permanent place with the consumers in Texas, as well as in other states.

LIPTON'S TEA
It is always a bit questionable as

to which is the most familiar name to the average citizen: "Sir Thomas J. Lipton" the yacht man, or "Lipton Tea." Just as Sir Thomas J. Lipton, the illustrious founder of this popular brand of tea, has become so well known throughout the world of sports, so this popular brand of tea has become a household word throughout the country, and now enjoys a sale which is seldom reached by food products.

Homesekers' Rush

On September 16, 1883, the Cherokee "Strip," a portion of Oklahoma territory, was thrown open to the public for free settlement. When the signal was given, 100,000 people rushed over the border line seeking sites for homes.

There Are Such

It is easy enough to be grouchy when things aren't coming your way, but the noble old growth of the man who will haul when everything is going O. K.—Winnipeg Tribune.

We Extend Hearty CONGRATULATIONS To WALKER-SMITH COMPANY On This, Their Thirty-Third Birthday And Compliment Their Policy of Helping Boost and Build Other Brownwood Institutions.

Ray Morgan Battery Electric Co.

Exide BATTERIES

33 YEARS OF SUCCESS

Is the History of

Walker-Smith Co.

Such a record of continuous growth could not be written except it be founded on a policy of fairness to its customers and unselfish service to the territory it serves. Because of their great success we extend to them our Hearty Congratulations.

May They Continue to Grow and With All Others Strive for a Bigger and Better Brownwood.

Community Natural Gas Company

In This Day of Much Business—When Men are Apt to Forget Their Friends it Affords Us Great Pleasure to Extend

Greetings and Congratulations

to the Entire Organization of

Walker-Smith Company

And to Remember Many Pleasant and Cordial Business Transactions With Them

Loyd Jones Motor Company

Dodge Brothers Motor Cars—Graham Brothers Trucks.

J. BLACKWELL

wood about 1902. His dynamic energy and the foresightfulness with which he presented his line of merchandise for the consideration of a prospective purchaser, impressed the manager of Walker-Smith Company. He was offered and accepted a position with the company as Adjuster and Credit Manager. So unflinchingly did he accept responsibility and so willingly carried out the wishes of the President in making adjustments, the management of the business was virtually turned over to him before he was officially appointed to that position.

He was elected as Vice-President and General Manager in 1919 and filled creditably that position until compelled to retire on account of ill-health.

It has never been the good fortune of a more energetic, trustworthy and loyal representative, director or official than he, and a sketch of its progress would not be complete without bringing his name into the record.

Friend of Man

One of the most efficient sweepers of the fields is the vesper sparrow, which we may recognize by the white outer tail feathers, says Nature Magazine. Many dwellers of the grass, insect larvae, leaf hoppers, army worms, young grass hoppers, are devoured during the summer; and innumerable weed seeds make up their fall and winter diet.



THE late J. Blackwell, while not at the time of his death connected with the organization, was for a number of years its active Vice-President and General Manager. He was a native of North Carolina, received his early business training as traveling salesman selling tobacco, traveling in Virginia, West Virginia, Arkansas, Louisiana and Texas. Mr. Blackwell came to Brown-

H. G. WILSON



H. GLIDDEN WILSON, the versatile young Credit Manager with Walker-Smith Company, began his career with the company in 1908 as office boy. It is a well observed fact that the quick-witted office boy, with grit and determination, has many opportunities to become acquainted with all of the workings of a large establishment. He, perhaps, has more opportunities than any other single employee.

"Glidden," as he is familiarly known to the large working force—through close attention to every duty entrusted to him, attracted the attention of the company's officials when he was a mere lad. He has won his way up from the bottom rung of the ladder.

As a youngster, he was into everything. When one was seeking information, it soon became the office by-word, "Ask Glidden." The result was: as soon as he was old enough, he was transferred to a read position where he gained much valuable information and experience which have been of wonderful aid to him since.

Being naturally gifted with an unusually good memory for names and faces, and a sunny disposition he made friends throughout the territory when he was a specialty salesman. Later, he was transferred to a position in the local office where he worked for about two years, becoming thoroughly conversant with general office work. From this position he was transferred to the field division of the Credit Department. He held this position until 1921, when he was transferred to the position of general credit manager, having credits for all houses in charge.

Mr. Wilson is perhaps one of the best known credit men in West Texas. He is a Mason, a member of several civic organizations, an elder in the Christian Church and County Chairman of the local Red Cross. His chief diversion is playing golf. In fact, he is so fond of

the game his friends say his occupation is that of golf playing and his diversion that of handling credits.

Concerning Coffee

The United States imports enormous quantities of coffee each year, the amount generally exceeding 1,300,000,000 pounds, or an average of about thirteen pounds for every man, woman and child represented in the census for 1920. Considerably more than 50% of this comes from Brazil, something over 20% from other parts of South America, 14% from Central America, and the balance from other parts of the world.

Long experience is necessary in the training of a coffee expert. There are so many different kinds of coffee, so much alike and yet with so many minor differences of size, appearance, color and cup quality, that very few people can correctly judge the quality of a bean by its appearance raw, and only an expert can its exact classification, even after roasting. The best test for the average merchant or consumer is by a sample infusion after roasting and grinding. One test is to pierce a small particle with a needle. Pure coffee remains hard even after long emersion in water. Another way is to pour ground coffee into cold water. If practically all floats it is likely pure coffee. If a large portion sinks, it is likely adulterated. These tests tell only of its purity—nothing of the flavor or aroma.

Proper blending is of paramount importance. The intent in high class blends is to obtain a smooth, mellow, aromatic liquor. Proper blending demands the roasting of each kind separately, the proper blending following. This is where the completely equipped plant handled by an expert in charge, and located near the distributing merchants, has a great advantage. The modern plant producing Pecan Valley and Club Lake Brands, operated by Walker-Smith Company, located in the heart of Texas, with an expert coffee man in charge, is able to offer to the consuming public of the highest order, a product of the highest order, and to make delivery immediately after roasting, which adds greatly to the quality of the product, since coffee deteriorates rapidly after roasting.

The fact that sales this year show the greatest increase of any year in the company's history, indicates the favor with which these brands are being received by the consuming public.

Oil of First Importance

In the temple at Jerusalem ritual oil was frequently employed. The ceremony in which oil was used was indicative of gladness; so its absence denoted sorrow or humiliation. Kings, priests and prophets were anointed with it. The Jews were required to include oil among the first-fruit offerings, and tithes of oil were also required.

P. C. BARNES



P. C. BARNES, traveling auditor, entered the company's employ in 1917.

He was reared on the farm finished high school work in 1913, and during the three following years came in touch with all of the varieties of work handled on a large stock farm.

He began his work with the Company in the warehouse quickly proved he was equal to every occasion where the demands of hard work were required, showed a disposition to learn, and has won continued advancement from that time. The experience gained by him in handling the many positions, from the bottom up, exceptionally well equips him for the position he now fills. He is a "bear" for detail work and doesn't believe a job is completed until it is done right. The boys of the many branches agree, with one accord, to this statement.

Mr. Barnes' diversion is fishing and hunting, but he says he gets quite as much fun out of work.

JONES IS HEAD RANGER BRANCH

WHEN the Ranger oil field began to show such promise in 1919, the Company became interested in that territory. Negotiations were opened with The Ranger Wholesale Grocery Company, whose business was taken over at the time, and Mr. F. A. Park, salesman who had been with the Company for a number of years, was transferred to that point as manager.

A well-assorted stock of merchandise has always been carried at Ranger and that point has enjoyed its full share of the trade from the territory.

Fortunately, during the big oil

boom, the citizens of the town of Ranger and immediate surrounding territory saw the benefits to be derived from good roads. Good roads were built in almost every direction and the surrounding towns have been supplied with products from jobbing houses at prices that would have otherwise been impossible. This merely illustrates one of the many ways in which taxpayers may benefit the building of good roads.

Early last year plans were matured for replacing the lumber building there with a modern brick house. A spur track was also placed with the T & P so that the branch is now in a position to handle, on the lowest possible cost,

the large quantities of merchandise distributed from that point.

Desmond Jones, a Brownwood boy, is manager of the Ranger house. He went with Walker-Smith Company in the shipping department at Brownwood soon after completing his High School course. From the shipping department he went to the sales department, and has worked hard and conscientiously for the promotions that have come to him.

Liberty Lovers

A true lover of liberty doesn't try to take liberty with it.—Wall Street Journal

Indians Had Maple Sugar

The Indians were adept at maple sugar making before the coming of the white man. In fact, the whites learned of maple sugar from the Indians and imitated their process of tapping trees and boiling down the sap. The aborigines of America made both syrup and cake sugar of the most delicious kind. Such sugar was an object of barter among them.—Pathfinder Magazine.

Formation of Radium

Radium is formed by the slow disintegration of another mineral.

WALKER-SMITH COMPANY

That All Brownwood Has Been

Proud of Throughout Their

33 YEARS

Of Successful Business Here

We Extend to Them Congratulations and Best

Wishes on Their Birthday

BUCK TAILORING COMPANY

BECAUSE OF THE VALUE OF SUCH AN INSTITUTION TO ALL WEST TEXAS WE TAKE PLEASURE IN EXTENDING

CONGRATULATIONS

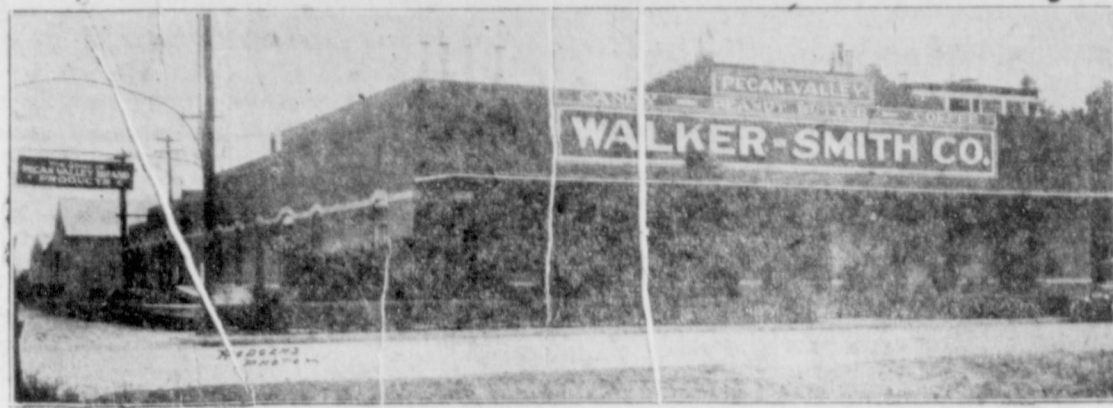
And Sincere Birthday Greetings to

Walker-Smith Company

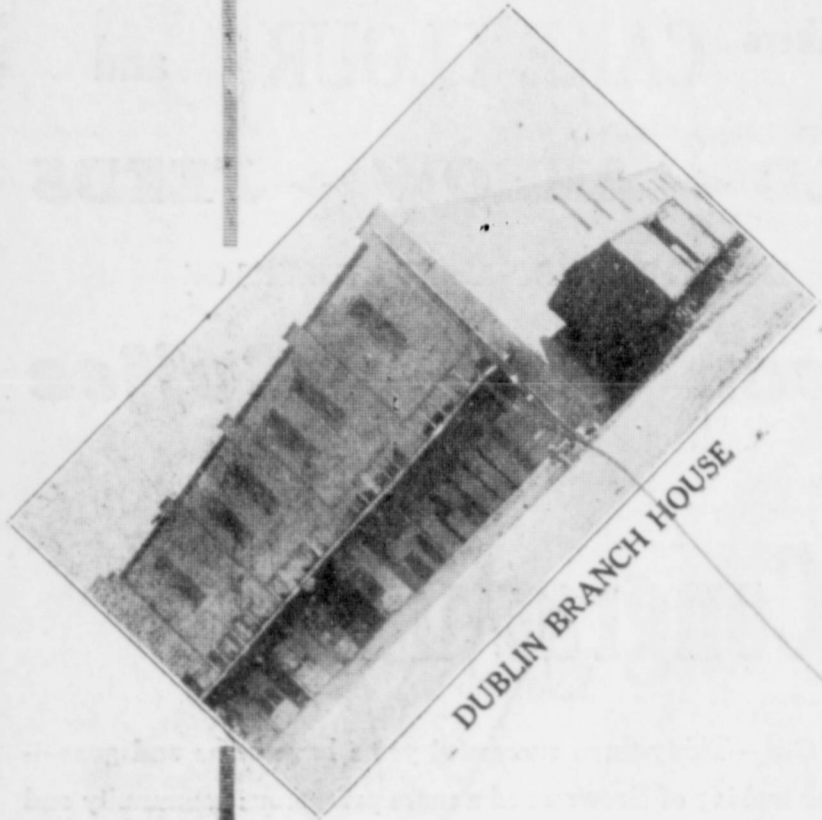
On the Occasion of their 33rd Anniversary

It Has Been Our Privilege to Supply the Furniture for Their Various Offices.

Empire Furniture Company

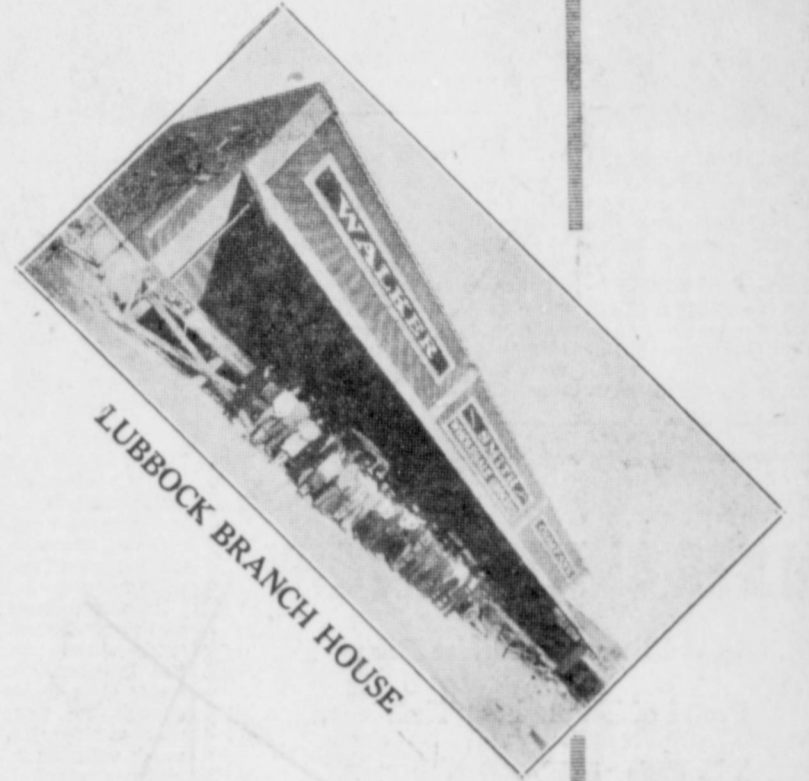


FACTORY—BROWNWOOD

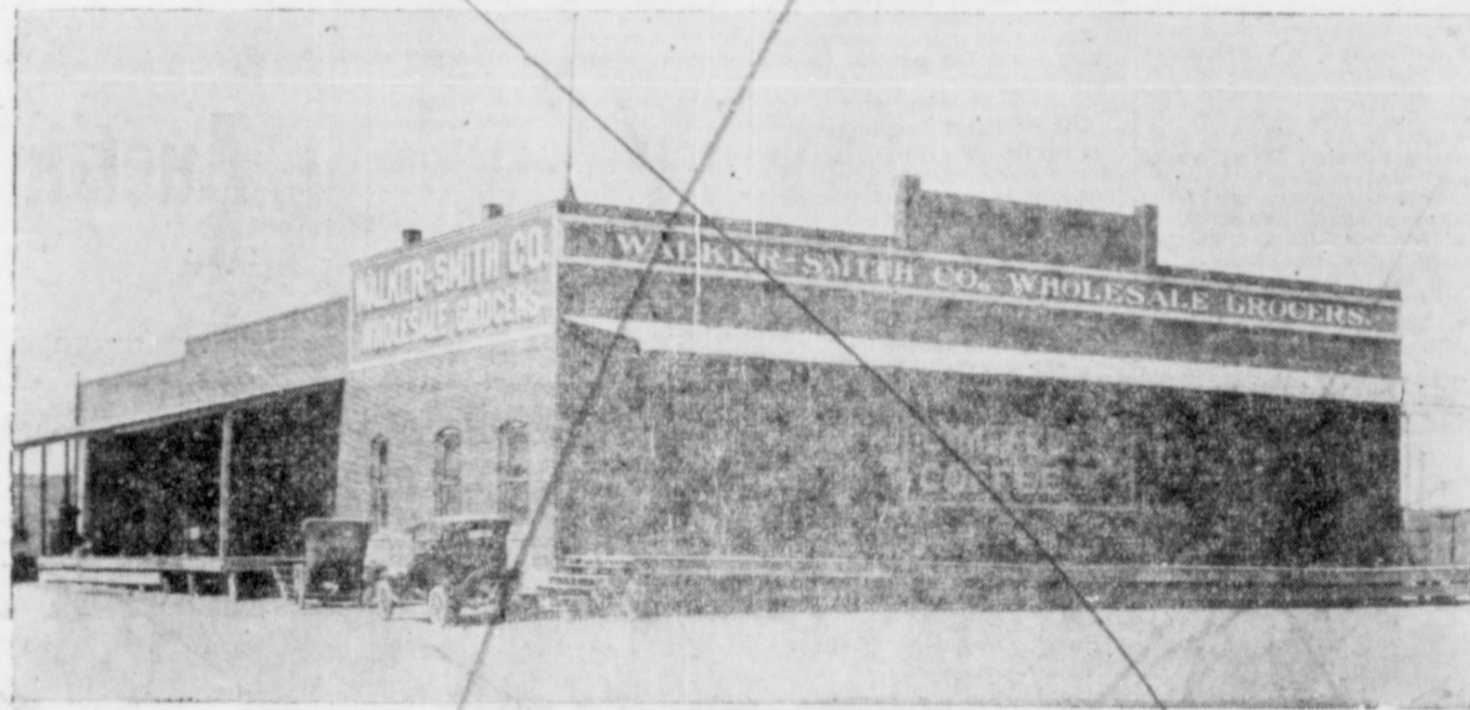


DUBLIN BRANCH HOUSE

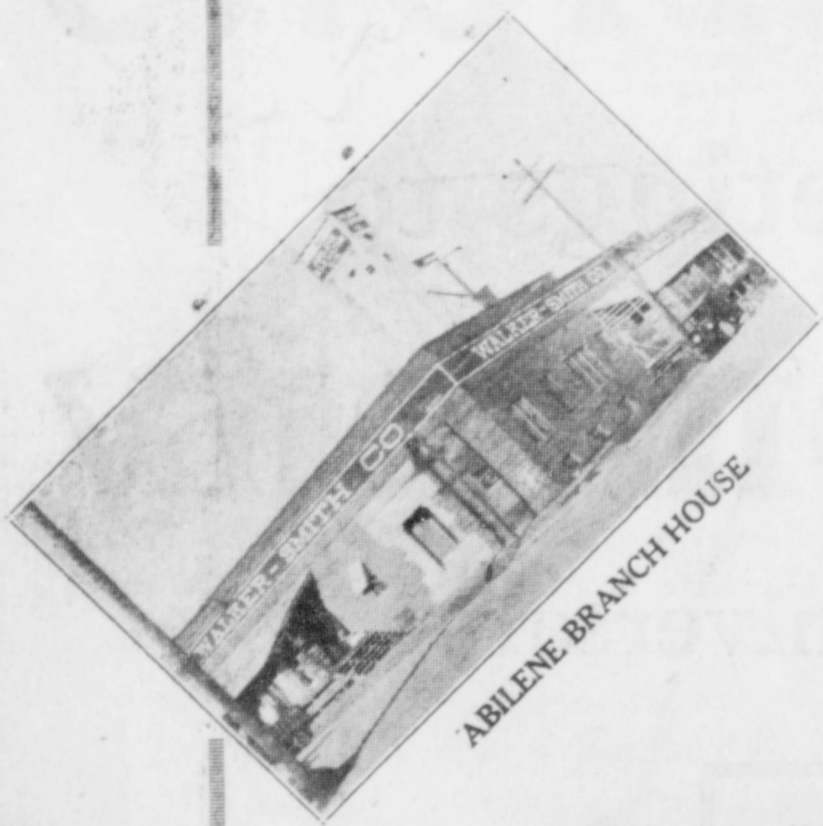
Home of
**PECAN
VALLEY
BRAND**



LUBBOCK BRANCH HOUSE

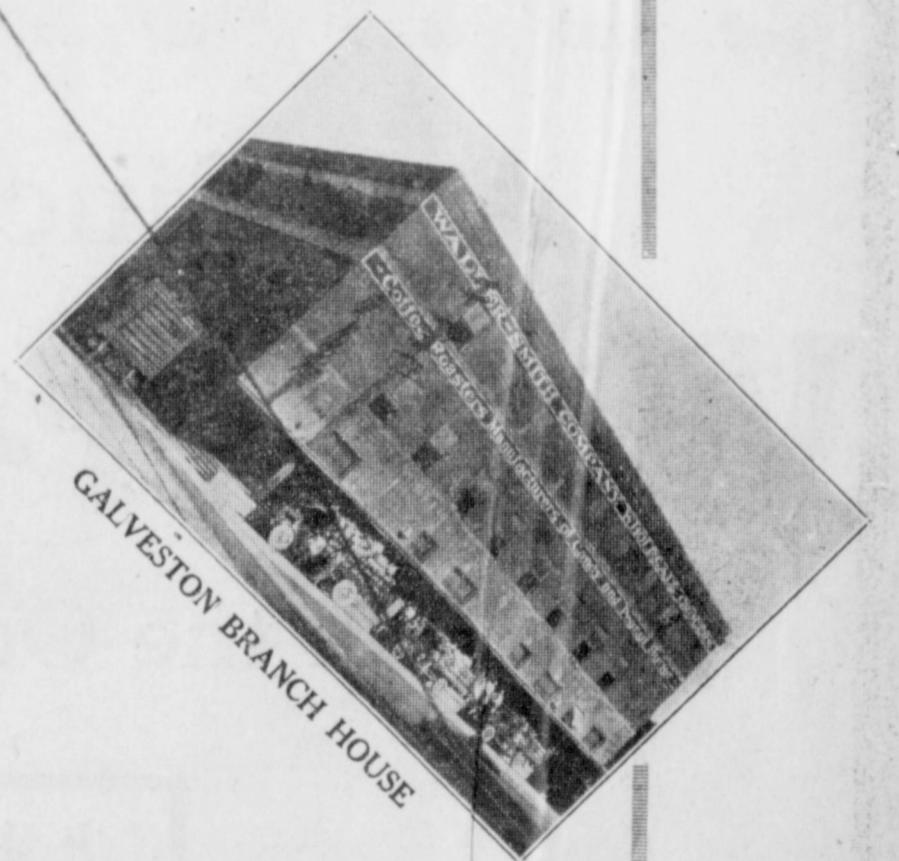


SAN ANGELO BRANCH HOUSE

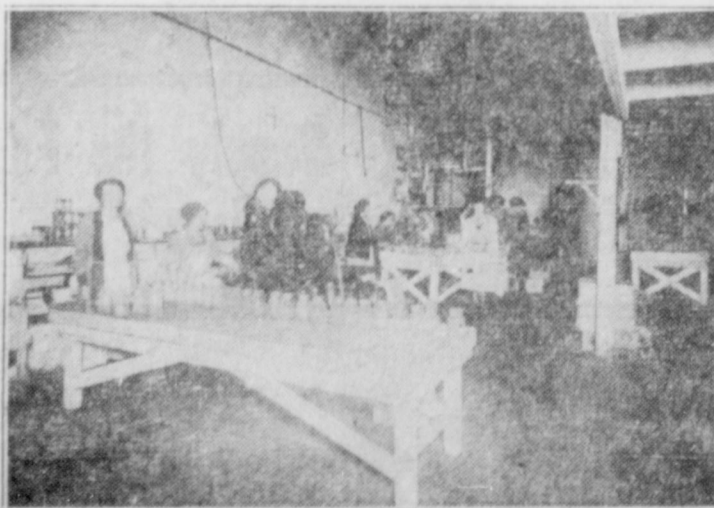


ABILENE BRANCH HOUSE

Coffee
Peanut Butter
Mince Meat
Shelled Pecans



GALVESTON BRANCH HOUSE



PEANUT BUTTER DEPARTMENT



GENERAL OFFICES—BROWNWOOD

Walker-Smith Co.

Wholesale Grocers,
Importers, Manufacturers



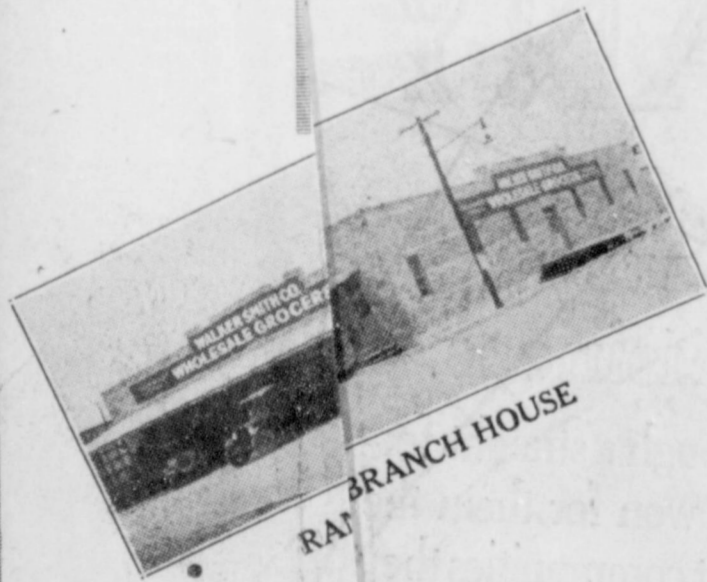
SWEETWATER BRANCH HOUSE



PLAINVIEW BRANCH HOUSE



BRADY BRANCH HOUSE



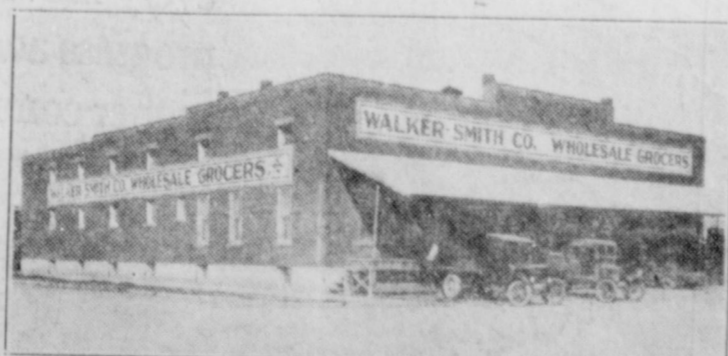
RAY BRANCH HOUSE

1894---1928

Celebrating Our
Third of a Century



BALLINGER BRANCH HOUSE



STAMFORD BRANCH HOUSE

W. R. Scrimgeour



Mr. W. R. SCRIMGEOUR, assistant in the Credit Department, Walker-Smith Company.

J. C. EPPS



Salesman for Walker-Smith since 1912

I. L. BROADDUS



In Traffic Department, Walker-Smith Company.

SUN-KIST SALMON IS PACKED FROM BEST OF ALASKA PRODUCTION

In selling canned salmon, it is important to keep always in mind the important fact that most people are not as familiar with salmon as they should be, do not know how many varieties are canned, and are unaware also how each differs from the other in quality, texture and flavor.

Under Sun-Kist brand is packed the very best of Alaska Red Sockeye Salmon—the rich, red salmon from the cold waters of Alaska. It is noted for its firm, yet tender flesh, and its fine red color.

know these important facts. Salmon is a nutritious food, whose content of protein places it high among the body-building foods. It is easy to serve and delightful in flavor. In fact, so good is it that it has a place on every table.

Brer Rabbit Syrup Old-Time Favorite With Texas People

Louisiana has long been noted for its production of high grade syrup. Penick and Ford, the manufacturers of Brer Rabbit Syrup, operate one of the largest refineries and factories in the country. They are constantly experimenting, working to produce a greater syrup that will satisfy the "sweet tooth" of every man, woman and child in the country.

The Sun-Kist label is just as distinctive as its name. Its striking appearance is due to simplicity in arrangement of color effects. There is a distinctive quality appearance about Sun-Kist packages, and in themselves, they are an appealing advertisement.

SOIL, CLIMATE IMPORTANT IN FRUIT CANNING

Soil and climate play an important part in the production of all varieties of California fruits, particularly berries; therefore Sun-Kist berries are canned in certain districts where conditions are ideal for the production of this fruit.

berry, which since its discovery in California and its growth in commercial quantities, is meeting a constantly growing demand everywhere. The Pacific Coast is noted for the delicious cherries which it produces. As the flavor and goodness of this fruit is dependent on soil and climatic conditions, the greatest care has been exercised in choosing the locations of the orchards in which have the same care and selection in growing and packing which so characterizes the quality of other products under this brand.

CANNING IN CALIFORNIA

The first of California's cultivated fruits came with the padres who converted virgin valleys into gardens where pears, peaches, grapes, olives and other fruits grew luxuriantly; in fact, these primitive plantings may be considered the forerunner of the now world-famous fruits of California.

PEANUT BUTTER DEPARTMENT WORKERS



CONGRATULATIONS

And Best Wishes to

WALKER-SMITH COMPANY

We are glad to co-operate in boosting Walker-Smith Company, who co-operate in boosting everything that boosts Brownwood.

DERRICK'S CAFE

Where They Serve

"More of the Best for Less"

It is With Great Pleasure that We

CONGRATULATE

Our Esteemed Friends

WALKER-SMITH COMPANY

Theirs has always been a policy of hearty co-operation with every institution that helps build Brownwood.

Austin-Morris Co.

Phone 61 Complete Home Furnishers Phone 47

The First National Bank Extends Its Heartiest CONGRATULATIONS And Sincere Greetings to WALKER-SMITH COMPANY

Their 33 Years of Successful Business has been brought about through a straight-forward business policy that has won for them the absolute confidence of the great communities they serve—always up and ready to support and boost every movement or institution that stood for the progress and development of civic welfare and higher community ideals.

B. D. BECK



Superintendent of Walker-Smith's Factory

Fundamentals of Salesmanship

By C. Y. EARLY
Vice-President, Walker-Smith Company, Brownwood, Texas

KNOWLEDGE—honesty—perseverance. These are the three basic fundamentals of salesmanship. On these three fundamentals a salesman must build. The solidity of his structure and the life of same is determined by these three fundamentals.

KNOWLEDGE is the real foundation. It is the pivot around which the other fundamentals revolve. It embraces all elements necessary for success in this profession; in fact, it bears the same relation to all professions. A man who has knowledge is wise, he is skillful, he is discreet. The man who attempts the calling of salesmanship without knowledge is doomed to failure—not a "wise-acre," but a sincere, solid man of wisdom. Knowledge does not mean a degree from some college or university, but means good, common, "horse-sense." Not a genius in some particular line, but a man

able to use his experience and observation to advantage. He must know his line and must be able to convince the prospect of the merits of same. The more knowledge he has of the item he is offering, the quicker he will consummate the sale. Knowledge is power; a salesman possessed of knowledge is powerful. Is your general knowledge sufficient to give you an engaging personality? A wise man will prepare himself for his profession, whatever that calling may be. He knows he stands a better chance if he is well posted on his line. If he is a traveling salesman, he will prepare his campaign at night while others are talking around the lobby, or playing the all-engaging game of dominoes, or enjoying a picture show. When he meets his prospect, it is easy for him to convince his man that he has given his subject some thought, and that he is prepared to discuss same in a way that will be enlightening.

HONESTY is an important element in salesmanship, but, if a man is wise he is honest—not particularly because "honesty is the best policy," but because wisdom will force him to be honest.

There are many components of honesty. Veracity plays an important part. If a man be honest, he is truthful. Give me a wise salesman and you will select one that is honest and truthful. Have you this important element in your make-up, or would you sacrifice veracity in an effort to carry a point?

Sincerity is another leading element in honesty. A genuinely honest man is sincere. He is free from hypocrisy. We all need more of this important element in our make-up. Deliver me from a pretender. However, this does not mean that a salesman should not smile when he meets a man that does not measure up to his ideal. In the calling he follows, a salesman calls on all kinds of men. Some of these men are really repulsive, but the salesman must greet them with a hearty handshake and a smile. These men are a part of the work set aside for a salesman, and to do this work well they must be seen and handled in a way that will give the house the salesman represents the best results.

Loyalty is an essential of honesty. A man cannot be honest and be disloyal. There are many forms of loyalty. First, the loyalty of a salesman towards his house. If a salesman is not loyal to the house he represents he will not always perform his duty as he should. He knows that he must keep from the management this disloyal feeling. This compels him to act falsely. He uses deceit; therefore, he is not sincere and he is not truthful. Lacking these, he cannot be honest. A salesman cannot be loyal and go over the ter-

ritory discussing the demerits of someone connected with his organization. He makes no difference whether or not the one he criticizes is higher in authority than himself. A loyal salesman, if he has any suggestions to offer or any criticism, will come to the proper authority to make these complaints. If he has a complaint to register against the shipping clerk in his organization, this complaint should be handed with the manager of his house, or with the shipping clerk himself. If he has a complaint to make against the management, he should have manhood enough to come to the management to enter this complaint; but to go about disgruntled, dissatisfied and complaining, is not conducive to good business, will not promote a general good feeling among customers for the house he represents, and will lower a salesman in the estimation of his customers and friends. No house of honest management will ask a salesman to behave dishonestly or to perform in a way that will reflect on the salesman's integrity.

There is the loyalty an employer owes to employee, or a house to its salesman, and a house traveling salesman should accept and measure up to his obligation.

There is another kind of loyalty. A salesman that is wise and honest is not only loyal to his firm, but accepts the responsibility of those depending on him for happiness and will exert himself to measure and loved ones. He is not loyal up to the expectations of family to his family and those dependent upon him unless he exerts himself to promote their happiness, and makes an effort to save while his earning capacity is good.

Cooperation. We hear much of cooperation in these days. It is a factor in honesty. Do we know what cooperation means? We should examine ourselves to find out whether or not we understand the meaning of cooperation? We should sit alone with our conscience sometimes, question ourselves and see if an unbiased answer will mention us as close cooperators. Cooperation merely means that those working together should pull together to move a heavy load. That is what it means in any business. Without cooperation the best results cannot be obtained. If everyone connected with an organization will do his best, the load will be lighter on all. If one is told to do a thing, he should try his best to do it. He should put all he has in him into the effort to carry out instructions. If he is asked to perform a certain duty and neglects same, he is not cooperating. In street parlance he is "gunning the cards." It matters not how small the duty may appear. Large things are made up of many small ones, and to fail in one of the smaller ones proves that he is not cooperating. If he fails to answer a small request, just as surely he will fail in time to measure up to the larger things.

PERSEVERANCE is an important element of salesmanship. Some

thoroughly honest men have not this qualification. Webster gives us his definition to persevere. "To persist in any enterprise or business; undertaking; continuing steadfastly." Tactfulness. Tactfulness should be considered under the heading of perseverance. A salesman must be tactful and approach his customer properly. If his prospect is a bustling, loud-laughing, joke-telling man, he should be approached as such. If he is a sedate, deep-thinking man he should be approached in a calm, unruffled way. He will see that the salesman respects his feelings and will think more of him for it. If the salesman feels that

the man he is dealing with is looking for the best of it, the instinct of self-preservation is naturally aroused and he should be guarded and sure. Training and knowledge will tell him to meet and deal with the cock-sure man and the timid individual differently. Experience teaches that the one who talks the most is not always the wisest man. Meeting these different subjects tests the tactfulness of a salesman and calls for this important fundamental perseverance.

Industry. Do you find in your acquaintance a lazy man who has made a success as a salesman—or

anything else? Energy moves great loads. One energized is not lazy. Indolence has been the ruin of many. An indolent salesman is not respected by his house, his trade or his fellow-salesman. He is easily marked. His habits are evidence of his "de-energized" system and his personal appearance gives him away. An indolent man cannot persevere. The easy way for him! He has but one thought: Easy life. He is the last man at the breakfast table, the first one at the dinner table, and the first one to put in his appearance in the evening in the lobby. Fear of being cut off the pay roll may

spur him on, but there is no permanent cure for laziness. The lazy man should be, and is, pitted. The element of perseverance is foreign to him. Being lazy, he fails to produce—even refuses to try. Much could be said on the fundamentals of salesmanship. If a salesman is informed as to the merits and purposes of his house, and has a thorough knowledge of the line which he is attempting to sell, he is well on his way to the profession of salesmanship. Success will crown the efforts of the salesman that is possessed of the three fundamentals: Knowledge, Honesty, Perseverance.

CONGRATULATIONS to Walker-Smiths' Co.'s Third of a Century Service to the Public



ASK US ABOUT THE ONE YEAR'S FREE TIRE SERVICE
ON MICHELIN TIRES AND THE EASY PAYMENT PLAN
LOONEY-McDONALD TIRE COMPANY
Wholesale & Retail

An Appreciation

It Affords Us the Greatest
Pleasure to Extend to

Walker-Smith Co.

Our Hearty

CONGRATULATIONS

And sincere best wishes on this the thirty-third anniversary of their splendid business.

The firm of Walker-Smith Company was founded, has grown, prospered and expanded into the wonderful institution it is today, built upon the very highest standard of business integrity and it will ever be so maintained. Brownwood is fortunate in having the home office of such an institution.

Again, we join with your numerous friends in wishing you increasing prosperity in the years to come.

E. B. Henley & Co.

REAL ESTATE, INSURANCE AND LOANS
Brownwood, Texas

HERE'S MORE ABOUT HEADQUARTERS STARTS ON PAGE ONE

appreciated by the entire section... Coffee Roaster... Success having attended the efforts in the manufacture of fine coffections, it was decided that the merchants of this section, and also the consumers, would appreciate an opportunity to buy freshly roasted coffee.

Peanut Butter Plant... Walker-Smith Company has the distinction of being the first manufacturer of peanut butter in Texas. It is a far call from the small one-man peanut roaster and peanut butter mill installed in an unused corner of their warehouse.

Pecan Meats... In January, 1922, Walker-Smith Company began to market pecan meats in vacuum sealed tumbler under their prized label PECAN VALLEY.

It owes its origin to the boll weevil. When this pest, the weevil was ravaging the cotton crops of the sandy-land farmers, diversification was being advocated by all clear-headed business men.

nuts were shipped to the different markets, from Chicago to San Francisco. The vision broadened. The possibility of this nut became more apparent. At this time little was known of peanut butter, as only a few stragling cases had come into this territory.

Physicians know the food value of peanuts, and know, too, that the nut when eaten, is hard to digest; whereas when ground properly, the fat globules are uniformly broken up and this difficulty is easily overcome.

Today PECAN VALLEY peanut butter is sold all over Texas and many sections of the United States. To these trail-blazers we say "Good Luck!"

We again see the pioneer spirit manifest itself. They had the machinery to pack vacuum sealed tumbler and were successfully packing peanut butter; why not pecan meats? Some said the prices would be prohibitive, but this could not daunt their determined minds.

pecan meats have been shipped all over Texas and in many other states. Certainly it is the aristocrat of the PECAN VALLEY family.

Headquarters Here... The management and directing of this business is done from the Brownwood office. To handle a business of this magnitude it is desirable, in order to obtain best results, to create units or divisions.

The Brownwood office is departmentized, the heads of the different departments co-operating in an earnest desire to obtain good results. Seven distinct departments are necessary to carry on this business: Purchasing Department, Sales Department, Traffic Department, Credit Department, Accounting Department, Manufacturing Department and Shipping Department.

Purchasing Department... In this department all the merchandise for all the houses must be purchased. C. Y. Early gives general supervision to this department, and is ably assisted by J. R. Stone, J. R. Beadel, B. D. Beck and I. L. Broadus.

A buyer must keep abreast of the times. Taste for foods change just like styles in women's clothing. If a buyer makes a mistake the Sales force sets up a howl that is pitiful to hear. The buyer knows this and is on pins, so to speak. The time was, and not so many years ago, when a grocery buyer bought sugar, bacon, beans, flour, green coffee and a few staples in canned goods, and his work was done.

distribution of merchandise; must take care of orders as they reach that department and see to it that shipment goes forward according to sale. These duties make the Traffic Department important indeed.

Credit Department... Mr. H. G. Wilson is manager of this department. Assisting him in his work is W. R. Scrimgeour, J. Roger Wilson, A. K. O'Kelly and three or four field men. It is the duties of this department to pass on the credit of every customer or the books, and to OK each and every order before shipment can be made.

The Accounting Department... The Accounting for all branches is handled at the home office at Brownwood. This work is under the general direction of D. Coalson. Mr. P. C. Barnes is the traveling auditor and general co-ordination man.

The Accounting Department is in a measure, a Bureau of Information. It furnishes, at frequent intervals, complete detailed reports covering all departments—showing sales, earnings, costs, stocks on hand at all points and in transit, funds on hand, and possible requirements.

The Brady branch of Walker-Smith Company was opened on March 11th, 1923, at which time the Brady branch extended its line from Brownwood. For a number of years rented buildings were used downtown, but in 1910 lots were purchased on the newly completed Santa Fe branch, and the modern building now occupied was built.

As Friend to Friend

Our Entire Organization

Congratulates

the Entire Organization of

Walker-Smith Co.

Upon Their Record of

33 YEARS

Of Continuous Progress and Growth

Through Serving the Communities

Of West Texas

Texas Power & Light Company

Providing for the Texas of Today Planning for the Texas of Tomorrow

Another Milestone

Marking the Thirty-third Year of Service

For

WALKER-SMITH COMPANY

in Brownwood has been Passed; and as they start upon the pathway leading into a Glorious Future we wish to Congratulate them upon the undying spirit of faithfulness to the interests of this city and of their thousands of patrons and to extend them our Hearty Good Wishes for the Years to Come.

Piggly Wiggly Stores

COALSON IS BRADY CHIEF

The Brady branch of Walker-Smith Company was opened on March 11th, 1923, at which time the Brady branch extended its line from Brownwood. For a number of years rented buildings were used downtown, but in 1910 lots were purchased on the newly completed Santa Fe branch, and the modern building now occupied was built.

The present manager, Mr. Coalson, began with the company as cashier at Brady in 1903. He is an old Mason County boy, having moved to Brownwood in 1894, where he entered Howard Payne College. After leaving school he worked with a local retail grocery store until taking the position with the Brady branch. He has watched Brady grow from a mere country town, as headquarters for the town-punchers, to the thriving little city it is today.

Unwisely Bestowed... "Great riches," said Eli Ho, the sage of Chinatown, "mean power, some of which is too often delegated to an impudent office boy."—Washington Star.

Undoubtedly Champion... According to the greatest pessimist of our acquaintance, life isn't worth leaving.—New York World.

We Are Glad to Join Others in

Congratulations

To Such an Institution as

WALKER-SMITH COMPANY

May Their Progress continue for Many, Many Years

Standard Printing Company

High Class Commercial Printing Office Supplies

Phone 1563

A Pleasure Indeed

To Extend

GREETINGS

To the Entire Organization of

WALKER-SMITH COMPANY

May They Continue to Prosper

Gregg Motor Company CHRYSLER

Founders and Present Officials of Walker-Smith Company



C. Y. EARLY
Vice-President and General Manager



J. L. SMITH
One of the founders and secretary treasurer from its organization until his death.



MRS. J. L. SMITH
Member Board of Directors



J. A. WALKER
PRESIDENT



J. R. STONE
Member Board of Directors



D. COALSON
Secretary-Treasurer

GREETINGS

We Are Proud of WALKER-SMITH CO.

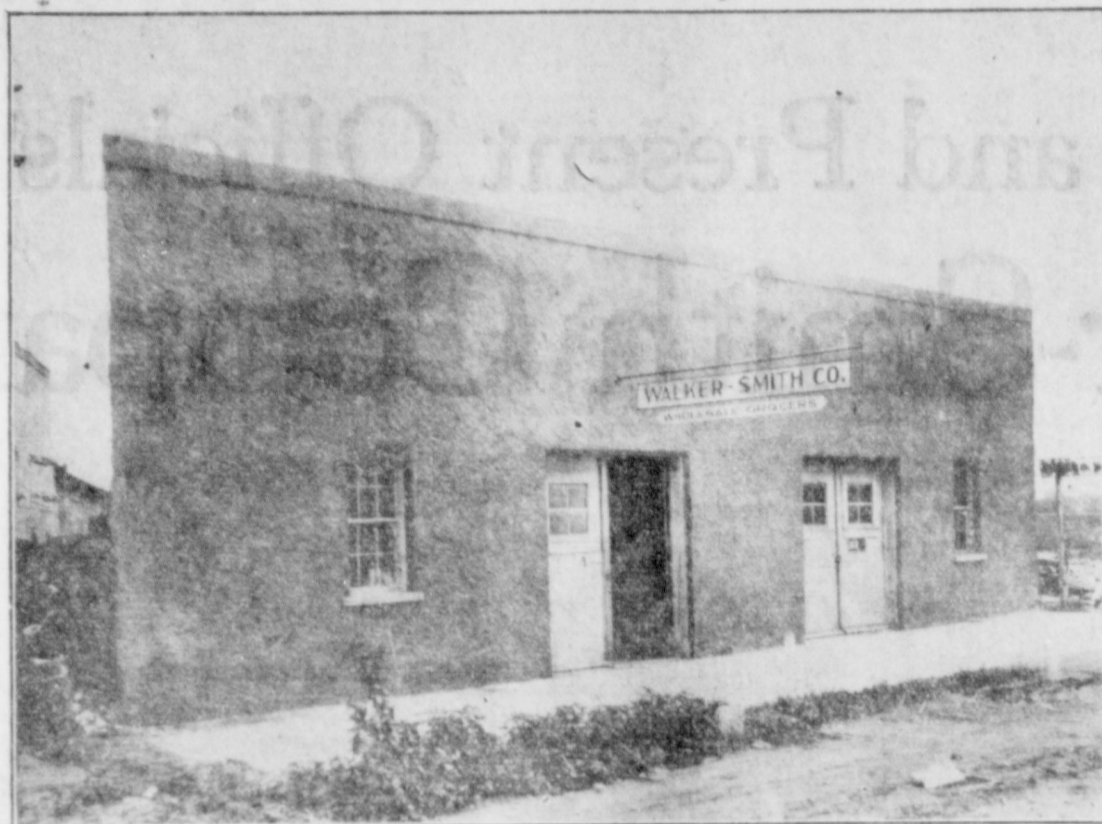
And extend them and all employees best wishes, and for them Continued Growth and Prosperity.

Truly we can celebrate with them in their 1-3 of a century anniversary, having been Brownwood JEWELERS FOR 36 YEARS.

Armstrong Jewelry Co.

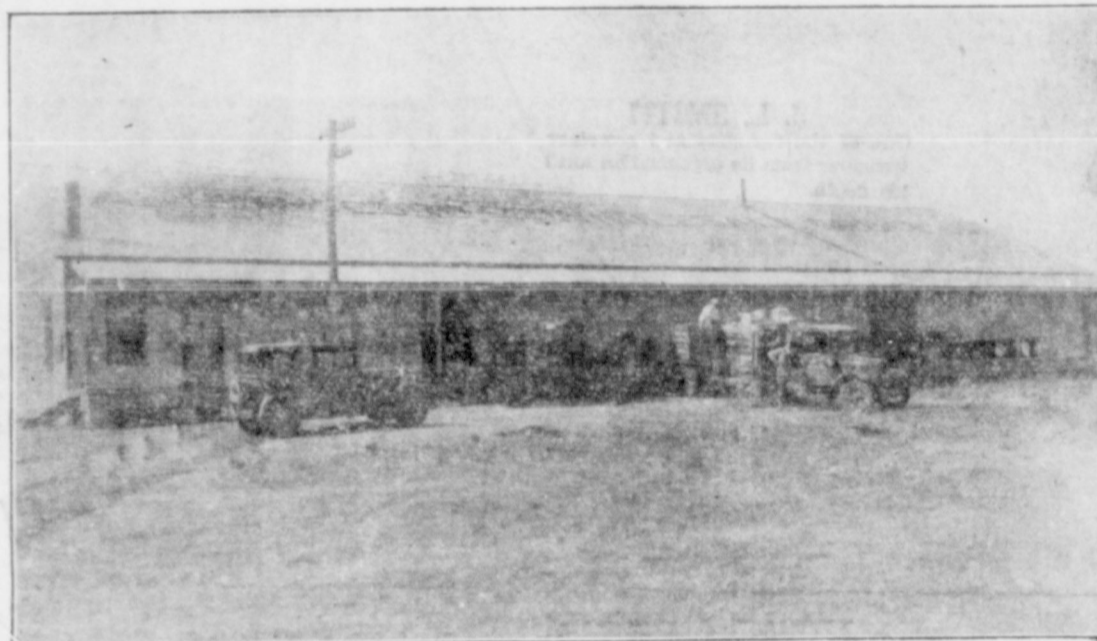
There are several species of birds that can travel much faster than any airplane; the fastest is the "Tropicbird," which has its home in the tropics. This bird is remarkable for its long wings, and is said to be capable of flying 300 miles an hour. Although London has a reputation for rain, a careful record shows that it has much less than many American cities. London's 25 inches compares favorably with Philadelphia's 41, St. Louis' 40, Cleveland's 27, New York's 39 and Detroit's 36.

COLEMAN HOUSE CARRIES HEAVY STOCKS



FOR a number of years Walker-Smith Company has carried heavy groceries in storage at Coleman. In 1926 it was felt that the growing business of that section justified a larger stock at that place, and another house was added to the Walker-Smith string. Mr. S. Y. T. Knox is in charge of the house at that place, and a very satisfactory business is being produced at this time. The company occupies a rented building, but hopes that the business produced at that point will soon grow to where it will feel justified in erecting a building of its own. The nearness of Coleman to Brownwood enables the organization to supply that point with fresh fruits and vegetables daily from the Brownwood cold storage. The merchants of Coleman welcomed Walker-Smith Company with open arms.

LAMESA DEVELOPMENT HAS BEEN RAPID



IN 1926 the rapid development of the agricultural land around Lamesa caused Walker-Smith Company to conclude that that territory could support a wholesale grocery business. Quarters were secured, a stock of merchandise assembled, and business started in a substantial, quiet way—a way characteristic of Walker-Smith Company. In January, 1928, the stock fixtures and building of James McCord Company were purchased. This enabled the company to increase its business, as a much larger stock could be carried in the new quarters. A well-organized sales force and office force is employed regularly. While most of the territory now covered from this office has been worked by the company for a number of years, the location of stock at this place enables it to give quicker and better service. Mr. W. G. Cross is in charge of the Lamesa house. He feels that the country has a future, and is ready to do what he can for the company's interest that it may grow and serve in a satisfactory way the merchants of that section.

Happy Are We to Join Heartily

With many other friends, in extending greetings to the Walker-Smith Co., in their celebration of their thirty-three years of service to this community as well as other sections of our great state.

The Founders and Present Officials Are to be Congratulated

on the great success attained thus far and we wish for them much more prosperity, and higher attainments.

WE ARE PROUD TO HAVE A PART IN CARRYING THE MESSAGES OF GOOD WILL

of Walker-Smith Company and Their Friends

TO THE PEOPLE OF BROWNWOOD'S TRADE TERRITORY.

The Banner-Bulletin

"Oldest Established Newspaper in Brown County."

In 1876 the Banner began its publication and in 1889 was consolidated with the Bulletin, two weekly publications making the "Banner-Bulletin, during the past forty years has been successful in the newspaper field, recognized among the leading weekly papers of the State.

Our rural and smaller city subscribers in this trade territory (outside of Brownwood) outnumber those of any other newspaper published in Brown County.

CONGRATULATIONS

—TO—

Walker-Smith Company

on Their

Thirty-Third Birthday

An Institution We Are Proud of

Shaw's

Laundry & Dry Cleaning

It Is A Pleasure

To be Associated in the same city with a Business House of the character possessed by

Walker-Smith Company

In their journey on thru the years may they have More Abundant Prosperity and may they continue in the High Esteem of their Many Friends.

E. F. Agnew & Son

Phones

541 —:— 561

ROUSEY HEAD AT PLAINVIEW



R. C. ROUSEY Late in 1925 lots were purchased and arrangements made for opening a branch house at Plainview. Early in 1926, a branch was opened there prior to the completion of the present modern brick building built by the Company. Mr. R. C. Rousey, who had previously filled a position of specialty man and as field man in the Credit Department, was selected to handle the work of that branch. Mr. Rousey came to the Company from the farm where he gained experience from the hard knocks a farmer boy gets. He is hardy and is a regular "bull dog" work. His experience over the various territories, while working in the Credit Department, has aided him materially in getting quickly in hand the problems confronting a western branch house manager. Mr. Rousey's big hobby is work. He takes great delight in all sorts of sports, prides himself in being an expert fisherman, and is a good second on the golf links. Two children, aged five and six years, attended a school in Germany are expert shorthand writers, although neither can read or write longhand.

Rat Routs Office at Court House, Killed by Girl Reporter

Newspapers reporters do more than gather news. They have been known to solve baffling crimes. They have often been instrumental in bringing to justice criminals that otherwise would have escaped. They have even taken over the hero or heroine's roll—yeh, they have even saved the lives of their fellow men. Flora Smith, a news gatherer for the Brownwood News, did no less than that Tuesday morning. While she was gathering news in the county farm demonstration and demonstration agents' offices Tuesday morning a large rat made his appearance. Miss Smith went to the rescue of the office she grabbed up a stick and despite the fact that the rat ran across her foot several times in his wild dashes for freedom, Miss Smith delivered the fatal blow to the overgrown rodent. Although Miss Smith's feat is noteworthy she could not possibly have succeeded had it not been for the efficient advice given by the county home demonstration agent and the assistant county home farm demonstration, their advice being given from vantage points—i. e. from chairs, tables, etc. Constable Eastman Kitchens arrived a little too late to be of much help. He was attracted to the scene of action by the screams of those seeking to go the rat harm—but the tragedy had been enacted before his arrival.

Presbyterians in Defense of Mellon, President Coolidge

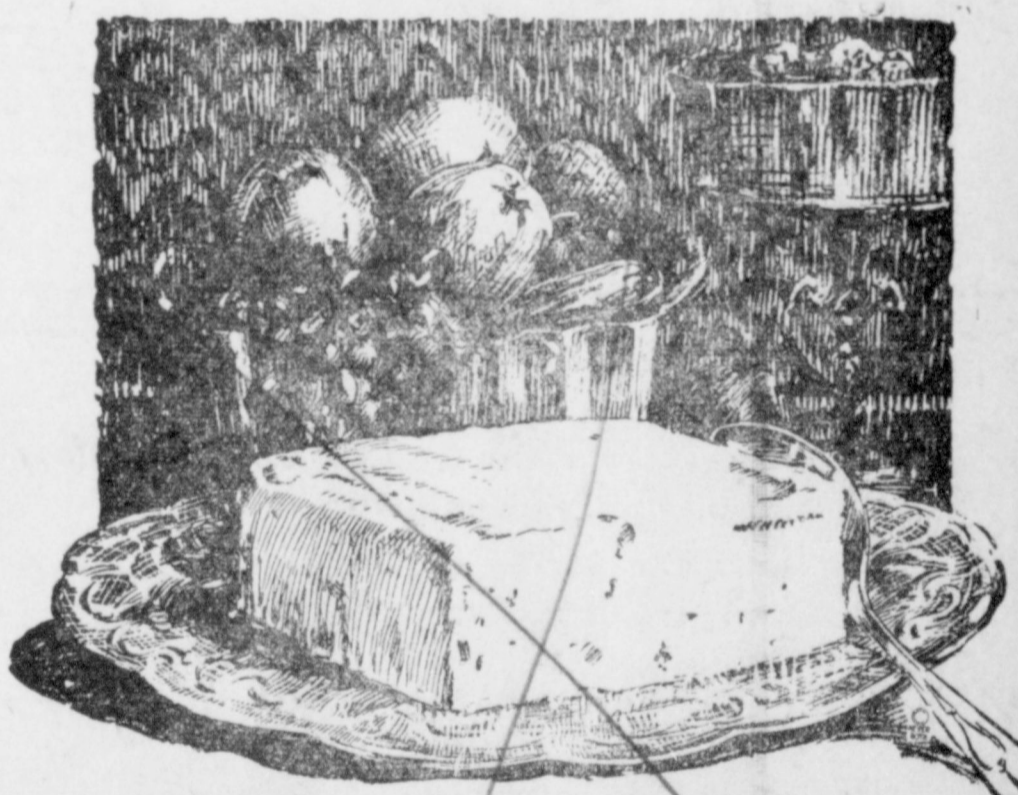
TULSA, Okla., May 29.—(AP)—Rallying to defense of the president of the United States and Andrew Mellon, secretary of the treasury, a prominent Presbyterian, the general assembly of the Presbyterian Church in the U. S. A. here today condemned an overture of the Sedalia Presbytery assailing them. The offending memorial declared that the United States is suffering from official inactivity against the liquor traffic and added "the present condition, with the president, formerly attorney for that infamous business, appointed an ex-distiller as chief of the enforcement bureau, while giving us what we might expect by putting party above principle, is bringing reproach upon our constitution, as well as upon our reputation as a professedly Christian nation, both at home and abroad." The general assembly adopted a declaration, without a dissenting vote disapproving the memorial and deploring the "spirit and letter of such an utterance."

Montana Mountain Slides Into River

LIVINGSTON, Mont., May 29.—(AP)—Sphinx mountain, 41 miles south of here, was sliding slowly into the Yellowstone river today. Track walkers on the Livingston-Gardiner branch line of the Northern Pacific railroad discovered the slide last night. They reported that hundreds of tons of earth was moving toward the river, taking with it the tracks of the branch line, which they said were apparently doomed to push over the edge of the river bank and drop 200 feet into the stream below. Last night the track had moved nearly 100 feet closer to the river than its original location. EVERYONE ELSE IS BROWN: Ed Baffle gets the worst break of any guy I ever saw. BEIGE: He sure does. I doubt if he could even get away with murder.—Life. The bamboo holds the record among plants for quick growth; it has been known to grow two feet in 24 hours.

Sea Fighting is Prohibited by Japs

SHANGHAI, China, May 29.—(AP)—Japanese authorities today verbally notified various Chinese naval officials and the Northern and Southern (Nationalist) government that sea fighting would be prohibited within twenty miles of various northern Chinese ports. The ports mentioned were Tsingtao, Chefoo and Lungkow, in Shantung; Taku and Chinwangtao in Chihli, and Yingkow in Manchuria. The Chinese naval officials in Tientsin, Peking and Tsingtao were told of the Japanese restriction. Losing one's temper is dangerous because the heart gallops and the blood is forced at such speed and pressure to the brain that a vessel may burst.



RICH ICE CREAM A FROZEN DREAM!

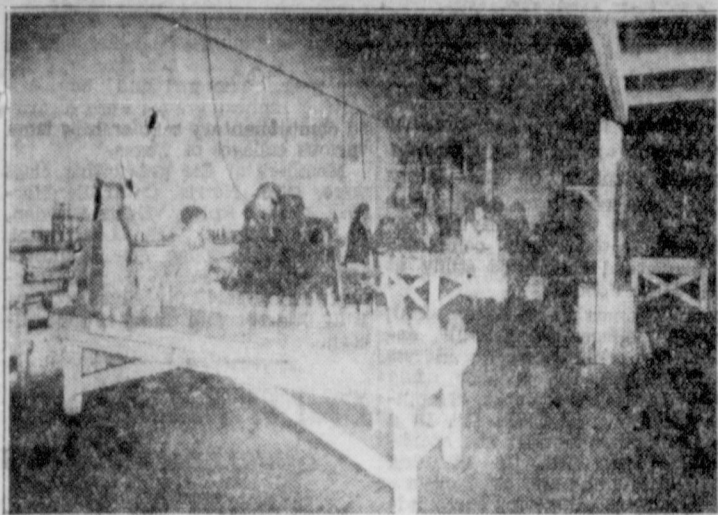
What Could Be More Delightful on a Scorching Day Than a Wonderful Cool Portion of Alamo Ice Cream?

Laden with morsels of fresh fruit in pure Brown County milk and cream. Eat it between meals or as dessert; it is incomparable.

Made in all popular flavors, in brick or bulk—served at all leading fountains. Ask for ALAMO ICE CREAM.

We join heartily in extending congratulations to Walker-Smith Co., in their third of a century celebration. It has been our privilege to associate with them in a business way for the past 20 years.

Alamo ICE CREAM "None Better"



PEANUT BUTTER DEPARTMENT

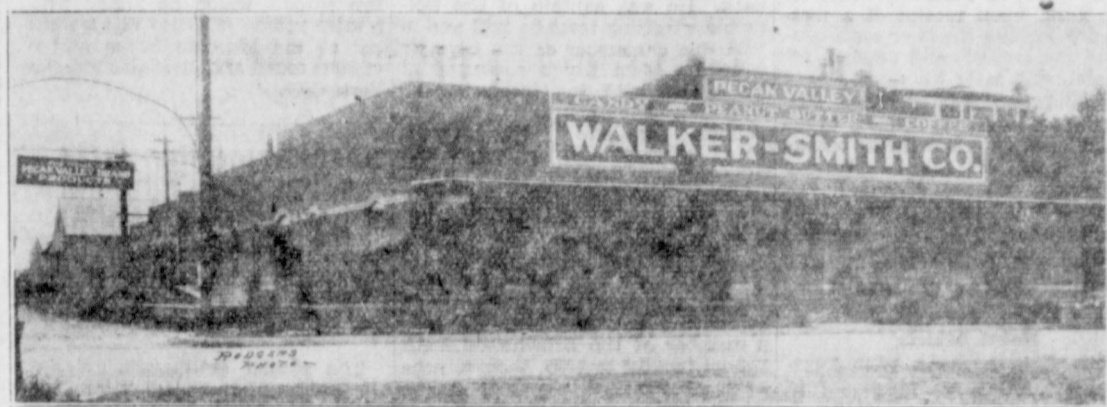
Light Fire Loss in Two Blazes Over Week-End

An old barn at the corner of Ave. B and Fourteenth Street was partially destroyed by fire about mid-

night Saturday, causing a property loss of more than \$100. The origin of the fire is not known, the barn being ablaze all over before the fire was noticed. A part of the barn contained between 30 and 40 chickens, most of which were cremated. Firemen rushed to the scene and were able to save a part of the barn. Local firemen were sent on a second run about 2:30 o'clock Sunday



GENERAL OFFICES—BROWNWOOD



FACTORY—BROWNWOOD

morning when the incinerator used by the city caught fire in some unknown way. Damage to the incinerator plant is estimated at slightly more than \$100. No fire was in the furnace and local officials are at a loss to know how the blaze originated.

HOWARD PAYNE SUMMER SCHOOL WILL OPEN MONDAY JUNE FOURTH

The annual summer school at the Howard Payne College will open on Monday, June 4th, with registration and matriculation scheduled for the opening day. Class work will begin Tuesday, June 5th, the first chapel exercises to be held at 10:00 o'clock Tuesday morning. Dr. Goddard, president of the local college, anticipates a larger enrollment this year than a year ago. The same faculty, with a few exceptions, will continue through the summer session. Thos. H. Taylor to serve as dean of the summer session.

Changes made in the faculty for the summer session are as follows: C. F. Wesner, principal of Brownwood Junior High, will teach in the academy; Mrs. L. B. Cross will teach Primary Plans and Methods in the College Work; Mrs. Grace Reeves Pouns, another Brownwood public school teacher, will teach public school music; Miss Eral Thompson will teach public speaking and expression, during the absence of Miss Antoinette Sparks and Harold Scott will teach violin during the absence of Miss Madeline Mader.

Fish Caught With Seed Natives of Dahomey are catching fish by "doping" the swimmers with a certain seed. They scatter the seed over the river, the fish eat it, become stupefied and rise to the surface helpless. Then the natives spear their prey. Fish weighing as much as 20 pounds are obtained.

Information Needed "Yes, the dear old class! Are you living up to your class motto? I hope so. What was it?"—Louisville Courier-Journal.

WALKER-SMITH ANNIVERSARY CELEBRATION

Organized in 1894 by J. A. Walker and the late James L. Smith, the Walker-Smith Company is now celebrating the completion of thirty-three years of service to Central, West and Southwest Texas, and three sections of this edition of The Bulletin are devoted to the company and its business friends and associates.

When organized the Walker-Smith Company was comparatively small, but through the past third of a century has constantly expanded its business until now it has a capital and surplus of a million and a half and maintains branch houses in sixteen towns and cities in addition to the general headquarters in Brownwood. The branch houses are scattered from the far western portion of the State to Galveston, and are handling a tremendous volume of business annually.

The Walker-Smith organization is so large and the volume of business handled is so heavy that the concern holds a position of great importance in the entire section in which it operates. In addition to the big staff of workers in the general offices here between 250 and 300 traveling salesmen represent the company all over the southern half of the state. The headquarters staff is headed by C. Y. Early, vice president and general manager, who has had a long period of service with the company. J. A. Walker, one of the founders, is president; Douglas Coalsen is secretary-treasurer; Mrs. James Lowrey Smith, wife of the late J. L. Smith, one of the founders, is a director, as is J. R. Stone.

NO MEMORY OF FATAL ATTACK

LUFKIN, Tex., May 29.—(P)—Hope that the recovery of Mrs. John Laing, wife of a Houston painter and paperhanger, who was clubbed to death by midnight assailants here two weeks ago, might lead to a definite clue and arrest of the criminals, fled when the woman declared she remembered nothing of the attack.

Although she had not fully recovered from injuries received at the time her husband was killed and her two young sons beaten, Mrs. Laing was able to talk to officers and newspapermen. It was announced here Tuesday.

She said she and her husband and the two boys, Robert and John, Jr., arrived here in their automobile from Houston at night and went directly to the vacant dwelling where Laing was to work the next day.

"Further than that," she said, "I know nothing of what took place until I woke up in the hospital here. I do not know who struck me. I must have been done when I was asleep."

BIG ENROLLMENT AT DANIEL BAKER FOR SUMMER COURSES

The annual summer school at Daniel Baker College opened Monday with enrollment and registration for classes, which were begun Tuesday morning. According to indications the enrollment in the summer session will be the largest enjoyed at the college in several years.

Two interesting special courses that are to be offered this summer, these being courses in public speaking and home economics, the latter qualifying students for work in rural schools. The faculty for the summer term is as follows: Leon G. Halden, dean of classification; T. H. Hart, dean of discipline; R. E. McKay, Miss Helen Post, Sam R. McInnis, Mrs. Sam McInnis, Mrs. L. P. Allison, C. W. McClelland, Miss Mae Brannon and Miss Janie Peavy.

ECHOLS HEAD ABILENE FIRM



C. D. ECHOLS

Along in 1923 the Abilene section began to show promise of great growth. Late in the year, property was purchased and in 1926 the modern brick building with basement was completed and occupied. Mr. Joe T. Howard was the first manager of this branch.

The present manager, Mr. Clyde Echols, an ex-service man who went overseas and did his bit in the World War) came from Gorman, Texas, and in 1920 entered the company's employ as shipping clerk. He put his whole heart into his work, determined that no duty would ever escape his attention. Because of his close attention to his work, he was given a position on the sales force. Here he displayed the same diligence so characteristic of his previous work. When Mr. L. D. Terry resigned in July, 1927, Mr. Echols was given the management of that branch.

Abilene has grown to be one of the important cities of West Texas. Walker-Smith Company has been glad to contribute its part to the city's growth. Through local civic clubs, the Chamber of Commerce, and in other ways the Abilene branch has joined hands with other business interests, bringing to the front the claims of Abilene as a city; and now rejoices along with the other firms that the fruit of the labor of all these interests is apparent in the modern city, with its unusual mileage of fine streets, fine schools, and other things that help to make life worth while.

Rangers Expected After 2 Slayings

MIDWAY, Tex., May 29.—(P)—Rangers were expected here Tuesday to observe what county officials believed to be a rising tide of feeling in connection with two recent killings and to clear up one of them.

Officers who requested that rangers be sent said the situation had been somewhat tense since the killing of Ira Wakefield May 16 and the subsequent slaying of Henry Walker May 21.

Wakefield, a farmer, was found in his bed with a bullet hole through his head, by his wife and children after a shot was heard in the early hours of the morning. A pistol was found by his side.

Five days later, Walker, a barber, was shot to death in front of his shop. J. E. Tittleband, a carpenter, and brother of Wakefield's wife, surrendered to Sheriff Gibson when he went to Midway a short time after the shooting.

Tittleband, indicted by the Madison County grand jury, is free on \$5,000 bond.

To Remove Musty Odor

In order to remove the musty odor which lingers in the drawers of old furniture, take them out into the sunlight, if possible, wiping out all traces of mold. After the wood has thoroughly dried, paint with a coat of orange shellac.

Watering Flowers

Ferns and other plants in window boxes are often ruined by watering too much. They should be watered regularly but not excessively.

LEADERSHIP OF WOMEN'S CLUBS IS FOUGHT FOR

SAN ANTONIO, May 29.—Leaders of the General Federation of Women's Clubs decided to continue in force the present policies and activities of the federation at a meeting of the policy committee of the federation here today. The meeting was an important preliminary of the nineteenth biennial convention of organization which holds its first general session tonight and its first business session tomorrow.

SAN ANTONIO, Texas, May 29.—(P)—A fight for leadership of the General Federation of Women's Clubs drawn largely on the issue of a home-maker as well as a professional woman loomed here today as the first general session of the biennial convention of the organization got under way. Mrs. Edward Franklin White of

Indianapolis, a lawyer, clerk of the supreme court of Indiana, at present first vice president of the federation and for eight years legal adviser of the organization is the candidate of those who favor putting a professional woman at the helm for at least one term.

Advocates of a "home-woman" for president are rallying to the banner of Mrs. John F. Sippel of Baltimore, a home-maker, who raised one daughter and managed her own home for years before taking up club work. Since she entered federation work however, she has headed her own local club and acted as chairman of the resolutions committee for the federation. At present she is chairman of finance for the general federation.

Great interest hinges on the report of the nominating committee and the stand which the present officers and leaders of the federation will take. The present administration has directed its greatest efforts to ward improving the average of the American home, and Mrs. Sippel's home-making record is expected to exert a large influence on the leaders now in power.

Mrs. White's supporters assert, however, that their candidate is a home-maker as well as a successful professional woman.

A man's brain attains its maximum weight at the age of 20; a woman's at 17.

WOMAN EDITOR TALKS TO MEET

MEMPHIS, Tenn., May 29.—(P)—There are many fascinations in newspaper work, but the greatest, in the opinion of Mrs. Lee J. Rountree, editor of the Bryan, Tex., Daily Eagle, is "dealing with the biggest factor in life—humanity."

Addressing the forty-third annual convention of the National Editorial Association today on "the pleasures of the newspaper game," Mrs. Rountree said, "the study of human nature is the greatest in the curriculum of the school of experience."

Mrs. Rountree, who besides her editorial work is president of the Bryan and Brazos County Chamber of Commerce, the first woman in the United States to hold such an office, gave her philosophy of life "not so much the drawing of a good hand as the playing of a bad hand well." Success, she added, "is not the making of money, but the finding out what God made you to do best, and happiness is the product."

A necklace of beetles' legs is used as a love-token by natives of the Solomon Islands.

Best Wishes and CONGRATULATIONS To WALKER-SMITH COMPANY

Your record of Thirty-three Years of continuous success is an inspiration to every progressive citizen to strive harder to serve West Texas as her growth demands and deserves.

Hall Music Company

CONGRATULATIONS

To The

WALKER-SMITH COMPANY

Upon the remarkable growth shown in the 33 years of their business activity.

We take great pride in saying that a majority of the Typewriters used by this progressive firm, in all of their houses are L. C. Smith machines.



We have also been privileged to supply the Dictaphones used by them

J. A. Collins Typewriter Exchange L. C. SMITH DICTAPHONES CORONA

Walker-Smith Co.'s Oldest Customer In Brownwood



J. R. LOONEY

Mr. J. R. Looney made purchases the first day Walker-Smith opened in Brownwood, and was a customer when the firm went under the name of Temple Grocery Co., and has traded continuously since that time—More than a third of a century.

It Is a Pleasure

To be Associated in the Same City with a Business House of the Character Possessed by

WALKER-SMITH COMPANY

Looney Mercantile Co. BROWNWOOD'S BIGGEST STORE

One the Square 300—Phones—301

It Affords Us Great Pleasure to be One Among Many to Extend Congratulations to

Walker-Smith Company

On the Rounding Out of Thirty-Three Years of Successful Business in This Section of the State.

For many years we have been favored with a good share of the PRINTING and Office supplies used by this progressive firm, and we are looking forward to many more years of pleasant business relations.

GREENWOOD PRINTING CO.

Printing and Binding Supplies

Filing Cabinets and Supplies

Phone 265 314-316 Brown Street

Release Guthrie On \$500 Bond

FRANK GUTHRIE is charged in Justice Court with driving while intoxicated, charges being filed against him Saturday afternoon following his arrest Friday night after he was alleged to have crashed his car into seven local firemen on Hawkins Street late Friday afternoon injuring two of the firemen slightly.

Guthrie's companion, Frank Caulder, was released from custody after he had entered a plea of guilty to drunkenness in justice court, paying the fine assessed him.

Guthrie has been released on a \$500 bond pending action of the Brown County grand jury which convenes Monday, June 4.

Mrs. Flora Hobson, who was indicted by the last session of the Brown County grand jury on charges of sale and possession of intoxicating liquors, was arrested in San Angelo Sunday for Brown County officers and returned to Brownwood Sunday by Sheriff Fred White. Mrs. Hobson made bond following her indictment but failed subsequently to appear. Mrs. Hobson was being held today pending efforts to make bond.

T. J. Gilbert paid a fine in justice court Monday morning for drunkenness as did Clyde Lamar, both having been arrested Sunday.

Shoplifters Arrested

Motocycle Officer Guy Freese arrested two married women of Brownwood Saturday afternoon following a complaint from the "Everywoman's Shop" that the two had stolen articles of silk underwear. After being arrested the two women denied the charges, but agreed to pay for the garments. No charges were filed.

Hal H. Fuller's residence at 710 Sharpe Street was raided by Police Officers Guy Freese, Joe Boyd and Sam Morris and Deputy Sheriff Walker Timmins, Saturday night and several boxes of beer confiscated. Fuller entered a plea of guilty in city court to vagrancy and was fined \$18.75, after the payment of which he was released.

Walter Mallow was arrested late Friday night on charges of drunkenness by Guy Freese, local officer. Mallow entered a plea of guilty to the charges and paid the usual fine.

EXTENSIVE CHANGES IN EMPIRE BUILDING PLANNED BY GROVE

Hugh Grove, general manager of the Empire Furniture Company, announces partially completed plans for an improvement program involving an expenditure of approximately \$35,000 that, when completed, will almost double the floor space of the present home of the furniture company. The building program has as its objective the remodeling and expanding of the present home to make of it one of the most modern in this section of the state. If carried out in detail the program announced will convert the present Empire furniture building into a beautiful three story home, finished in stucco and built on an attractive Spanish design.

Regardless of whether the present program is carried out in every detail, plans for the remodeling of the first floor and mezzanine floor have been completed and work will start on this part of the improvement program within the next few weeks. As soon as the building now occupied by the Brownwood State Bank is vacated the partition between the bank building and Empire Furniture Company building will be torn out and the bank building converted into spacious, office and displaying rooms, with the main entrance to the office being from South Broadway, opposite the Looney Mercantile building.

The entire front of the Empire Furniture Company building along East Broadway, a distance of 100 feet, will be torn out and replaced with a modern and attractive front, with one entrance in the center of the front, this to be a spacious double door affair of Spanish design.

Most of the partition wall that now divided the building in half will be torn out, attractive rooms were built and in fact the entire interior will be refinished. An attractive feature of this part of the building will be a large mezzanine floor extending the entire length of the building and extending from the rear of the building 70 feet to within 30 feet of the main entrance.

Plans for the adding of another story to the building have not been completed but it is expected that this will be done in connection with other work planned. If the second, or what would really be a third floor is added, it will give the furniture company 10,000 square feet more floor space. Work on the program announced by Mr. Grove will get under way early this summer, it is stated.

Returns from State Press Association Meet in Texarkana

H. F. Mayes, publisher of The Bulletin, returned Saturday afternoon from Texarkana, where he attended and took part in the program of the annual Texas Press Association meeting.

Mr. Mayes reports that the attendance was not as large as had been expected, but that the program was better than ever before. Many outstanding publishers and editors from several states were present and shared in the discussion of various matters coming before them in attendance. The Arkansas Press Association held a joint meeting with the Texas, and an elaborate program of entertainment was arranged by the Texarkana people.

TEACHERS ASSOCIATION FORM ASSOCIATION TEACHERS TRAINED AT DANIEL BAKER

A Teachers Association composed of teachers who received all or a part of their training in Daniel Baker College was organized Monday following the 39th annual commencement exercises at the college.

Mrs. J. W. Trapp, head of the education department of the college, directed the organization of the new association which will be the Daniel Baker Teachers Association. J. Fred McGaughey, head of the college, speaking Department of Brownwood High School, was elected president; T. H. Hart, Professor of Mathematics and philosophy at Daniel Baker College, was elected vice-president, and Miss Frances Canon of Brownwood Secretary.

A committee on plans, constitution and by-laws was appointed, the committee members being: Jessie Wheeler, Edna Germany and John Sullivan. With the assistance and advice of Mrs. J. W. Trapp this committee is to report at the next meeting of the organization, called August 18 at Daniel Baker College.

The purpose of the organization is to get Daniel Baker teachers in closer contact in order that more efficient teaching service may be rendered. Each institute in the state will have a Daniel Baker chairman who will call the teachers together there. The chairman appointed at the first meeting were: Elton Stringer, Mills County; Lottie Smith, Rusk County; Frank Stringer, Coleman County; Noble Prentice, San Saba County; John Sullivan, Hamilton County; and Mary Ellen Stuart, McCulloch County. Others will be appointed later.

Teachers present for the meeting were: Ruth Cole, John Sullivan, Pauline Smith, Lillie China, Bonnie Dabney, Eliena Bowden, Oleta Davis, Truse Maye Richey, Ila Mae Parker, Harold McGhee, Myron Taylor, John Copeland, Lillie Parker, Mrs. J. Fred McGaughey, J. Fred McGaughey, Irene Wilson, J. Warlich Toombs, Treadwell Thomas, Deoma E. Trappitt, Ruthford, Dameron, Jessie Wheeler, T. H. Hart, Edna J. Germany, M. L. Penn, Mrs. Jno. B. Sullivan, Marguerite Ford, W. L. Donohoo, Mabel Posey, Elena Ruth Clarkson, Otha Roberts, Docia Roberts, Lola Bowden, Lola Bertha Hensley, Vada Mae Sheffield, Gertrude Griffith, Frances Canon.

GIRL AGED 19 MONTHS DIES UNDER WHEELS

PEGGY MAE GENELL FULLER, the 19-month-old daughter of Mr. and Mrs. Henry Fuller, 504 Sixth Street, was almost instantly killed shortly after 6 o'clock Saturday afternoon when she darted from behind a car parked in front of her home directly in the path of a passing car, driven by Mrs. Hobart M. Kilgore, 1501 Fisk Avenue, the little girl being literally crushed to death as the wheels of the car passed over her body. The baby girl was rushed to the Central Texas Hospital but lived less than two hours. The impact of the automobile crushed all the ribs on the right side of the body, punctured the right lung and fractured her skull, death claiming the little tot before she regained consciousness.

Accident unavoidable. According to witnesses, Mrs. Kilgore was driving slowly at the time the little child darted in front of her car and despite efforts to stop the car and to drive around the little girl, the fatal crash could not be avoided.

Funeral services for the little girl were held Sunday afternoon at 2 o'clock from the McInnis Funeral Chapel and were conducted by Rev. M. E. Davis of the Howard Payne Theological Department. Burial was made in Greenleaf.

Peggy Mae Genell is survived by her parents, a brother, David W. Fuller and two sisters, Cressia and Mattie Fuller.

V. A. Cross, Pioneer Settler of County Dies Late Friday

Sheriff Fred White and Mrs. White and family, were called to the bedside of Mrs. White's father, V. A. Cross, who died late Friday afternoon at his home near Santa Anna, on the Santa Anna-Thrift road. Mr. Cross, age 84, was one of the pioneer settlers of Brown county having lived in the county for approximately 50 years, first settling near Thrift. He is an uncle of J. R. Cross, of Brownwood, who is also a pioneer of this section.

Funeral services for V. A. Cross were held Saturday afternoon at 4 o'clock from the family residence. Burial was made in the Eureka cemetery. A large number of Brownwood citizens attended the services.

Warned Over

Sweet Young Thing (to friend)—Really good-looking boys are so scarce these days, I think I ought to make mine do another year.—Christian Leader.

BROWNWOOD TO ASK FOR 1929 GOLF TOURNEY

MINERAL WELLS, May 29.—(Sp.)—Although none of the Brownwood representatives to the annual West Texas Golf Tournament being held here this week were able to capture medalist honors in the qualifying round of play Monday, ten Brownwood men qualified for play in the tournament, three of these, N. A. Locks, Dr. J. N. Arvin and W. B. Ellis, qualifying for the championship flight with scores of 79, 78 and 79, respectively. Dennis Lavender, of Abilene, won medalist honors in the qualifying rounds and in accomplishing this feat set a new course record with a 68. Lavender's record breaking card follows:

Out 454 543 443—32
In 325 333 343—30—66

The championship flight will be composed of the 32 golfers making best marks in Monday's qualifying rounds. A total of 31 golfers went around the course in less than 90 and only one man shooting an 80 will be qualified for the championship flight. Only 128 golfers will be allowed to enter the four flights of 32 each. All Brownwood golfers qualified for one of the four flights and will continue play through the tournament.

Looney Scores 188

Only two scores were 100 or more. The century was turned in by J. R. Looney of Brownwood. Mr. Looney is a southpaw golfer and considering his advanced age and that this is the first time to take part in a tournament, his mark is considered good.

Three birdies and one eagle were included in the round. Lavender is one of the outstanding favorites to take off the championship this year and his work of Monday gave his followers more confidence. While Lavender was shattering the course mark, a new entry record for the West Texas Golf Association tournament was being set with 162. The previous largest entry list was in 1927 when 112 registered for the tournament. Only 128 of the 162 golfers will be eligible for the four flights of 32 each.

It took an 80 or better to squeeze into the championship flight and only one of the 80 shooters will make the flight. Thirty-one qualifiers went around in 79 or better, leaving an opening for only one member of the 80 group in the championship division.

Brownwood golfers attending the Mineral Wells meet have let it be known that Brownwood wants the 1929 tournament of the West Texas Golf Association. Brownwood has recently completed an 18 hole course that will compare with the best in the state, golf fans here are told.

Brownwood golfers qualifying on Monday for the four flights of the tournament are: Norman Locks 79, Dr. J. N. Arvin 78, W. B. Ellis 79, J. R. Looney 100, J. E. Beall 83, A. H. Bell 85, Lee Watson 91, O. G. Windsor 86, E. J. Robertson 84, and J. M. Ellis 84.

LEGION HONORS DEAD COMRADES SUNDAY IN SERVICES AT ZEPHYR

Leon G. Halden, professor of History at Daniel Baker College, and a member of the American Legion, delivered the annual Memorial Day address Sunday afternoon at Zephyr, the services being held in connection with the decoration of the grave of Isham A. Smith, in whose honor the Brownwood American Legion post was named, and four other buddies who died during the world war. Halden took as the subject of his discourse, "The Duties of Citizenship," and according to those who attended the meeting from Brownwood, his address was one of the best ever given on an occasion of this kind.

About 20 members of the local American Legion and Auxiliary, accompanied by a firing squad from Company A, 142nd Infantry, left Brownwood about 2 o'clock Sunday afternoon and were greeted in Zephyr at the Baptist Church with a large audience. The afternoon's program was opened with a short address by Mrs. W. D. Armstrong, who in turn presented to Mrs. P. L. Smith, mother of Isham A. Smith, and Mrs. Beasner, another gold star mother, honorary membership cards to the Brownwood unit of the American Legion Auxiliary. This was followed by the main address of the day by Leon G. Halden. Music for the occasion was furnished by the Zephyr Quartette.

Service in Cemetery

Following the services at the church all retired to the Zephyr cemetery. Upon reaching the cemetery, the bugler from Company A, sounded taps and the firing squad of eight, fired official salutes over each of the five graves of ex-service men in the Zephyr cemetery. This part of the program was followed by the placing of flowers on the graves of the buddies at rest in the Zephyr cemetery.

Those from Brownwood attending were O. H. Turner, vice-commander of the Isham A. Smith Post, Zebo Ingram, adjutant of the Isham A. Smith Post, Thomas R. Scott, Guy Ewing, W. M. Hooper, J. Claude Smith, Oes Rosenberg, Tom Young, Leon G. Halden, Mrs. W. D. Armstrong, Mrs. L. L. Mallow, Mrs. Zebo Ingram, Mrs. H. H. Ingram and Mrs. J. Claude Smith.

Refers to Wardship

Noncompetent is the term applied to an Indian whose property cannot be disposed of without the consent or approval of the secretary of the interior. The term does not mean mental incompetency.

Will Johnson, Sport Star, Dies In N. Y.

WILLIAM BYRON JOHNSON, 27 years old, son of the late D. F. Johnson and Mrs. Johnson of Brownwood and widely known as an athlete, died Saturday night at his home in New York City, according to messages received by the family here Sunday. The funeral was conducted in New York City Tuesday afternoon at 3 o'clock.

Mrs. D. F. Johnson, his mother, left New York upon receipt of a message announcing that her son's condition was critical, and reached his home shortly after his death.

Mr. Johnson was stricken with bronchial pneumonia about 6 weeks ago, following a minor throat operation, and was not able to overcome the ravages of the disease. His condition was not regarded as alarming until last week, however, and the news of his death comes as a distinct shock to his family and hosts of friends here.

Noted Athlete

From early boyhood Will Johnson was intensely interested in

athletics, and during his college career gained unusual honors. Graduating from the Brownwood High School in 1919, he spent the next year in Daniel Baker and took part in all the athletic activities of the local college. The following year he went to Columbia University, and for three seasons lettered in football there, playing end and half-back. He was captain of the Columbia wrestling team in 1923 and in 1924 was a member of the Olympic wrestling team which contested at Paris. He held the intercollegiate wrestling championship at 158 pounds for one year, won the metropolitan championship in 1923 and the national amateur championship in the following year, represent the New York Athletic Club in athletic events. He graduated with the degree of Bachelor of Arts at Columbia in 1923 and took the Master's degree the following year. He was a member of the Brownwood High School faculty in 1925, then returned to New York, and since that time

has been connected with the Ross F. Hayes Company, dealers in railroad supplies.

Mr. Johnson married Miss Mina Aulick of East Elmhurst, New York, August 14, 1926, and survives him. He is also survived by his mother, Mrs. D. F. Johnson; his father, widely known Mason and Republican leader, having died a few years ago while serving as postmaster in Brownwood. Five brothers and two sisters also survive, they being Jeffrey Johnson of Dallas, Donald F. Johnson of Sweetwater, Tilman S. Johnson of New Orleans, Mrs. E. P. Miles of San Antonio, and John C. and Austin M. and Elizabeth Johnson of Brownwood.

Mr. Johnson was a member of the First Presbyterian church of Brownwood, which he joined when a mere youth. He also was a member of the Masonic Lodge and of various social and civic clubs in New York City.

GRADUATION PROGRAM BANGS HIGH SCHOOL HELD MONDAY NIGHT

The annual graduation exercises for Bangs High School were held

Monday night in the auditorium of the Bangs school. A very interesting program had been arranged for the occasion and a large audience was present to enjoy the exercises. Fourteen members of the Bangs Senior Class were awarded diplomas for the year's work, signifying that each had satisfactorily completed the prescribed course of study at Bangs High School.

Dean Thomas J. Davis, of John Tarleton College, Stephenville, delivered the commencement address Monday night, the speaker using as the theme his remarks, "Happiness and How to Attain It". In a very interesting manner the speaker told of happiness, its meaning and how that one and all could attain it, despite conditions surrounding various individuals. He told of the happiness of the ancients, the manner in which they strived to attain same. In speaking to the class, Mr. Davis stated that America was the only nation that honors its young boys and girls with splendid graduation exercises at the close of the high school career.

The record of work done by the entire class is exceptionally good. Eight of the fourteen members made straight A's. The honor graduate, Miss Elizabeth Early, made the excellent average of 99.4, and Miss Mary June Allcorn, salutatorian made the high average of 95.4.

Glynn McClatchey the boy making the highest grade averaged 93.5 for the year. The girl and boy receiving highest grades were awarded complimentary scholarships from various colleges of Texas.

Members of the graduating class were, Coga Norris, Geneville Hering, Dewey Spivey, Doris Bowden, Medina Rhodes, Ira Lee, Byrd, Glynn McClatchey, Charlie Lovelace, Elizabeth Early, Hal Scarborough, Lola Pearl Lilly, Alvis Rodgers, Billy Martin and Mary June Allcorn.

Cost of Federal Government Grows

WASHINGTON, May 29.—(A)—The cost of Federal Government has gotten back to a better than a four and a half billion dollar basis, the seventieth congress having appropriated the staggering total of \$4,642,293,897.57 to carry on affairs in the next fiscal year. This exceeded the appropriations for this year by \$627,304,961.17.

The High Hatter

It's all right to be dignified, but don't go through life on stilts. The unbending chap bangs his head against the tunnels that other folks duck.—Farm and Fireside.

Absolute Auction Sale

On the Property

60 Large Homesites - - 60 Only

In

Woodland Heights

Located Between Austin Ave. Indian Creek Road and 4th St.

2 p. m. Friday, June 1st 2 p. m.

Your Price Is Ours

60—Golden Opportunities—60

Drive Out and Look These Homesites Over

Graded Streets—Yes!

Gas—Yes!

Electricity—Yes!

City Water—Yes!

Sensible Building Restrictions—Yes!

Free Abstract With Each Lot

Consult Us About Financing Your Home

Obeys That Impulse

BE ONE OF THE 60

This one time in your life "get in" on something good. Don't let petty doubts keep you away. You owe it to yourself to at least go out and see this tremendous offering. If you do there will be no doubt about you being "one of the 60."

There's still plenty of time to investigate this matter carefully—to go out and see the property—convince yourself that it's everything we say it is—AND MORE. Then and then only, make up your mind to be on the ground when the gong rings and make one of those beautiful homesites YOURS.

TERMS

1/3 Cash

Balance 1-2-3 Years

There will be many attractive "Features"

Come out—you will enjoy the afternoon outing

City Conveniences Without City Taxes

These Are All Oversize Lots—Sizes 75x185—A Few Smaller

Carpenter & Wood, Real Estate

Phone 254 —:—:— Owners & Developers —:—:— Phone 254

"The Organization With a Legion of Friends"

Globe Auction Co. - Col. J. M. Baden, Auctioneer

BREAK RECORDS FOR BUILDING

NEW HIGH MARK OF \$389,000 SET FOR MONTH

All building records for Brownwood were shattered during May. This became known Thursday when Henry Mount, architect, released figures for the month, showing permit totals of \$389,000, making the year's total \$1,175,950. This total is more than \$100,000 higher than for the entire year of 1927 and more than half the total for last year. The second record of this year was set in May. May's permits are the highest ever granted, and are approached only by April, 1927, when the total was \$265,400. Next highest was \$248,150 for April of this year.

The record for residences was also broken, construction of 50 having been begun in May. A record of a residence a day or more has been maintained here for nearly two years. Only one large building was started in May, the Citizens National Bank. City Hall issued a permit for \$100,000 for the bank, but this does not include plumbing and other costs, which will add considerably to the total. Other larger permits were Austin Mill and Grain Company warehouse \$75,000; Atkinson Company, \$20,000; Dan Baker college gymnasium, \$12,000; repair on Brownwood State Bank, \$4,000; Gulf Filling station \$3,000. Two four-flat apartments are being built.

Wisconsin Summer Host to Coolidge

WASHINGTON, May 31.—(AP)—President Coolidge has selected a summer White House on the Brule River, 39 miles from Superior, Wisconsin. Mr. Coolidge accepted the offer of heirs of the late Henry Clay Pierce, to occupy "Cedar Island Lodge," situated about 12 hours from Chicago. In all likelihood the White House executive offices will be established in Superior while the lodge will constitute merely the residence. President Coolidge as yet has not decided the exact date of his departure but it was said today that he would leave Washington as soon as possible after June 11 when he is scheduled to deliver the budget speech here.

Mrs. Fields Not to Enter Race

SAN ANTONIO, May 31.—(AP)—Mrs. J. U. Fields of Haskell, Texas, deposed chairman of the nineteenth biennial General Federation of Women's Clubs convention here, put her foot on rumors that she planned to run as a dark horse candidate for president. Rumors during the last few days have said that she would enter the race because of the friction which occurred when Mrs. Henry Drought of San Antonio was placed at the head of the various Texas committees making arrangements for the biennial. Mrs. Fields declared today that she had no intention of running for office and that she warmly admired Mrs. Edward Franklin White of Indianapolis and Mrs. John F. Sippel of Baltimore, the two announced candidates.

2 Children Are Scalded to Death

SHREVEPORT, La., May 31.—(AP)—Two children were scalded to death here today. Charlotte Ann, five months old daughter of Coleman Watson of Cayline, La., was fatally scalded by water from the radiator of the family car when it overturned in a ditch near Calhoun after a collision with another automobile. The child's parents were not seriously injured. Bennie Tom Darden, two-year-old son of Frank Darden of Gilliam was killed when he tumbled into a pail of boiling water at the family home. LOVE TO BEARS DALLAS, May 31.—(AP)—Edward "Slim" Love, veteran Dallas southpaw, has been turned over to the San Antonio Bears on option, it was announced today by officials of the Dallas club. He will join the Bears Friday at Shreveport.

THE WEATHER

WEST TEXAS.—Tonight and Friday, partly cloudy, except showers and cooler in the Panhandle.

AIRPLANES AID IN BANDIT HUNT



AIRPLANES, men on horseback and other possemen in fast autos joined in one of the west's greatest man hunts since the days of Jesse James in the pursuit of the bandits who held up the First National Bank of Lamar, Colorado, near the Kansas state line. At the left is E. A. Kesinger, assistant cashier, who was kidnaped by the bandits. Above is A. Newton Parrish, 72, bank president, who put up a thrilling fight and wounded one of the robbers before he and his son, John Parrish, were slain in the holdup. Below is Sergeant Clyde Plank, Colorado National Guard, loading a machine gun into one of the planes which left Denver in search of the bandits.

EXPECT HEAVY DAMAGE HERE TO PECAN CROP, SAYS ADAIR

ALTHOUGH crop prospects are good, heavy damage to pecans in this section is expected from the ravages of the case bearer, according to a statement made Thursday by H. S. Adair, chief of the United States Bureau of Entomology, Department of Agriculture, here. Case bearer moths are now laying eggs, and many are being found in the field, says Mr. Adair following an inspection. The probable amount of damage to the crop has not been definitely estimated as yet, but will likely be as great or greater than in recent years.

SMALL GRAIN CROP IS LESS THAN LAST YEAR IS REPORT

ALTHOUGH the small grain crop in Brown county for the current year, 1928, is far below normal, and even less than the 1927 crop, but not more than two thirds normal, the value of the crop will equal the value of the 1927 crop, it is estimated by County Farm Demonstration Agent O. P. Griffin. Mr. Griffin states that the 1928 oat crop in Brown county will be about 800,000 bushels, or approximately 75 per cent of the 1927 crop. Mr. Griffin estimated the 1927 crop at about 1,100,000 bushels, the average price received being about 40 cents per bushel, netting the farmers of the county about \$440,000. The 1928 oat crop should be marketed at an average price of about 55 cents per bushel. Mr. Griffin states, which should bring to the farmers of the county approximately \$440,000, the amount received in 1927. However, Mr. Griffin states that the exports for this year will not be as much as in 1927 when approximately \$200,000 was shipped out of the county. The amount needed for home consumption is estimated at 500,000 bushels, which will leave 300,000 bushels for export, which will bring to the farmers about \$165,000. The 1928 wheat crop will be a little less than one year ago, but the advanced prices should bring to the farmers of the county as much as was received for the 1927 crop. The 1927 crop was estimated at 96,000 bushels, which brought about \$120,000. Mr. Griffin states that the acreage this year in wheat exceeds that of 1927 a little, and places the 1928 crop total at 90,000 bushels, which, if sold at prevailing prices, will net the farmers of the county about \$135,000. There is some hard wheat in the county that will have to be shipped, due to the fact that it can not be milled here. None of the 1927 crop was exported. The 1928 barley crop is estimated at about 30,000 bushels, approximately 6,000 bushels less than the 1927 crop. Mr. Griffin anticipates trouble in harvesting barley, due to the fact that the straw is short. Combines will be needed in harvesting most of the crop, he states. Farmers of the county will raise more than half a million dollars worth of oats, wheat and barley, according to Mr. Griffin's estimate.

DEVELOP PLANS FOR SPECIAL ACTIVITIES AT CONVENTION

THE executive committee of the Heart of Texas, named at the meeting of the representatives of the different towns here Monday to have charge of plans for the Heart of Texas district activities at the West Texas Chamber of Commerce convention, held a meeting in Brownwood this morning on the call of the Chairman, W. P. Murphy. Members of the Committee are Mr. Murphy, Brownwood; C. Gosch, San Saba; and W. P. Hallmark, Dublin. Hans Schroeder of Brownwood, D. L. Harris of Dublin and Secretary Burks of the Brownwood Chamber of Commerce, also attended the meeting today, assisting in working out certain phases of the plans. Committees Named The committee made considerable progress with the outlining of the details of the general plans, and named sub-committees as follows: Finance: H. Burks, Brownwood; J. E. T. Peters, Cisco; Carl Blasig, Brady. Exhibits: Mrs. W. D. Armstrong, Brownwood; W. A. Wilson, San Saba; C. H. Colvin, Stephenville; J. F. Robertson, Rising Star. Parade: J. T. Motley, Ballinger; S. O'Neal, Coleman; J. R. Eames, Comanche; H. O. Tatum, Baird; S. L. Wolfe, Dublin. Education: J. Thomas Davis, Stephenville; E. B. Gilliam, Brownwood; E. Godbold, Brownwood; J. H. Roberts, Cisco. Petroleum: Stanley Norman, Cole-

man, D. K. Doyle, Brownwood; W. C. Dickey, Ranger. Agriculture: E. H. Varnell of Cisco, chairman, with all the agricultural agents in the seventeen Heart of Texas counties as members of the committee. To Raise \$1,200 The executive committee discussed the matter of finances and decided to raise the sum of \$1,200. This is to be used in arranging floats for all of the Heart of Texas sponsors in the convention parade, and decorating the exhibit hall at the Fakes Furniture Company building, for necessary traveling expenses, painting signs and other incidental expenses. It was agreed by the executive committee that each county should be asked to buy convention caps. The cap will be white, with a large red heart on it, and with the name of the town printed on the band. County Exhibits Each county is asked to put on an exhibit at the Heart of Texas headquarters, or exhibit hall, the committee states. Where there is more than one city in the county, it is explained, space will be given for an exhibit from each, but the different exhibits from a county should be grouped together. Each city is entitled to enter the parade with any advertising that it may desire, it was stated, so long as it does not interfere with the

GILL, 16, DROWNS HERE

Begin Flight Over Pacific

PLANE IS OKED MESSAGE SENT TO A. P. SAYS

OAKLAND, California, May 31.—(AP)—An unaddressed radio message from the Southern Cross was received at the Oakland airport shortly after noon giving its position as 350 miles out. The message read: "12:10 p. m., lost Beacon again; slightly off course; sighted no ships; approximately 350 miles out."

SAN FRANCISCO, May 31.—(AP)—The Associated Press received a message from the Southern Cross at 10:20 a. m., saying: "Altitude 2,000 feet. Everything o. k."

OAKLAND, Calif., May 31.—(AP)—The Southern Cross hopped off from the municipal airport here at 8:51 a. m. today on a 2,400-mile non-stop flight to Honolulu, enroute to Australia.

The big ship bounced and careened down the run-way at the takeoff, picking up speed every second until 4,000 feet from the start Captain Kingsford-Smith gave it the stick and the Southern Cross rose about a foot from the ground.

The speed however, was not sufficient and the plane settled back to the runway. More gasoline was fed to the motors and attaining a speed of 75 miles an hour the ship soared into the air near the end of the mile and a quarter track. Once in the air it rose steadily over the housetops. It reached an altitude of about 100 feet over the city and continued to rise as the pilot headed toward San Francisco Bay and flew about over the water toward the Golden Gate.

The tri-motored Pöcker monoplane carried a crew of two Australians and two Americans. They were Captain Charles Kingsford-Smith, commander; Captain C. T. Ullm, co-pilot; James Warner, radio operator and Lieut. Harry Lyon, navigator. Warner and Lyon are Americans. An early morning haze made for poor visibility but the ship pointed its nose into the west without difficulty. The flight is the first leg of a 7,782-mile flight to Australia. It was announced before the hop-off that Warner and Lieut. Lyon, both former navy operators, would go all the way to Sydney.

CELEBRATES ONE-THIRD OF CENTURY ANNIVERSARY

Walker Smith Company, with headquarters in Brownwood, are this week celebrating their thirty-three years of service to this community. More than two sections of this issue of The Banner-Bulletin is devoted almost entirely to giving the history of this one of the largest wholesale grocery concerns in Texas, and congratulations from their many friends in Brownwood. Other writings in this issue you will find full history of this organization as given by its founders and present officials, and highest praises are given wide publicity by almost the entire citizenship of this city. Brownwood is truly proud of this very worthy business concern.

Austin Man Badly Knifed, Woman Hurt

AUSTIN, May 31.—(AP)—O. D. Moore, about 40, of Austin, was in a hospital here today with knife wounds from which he was not expected to recover. A young man was arrested and officers planned to file charges against him. Meanwhile, an unidentified woman, semi-conscious, bruised and beaten, picked up on a street corner late last night, was being treated at another infirmary. She could not give police a coherent story as to what occurred.

MARKETS

New York: Stocks, strong; Radio regains leadership of the advance. Bonds, quiet; automobile and copper issues active. Foreign exchanges, firm; sterling, franc and lire high. Cotton, barely steady; favorable weather. Sugar, lower; large European beet acreage. Coffee, firm; smaller Santo crop estimates. Chicago: Wheat, easy; beneficial rains. Corn, firm; bullish reports from Central West. Cattle, steady; Hogs, firm.

DIXIE VET TO CAST 17th PRESIDENTIAL VOTE

BY CARL A. BLASSIG
Special Correspondent
BRADY, May 31.—(Sp.)—L. Ballou, 84-year old Confederate veteran, will cast his 17th presidential vote in the national election this year and as in every previous election he will vote the straight Democratic ticket. Mr. Ballou is very much elated that the National Democratic convention will be held at Houston this year, and hopes to attend this convention provided his health permits. This will be the first Democratic national convention he has ever had an opportunity of attending.

LAVENDER 3 UP ON SCOTT

MINERAL WELLS, Texas, May 31.—(AP)—Dennis Lavender, young municipal champion from Abilene, was four up on the veteran, Bob Scott, Colorado, at the half-way point in their final 36-hole match for the championship of the West Texas Golf Association here today. Play on the final 18 holes was to start at 2:30.

MINERAL WELLS, Tex., May 31.—(AP)—Dennis Lavender of Abilene was three up on Bob Scott, veteran tournament golfer at the end of the first fifteen holes of their 36-hole championship flight here Thursday in the finals of the 1928 West Texas Golf Association tournament. Lavender got away to a poor start, having trouble with his wood shots, but the Abilene youngster found himself on the sixth hole and was one up at the end of nine holes. He shot a birdie 3 on number 11 to go 2 up, got a birdie 4 on the next hole to go 3 up, and his par 3 on 13 put him 4 up. Lavender missed a short putt on 14 and halved 15 to stand 3 up. Lavender's approach was sensational. Scott, who is from Colorado, was not approaching in his usual form but his putting was marvelous.

BABE CLOUTS 19TH HOMER

NEW YORK, May 31.—(AP)—Babe Ruth hit his 19th home run of the season in the third inning of today's game between the Yankees and the Senators. No one was on base and Irving Hadley was pitching. The drive gave the Yankees a lead of 2 to 0.

Survives Bite of Snake, Green Plums Are Fatal to Youth

GRAPEVINE, Texas, May 31.—(AP)—Rupert Hunt Grey, 12, who was bitten by a copperhead snake May 19th and did not even become ill, died last night from eating green plums, according to attending physicians.

Citizenship Given to Slayer-Convict

AUSTIN, May 31.—(AP)—G. L. Warren, about 70, discharged some years ago from a Van Zandt county five-year murder sentence, was restored to citizenship Thursday by Governor Moody. J. B. Hudson, serving two years from Taylor county on conviction of passing a forged instrument, got a sixty day furlough; the remainder of a six months jail sentence, and a \$50 fine assessed J. F. Price in Stephens county for aggravated assault were remitted.

ATTACKER IS FREE ON BOND

W. L. Gardner, who is charged in justice court with an assault to murder in connection with the serious cutting of Dewey Soape, on the night of May 21st, at the home of "Blind Man" Elkins, just out of the city limits in Brownwood Heights, was released on \$1,000 bond Wednesday following his arrest Tuesday night by local officers. Gardner disappeared shortly after the cutting scrape and successfully avoided arrest for more than a week. When arraigned in court Wednesday, he waived his right to trial and his bond was fixed at \$1,000. Soape, who received several serious knife wounds in the affray, is recovering from his wounds, despite that he was not expected to live for several days following the affray.

Telephone Girl is Qualified as Bulletin Reporter

BY THE STROLLER
A pleasant voiced operator for the West Texas Telephone Company—name unknown—has qualified as a reporter. The city editor of The Bulletin late Wednesday night learned a girl had been drowned near here. He was told the tragedy occurred at Trickham. Wanting the story for The Associated Press, he called the operator at Trickham, but she knew nothing of the report. Then it was that the operator here came to his assistance. "Wait just a moment," she trilled. "I think I can get some one who knows about it." The editor waited and in a few minutes she said: "Call Number Blank, Rural, and they can tell you about it." This is written for the benefit of those—myself included. I'll confess—who growl at the "service" when having to wait what seems like an hour to get a number.

WOODLAND HEIGHTS ORGANIZES HOME DEMONSTRATION CLUB

A most enthusiastic meeting was held at the Woodland Heights school building Friday afternoon to organize a home demonstration club. Mrs. J. L. Cross presided and installed the following officers: Mrs. C. A. Cavel, president; Mrs. E. I. Crow, vice president; Mrs. R. M. English, secretary; Mrs. P. H. Grady, song leader, and Mrs. W. A. Laeey, reporter.

SUE GILLIAM NAMED MISS BROWNWOOD

Miss Sue Gilliam, an attractive co-ed at Daniel Baker College and a daughter of Mr. and Mrs. E. B. Gilliam, 408 Main Avenue, has been appointed "Miss Brownwood" to represent this city at the coronation of "Miss West Texas" in the Texas Christian University Stadium, Fort Worth, on the night of June 18, as the feature event of the annual West Texas Chamber of Commerce convention, which opens in Fort Worth June 17. Miss Gilliam stated Thursday that she would accept the honor extended her.

Judge Woodward in Favor Abolishing Court Civil Appeals

DALLAS, Texas, May 31.—(AP)—Abolition of the court of civil appeals and increase of the court of criminal appeals to five judges was recommended here today by Judge J. O. Woodward of Coleman, president, at the opening of the Texas District Judges' Association convention. Judge Woodward also urged that there be one supreme court of "sufficient" judges elected for twelve year terms at higher salaries, and that court procedure be simplified. Judge Woodward was succeeded as president by Judge P. A. Martin, Wichita Falls, who had been vice president. Elected to succeed Judge Martin was Judge M. C. Jeffrey, Lockhart.

'Not Guilty' Plea Of Tot's Slayer

TOLEDO, Ohio, May 31.—(AP)—Charles J. Hoppe, 26, confessed kidnaper and slayer of 7-year-old Dorothy Sieslakowski, pleaded not guilty to a charge of first degree murder when arraigned before Judge Homer Ramey in municipal court today. The prisoner waived preliminary examination and was held to the county grand jury without bond. The courtroom was taxed with the greatest crowd of spectators it ever held. As a precautionary measure special details of police were stationed around the railing. After the arraignment Hoppe was taken to the county jail. Hoppe's confession came late yesterday after questioning that began with his arrest Tuesday night. Police said he admitted that while under the influence of liquor he obtained at a wedding celebration, he drove to the Sieslakowski home, forced an entrance, kidnaped Dorothy from her bed and strangled her to death after a criminal attack. Hoppe was suspected because he had roomed at the Sieslakowski home. A cast of his teeth fitted exactly with impressions in the flesh of the dead girl, and yesterday police found buried in his backyard the bloodstained dark suit which he wore at the time the crime was committed. That Hoppe will endeavor to escape the threat of a death sentence or a life term by pleading insanity appeared likely today in view of the statement of Coroner Krefl that the man is mentally incompetent.

LOSES LIFE IN JIM NED CREEK RECOVER BODY

MISS GLADYS MORRIS, 16, daughter of Mr. and Mrs. W. L. Morris of Thrifty community, was drowned shortly after 6 o'clock Wednesday afternoon in the waters of Jim Ned Creek, about one and a half miles north of Thrifty. Miss Morris was with her sister, Mrs. Harry McAnnally and Mrs. McAnnally's husband, at the time of the tragedy. The three were wading in Jim Ned Creek when Miss Morris and Mrs. McAnnally stepped off into deep water. Neither was able to swim and despite frantic efforts of McAnnally to save both his wife and her sister, he was unable to bring both safely to shore. After he had dragged his wife to safety, McAnnally returned and made a last desperate effort to save her younger sister but she had sunk and the current had carried her down stream. Aid was called and a hurried search was immediately launched for the young girl's body, but more than an hour's time had elapsed before the body was finally brought to the surface. Shortly after Miss Morris' body had been brought ashore, an emergency call was sent to the Harwell Funeral Home for a lung motor. Not being equipped with a lung motor, Mr. Harwell called the McInnis Funeral Home and together with Mr. McInnis made a mad dash for the scene of the tragedy. Although the lung motor was used for almost an hour, all efforts proved futile. The body was then removed to the home of E. O. Baker, who lives near the place where Miss Morris drowned. Accounts Differ Another account of the tragedy states that Miss Morris was sitting on the bank of Jim Ned Creek and that her sister, Mrs. McAnnally, was wading in the creek and stepped into deep water. When Mrs. McAnnally called for help, Miss Morris jumped in to save her, despite the fact that she could not swim, it is stated. Mr. McAnnally, who was near, dragged Miss Morris back to shore and then saw that his wife got safely to shore but in the meantime, Miss Morris had plunged into the waters again, it is further stated. McAnnally made another effort to save Miss Morris but failed the second time, the account of the tragedy states.

MARBLE PLANT ERECTS NEW SHOW ROOM

The Brownwood Marble & Granite Works, under the direction of Roy Anderson, proprietor, has just completed extensive improvements at the plant, chief of which is the construction of an attractive open air show room at the front of the building. Improvements have been made to the extent of \$2,500. The show room 30 by 30 feet, admits of a better display of the monuments of different designs and materials and affords the purchasers the opportunity to make the selections most desired. The Brownwood Marble & Granite Works has been in business in Brownwood 37 years, being one of the oldest concerns in the city. It is the largest business of its kind in the western part of the state, and has one of the best equipped plants in that line to be found in Texas. The stock on display includes marble and granites from practically all over the world, and especially at present may be noted among them, in addition to the Texas products, those from Massachusetts, North Carolina and Oklahoma, and from Sweden and other foreign countries.

WOOLAND HEIGHTS ORGANIZES HOME DEMONSTRATION CLUB

A most enthusiastic meeting was held at the Woodland Heights school building Friday afternoon to organize a home demonstration club. Mrs. J. L. Cross presided and installed the following officers: Mrs. C. A. Cavel, president; Mrs. E. I. Crow, vice president; Mrs. R. M. English, secretary; Mrs. P. H. Grady, song leader, and Mrs. W. A. Laeey, reporter.

Select Jury Today for Stewart Trial

WASHINGTON, May 31.—(AP)—Four women and eight men will decide the guilt or innocence of Robert W. Stewart, wealthy oil man, on trial here for refusing to answer questions asked by the Senate Teapot Dome committee. The jury was selected in less than two hours, over protest of Stewart's counsel.

Judge Woodward in Favor Abolishing Court Civil Appeals

DALLAS, Texas, May 31.—(AP)—Abolition of the court of civil appeals and increase of the court of criminal appeals to five judges was recommended here today by Judge J. O. Woodward of Coleman, president, at the opening of the Texas District Judges' Association convention. Judge Woodward also urged that there be one supreme court of "sufficient" judges elected for twelve year terms at higher salaries, and that court procedure be simplified. Judge Woodward was succeeded as president by Judge P. A. Martin, Wichita Falls, who had been vice president. Elected to succeed Judge Martin was Judge M. C. Jeffrey, Lockhart.

MONEY TO LOAN
 I make Farm and Ranch Loans
 Brown and adjoining counties.
 Active rates, prompt service,
 strictly confidential.
Culbith & Culbith
 ABSTRACTS AND LOANS
 The Abstract & Title Co.,
 Brownwood, Texas

TO THE BULLETIN
 To the Bulletin:
 May 31st, 1928
 As I promised so many of my
 friends I would write them and have
 written to several of them but sight-
 seeing so much occupies so much
 time that I take this method of
 writing to the good old Bulletin,
 knowing that most of them will
 see it in the News and it will be
 meant to all.
 My family and I arrived at my
 brother's, Dalph Wyatt and family
 on Friday, May 11st, found every-
 body well and seemingly happy be-
 cause we came and we are all just
 overjoyed to be here and are seeing
 some beautiful, wonderful sights.
 The first Sunday we were here, we
 picnicked all day at Brookside Park,
 Pasadena, Calif. It was a most
 beautiful park and we had our lunch
 which was a fine one and made a
 big pot of coffee and enjoyed it very
 much. Well, we have been on the
 go ever since we came but we are
 enjoying every minute of our visit
 here. We visited a couple of days

and a night in the house of Mr. and
 Mrs. John Conner at Porterville.
 My brother and wife were with us
 there. We also had seen Billie
 Checker and wife and all their
 married children, also Grundy
 Sparks and family, we had such a
 nice visit.
 Last Sunday we spent at Long
 Beach on another picnic, and visit-
 ed Willie John Melton and family.
 We have also attended several good
 shows and several other interesting
 things mapped out to attend how
 should we visit here for 12 months.
 We could not get around to every-
 thing. I think it is a wonderful
 place for health. I have not had a
 spell of asthma since I have been
 here.
 Best wishes to all my friends, also
 the News office people.
 MRS. CULL EARP,
 3705 Watska Ave, Los Angeles,
 Calif.

Harwell Funeral Home
 Private Ambulance Service
 Phone 342 Ring 1
 213 East Baker

FIRE IN HOUSTON
 HOUSTON, May 30.—(AP)—A spec-
 tacular fire which brought out all
 the equipment of the city before it
 was subdued after a two-hour fight,
 destroyed the Sheet Iron building,
 covering half a block, of the Saint
 Grain Company, Inc. Tuesday night.

CALL THE CLAIM AGENT
 HOST (at the end of day's shoot):
 Captain Blood claims 32; Colonel
 Misen, 29; Major Necker, 18; and
 I bagged two dozen, I think.
 KEEPER: Well, sir, according to
 the birds us picked up, there be over
 50 missing.—Passing Show.

Does Weakness Detract
 from Your Good Looks?
 Paris, Texas.—"I was suffering
 with woman's trouble and after
 trying several different
 remedies without receiving
 any benefit I decided
 to try Dr. Pierce's
 Favorite Prescription. I was told
 that it was the
 best and so I
 proved to be. I
 had taken only a
 few bottles of it
 before I was per-
 fectly well."
 "I also took two bottles of Dr.
 Pierce's Golden Medical Discovery
 after an attack of the flu and it
 built me up in health and strength
 wonderfully."—Mrs. Gertie Nation,
 161 Graham St. All dealers.



HIGHER COURT
AFFIRMS DEATH
PENALTY GIVEN
 OLIVER C. WELLS, 45, convict
 found guilty of slaying J. A.
 Mitchell, Coleman filling station op-
 erator, in a hold-up January 27,
 1927, must die in the electric chair.
 The court of criminal appeals at
 Austin Wednesday affirmed the
 death sentence assessed against him
 in Coleman district court last Oc-
 tober.
 Only executive clemency or a pos-
 sible rehearing before the higher
 court which might lead to another
 trial, can save him. There is little
 chance as this, it is thought.
 Family Saw Crime
 Mitchell was shot down while
 sweeping his store and filling sta-
 tion, and while his wife, 10-year-old
 daughter and a granddaughter look-
 ed on.
 At the time Mitchell was slain by
 a partly masked robber, Wells was
 a fugitive from justice, having made
 his escape from a prison farm where
 he was serving a term after being
 convicted of killing a negro.
 Wells always has maintained that
 he was innocent, claiming at his
 trial that on the night of the Mit-
 chell slaying he was in Menard
 with Claude Manies, state witness,
 who was slain in San Angelo last
 spring. He confessed to robbing a
 Menard store while with Manies.
 The state contended that he was in
 Coleman earlier that night and one
 witness said he saw him there that
 afternoon.
 Claim Prejudice
 In asking for another trial de-
 fense attorneys attempted to show
 that jurors discussed matters ir-
 relevant to evidence introduced and
 that at least one juror was disqual-
 ified through his knowledge of press
 accounts and that he was prejudiced.
 The one and one-half-year sen-
 tence of Lilton Davis, Brownwood
 negro, found guilty in district court
 here of possession and transporta-
 tion of liquor also was affirmed by
 the court of criminal appeals
 Wednesday.

Before Buying a Battery
 SEE THE
Master Battery
\$8.00
 A Product of High Quality Guaranteed to
 Satisfy
\$5.00
 Will Buy One of Our Thoroughly Recondi-
 tioned Batteries
B. M. HAYS
 Battery—Tire and Electric Co.
 Distributors of the Famous
FISK TIRES AND TUBES
 707 S. Broadway Phone 614

DRASTIC REDUCTIONS!
 On Refrigerators, Ice Cream Freezers,
 and Other Household Furnishings
ALL NEXT WEEK
 The famous Leonard Refrigerators, made by the
 largest manufacturers of refrigerators in the world.
 (the Leonard Manufacturing Co., Grand Rapids,)
 We Have Just Received a Car Load of These Refrigerators, and in order to re-
 duce the stock we will make attractive prices the coming week and give
10% OFF THE SPECIAL PRICE, FOR CASH
PURCHASES.
 The Leonard Refrigerator Lasts Longer and
 Saves Ice Better
 WE HAVE THEM IN SIZES FROM 25 to 100 POUNDS CAPACITY.
 PRICED **\$18.00** AND UP

ICE CREAM FREEZERS
 We have the very best Ice Cream Freezers that
 money can buy.
KING FROST AND WHITE
MOUNTAIN
 Made of Virginia White Cedar, Triple Motion.
GUARANTEED
NEXT WEEK WE WILL GIVE 20% OFF ON ALL
FREEZERS.
 SIZES—One to Six Quarts

Special Selling of Bed Room Suites, Living Room Suites, and
other furnishings for the home.
 Rag Rugs, \$2.25 value for 98c—Special on Camp Cots and Camp Stools, and
 Water Hose.
 See Our Window Display
 And be sure to visit us next week, let us show you the many attractive features
 We have to offer
Bowden Rug and Furniture Co.
 108 CENTER AVENUE PHONE 937
 The Only Furniture Co., on Center—Across from Woolworth

Endurance Record
Flight is Failure
 SANTA ANNA, Calif., May 31.—
 (AP)—Another of the tri-motored
 monoplane Albatross' attempts to
 smash the world's flight endurance
 record has failed. After fifteen and
 a half hours in the air, the Albatross
 came to land last night when
 the central motor had failed and
 valve trouble in one of the remain-
 ing engines made further flying im-
 possible.
 Taking off at 7 o'clock yesterday
 morning with 1,200 gallons of gaso-
 line, the airplane established what
 was said to be a new record for life-
 load of forty pounds per horse-
 power.
 Naval Pilots R. O. D. Sullivan and
 L. C. Sullivan with Sol Spiegel,
 mechanic, formed the crew in the
 flight.

These Merchants Give
BROWNWOOD
BLUE STAMPS
 Hemphill Pain Company
 Austin-Morris Company
 Renfro's Six Drug Stores
 Adams Cash & Carry
 Lane's Ready Shop
 Roy Byrnes
 Bouldin & Gilmore
 Armstrong Jewelry Company
 Rodgers Studios
 W. H. McKnight Plumbing Co.
 Mrs. Maurer's Bakery
 Crew Battery & Electric Company
 Harry L. Camp, Painting and Paper
 Hanging
 Brownwood Mattress Factory.
 Always Ask For Them

USED CARS
Big Bargains Backed by a
Permanent Business House
Security
Confidence
Depend-
ability
 Our Used Car Lot is operated for
 the clearance of our stock of used,
 rebuilt, exchanged and sales dem-
 onstration automobiles.
 It is a legitimate part of our busi-
 ness and is conducted with the same
 conscientious care as our sales
 rooms for new cars.
 We are back of every used car we
 sell. We are in business to stay and
 jealous of your good will.
 We want you to be so pleased with
 the used car you buy that you will
 return to us some day for a new
 car.
 Pick any of our used cars with per-
 fect confidence. They are exactly as
 represented and exceptional values
 —every one of them.
Lloyd Jones Motor Co.
 Center at Chandler

FREE!
 Your Choice of any
 Ladies Spring or Summer
 Hat—
 Out of our regular stock, will be
 given with the purchase of either
 of the Dresses described be-
 low.
 These are all high grade Hats,
 and range in price up to \$19.50.
 You may make your selection
 from the entire stock of hats.
 There will be none
 reserved.
 No approvals. Every sale will
 be final.

Manufacturer
Mitchell Dresses
 for Afternoon and Evening

MATERIALS—
 Georgette
 Flat Crepe
 Printed Chiffon

COLORS—
 Rose Tan
 Rose Dawn
 Faded Rose
 Old Blue
 Empire Blue
 Anemone

PRICE—
\$29.75
 To
\$59.75

Classy Jean Dresses
 for Afternoon and Street

MATERIALS—
 Georgette
 and Crepes

COLORS—
 Rose Beige
 Bamboo
 Lucerne Blue

PRICE—
\$29.75
 to
\$39.75

Levine Dresses
 for Afternoon and Sports

MATERIALS—
 Georgette
 Flat Crepe
 The Sports are Silk and
 Wool Jersey with Flat
 Crepe Skirts.

COLORS—
 Sundown
 Rosewood
 The Sports are in
 color combinations.

PRICE—
\$29.75
 to
\$39.75

The entire stock is not large and we feel an early selection will be much
 to your advantage. This offering extends through Friday, Saturday,
 and Monday.

Roussel-Robertson Co.
THE CENTER OF SERVICE

Double S. & H. Green Stamps given with all Cash
 Purchases Tomorrow.

INDIAN FASHION
 "Have you heard of the Ameri-
 can child that was red over half
 its body?"
 "How awful—what color was the
 other half?"
 "Red also"—Sondagsnisse Strix,
 Stockholm.

THE G. L. BOWDEN
FURNITURE CO.
 are making some special features in
 their selling of furniture for the
 coming week. Just at this season
 of the year when Ice Cream Freez-
 ers and Refrigerators are in de-
 mand they are making big reduc-
 tions for quick sale.
 Their windows are beautifully
 decorated and all kinds of house-
 hold furnishings are being featured
 for the week's selling.

FOR WORKING PEOPLE
 The best of workers get out of
 sorts when the liver fails to act.
 They feel languid, half-sick, "blue"
 and discouraged and think they are
 getting lazy. Neglect of these symp-
 toms might result in a sick spell,
 therefore the sensible course is to
 take a dose or two of Herbine. It is
 just the medicine needed to purify
 the system and restore the vim and
 ambition of health. Price 60c. Sold
 by Camp-Bell Drug Stores and Ren-
 fro's Six Drug Stores. (Adv.)

You Can Always Depend Upon Getting
 Super-Service at Our PLACE
 Specializing in
Prest-O-Lite Batteries and Battery
Service
Expert Generator and Starter
Repairing
Crow Battery & Electric Co.
 Our Vulcanizing Makes a Tire as Good as Ever at a REAL
 SAVING OF MONEY
 114 E. Broadway Phone 400

The Banner-Bulletin

Published Every Thursday by MAYES PRINTING CO., Brownwood, Texas

Entered at the Postoffice at Brownwood, Texas, as second-class mail matter.

A. D. MURPHY, Business Manager

Any erroneous reflection upon the character, standing or reputation of any person, firm, or corporation which may appear in the columns of The Banner-Bulletin will be promptly corrected when brought to the attention of the publisher.

Any error made in advertisements will be corrected upon being brought to attention of the publishers, and the liability of this matter is limited to the amount of the space consumed by the error in the advertisement.

SUBSCRIPTION \$1.00 per Year.

Chickens grow faster



Chickens are brought to maturity quicker when Dr. LeGear's Poultry Prescription

is mixed with their feed. The result is healthy, sturdy layers and greater egg production. Get a package today. Satisfactory guaranteed.

For Sale by Camp-Bell Drug Co., Renfro-McMinn Drug Co., 291 So Broadway, Stone's Feed Store, 191 E. Broadway, D. F. Petty, Zephyr

Carlson

Battery and Electric Co. Clark and Anderson

Phone 804

GENUINE WILLARD BATTERIES

- 11 Plate Wood Insulation \$9.00
13 thin plate wood Insulation \$12.00
13 med. plate wood Insulation \$16.50
100 Amp. Radio Battery \$12.50

CARLSON BATTERY and ELECTRIC CO. Our Purpose to Serve is Serving Our Purpose



Freeze Your OWN ICE CREAM

We have the Best Freezers in all sizes, from \$2.50 upward

Buckingham-Henderson

Everything for the Household of Best Quality and Standard Brand

- GLASSWARE
-ALUMINUMWARE
-GRANITWARE
-TINWARE
-GALVANIZEDWARE
-JAPANESEWARE



PRICED RIGHT

Formerly Allen Hardware Co. 104 West Broadway

COUNCIL TAKES FIRST MOVE IN CITY PLANNING

WITH passage of a regulatory ordinance and promise that a commission of seven persons will be named next week, City Council on Tuesday evening took steps to formulate and put into effect a city plan.

The ordinance was a death blow to further construction of gasoline filling stations and sidewalk drive-in stores in residential districts. The ordinance prohibits any firm or person from handling or selling gasoline, or other explosive or inflammable substance, in quantities of 25 gallons or more within 300 feet of a residence.

It also prohibits construction and operation of any drive-in station outside the fire limits, this step being taken, the ordinance says, to protect pedestrians and to prevent obstruction of sidewalks.

Pumps in front of stations must be fifty feet from street on front and 25 feet from street on side. This also includes stores with the "parking walks."

Is "Regulatory" While the ordinance does not prohibit the maintenance of stations in residential districts, it so regulates the construction and location of the buildings as to actually prohibit, because of high cost of lots and inconvenience, the building of such stations.

The ordinance was passed under an emergency clause without debate. Violation will constitute a misdemeanor for every day such a station is operated, with a penalty of from \$5 to \$100 fine.

Mayor-City Manager W. D. McCullough asked Councilmen to be ready to nominate members of the proposed city planning commission by next Tuesday.

NEW YORK—Now it has been told, Tex Guinan, queen of the night clubs, is referred to in a suit against her for the price of pictures as "Ten Guinan, or Mary Movnah, first name fictitious and last name unknown." Tex explained in court: "My real name is Mary Louise Moymah. That was over 15 years ago. I've been divorced and married twice since then."

If Others Have Failed to Give Relief, Why Be Sick?

We are Qualified and Equipped to Improve Your Health.

Renfro Health Studio

AUSTIN AVE. PHONE 960 Latest X-Ray Equipment

THE GOLDEN HARVEST WILL SOON BE HERE



We are now prepared to furnish the new improved McCormick-Deering Grain Binder, either horse or tractor drawn.

We maintain a large supply of McCormick and Deering Repairs, and they will interchange on the new improved Binder. Our service on repairs is unexcelled.

We have plenty of McCormick and Deering Binder Twine. Guaranteed for length, strength and weight, treated against destruction by insects.

If you are going to need a grain binder come in and select the size you want, and let us deliver it to your farm and put it up for you.

When You Need Hardware or Implements Come to See Us

Our Prices Are Right—and We Are Anxious to Serve You.

BROWNWOOD IMPLEMENT CO.

McCormick-Deering Dealers Hardware — Tractors — Implements Phone 179 We Deliver Brownwood

CITY PLANS TO IMPROVE PLANT

Improvement of city water and sewer plants and purchase of new equipment for the plants, was discussed at the meeting of City Council Tuesday evening.

At a special meeting to have been held Wednesday afternoon, Council was to purchase an electrically driven pump for the sewer disposal plant.

Purchase of a new pump and generation of its own power for the water plant was discussed. Council voted to have C. N. Davis, manager of the water pump station, and Ira W. Hall to investigate feasibility of buying machinery for the plant.

Alderman W. M. Baugh attended the session Tuesday for the first time in several weeks. He has been ill.

BANGS

Franz Taylor of Brownwood spent Sunday with his parents, Mr. and Mrs. H. H. Taylor.

Mrs. George Schwartz and daughter Cecelia Ann of San Marcos are visiting in the home of Mrs. Schwartz's parents, Mr. and Mrs. William Jackson.

Mrs. Rupert Champion of Laredo, who is visiting her parents here, spent the week end in Brownwood with friends and relatives.

Mrs. Hilliard Laswell returned to her home in Ft. Worth Sunday after a few days visit here with her parents, Mr. and Mrs. S. P. Martin.

Mrs. Marshall and little son of Santa Anna visited with Mrs. Tom Martin Friday afternoon.

Miss Jewel Norris underwent an operation Friday night and is resting well, her attendants state.

Mrs. Inez Greer is sick in a Brownwood hospital.

G. W. Dabbs returned home Tuesday night following a recent operation in a Brownwood sanitarium.

Mrs. Ida Phillips left Monday for Lampasas to visit in the home of one of her sons.

Mr. and Mrs. Forest Gilbert spent the week-end in Comanche. Mr. and Mrs. J. S. Wilson and daughters Misses Effie Joe and Dylla spent Sunday in Ballinger visiting with Mr. and Mrs. Hamp Byler.

Mrs. Walker of Brownwood spent the week with her daughter, Mrs. John Allison.

Mrs. Byrd of Mullin attended the graduating exercises of the High School here Monday night.

Nina Grace Medcalf has returned home after spending the school year in Brownwood.

Miss Oda Martin has returned to her home in Ft. Worth after a weeks visit with Mr. and Mrs. S. P. Martin and other relatives here.

Mrs. J. M. Nichols of Coleman visited Mrs. R. L. Champion last Wednesday.

Mrs. Edna Pruitt and son returned from Brownwood Saturday after spending a few days in Brownwood with her husband.

Mrs. U. T. Binion and small son of Commerce are visiting in the home of Mrs. Binion's parents, Mr. and Mrs. Whiteley.

Miss Alene Kemp of Comanche is a guest of her cousin, Mrs. Forrest Gilbert this week.

Rev. Guy Davis of San Angelo preached the memorial service at the Methodist church Sunday to a large audience.

Rev. and Mrs. Reid and family left Tuesday for Ft. Worth to visit with relatives there.

Dr. John Anderson and family returned to their home in Coolidge after a visit with his mother, Mrs. John Anderson and sisters, Mesdames Lawrence Sanders and Maggie Martin.

Morris Brooks of Brownwood is visiting his grand-parents, Mr. and Mrs. Frank Brooks.

Mr. and Mrs. Chas. Morris attended the memorial services here Sunday.

Mrs. Caffey of Brownwood is spending a few days in the home of her son, Mr. Jim Pace.

Mr. and Mrs. Dave Caffey of Brownwood spent Sunday with Mr. and Mrs. Jim Pace.

Mr. and Mrs. Clarence Schulze of Temple spent the week-end with relatives here.

Roseita Holder, of Holder is visiting in the home of her uncle, Dr. T. D. Holder.

Mrs. Bessie Mayes of Brownwood is visiting Mrs. Lou Tweedie.

Miss Lola Mae Daniels of Brownwood is visiting friends here.

Mesdames Tweedie, Palmer, Wilson and Pulliam attended the graduating exercises of H. P. C. Wednesday night.

Dorothy Thomason returned to her home at Holder after a weeks visit with her uncle and aunt Dr. and Mrs. T. D. Holder.

Mrs. Taylor spent several days in Brownwood last week visiting with her daughter, Mrs. Hattie Peoples.

The High School held the annual commencement exercises for the graduating class Monday night at which time fourteen members of the Senior Class were presented diplomas.

Prof. J. Thomas Davis of John Tarleton College, Stephenville delivered the class address.

Rev. Owen Reid opened the program with the invocation. Charlie Lovelace made the salutatory address and Elizabeth Early delivered the valedictory address.

Members of the 1928 graduating class were Billy Martin, Doris Bowden, Hal Scarbrough, Ira Lee Byrd, Mary June Allcorn, Medina Rhodes, Fovie Spivey, Charlie Lovelace, Elizabeth Early, Glynn McClatchey, Cora Norris, Lola Pearl Lilly, Alvis Rogers.

Mrs. F. R. Early received a message Tuesday evening about 9:30 that her sister, Mrs. Joiner, had just passed away.

Mrs. Joiner died from pneumonia following a recent operation. The family left Wednesday morning for Sherman by automobile, returning Friday afternoon.

Superintendent R. M. Wedgeworth received a message Wednesday that his father was not expected to live.

He left for their home at Timpson, Texas, immediately. The entire community offer sympathy in this trying hour.

Mr. and Mrs. Irvin Medcalf have moved into their new home west of town.

Daniel Baker College presented Katharine Hise and Mary June Allcorn, graduates in High School music, on Wednesday evening in a recital.

Mrs. John Anderson has returned home after a three weeks stay in Glen Rose.

Ross Phillips was operated on Saturday and is doing well today. It is reported.

County Judge E. M. Davis delivered the Commencement address at the Grammar School Graduating exercises Wednesday night, May 23. A well filled auditorium heard Judge Davis' address and the interesting program given.

Texan Wins in Anderson Bout

LOS ANGELES, Calif., May 30.—(P)—Jack Willis, Texas middleweight, won the decision, an unpopular one so far as the newspaper experts were concerned, over Joe Anderson of Covington, Ky., in their 16-round bout here last night.

The newspapermen gave Anderson anywhere from four to eight of the rounds and Willis up to three Willis tried hard for a knockout in the eighth, but his punches were short. In the ninth a hard right nearly knocked Anderson through the ropes but the Kentucky fighter outboxed his opponent throughout the remainder of the round.

The tenth was Willis' round without doubt, the hard hitting Texan knocking his opponent down for a count of four early in the round and keeping him virtually out on his feet throughout the remainder of the session.

Motorcycle Cars Used for Delivery by Renfro Stores

The Renfro Drug Stores made another step forward in serving their customers this morning by adding two new motorcycle delivery cars to their delivery service.

The continued growth of Brownwood and the ever-increasing delivery service of their six stores has changed the delivery of packages from the old way of a "drug store delivery boy."

"We are living in a fast age and people want things in a hurry, and if machines and services will do it we are going to do it," Mr. Renfro says.

APPROVE BOND ISSUE

HOUSTON, May 30.—(P)—Figures compiled Wednesday showed that Houston at Tuesday's election, by a vote of nearly 3 to 1 approved a \$4,000,000 school improvement bond issue and an increase of 7 cents in the maintenance tax to finance increased teachers' salaries.

WOMAN KILLS SELF

CHICAGO, May 30.—(P)—The domestic troubles of Mrs. Mayme Isbell, 40, divorced wife of John M. Isbell, are ended. Her body was found in a gas filled room last night, several hours after she had told acquaintances she was despondent over money matters and because her children had been taken from her by court order.

QUICK ROMANCE

LOS ANGELES, May 30.—(P)—Two hours after he met Madge Young, film actress, Emmett Rawson, minister, proposed. That was two weeks ago. Today they said they will be married Saturday. Rawson said he had preached in the East and intended to take a Los Angeles pulpit.

A Matter of Taste

PARIS—American meat has a flavor unlike that of France, Maurice Ravel, French composer, found. He doesn't like it, and thinks it ridiculous to eat candied sweet potatoes with a steak.

FREE! A wonderful pleasure trip to California and the Golden West. Votes in the contest given as follows on Pecan Valley and Club Lake Coffee. 1-3 lb. Can 500 votes, 1-1 lb. Can 125 votes, 1-3 lb. Can 400 votes, 1-1 lb. Can 100 votes. Save the Trade Marks for your friends. Exchange them at our office for votes. Buy this fine coffee from your grocer. Walker-Smith Company

Summer School Our special Term begins Monday, June 4th, at 9 a.m. We will have our regular Bookkeeping and Shorthand Courses and in addition we will teach special classes in English, Arithmetic, Spelling, Penmanship and Typewriting. We have installed some large fans, come and keep cool. If you are interested, call at 100 1/2 Center Ave. or Phone 1148. 26 Years in Brownwood. Mc's Business College

Just Arrived from New York. Crisp! Fresh! Brand New! Gay Summer FROCKS. A Brilliant Fashion Array Specially Priced For End of Month Selling and Offered at \$5.00 \$10.00 \$15.00. Our recent sale cleaned out our early stocks of Dresses—and now we are happy to announce a complete FRESH STOCK of the newest summer frocks. A complete new line bought at the new mid-summer low production cost—being in a position to buy complete new stocks of Dresses for all our stores we were able at this season of the year to obtain the most wonderful value of all times. NAVY GEORGETTES, GAY COLORED WASHABLE CREPES, ALL WHITE WASHABLE SPORTS DRESSES, STRIPED WASH SILKS, TENNIS AND GOLF DRESSES, ALSO DRESSY GEORGETTE DRESSES IN GORGEOUS SUMMER SHADES. We expect a rush on these new values and if you would like to be among the first and have the best selection we advise you to come tomorrow—better come in the morning. Bellis & Gibbs THE LADIES' STORE

SPECIALS ON COOL SUMMER CLOTHES AND DRY GOODS AT NORWOOD'S. Half bleached domestic, 40 inches wide for 10c per yard. Limit 10 yards to the customer. Men's Florentine fancy Dress Straw Hats, regular \$2.00 value \$1.25 for. Large, cool, ventilated Straw Hats for men and boys 45c. Boy's Mexican Straw Hats 24c. Fancy Rayon Silk Sox pair 25c. Men's Leather Palm Glove, with elastic strap on back, pair 39c. Elderly men and younger men's cool Palm Beach Pants, very best quality \$3.50. Special on Suit Cases 98c. Misses Silk Dresses, white and fancy colors \$5.95. Cool summer Foxy Dresses for every day wear or picnicing. \$1.00 and \$1.95. Tennis Shoes For boys and girls, also for ladies and men, crepe sole, laced to the toe 98c pair. We Pride Ourselves in the fact that we sell Dry Goods For Less Money than you can buy elsewhere. Trade Here and Save Money NORWOOD'S CASH DRY GOODS STORE

CLUB BOYS IN ROUSING MEET

The Brown county club boys had a big day of it in Brownwood Saturday.

In the morning they had games and livestock and grain judging, and just as the whistles were blowing for 12 o'clock they "fell to" at the dinner that the Brownwood Chamber of Commerce had prepared for them at Coggin Park.

A. E. Miller, agronomist of the extension service of A. and M. College, accepted an invitation of County Agent O. P. Griffin to come up and meet with the Brown county boys in their county meeting, and spent the day here with them.

Mr. Miller conducted a demonstration in judging of grain sorghums at the park in the morning, and declared that he was both surprised and pleased with the keen interest shown by the boys and their knowledge of grain judging.

County Agent Griffin conducted a demonstration in livestock judging, dealing especially with dairy cattle and sheep.

Business Session
The boys, almost a hundred in number, assembled at the court house for a brief business session with Mr. Griffin.

The dinner for the boys consisted of beef sandwiches, ham sandwiches, salad, potatoes, pickles, cup cakes, soda pop and ice cream.

Good Dinner
When the boys assembled at the dinner tables an invocation was offered by Rev. D. P. McDonald of Bangs, who was spending the day on the grounds with them.

ing the meeting. Professor West of the Williams school brought in some of the club boys from that community, and spent the day on the ground with them.

Certificates and the badges of merit were distributed among the boys entitled to them during the afternoon.

HEROES FORGOTTEN FOR CENTURY ARE HONORED BY DAUGHTERS OF 1812

Local members of the Daughters of 1812 of which Mrs. C. Y. Early is regent are greatly interested in an unusual celebration in connection with this year's Memorial Day.

In a cold, bleak and desolate spot miles from railroad connection on the west coast of England, there will gather the U. S. battleship "Detroit" and several British cruisers from which will disembark officers and guards of honor to attend distinguished guests from the United States and the British Isles to unveil a Bronze Tablet and Memorial Gateway, erected and furnished by the United States National Society Daughters of 1812 as the entrance to the cemetery in which are buried 218 Americans who died as prisoners during the War of 1812 in the dungeons of the famous Dartmoor Prison near Princetown.

Some of these heroes, forgotten for 115 years, were boys as young as thirteen years of age, unable to withstand the rigors of the weather or the hardships of prison confinement.

During the term of their imprisonment, the over three thousand American boys built a church at Princetown. Discovering this church some years ago, the Daughters of 1812 petitioned the British Parliament for permission to place a memorial in the church and, this permission being granted, the Daughters of 1812 placed there a magnificent memorial window.

Thereupon, the British Parliament not to be outdone by a group of American patriotic women, appropriation funds for the rehabilitation of the church, which has been used as a place of worship ever since.

Protein Artist
BOSTON—A Caucasian prisoner arrested at night was black as coal when arraigned next morning. Police were puzzled until they found that with a piece of burnt cork he had tried to conceal the identity of an old offender.

DUKE NEWCASTLE DIES
LONDON, May 30.—(AP)—The Duke of Newcastle died today at the age of 63. The successor to the title is his brother, Lord Henry Francis Hope Pelham-Clintonhope, whose first wife was May Yobe, American born actress. They were divorced in 1902.

In England where homes are being constructed of iron and steel, a simple type of steel house frame was erected recently in three hours.

CANDIDATES IN GOP RACE LACK CINCH TO WIN

WASHINGTON, May 30.—(AP)—The last of the delegates to the Kansas City convention have been selected and none of the candidates for the Republican presidential nomination are claiming enough strength to win on the first ballot.

The winner must gain a majority, 545. Hoover's managers say he has almost that many delegates in the bag now. The last minute trend they predict, will benefit the commerce secretary and clinch his nomination before the convention reading clerk warmed up to calling the roll.

As Hoover's political foes see it, however, this won't happen. They have contended all along that his managers have been taking in too much territory with their delegate claims. They insist he is far from in, and that events from now on right up to the moment of balloting will unmake Hoover rather than make him.

Lowden's managers predict that the former Illinois governor will have around 600 votes on the first ballot, and they chart out, in their speculations, a course of development that would build his strength up to the nominating point—something that, this time, the Hoover lieutenants say is not even probable.

Claims 522 1-2
Excluding the 19 West Virginia delegates selected in yesterday's primary, the exact result of which is not yet known, Hoover's Manager's are claiming 522 1-2 of the 1,089 delegates. Their claim to 182 of these is disputed by opponents, chiefly those in the Lowden camp who say there are many more who probably will swing away from Hoover before the balloting begins.

On figures as to the preference of delegates compiled by Lowden managers, their candidate has 273 1-2 as compared with 346 1-2 which they concede Hoover and 339 which they place in the "uncertain" column.

No definite claims as to strength have emanated from the camps of other candidates, most of them being satisfied with credit for delegates known to be instructed for them. In this class is Curtis of Kansas, looked on by his friends as a compromised candidate; Norris of Nebraska, and others.

Into nearly all the speculation as to convention developments comes Coolidge's name, and sometimes that of Hughes. Unless the president makes it definite that he would not accept the nomination under any circumstances, a number of delegates are expected to vote for him on the first ballot. Some leaders predict that this would lead

to a stampede to Coolidge. Others believe that he would get into the picture only in the event of a deadlock, while still others say he is definitely out of the field and will make this known in emphatic fashion before the convention gets down to action.

BABE RUTH'S TOTAL IS 18

NEW YORK, May 30.—(AP)—Babe Ruth has had the best April and May home run campaign of his career.

Two drives in the grandstands of the Yankee Stadium yesterday brought his 1928 total to 18. Two more than he ever compiled during the first two months of the season. At the end of May last year he had 16 home runs, just as he had at the end of the same month in 1926. Before that his best April and May came in 1921 when he had 15.

He is nine days and eight games ahead of his record-smashing pace of 1927. His 18th home run last season came on June 7 in his 48th game. The second battle of the Yankees' double-header yesterday was his 40th contest of the year.

Lou Gehrig's ninth and tenth homers yesterday brought him to within one of the pace he set last year so far as the calendar goes. He hit his 10th circuit drive last year on May 13; his eleventh four days later and waited until May 31 for his 12th.

LOUGHRAN TO FIGHT LATZO

NEW YORK, May 30.—(AP)—Tommy Loughran who will risk his light heavyweight title on any or no provocation, at all, takes on Pete Latzo, Scranton, Pennsylvania, coal miner, in a fifteen-round championship fight at Ebbets Field tonight.

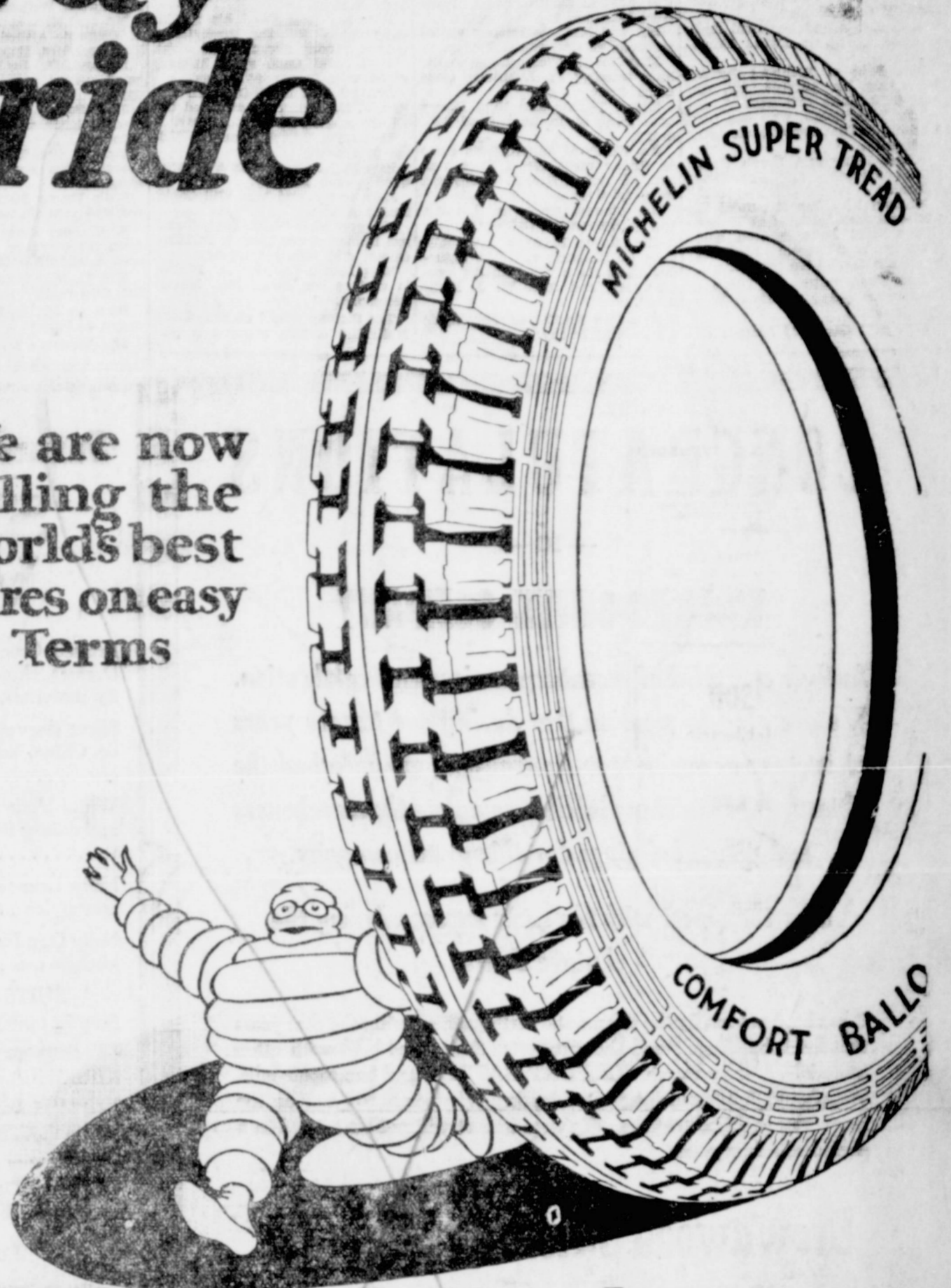
Loughran's friends are content to give almost any sort of odds so confident are they that the fast-stepping champion has nothing to fear.

Odds on favorites have failed before but there appears little likelihood that the former welterweight champion of the world can do more than give Loughran a few uneasy moments at the best. Since he grew, more or less overnight, from a welterweight to a light heavyweight, Latzo has demonstrated nothing beyond the fact that he can give and take. He will need more than that against the sharp-shooting champion who took counts of nine in the first round of a bout with Leo Lomski and then got up to dazzle the "Aberdeen assassin" with his speed and skill the rest of the way.

WASHING RUGS
When washing rugs, do not wring out. Hang on the line and play the hose on them for rinsing. Then leave hanging until dry.

Pay as you ride

We are now selling the world's best Tires on easy Terms



Easiest to buy—Cost less to use

MICHELIN Tires & Tubes

A SMALL down payment puts a real Michelin tire on your car. You pay for it as it delivers the mileage—the sensible plan, because what you're buying is mileage and the logical way to pay for mileage is as you get it.

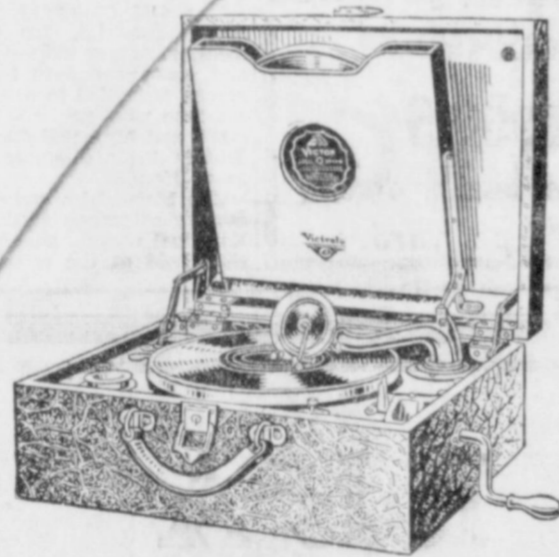
better tire than a Michelin. It will give you 4000 to 5000 more miles than the average tire—10,000 more miles than many cheap makes. It is the most economical tire in the long run. Our easy payment plan makes it the least expensive tire from the very start. Let us quote you.

Everybody knows there is no

Above is illustrated the new Michelin Supertread—the finest tire, we believe, that has yet been built by anyone. Its tread is much thicker than the treads of other tires. It is superior in construction thru and thru. It is a tire to be proud of. Yet you can have it for a small down payment on our regular pay-as-you-ride plan.

Portable Phonograph Week

May 28th-June 2nd



Now is "The Time" to get your Portable "Summer Time" is "Portable Time" an Phonograph.

Just think of the many picnics, week-end trips and other outings you will have this summer—and then think how much you will enjoy having some music right along with you.

For the week of May 28th to June 2nd we offer you the best opportunity to own a Portable that you have ever heard of.

Pal Jr. Portable and Six Records or Allen Portable and Six Records for \$1.50 Cash and Only \$1.00 Per Week

Brunswick or Carryola Master and six records for \$2.50 Cash and Only \$1.00 Per Week

Victor Portable and Six Records for \$5.00 Cash and Only \$1.50 Per Week

Don't miss this—we may not be able to offer you such easy terms again. You will have the privilege of selecting your own choice of records from our big, complete stock.

Dublin & Canon

306 Center Avenue

Phonographs and Records

Phone 279

Looney-McDonald Tire Co.

And Over 30 Other Dealers In Brown County

Blanket

Miss Ada Dehney came home Thursday from Spur where she has been teaching for the past school term.

Theron Bird arrived home Friday night from Artesia New Mexico, where he taught the past school term.

Mr. George Levisay was a Brownwood visitor Saturday.

Miss Thelma Dossey went to Stephenville Tuesday for a few days visit with friends.

Mr. and Mrs. Goss Cobb left Tuesday for Spur to visit relatives.

Mr. and Mrs. W. K. Cabler, Carl Reasner, who is working in Lometa, spent the week-end with homefolks.

Miss Bernice Morris was in Brownwood on Thursday.

Mr. and Mrs. Ernest Marable of Brownwood were visitors in this place Sunday.

CONGRATULATIONS

WALKER-SMITH COMPANY

In their one third of a century anniversary celebration. We are glad to mention that during our twenty years of successful business in Brownwood, we have had the pleasure of furnishing brick to complete the warehouses and office buildings for this great company.

May they meet with the same success during the Future Years.

It has been proven by the storms and earthquakes during the past years that brick buildings stood the test better than those built with other materials.

Brownwood Brick and Tile Co.

Phone 67

Saturday Ready-to-Wear SPECIAL VALUES

- Printed Crepe de Chine and floral Georgette Dresses, choice of about 20 styles, all new, all quality materials, finer values, Saturday \$14.95

Shop Here Saturday for Satisfaction

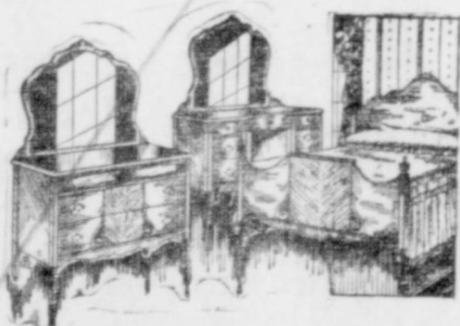
THE STORE FOR ALL THE PEOPLE HEMPHILL-FAIN Co.

SPECIAL SALE SATURDAY ONLY

FOR CASH

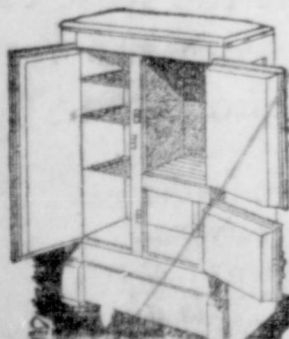
4 SUITES ONLY

4 Piece Enameled Bedroom Suites Vanity, High Boy, Bed, Bench ONLY \$69.50



9x12 Felt Base Rugs, \$6.95

50 LB. SIDE ICER REFRIGERATOR Regular \$32.50 \$25.00



Reduction on all other merchandise in our house in the same proportion for cash.

New Second-Hand Store

M. T. BOWDEN, Prop.

104 Brown St.

115 E. Broadway

Phone 975



It Is A Pleasure

To be Associated in the Same City with a Business House of the Character Possessed by

Walker-Smith Co.

During the past one-third century. Let us hope that in their journey on thru the years that they have More Abundant Prosperity.

During the thirty years of our experience we have found that business is built on QUALITY—SERVICE.

From the time the bottle goes to the washer and sterilizer until it is crowned full of our tasty, pure, wholesome, beverages, IT IS NOT TOUCHED BY THE HUMAN HAND.

Coca Cola Bottling Co.

Interesting talks were given by Mrs. Armstrong and Professor Leon G. Halden of Brownwood, Misses Vivian McDaniel and Opal Reasoner giving readings and the Vanzandt quartet sang.

Grandmother Gilliam of Santa home of Mr. and Mrs. G. L. Piller, Mr. and Mrs. Curtis Black and little daughter, Dorothy Nell, were visiting in Zephyr Sunday.

ZEPHYR

Rev. Capps of Blanket preached in the Methodist church Sunday at 11 o'clock and Sunday evening.



SPECIAL SALE Misses' and Children's Hats

Our entire stock of Misses and Children's Hats offered at a reduction that means a real worthwhile saving for you on a real clever hat for the small Misses.

You'll find most everything in spring fabrics and models such as Leghorns, Milans, Toyos, Hair Braids and combinations.

Note these big reductions then pay us a visit of inspection and selection—bring the kiddy with you.

- \$1.45 Values 98c
- \$1.95 Values \$1.30
- \$2.75 Values \$1.85
- \$2.95 Values \$1.95
- \$3.45 Values \$2.30
- \$3.75 Values \$2.50
- \$3.95 Values \$2.65

Special Values in Ladies Hats that are more than bargains—tables in lots at 95c, \$1.95, \$2.95, \$3.95.

Garner-Alvis Co.

"Dependable Values—Satisfaction"



Cooper Cords

Let us save you money on your next tires

And remember we can give you protection for one year against cuts, blow outs or any road hazard. Look at these prices.

- \$ 4.45 29x4.40
- \$ 9.15 30x4.50
- \$10.95 30x4.75
- \$12.40 29x200
- \$12.05 30x5.00
- \$12.45 31x5.00
- \$14.10 30x5.25
- \$14.75 31x5.25
- \$16.65 31x6.00
- \$17.45 32x6.00
- \$17.80 33x6.00
- \$21.05 32x6.20
- \$23.00 33x6.75

- 29x4.40 BALLOON \$6.25
- 30x3 1/2 CORD \$4.95
- 30x3 1/2 EXTRA Heavy 6-ply \$10.65

J. L. MORGAN

Phone 214 100 Mayes St. . . . Brownwood