

BEEF STEERS STEADY

LIGHT RECEIPTS AT THIS POINT SAVE TRADE FAIRLY GOOD TONE

BEST BEEVES HERE AT \$7.20

No Choice Kinds Available—Sheep Steady to 10c Higher—Stock Cattle Active, Steady to Strong.

Good tone featured the week's opening trade in beef cattle at this point, although conditions at outside markets were none too favorable to the selling and producing side. Light receipts here were mainly responsible for the good action obtained in the stock and butcher's stock. About the same number of cattle were in sight at the five leading markets as a week ago. A total of 53,400 head was reported, as compared with 53,200 head on Monday and 54,490 corresponding day a year ago. Locally the supply on sale was estimated at 1,490 head as against 1,741 the opening day last week and 3,729 a year ago.

The rather limited run of steers was met by a good, healthy demand from local buyers. All of the dressed beef men seemed well equipped with orders for steers and the market got a fairly early start and showed a moderately active tone throughout at prices generally quoted about steady with the higher range of values established in last week's session.

Offerings in hand, while including nothing of very high selling merit, afforded a better showing of pretty good kinds of beefs than featured the daily marketings last week. Sales included several lots of fair to good short-fed steers in a range of \$5.75 to \$7.20, the latter figure representing the top price of the session. Medium to fair grades ranged from around \$6.00 to \$6.85, with the warmed-up kinds selling on down to around \$5.25, or less.

The following prices are of value to the local market:

Choice to prime, \$8.00 to \$8.90; good to choice, \$7.25 to \$8.00; fair to good short-fed, \$5.50 to \$7.25; medium to fair short-fed, \$5.75 to \$6.85; common to medium, \$4.75 to \$5.25.

Dressed Beef and Shipping Steers.

No.	Av. Price	No.	Av. Price
21.....	1300	7	90
22.....	1379	7	00
23.....	1229	7	00
24.....	1161	6	45
25.....	1185	6	25
26.....	1059	6	25
27.....	1160	6	15
28.....	1130	6	15
29.....	1115	6	00
30.....	1162	5	75

COWS, BULLS AND MIXED.

The opening session of the week brought out a light display of butcher grades. Quality in general was only fair to good. Packers were in the market early with good orders and brisk competition followed with an upward trend in prices. All classes of calves and heifers except canners and cutters were quoted strong to 10 cents higher, and the latter sold about in line with the closing sales of last week. Very little corn-fed stock was on display, and mixed yearling heifers and steers of any consequence were offered. Anything along this line would sell higher in sympathy with other sections of cattle. Western cows and heifers were limited to a small supply, and were quoted higher. A bunch of yearling cows and heifers sold early at \$3.75. This sale was 20 cents higher than last week. Bulls were fairly numerous in comparison with the receipts and all grades were soon absorbed at firm prices. No change was registered in the calf trading of the day.

The following quotations are current on the local market:

Good to choice, \$4.35 to \$5.25; fair to good cows, \$3.50 to \$4.25; canners and cutters, \$2.65 to \$3.40; choice to prime heifers, \$5.50 to \$6.75; good to choice, \$4.75 to \$5.50; fair to good heifers, \$4.50 to \$5.25; common to medium heifers, \$3.50 to \$4.00; good to choice bulls, \$4.50 to \$5.25; fair to good bulls, \$4.00 to \$4.50; common to medium bulls, \$3.00 to \$3.50; calves, \$5.00 to \$7.00; medium calves, \$4.75 to \$6.25; common and heavy calves, \$3.00 to \$4.50.

Heifers.

No.	Av. Price	No.	Av. Price
1.....	1040	4	50
2.....	890	3	50
3.....	585	5	25
4.....	699	5	10
5.....	910	4	50
6.....	940	5	00
7.....	750	5	00
8.....	1035	5	00
9.....	856	5	00
10.....	710	4	00
11.....	733	5	00
12.....	839	4	75
13.....	876	4	75
14.....	829	4	75
15.....	715	4	65

Cows.

No.	Av. Price	No.	Av. Price
1.....	1020	4	00
2.....	1379	4	00
3.....	1032	4	00
4.....	1170	4	00
5.....	900	4	00
6.....	1126	4	25
7.....	1210	4	25
8.....	1205	4	35
9.....	1340	4	30
10.....	1190	4	30
11.....	1190	4	30
12.....	1126	4	25
13.....	1210	4	25
14.....	1185	4	25
15.....	990	4	25
16.....	1109	4	25
17.....	1146	4	25
18.....	1175	4	25
19.....	1022	4	25
20.....	1000	4	25
21.....	1282	4	25
22.....	990	4	25
23.....	1020	4	25
24.....	1109	4	25
25.....	1146	4	25
26.....	1175	4	25
27.....	1022	4	25
28.....	1000	4	25
29.....	1282	4	25
30.....	990	4	25

QUARANTINE DIVISION.

No.	Av. Price	No.	Av. Price
1.....	1040	4	50
2.....	890	3	50
3.....	585	5	25
4.....	699	5	10
5.....	910	4	50
6.....	940	5	00
7.....	750	5	00
8.....	1035	5	00
9.....	856	5	00
10.....	710	4	00
11.....	733	5	00
12.....	839	4	75
13.....	876	4	75
14.....	829	4	75
15.....	715	4	65

Packers' Cattle Purchases.

Company	Price
Swift & Co.	500
Hammond Packing Co.	400
Morris & Co.	300
Total	1,200

ST. JOSEPH CASH GRAIN MARKET.

Totals: wheat, 4 cars; corn, 38 cars; oats, 2 cars.

Wheat.

No.	Price
No. 2 red	95 @ 96
No. 3 red	94 @ 95
No. 2 hard	99 @ 100
No. 3 hard	97 @ 98

Corn.

No.	Price
No. 2 white, new	65 @ 66
No. 3 white, new	61 @ 62
No. 4 white, new	60
No. 2 mixed, new	65
No. 3 mixed, new	60 @ 60 1/2
No. 2 yellow, new	65 @ 66
No. 3 yellow, new	61 @ 62
No. 4 yellow, new	59 @ 60

Oats.

No.	Price
No. 2 white	49 @ 49 1/2
No. 2 white	48 1/2
No. 2 oats	48 @ 49
No. 3 oats	47 @ 48
Shorts	42 @ 43
Corn chops	1.27 @ 1.28
Corn chops, new	1.16 @ 1.17

The above cash quotations are based on a cash sale each day and are furnished by T. P. Gordon, 1005-1008 New Corby-Forsce Building, St. Joseph, Mo.

GREEN STUFF FOR POULTRY.

Green is a good time to supply the poultry with some green stuff, such as cabbage or roots of any kind. The latter can be cut in half and then hens will then pick them to pieces.

Bulls and Steers.

No.	Av. Price	No.	Av. Price
1.....	1220	5	50
2.....	1250	5	00
3.....	1760	5	00
4.....	1630	4	50
5.....	1770	4	50
6.....	1620	4	50
7.....	1750	4	50
8.....	1790	4	50
9.....	1350	4	35
10.....	1435	4	25
11.....	1460	4	25
12.....	1580	3	50

Veal Calves.

No.	Av. Price	No.	Av. Price
1.....	195	7	00
2.....	130	7	00
3.....	135	7	00
4.....	190	7	00
5.....	200	7	00
6.....	155	7	00
7.....	143	7	00
8.....	190	7	00
9.....	190	7	00
10.....	150	7	00
11.....	125	7	00
12.....	155	7	00
13.....	170	7	00
14.....	149	7	00
15.....	170	7	00

Stocks and Feeder.

In accordance with the light cattle receipts at this point the supply of stock and finishing cattle showed a corresponding decrease; in fact, there was hardly enough fresh material on hand to establish a market and provide a substantial footing in making comparison of prices and conditions. However, all the regular buyers were in good season and were not adverse to taking on a few cattle in anticipation of good country demand later in the week, and with the meat supply competition was rather spirited and salesmen experienced little trouble in getting rid of their holdings at prices generally steady with last week's close. However, strength was unanimously quoted from all sources and in instances where quality warranted, salesmen quoted a dime advance. However, sales on this basis were so few and far between that it was not regarded as a market criterion. Trade was brisk from the outset and clearing of the day's crop was practically over at 10 o'clock. Stock heifers and cows were scarce and with a good demand for such stuff, prices were pretty well sustained all along the line.

Good to choice feeding steers are quotable at \$5.25 to \$5.50; medium to good grades, \$4.80 to \$5.00; good family stock, \$4.50 to \$5.00; common to fair stock, \$4.25 to \$4.75; stock heifers, fair to good, \$3.65 to \$4.00; stock cows, \$2.85 to \$3.40; stock calves, \$3.75 to \$5.25.

Stockers and Feeders.

No.	Av. Price	No.	Av. Price
1.....	81	5	00
2.....	825	4	00
3.....	821	4	75
4.....	857	4	00
5.....	823	4	00
6.....	848	4	00
7.....	744	4	25
8.....	870	4	25

Yearlings and Calves.

No.	Av. Price	No.	Av. Price
1.....	490	5	00
2.....	480	5	00
3.....	480	5	00
4.....	480	5	00
5.....	480	5	00
6.....	480	5	00
7.....	480	5	00
8.....	480	5	00
9.....	480	5	00
10.....	480	5	00
11.....	480	5	00
12.....	480	5	00
13.....	480	5	00
14.....	480	5	00
15.....	480	5	00

Feeding Cows and Stock Heifers.

No.	Av. Price	No.	Av. Price
1.....	540	4	00
2.....	1190	3	80
3.....	970	3	75
4.....	680	3	75
5.....	670	3	75
6.....	965	3	60
7.....	920	3	60

HANGERS—NATIVE DIVISION.

Good to choice, \$4.00 to \$4.50; fair to good, \$3.50 to \$4.00; canners and cutters, \$2.65 to \$3.40; choice to prime heifers, \$5.50 to \$6.75; good to choice, \$4.75 to \$5.50; fair to good heifers, \$4.50 to \$5.25; common to medium heifers, \$3.50 to \$4.00; good to choice bulls, \$4.50 to \$5.25; fair to good bulls, \$4.00 to \$4.50; common to medium bulls, \$3.00 to \$3.50; calves, \$5.00 to \$7.00; medium calves, \$4.75 to \$6.25; common and heavy calves, \$3.00 to \$4.50.

Range of Hog Prices.

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
55 @ 60	55 @ 60	55 @ 60	55 @ 60	55 @ 60	55 @ 60

LIVE STOCK RECEIPTS.

Today's Receipts	Head
Cattle	52, 1,546
Hogs	51, 4,070
Sheep	16, 2,773

Receipts from Jan. 1 to Date.

Receipts for the corresponding time in 1910	1911	1910	Dec. Inc.
Cattle	47,737	52,224	4,487
Hogs	1,719,164	1,347,441	371,723
Sheep	68,112	62,843	5,269
Horses	45,318	24,289	21,029

Live Stock in Sight.

Cattle	Hogs	Sheep	
Chicago	28,000	43,000	40,000
Kansas City	13,000	12,000	12,000
South Omaha	4,800	4,500	10,300
South St. Joseph	1,700	4,000	2,300
East St. Louis	6,000	16,000	4,000

Receipts by Cars.

Cattle	Hogs	Sheep	
Jan.	15,97	15,97	15,70
Feb.	16,4	16,4	16,17

POULTRY POINERS.

Judge not a hen by her beauty, but by the way she does her work. You may feed all the good food your hens can possibly use, but if you are short of art, the results will not be satisfactory.

Subscription for The Journal.

HOGS A SHADE HIGHER

Light and Butcher Classes Sell Strong to 5c Up—Heavies Show Little Strength.

TOP \$6.35; BULK \$5.90 to \$6.25

Market Rather Quiet at the Established Basis of Prices—Pig Supply Light; Prices Fully Steady.

All markets with the exception of Chicago were moderately supplied with hogs today. The primary market reported 44,000, while the aggregate at the five leading points was only 78,000 or 8,200 less than on the opening day last week. Despite the handling of a liberal run at Chicago, the market showed fairly good tone. Prices here averaged a little higher than Saturday. Estimates called for 4,900 hogs at this point and with the demand from all of the packers fairly broad trade was established on a steady to 5c higher range of prices. Contrary to the usual run of things the light and butcher weight hogs showed the most strength, these selling strong to a nickel up, while the medium and heavy offerings were not better than steady to strong on an average, although an occasional spot showed possibly a nickel advance over Saturday. There was nothing spectacular about the trade but hogs moved scalded a few loads at a time and the yards were cleared in good season. Quality was described as only fair. No strictly choice heavy hogs were offered, the supply running mostly to mixed grades carrying quite a sprinkling of light weights. A top of \$6.35 was registered for a yearling pig over the high point of Saturday. Pigs were in very light quota and quoted fully steady sale. Fair to good kinds ranged from \$4.50 to \$6.35. The bulk Saturday sold at \$5.90 to \$6.25, a week ago at \$6.00 to \$6.40, a month ago at \$6.00 to \$6.20, a year ago at \$7.30 to \$7.75, two years ago at \$8.05 to \$8.35, three years ago at \$5.25 to \$5.50, and four years ago at \$4.40 to \$4.50.

Representative Hog Sales.

No.	Av. Price	No.	Av. Price
1.....	261	80	50
2.....	221	6	25
3.....	217	40	65
4.....	207	39	81
5.....	254	80	65
6.....	263	60	65
7.....	282	40	65
8.....	305	400	65
9.....	274	625	70
10.....	211	6	25
11.....	221	6	25
12.....	228	180	80
13.....	202	80	80
14.....	222	80	65
15.....	250	40	65
16.....	273	400	65
17.....	242	50	110
18.....	242	80	65
19.....	242	160	65
20.....	242	160	65
21.....	242	160	65
22.....	242	160	65
23.....	242	160	65
24.....	242	160	65
25.....	242	160	65

Range of Hog Prices.

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
55 @ 60	55 @ 60	55 @ 60	55 @ 60	55 @ 60	55 @ 60

Receipts from Jan. 1 to Date.

Receipts for the corresponding time in 1910	1911	1910	Dec. Inc.
Cattle	47,737	52,224	4,487
Hogs	1,719,164	1,347,441	371,723
Sheep	68,112	62,843	5,269
Horses	45,318	24,289	21,029

Live Stock in Sight.

Cattle	Hogs	Sheep	
Chicago	28,000	43,000	40,000
Kansas City	13,000	12,000	12,000
South Omaha	4,800	4,500	10,300
South St. Joseph	1,700	4,000	2,300
East St. Louis	6,000	16,000	4,000

Receipts by Cars.

Cattle	Hogs	Sheep	
Jan.	15,97	15,97	15,70
Feb.	16,4	16,4	16,17

POULTRY POINERS.

Judge not a hen by her beauty, but by the way she does her work. You may feed all the good food your hens can possibly use, but if you are short of art, the results will not be satisfactory.

Subscription for The Journal.

MAKING STEADY PROGRESS

International Show Growing Better Year by Year.

As year succeeds year, and leaves in the pages of history, records of progress in literature, art and manufacture, so the International Live Stock Exposition, held Dec. 3 to 5, proves its usefulness and worth by its continuous and steady progress towards achievements in the breeding and feeding world that have today, although only the 11th year of its existence, made it pre-eminently, not only the greatest exhibition of its kind, but an educational institution that is leaving its mark upon the youthful stockmen of this country in a measure so prolific of practical information, as to place it in the front ranks of that school of knowledge so absolutely essential to the progress of live stock breeding.

There is no limit to the possibilities in the development and extension of live stock interests in this vast and prolific country, with its rapidly increasing population, wealth and power, and great and important as the International Live Stock Exposition is to the present moment, it is only in the swaddling clothes of robust and vigorous youthfulness. The ever increasing improvement of the various breeds of live stock reported at this great international show, is only a pioneer revelation of what it will accomplish as time goes on. Great achievements are not attained in a day, nor are the practical and lasting benefits of scientific breeding accomplished in a decade, but when such improvements in live stock are made, it will be the result of the existence of this great institution, the result of which is a foundation stock far in advance of anything the country has ever known before, what must inevitably be the result of another ten years with the ever increasing means at hand through this great exposition, the state fairs, and the

STOCK YARDS DAILY JOURNAL

City Office—Rooms 2 and 3, Rock Island Building, corner Sixth and Edmond streets.

The St. Joseph Journal Publishing Co., Publishers.

W. E. WARRICK, Editor and Manager. Largest Outside Circulation of Any Paper Published in Buchanan County, Mo.

Entered at the Postoffice in St. Joseph, Mo., as Second Class Matter, September 4, 1907.

SUBSCRIPTION RATES: Daily, per year \$4.00; Daily, six months \$2.00; Daily, three months \$1.00; Daily, one month \$0.30; Tri-Weekly, per year \$1.50; Semi-Weekly, per year \$1.00; Weekly, per year \$0.50.

In making change of address, please state your former residence. State whether your paper is Daily, Tri-Weekly, Semi-Weekly or Weekly. State whether you pay by check or money order, or if by some other method, state the name of the bank.

Advertising Rates Furnished on Application.

Usual 20 per cent commission allowed postmasters, who are authorized to take subscriptions.



THE CORN CROP.

Kansas Farmer: Of the eight states producing surplus yields of corn, Illinois stands at the head with 328,432,999 bushels, or an average of 32 bushels per acre.

While the volume of crop is of vast importance it will be seen that this depends, in too many cases, upon the average and not upon the yield per acre.

During the last six years Ohio has averaged 36 bushels per acre for the entire state, with a top yield of 42 bushels for 1906 and 40 bushels for 1909.

The figures given for the Kansas yield are hardly fair to Kansas, and they create a totally wrong impression.

This natural division of Kansas into a corn belt, a wheat belt and a grass belt is what makes her great as a producer.

Ohio has only 41,000 square miles of territory, which is all in the corn belt. Kansas has 87,000 square miles, only half of which is strictly in the corn belt.

Now, if we compare the eastern half of Kansas, which is the same size as the state of Ohio, with that state we



Daddy's Bedtime Story—How Two Clever Boys Made Baby Minding Easy

"IT'S PITY that little girl across the way. She has to mind their baby all the time," Evelyn said. "Maybe she doesn't care," said Jack hopefully.

"When I was a boy I had to do a good deal of baby minding. I remember one summer I had more than my share of it. Two of the children were away visiting grandma. I was left at home to take care of baby.

"One morning a new family moved into the place across the way from us. I should like to have spent the morning swinging on our gate watching the men unload the wagons, but if I turned my back the baby would go grubbing into the flowerbeds or tip a pail of water over himself or tease the dog.

"The next day when I went out I noticed another baby. It was in the yard across the way, and a boy of about my size was minding it. I had to laugh when I saw the trouble he was having with his baby, and in my glee I called 'Hi, yi, there!' in very friendly tones.

"Suddenly I thought of our baby. I looked around, and what do you think—there was our baby sitting out in the road with the little boy's baby making mud pies as happily as you please.

"We hastily dragged the babies back into the yards and closed the gates and went on with our talk over the fences. But the babies were not satisfied any more. Our baby pushed her little nose through the palings and stretched out her chubby little arms to the little one across the way.

"I looked at the little boy; he looked at me. 'You come on over in our yard, and then our babies can play together, and you and I can play together, too!' I cried. It was a great idea.

"Soon we were leading our babies to a nice quiet corner of our yard where there was a sand pile, and in a jiffy the two fell to work and dug and pounded and scooped away at the sand as merry as two little grigs while their two big brothers got acquainted and had a game of ball.

"He was a nice boy, was our new neighbor, and after that every day when we had babies to mind we asked our mothers to let us join forces. Then one baby played about with the other, and baby minding was just no trouble at all."

shall find a very different showing so far as the corn crop is concerned, and still have the wheat, alfalfa, Kafir and grass from another territory as large.

We need to produce more bushels per acre for all that.

TO CLEAR 7,000 ACRES. City Forester of San Diego Has Plan to Reclaim "Pueblo" Lands.

San Diego, Dec. 1.—To clear from brush and weeds 7,000 acres of the city, or "Pueblo" lands, and plant them to trees and lease them in small farms to the landless men of the county who yearn for a farm and a home is the plan of the city forester, Max Watson, following the success of the exposition farm started in Balboa Park to propagate the flowers for the Panama-California International Exposition.

Watson was appointed city forester about a year ago. Since that time he has reclaimed hundreds of acres of 7,000 acre grant which belongs to the city of San Diego with encampment and other quick-growing trees, using therefor the dry farming process entirely.

Traces less than a year old in this huge farm are now over eight feet high and the loss from drought, remarkable as the statement may seem, has been absolutely nil.

AGAINST PATENT FOODS.

Kansas Expert Says Common Farm-Grown Feed Is Best For Stock.

Manhattan, Kan., Dec. 1.—Patent stock foods, according to the latest ideas of experts, are not necessary in the farmer's business. Better give up the idea that they keep animals well and cure or prevent disease. They do none of these things.

"The secret of success in feeding," said Dr. Francis S. Schoenleber, state veterinarian at the Kansas Agricultural College, "may be summed up as involving two principles—selecting of feeds which will stimulate every one of the millions of glands along the intestinal canal, and the other would be to feed such quantities as would give best results and no more.

Dr. Schoenleber told of a recent instance in which dairy cows were fed silage with a little corn chop. This was changed to corn fodder later, with an increase in the milk of 2 to 3 per cent in three weeks.

Following disease or during the cow's convalescence, if a tonic is necessary this mixture, fed in tablespoonful doses once a day to mature animals for two weeks or more, would be as nearly harmless as could be desired.

EXCHANGE DIRECTORY. Following is a list of the commission firms and stock exchanges engaged in business at the St. Joseph stock yards:

Commission Firms. Butler, James H., rooms 337-35. Byers, Taylor & Co., rooms 242-204.

Officers of Exchange. The officers of the St. Joseph Live Stock Exchange are as follows: President, A. F. Dally, vice-president, W. H. Morlock.

Stock Cattle Brokers. Alkins, J. V. & Co., room 301. Adcock, George, room 302.

Blind Girl's Poultry Yard. Recently the writer had the pleasure of meeting a young Scotch girl who though almost blind is active and accomplished to a very remarkable degree.

Her yearly balance sheet shows substantial and increasing profits, while the care of her birds proves a source of much interest and provides a good deal of healthy outdoor exercise.

Why She's a Suffragette. "Dora's joined the suffragette movement." "It's her belief that women ought to vote?"

French Revolutionary Anniversary. Today being the anniversary of the massacre of the Carmelite nuns of September, 1792, the crypt of their church in the Rue de Vaugirard was thrown open to visitors.

Imported Percherons. Our fall shipment direct from France arrived Sept. 1, 1911. See our exhibits at Inter-State Live Stock and Horse Show, St. Joseph; Missouri State Fair, Sedalia; American Royal Show, Kansas City, Mo.

The Exchange Cotton & Linseed Meal Co. 660-662 Live Stock Exchange "NUFF SAID" Kansas City, Mo.

Advertise in "The Journal." It Pays. MEN of ideas, who have some inventive ability please write GREELEY & MONTGOMERY Patent Attorneys, Washington, D. C.

Oil and Cotton Seed Meal. Bran, Shorts and Tankage in car lots or less. Write for prices. A. W. WAGNER, Omaha, Neb.

ST. JOSEPH'S LARGEST CLOTHIERS FOR MEN AND BOYS. DON'T Miss Calling on Us When You Are in St. Joseph. You'll See the Biggest and Best Clothing Store in the City. The Plymouth Clothing Co. 501-503-505 FELIX ST. Member Retail Merchants' Association. Railroad Fares Rebated.

WE ARE SHIPPING GROCERIES TO FARMERS AND RANCHMEN EVERY DAY. If you are not one of our customers we want to hear from you. We can save you from 25 to 40 per cent on your dealer's price.

THE PICTURE STORE The Place for CHRISTMAS GIFTS. A visit to our store will reveal a great assortment of books, stationery, frames and the latest of season's remembrances such as calendars, booklets and mottoes.

Jerry Wing 613 Felix Street. Develop Hale Men's Furnishings. Special—510 Stetson Hats. Stockmen's Trade a Specialty. Tobacco Habit Banished. DR. ELDER'S TOBACCO BOON BANISHES all forms of Tobacco Habit in 72 to 120 hours.

LEVIN MERCANTILE COMPANY 515 EDMOND STREET Established 1884. HIGH-GRADE WATCHES. Elgin, 21 Jewel Veritas, 21 and 23 Jewel.

THE EXCHANGE COTTON & LINSEED MEAL CO. 660-662 Live Stock Exchange "NUFF SAID" Kansas City, Mo. Advertise in "The Journal." It Pays. MEN of ideas, who have some inventive ability please write GREELEY & MONTGOMERY Patent Attorneys, Washington, D. C.

HERE IT IS! A Chris'mas Present for the Whole Family. Makes household drudgery a pleasure. Washes and wrings clothes, pumps water, vacuum carpet cleaner and vacuum house cleaner. Price \$93 to \$250. W. S. Schuyler, Savannah, Mo.

JEWELRY AT AUCTION. These goods must and will be sold in order to raise money for our Loan Department. Secure your Xmas presents at less than 50c on the dollar. Come and be convinced. Parlor Clocks, Mantel-cure Sets, Toilet Sets.

IMPORTED PERCHERONS. Our fall shipment direct from France arrived Sept. 1, 1911. See our exhibits at Inter-State Live Stock and Horse Show, St. Joseph; Missouri State Fair, Sedalia; American Royal Show, Kansas City, Mo.

The Girl in Yellow

By Louise Merrifield

(Copyright, 1911, by Associated Literary Press.)

It was dark and fragrant in the garden. Nevil left the crowded rooms with a quick sense of relief. He hated dancing with a lot of other girls when the only one he wanted avoided him.

Down through the shadowy alleys of shrubbery he strolled keeping in view the faint gleam of her gown. It was a pale yellow one. Mighty few girls wore yellow. It suited Irma's dark, piquant face perfectly.

Nevil knew that she must have seen him. His cadet suit would have betrayed him if nothing else in the moonlight. But even the moon barely gave any light here under the pines.

For four weeks the cadets had encamped at Point of Pines and had owned the place, but none of the boys had received a worse wound in the lists of love than Ted Nevil.

"You've got about as much show as Puffy Blake," the boys told him. Puffy was the homeliest and happiest boy in the troop, and absolutely impervious to love.

"The old man's got five nieces and three daughters."

"As if that lessened their value, Ted. Go to, child; go to."

But Ted had met her eyes and he was not afraid. Diligently he attached himself to the entourage of the colonel's wife. Valiantly he became tame cat, and fetched and carried for all of her three grown-up daughters, and some of the other nieces, all to get a quick, flashing smile and a shy, sidelong glance of amused understanding from Irma's

"That's the nearest approach you've made to a real proposal of marriage, sir, do you realize it?" she asked. "You take a great deal for granted, sir, after one kiss."

"Two," he corrected. "One. Of course—it was—it was long enough for two, but it was only one, really."

"Ted hesitated, and thought hard. 'Did I only kiss you once tonight, Irma?' he asked."

"Oh, of course, of course, I should know. Guess I do know, you sweet-heart," he added fervently.

"There comes the girls," whispered Irma, suddenly. "They've been down to the beach for a stroll. I think you know them all excepting Phyllis, my other cousin; the girl in yellow."

Very dignified Ted looked as he stood up to face the ordeal when the flock of girls came up to them. Much he trusted to the discretion of Phyllis, much to the memory of Phyllis, but even he was not prepared for the frank, cheery greeting he got from this new cousin of his love's.

"I'm ever so pleased to meet you, Mr. Nevil; but you won't mind if I forget you, will you? I simply can't keep track of you boys all in gray uniform. Why, I was just telling the girl. A gray uniform followed me out into the garden and kissed me without a blessed word and then vanished. How can I find out who wore it? Isn't it a mystery and a romance, all in one?"

"It—it's a tragedy," said Ted fervently, but Irma's hand closed on his arm.

"I wouldn't look too closely, Phyllis," she said, shyly. "You know love is blind."

eyes. Understand? Of course, she did. Who could help it, when his hungry, pleading gaze haunted her day after day?—and the touch of his hand was different from all other hands, when they happened to dance together. They did not talk while they danced, and Irma smiled when she thought of those dances. Even Aunt Franca could not guess the possibilities of a dance for getting better acquainted, even when one did not talk.

But this was positively the only opportunity he had had of seeing her alone, and Ted seized it. Yet when he finally caught up with her he was speechless. She had stopped, too, at sound of his hurrying footsteps in the narrow, hedge-bordered walk. It was so dark he could not see her face, and even that she turned from him. Before he knew or thought of what he would do next, he had reached out and taken her hands. She drooped her head and Ted bent quickly and kissed her—not on the lips. She gave him no chance, but on the cheek, her dear, soft cheek, with the fluffy, fragrant hair curling around it.

And then, just as he was about to speak, there came the sound of laughter and merry, girlish voices in the garden close by.

"Where are you?" they called. "We're going down to the shore. It's too warm to dance."

The next instant Ted found himself alone. The yellow dress had vanished precipitately down the dark pathway, and he went back to the hotel, glowing, triumphant and full of such assurance that when he saw the colonel's wife he went over and fanned her as if he already called her aunt.

It was only after their next waltz that he found a chance of speaking to Irma. She seemed so self-possessed and gentle that he envied her. He almost trembled as he asked her if she would go into the garden with him. He wondered how she could help hearing his heart beat as they passed away from the crowd together.

There was a Roman seat out on the terraces that overlooked the sea, and Ted led her there.

"I am afraid Aunt Franca will miss me," Irma said, doubtfully. "We should have asked her first. I think."

"Nonsense. I left her talking to

four subs. She's good for an hour. Irma, you darling, isn't it great to be alone for half a minute. Great Scott, but I've worked for this."

Boysishly, he threw his hat on the ground and turned to her. "I never was sure until tonight, you know."

"Sure of what?" "Of you, just you," he said softly, under his breath.

"I think you are almost too sure, don't you, Mr. Nevil?" Irma asked demurely.

"Don't scold. I'll be humble and good. But you and I know, don't we, dear? We've known all the while, every time we met, and every time we danced together, every time you looked at me. You did care, didn't you? Look at me now. I can see your eyes in the moonlight, and tell, Irma."

The girl caught her breath, and leaned back from his reaching, eager arms, but they caught her and drew her close to him. When he raised his head from hers his voice sounded husky and with a new ring of manliness.

"I'm going to the colonel in the morning. I'm twenty-four, and will have my commission this year, and by Jove, we'll be married as soon as he'll let you. Will you take this world-wide trail with me, love?"

She pushed him back from her laughingly, her eyes full of tears.

"That's the nearest approach you've made to a real proposal of marriage, sir, do you realize it?" she asked. "You take a great deal for granted, sir, after one kiss."

"Two," he corrected. "One. Of course—it was—it was long enough for two, but it was only one, really."

Ted hesitated, and thought hard. "Did I only kiss you once tonight, Irma?" he asked.

"Oh, of course, of course, I should know. Guess I do know, you sweet-heart," he added fervently.

"There comes the girls," whispered Irma, suddenly. "They've been down to the beach for a stroll. I think you know them all excepting Phyllis, my other cousin; the girl in yellow."

Very dignified Ted looked as he stood up to face the ordeal when the flock of girls came up to them. Much he trusted to the discretion of Phyllis, much to the memory of Phyllis, but even he was not prepared for the frank, cheery greeting he got from this new cousin of his love's.

"I'm ever so pleased to meet you, Mr. Nevil; but you won't mind if I forget you, will you? I simply can't keep track of you boys all in gray uniform. Why, I was just telling the girl. A gray uniform followed me out into the garden and kissed me without a blessed word and then vanished. How can I find out who wore it? Isn't it a mystery and a romance, all in one?"

"It—it's a tragedy," said Ted fervently, but Irma's hand closed on his arm.

"I wouldn't look too closely, Phyllis," she said, shyly. "You know love is blind."

eyes. Understand? Of course, she did. Who could help it, when his hungry, pleading gaze haunted her day after day?—and the touch of his hand was different from all other hands, when they happened to dance together. They did not talk while they danced, and Irma smiled when she thought of those dances. Even Aunt Franca could not guess the possibilities of a dance for getting better acquainted, even when one did not talk.

But this was positively the only opportunity he had had of seeing her alone, and Ted seized it. Yet when he finally caught up with her he was speechless. She had stopped, too, at sound of his hurrying footsteps in the narrow, hedge-bordered walk. It was so dark he could not see her face, and even that she turned from him. Before he knew or thought of what he would do next, he had reached out and taken her hands. She drooped her head and Ted bent quickly and kissed her—not on the lips. She gave him no chance, but on the cheek, her dear, soft cheek, with the fluffy, fragrant hair curling around it.

And then, just as he was about to speak, there came the sound of laughter and merry, girlish voices in the garden close by.

"Where are you?" they called. "We're going down to the shore. It's too warm to dance."

The next instant Ted found himself alone. The yellow dress had vanished precipitately down the dark pathway, and he went back to the hotel, glowing, triumphant and full of such assurance that when he saw the colonel's wife he went over and fanned her as if he already called her aunt.

It was only after their next waltz that he found a chance of speaking to Irma. She seemed so self-possessed and gentle that he envied her. He almost trembled as he asked her if she would go into the garden with him. He wondered how she could help hearing his heart beat as they passed away from the crowd together.

There was a Roman seat out on the terraces that overlooked the sea, and Ted led her there.

"I am afraid Aunt Franca will miss me," Irma said, doubtfully. "We should have asked her first. I think."

"Nonsense. I left her talking to

GERMANY IS LAGGING

Technical Methods and Appliances Inferior Says Edison.

American Inventor is Most Impressed by Country's Wonderful Expansion, Especially in Northern Part of the Empire.

Berlin.—That Germany, while leading the world in science, is lagging behind America in the field of invention, is the conclusion of Thomas Alva Edison as the result of a long automobile tour through the empire. Mr. Edison arrived here from South Germany, where an itinerary had been arranged to carry him through the heart of the industrial districts.

"What has impressed me most in Germany," said the American inventor this morning, "is its wonderful industrial expansion, especially in the northern part of the empire. As one gets further north one sees fewer romantic old churches, but more smokestacks. That, I take it, is a sign of the times."

"I was struck, however, by the fact that with all their industrial growth the technical methods and appliances of the Germans are far inferior to ours. The lack of up-to-date machinery in many instances is conspicuous. Undoubtedly the Germans are the greatest scientists and theorists in the world. It may be because they are more patient, but in applied science they are usually far behind us. At the game of invention the Americans still hold all the trumpets."

"It is twenty-three years since I was last in Berlin," continued Mr. Edison, "and I can hardly recognize the place. It has been called the Chicago of Europe, and certainly it is growing with Chicago speed."

"I have reason to be interested in the city, for the greatest of the electrical works in Berlin was practically started by me, and once bore my name."

"How about the development of European flying machines, Mr. Edison?" "There are plenty of people now who can fly, but too few scientists are interesting themselves in the subject. Thus, there is only an aimless flying around in the air. If the world is to have a really safe flying machine we must begin all over again on scientific lines."

The attention paid here to Mr. Edison by the press and public constitutes a unique testimonial to the high esteem in which Germans hold him as one of the greatest of living Americans. The lobby of the hotel at which he is staying was thronged with persons anxious to catch a glimpse of him.

JOAQUIN MILLER AS A COOK

Also How West's Famous Poet Collected His Pay Therefor When His Employer Welched on Him.

Fort Jones, Cal.—How Joaquin Miller, the west's famous poet, made his entrance into Siskiyou county many years ago is related by J. M. Basset in his booklet entitled "Early Days in Siskiyou," now attracting interested comment.

"While I was prospecting my claims," writes Basset, "I lived in the same cabin with a man named Hearst. One day a boyish looking individual came down the trail riding one horse and leading another. The young man had a long barreled rifle across his saddle bow. He rode slowly down to the cabin, hitched his horse and came in. We were at dinner, and upon invitation he ate also."

"After the meal he inquired if any one there wanted a man. Hearst answered that he needed a cook. The young man said he wasn't much in that line, but that he could make coffee and bread and bake beans. He was engaged to act as cook and wait until the claim was opened."

"The new cook was Joaquin Miller. He dropped easily into the duties of chief cook and bottle washer of that cabin for weeks, but Hearst refused to pay him. Miller's ire arose, and he sold a team of Hearst's horses, pocketed a part of the money and a row ensued that ended with the poet packing his effects and leaving, his gun by his side."

MAKE CHEAP LUMBER PAPER

Manufacturers Can Turn Out Fiber Board, Largely From Waste Materials, Conservationists Say.

Kansas City, Mo.—So nearly perfect is artificial lumber made from paper there is no longer cause for great worry over forest conservation, said J. B. White, chairman of the executive committee of the National Conservation congress, here the other night.

He had just returned from a trip through the eastern states. Much of his time there was spent investigating the manufacture of "lumber" from paper. "A superior quality of artificial lumber can be manufactured cheaper than natural lumber can be grown," he said. "Taking 67 per cent. waste paper, 22 per cent. straw, 5 per cent. jute and 16 per cent. wood fiber, a ton of fiber board, one-fourth inch thick, or 1,100 feet of inch lumber can be produced."

Find Rat With Plague.

Seattle, Wash.—Of 75,000 rats killed by the Seattle health department in the last fifteen months, only one was infected with bubonic plague. This rat was captured recently down town.

ANOTHER LONDON RELIC LOST

Apothecaries' Hall, Quaint Old Building, to Be Supplanted by a More Modern Structure.

London.—Old London, which is disappearing rapidly before the march of improvement, is about to lose one of its most interesting buildings, the Apothecaries company having announced that it is about to let on building lease the greater part of its land in Water Lane, just round the corner from Printing House square, where the London Times is published. This land is the site of Apothecaries' hall, a quaint old building now almost hidden from sight by the tall business structures that surround it.

Apothecaries' hall was first built in 1633 on the site of Lady Howard of Effingham's town house. This building was destroyed in the great fire of London and the present hall was erected in 1670. It doesn't amount to much architecturally, but it is packed full of fine carvings, splendid old furniture and interesting relics of the development of medicine.

The Apothecaries company is one of the great London companies whose members elect the alderman and the lord mayor. It is the only one that has retained control of the trade whose name it bears. Originally the apothecaries belonged to the Grocers' company, but in 1617 they obtained a separate charter from King James I. on the ground that "the ignorance and rashness of promiscuous empirics and inexperienced men may be restrained, whereby many discommodities, inconveniences and perils do arise to the rude and credulous people." This charter gave the members of the company the sole right of "exercising the art faculty or mystery of an apothecary within the city of London or a radius of seven miles." Among other privileges it granted the company the right to burn before the offender's door all impure drugs.

Even in those days the prescribing drugist was a problem, and in 1687 the College of Physicians denounced the Apothecaries company for selling advice as well as medicine. The company retaliated by setting up a medical school, and in 1721 the house of lords confirmed the right of its members to prescribe as well as to sell drugs. Many a father of medicine in the American colonies undoubtedly learned his profession in this school.

BEAUTY BILLS ARE MODEST

London Specialist Says \$1,425 Is Small Sum to Spend for Toilet Accessories—Men Pay Well.

London.—Foreign visitors to England are sometimes heard to remark upon the bloom of the Englishwoman's cheeks, and to inquire if it is derived so entirely from an open air life as it is frequently said to be.

The beauty specialists of London are able to throw some light on the subject. They say the London woman may be as beautiful as she may wish for \$500 a year, but that \$2,500 to \$5,000 may be spent for more luxurious treatment and more expensive accessories.

The revived interest in this subject is due to a Chicago woman, who is quoted as having said that her bill of \$1,875 a year for beauty culture is a modest expenditure.

"The average Englishwoman spends considerably less on making herself beautiful than the American, French or Viennese," said a Lord street beauty specialist, who has clients from both sides of the Atlantic, "because she uses more hygienic means and dispenses with artificial helps, such as rouges, chin straps, face masks and other devices to develop her figure by unnatural means. I think the \$450 which the Chicago woman says she pays for face powders is an impossible sum to spend on powder—over here, at any rate. The Englishwoman's greatest expenditure is in obtaining water softeners."

"Many of my clients spend \$1.50 a day on water softeners, and have men customers who spend as much as \$2.50 a day in this way."

A year's beauty bill of a reasonable amount spent by wealthy women in London is about as follows:

- Water softeners \$ 500
- Perfumes 125
- Powders, creams and face lotions 125
- Mouth washes and tooth powders 25
- Manicure and polish of the nails, chiropody and polish 250
- Electrolysis 250
- Face cleaning, one treatment week 150
- Total \$1,625

The above figures, however, do not include operations; and, according to a fashionable west end hairdresser, wealthy Englishwomen often spend from \$250 to \$500 a year on their hair and hair dressing.

Geese Find Gold.

Santa Barbara, Cal.—Thirty gold nuggets, some as large as peas, were taken from the claws of six geese raised by Mrs. Israel Aitschul. When neighbors heard of the find a small gold rush was started. They began working pans in the vicinity. In washing out the sand near the house they found several small nuggets. The gold probably was washed down from the mountains years ago.

Dog Swallows Hatpin.

St. Louis.—Mrs. Pauline Nestlein has a dog with prize-winning digestive organs. Her Boston terrier Fudge survived carrying a ten-inch hatpin in his interior for ten days. A veterinary then removed the offending fastener from the dog's anatomy. Fudge is 20 inches long.

Soft Corn

The country is full of soft corn which will not grade and must be fed on the farm. Fed alone in large quantities it is positively injurious to hogs producing digestive disorders, sickness and slow gains. Soft Corn may be liberally fed with safety and profit

with Swift's Digester Tankage to balance the ration and keep the hog's digestion in prime condition.

For free sample and prices write Swift & Company Chicago

Kansas City Omaha St. Joseph St. Louis St. Paul FortWorth



MISTLETOE Sold by Hammond Packing Co. St. Joseph - Mo.

SHARROCK WHISKY DISTILLED FOR MEDICAL USE. M.J. SHERIDAN, PROPRIETOR. ST. JOSEPH, MO. Importers and Dealers in WINES and LIQUORS. Established 1875.

MEN CURED QUICK. We treat all Diseases of Men in a thorough and positive manner; restore the worn and ailing of perfect vitality; administer genuine 'Weg' for Blood Poison; use the famous J-I-C Painless Method for Stricture; give the quickest and safest treatment known to Medical Science; no detention from business; absolute privacy; positively no injurious medicines used. Advice and examination free and confidential. Call or write. Results guaranteed. Open until 8 p. m. DR. BEN BAKER & CO. 422 1/2 Francis St., St. Joseph, Mo. Opposite Robidoux Hotel.

GAS ON THE FARM FOR LIGHTING AND COOKING AT LOW COST. Burns 90 pct. air to 4 pct. gasoline gas. No lamps to fill, no wicks to trim; clean, safe, efficient, economical. Each lamp produces 200 to 500 candlepower light for less than 1-100 per hour. Easy to install, simple to operate. Write for free illustrated booklet explaining all. THE PADDEN GAS LIGHTING CO. Factory 320 S. Blvd., Kansas City, Mo.

CLASSIFIED REAL ESTATE ADVERTISING

5 cent per word first insertion; 3 cent per word each subsequent insertion. Cash, money order or check must accompany the order. Write for Sample Copies of THE STOCK YARDS DAILY JOURNAL.

KANSAS Fine Suburban 60 Acre Home—Best street adjoining Eldorado, Kan.; 4900 population; excellent schools; 8-room house, good as new; bath, toilet, water works, natural gas, large porches, good cellar; new walk; windmill, splendid water; new barn 20x34; new henhouse; new yard fence; new 4-foot woven wire fence (hedge posts) around 10 acres; 20 acres fine bottom land; 10 acres alfalfa; beautiful location and fine home. There is but few as attractive as this and seldom for sale; all city conveniences. An anxious to sell and will take the low price of \$5,000. Its worth \$10,000 right now. Clear. Good terms. S. T. McIntosh, Owner, Eldorado, Kansas, Butler county.

FOR SALE. 500 acre alfalfa farm; 100 acres in alfalfa, balance suitable. Neal A. Pickett, Arkansas City, Kansas. Write for list Clark, Ford and Meade county stock ranches; wheat, corn and alfalfa lands. Watts & Neal, Minnetonka, Kansas.

KANSAS CITY HAY AND GRAIN. The following quotations are furnished daily by the Kansas City Receivers and Shippers association for the benefit of Stock Yards Daily Journal readers and advertisements following are reliable Kansas City Hay and grain merchants who solicit your consignments or orders: Timothy—Choice, \$19.50@20; No. 1, \$18.00@19.00; No. 2, \$15.00@17.50; No. 3, \$10.00@13.50. Clover mixed—Choice, \$18.50@19.00; No. 1, \$17.00@18.50; No. 2, \$14.00@16.00; No. 3, \$10.00@13.50. Clover—Choice, \$14.00@14.50; No. 1, \$13.00@13.50; No. 2, \$10@12.50; Prairie—Choice, \$13.00@13.50; No. 1, \$12.00@13.00; No. 2, \$10.50@11.50; No. 3, \$9@10. Lowland prairie—No. 1, \$8.50@10; No. 2, \$8.00@8.50. Alfalfa—Choice, \$16.50@17.00; No. 1, \$15.00@16.00; No. 2, \$13.00@14.50; No. 3, \$11.50@12.00. Packing hay—\$5.00@7.00. Straw—\$3.00@6.00.

WE WANT HAY Write us what you have. Will inspect and buy on your track or handle on a commission. Bruce & Dyer, 750 Live Stock Exchange Bldg., Stock Yards Sta., Kansas City, Mo.

HAY CLARK WYRICK & CO. 313 West 11th St. KANSAS CITY, MO. When shipping to Kansas City give us a trial. Liberal advances, quick returns. We solicit correspondence. Established 1888.

HAY WANTED Choice and No. 1 Timothy Hay. Write us what you have to offer : : : : FOGARTY, KNEIB & CO. 1402-4 south 12th st., St. Joseph, Mo.

Penny and Penny 813 to 823 South 7th St. Receivers and SHIPPERS of Grain and Mill Feed, Oil Cake and Alfalfa Products. Seed Catalog. Write for prices on small quantities or on car lots.

HAY WANTED! Will purchase on your track or handle on commission. Write us what you have. NORTH BROTHERS 158-57 Live Stock Ex., Kansas City, Mo.

CLASSIFIED BUSINESS DIRECTORY Reliable Professional Men and Business Institutions Who Want the Trade of Readers of The Stock Yards Daily Journal.

ROBES AND COATS. DO YOU KNOW THAT YOU CAN HAVE Elegant Robes and Coats made from your horse and cattle hides by the INCOLN TANNERY, Lincoln, Neb. Est. 1895. Send for price list and shipping tags.

INSURANCE. LAURENCE O. WEAKLEY 312-313 Corby-Porsee Bldg., St. Joseph, Missouri. In-Office Phone, Old. Sureties in 799. Residence best companies. Phone, Old for life, fire, accident, health, automobile, bicycle, liability, burglary, plate glass and surety bonds.

ABSTRACTORS. J.C. HEDENBERG 413 FRANCIS ST. Abstract of Title of the City of St. Joseph, Missouri, and Butler County Telephone No. 387

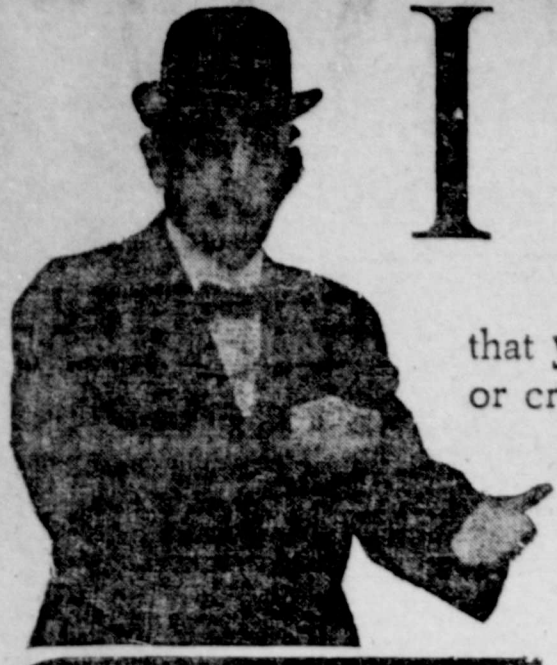
RESTAURANTS. HILGERT'S CAFE THE STAG The Finest a la Carte Meals. Best Cuisine. M. Hilgert, Prop. 207 So. 6th St. Stockmen make this your headquarters when in St. Joseph. This paper on file daily.

Freeman's Cafe Fifth and Edmond Open All Night After Theatre Parties Served a la Carte. Tables Reserved for Ladies. PRINTING. COMBE PRINTING COMPANY ST. JOSEPH, MO. Stockmen's Stationery, Bank Outfitters and Lithographers. A Complete Stock of Typewriters, Factory Rebuilt—Low Prices. Send for Our Catalogue. Advertise in The Journal.

...FURS... The Latest and Up-to-Date Styles We Carry a Full Line in COATS, MUFFS, COLLARS and NECK PIECES of Our Own Manufacture at the Lowest Prices. Highest prices paid for raw furs, such as mink, red fox, skunk and raccoon, etc. Nic Kuehn Manufacturing Furrier Old Phone, 1568 Main. 113 North Sixth Street, St. Joseph, Mo.

Lighting Pitless Scales New Pattern Solid Cast Steel Frame Channels are seven inches high—the height of platform from ground. Level—steel angle in shape giving greater strength. Bearings are Tapered. This Scale will last a lifetime with ordinary care. Equipped with compound beam. Free. Furnished absolutely complete except platform planks. Guaranteed accurate and tested to maximum capacity. Write for price and description before buying. KANSAS CITY HAY PRESS CO., 608 Hill St. Kansas City, Mo.

EMMETT F. COOK, M. D. SPECIALIST IN CHRONIC DISEASES OF MEN AND WOMEN LONG BLDG. 710 FRANK ST., ST. JOSEPH, MO. Call or Write



I SAY: "BUY NOW"

Buy Now is the message I want to hammer home and clinch in your memory so tight that you can't forget. I say you must not miss this stupendous opportunity to buy building materials for your new house or barn or crib or fences. Down below I'll give you scores of reasons backed with solid, unanswerable arguments. Read them--at once. But first I just want to say right here that I'll back every statement I make in this advertisement, the way I always have. They're the facts, gentlemen, actual facts, not in fancy language but the cold facts I'd give you if you came here to Council Bluffs. I've got nothing to hide or conceal.

All I want to do here is to tell you the story of one of the most startling bargains that I've ever been fortunate enough to offer my customers. I'll explain at once why you must buy NOW to get in on this sale. Read everything. Don't skip a single word.

Just a Few of My Big Bargains THAT I CAN'T GIVE YOU LATER

Here are just a few of the great bargains I can give you right now while this sale is in progress. Every item mentioned here is true to grade. My entire stock will be sold at proportionately low prices until we take inventory, January 31, 1912.

- FIFTY CARS OF NO. 1 DIMENSION**
2x4, 2x6, 2x8, in 12, 14 and 16 foot lengths, at per thousand feet \$23.00
- TWENTY CARS NO. 2 DIMENSION**
2x4, 2x6, 2x8, in 12, 14 and 16 foot lengths, at per thousand feet \$21.00
- FIVE CARS NO. 3 DIMENSION**
2x4, 2x6, 2x8, in 12, 14 and 16 foot lengths, at per thousand feet \$15.00
- TEN CARS OF 12 INCH STOCK BOARDS, ALL LENGTHS**
No. 1, 12 inch, surfaced two sides.....\$22.00
No. 2, 12 inch, surfaced two sides.....\$20.00
No. 3, 12 inch, surfaced two sides.....\$17.50
- TEN CARS OF 8x10 INCH SHIP LAP, ALL LENGTHS**
No. 1 Ship lap, surfaced two sides.....\$25.00
No. 2 Ship lap, surfaced two sides.....\$20.00
No. 3 Ship lap, surfaced two sides.....\$17.00

SHINGLES

- TEN CARS EXTRA STAR & STAR**
4 to 2, price per 1,000 shingles.....\$2.55
Extra clear, 5 to 2, price per 1,000 shingles.....\$3.33

Hafer's Black Cat Rubber Roofing

Each roll contains 100 square feet including caps, nails and coating. In addition to being the highest grade roofing, Black Cat Rubber Roofing is now being used extensively for covering basement floors, for use as linoleum on kitchen floors, in dining rooms, halls, etc.

- One Ply.....\$1.19
- Two Ply.....\$1.43
- Three Ply.....\$1.67

STORM SASH

- Note the Extremely Low Prices.
- Size 2x2x2.....\$1.15
- Size 2x4x2.....\$1.22

Our Hardware Department

- MANY MORE BARGAINS LIKE THESE.**
- Glidden Galvanized Barbed Hog Wire.....Price, Per Rod, 15c
- 24 inch Woven Wire Hog Fence, heavy.....Price, Per Rod, 25c
- Nails, Base, Per Keg.....\$2.25

Special 5 Per Cent Discount

Besides the bargains listed above, we will give a special 5 per cent discount off the listed price of every article carried in our general catalog on all cash orders reaching us before our inventory, January 1st. Be sure to get in on this great saving. Send in your orders NOW.

Here's my Trade Mark Gvuran-teeing Quality



I'll Back It to My Last Dollar

I'll Slash Prices Only While These Fifty Cars Last

Now here's the whole story in a nut shell. Two weeks ago there was a secret break in the lumber market that never got into the newspapers, and that not one retailer in a thousand even heard of. As a big buyer, I had the opportunity to take 100 cars of the finest lumber made. The prices were so ridiculously low that I could not bring myself to let the chance go by. However, 100 cars is a big buy for one man. I can't have so much money tied up till spring. So I'm going to move fifty cars of this stuff NOW and the first buyers take this quality stock at bed-rock prices that haven't been offered for months and months and probably can never be offered again. The last fifty cars will be sold next spring at regular wholesale prices. But this first fifty cars go at prices simply unheard of--prices that you and every other intelligent man must have at hand for reference if for nothing else. Don't think of buying before getting my delivered price.

YES, SIR, ABSOLUTELY BED-ROCK QUOTATIONS ON

LUMBER

Hardware, Millwork, Paint, Roofing and All Building Materials

Gentlemen, I want to tell you I've got the most hustling bunch of live wires in my employ you ever saw. When I told my department heads that I was going out to my old friends, and saw, with what I thought was one of the biggest lumber bargains ever heard of, my hardware man said, "Why not combine hardware bargains--let's clear things out for the January inventory and next year's stock." My mill man said, "I'll cut mill work prices to keep the force busy till spring." Then my paint man, and my roofing expert each had a word to say and in less time than it takes to tell we'd combined a bunch of building materials in bargains so that I can today offer you your entire house, or barn at the same bargain prices as on the lumber. Everything--absolutely. Gentlemen, this is the

to \$200.00 extra value I tell you about in another part of this offer. Besides, winter is the best time to get your lumber ready.

Haul While Roads Are Hard

Right now your teams are eating their heads off--your hired man isn't doing anything--fact is, you haven't much on hand yourself. Roads are hard and hauling easy. You can get your lumber in at little cost. We'll show you how to store the inside finish in your barn or well hold it for you till spring. The dimension stuff, etc., you can pile outside--we'll tell you how--by spring it will be in finer shape than ever--seasoning helps any lumber. Then the first day you want to begin building your material is right on hand. You don't have to wait a single day or even an hour to start work.

But why wait till spring to build? Build this winter. Carpenters and masons are glad to work at half price--you haven't much to do--your hired man can help out when he'd otherwise be idle. Then by spring when plowing opens up you'll have your new house or barn finished instead of just starting and this way you can save not only on materials 25 per cent and 35 per cent, and even up close to 40 per cent on the whole job.

This is the plain truth as I've seen it in my experience. I've sold thousands of houses and built many of them and I know that winter is the time to build cheap. Lots of open weather in winters lately. You can work on the mild days until you have the building enclosed then work inside with a stove, and weather won't make any difference.

Best Chance in 27 Years

to buy building materials at way below regular prices. Remember that I offer wholesale prices right along so when I say "bargain," it means something. I want to say to you that I'd like mighty well to offer you these prices all the year 'round. But I couldn't do it and stay in business. All I can do is to come to you with an offer like this when I have the opportunity--give it to you straight as man to man, and tell you that you must buy now to get these prices. Many of my old customers will take a whole carload of this fine stuff.

They know that now's the time. You've got corn in the crib--money in the bank. You don't need the money now and next spring the same money can't buy the same stuff or anything like it. Why even if your money is on time deposit you can better afford to lose the few dollars interest than \$100.00

I'll Guarantee to Save You \$100 to \$500

on a house or barn and proportionate prices on smaller orders. Think of drops of from \$2 to \$4 per thousand below my wholesale prices on the finest kind of stuff. A flat discount on practically everything in my Catalog. Make up a list from the Catalog and we'll quote you a lump price lower still. Men! I've got the goods. There's no getting around it. This is the most radical cut, the most tremendous sale you've ever seen or will see again. I can't emphasize too strongly that this is a limited time sale because there isn't one of you that I would like to see miss this. But somebody is sure to get left by waiting a few days too long.

Write Me at Once or Come to Council Bluffs

and tell my experts what you want. Every one of them is a specialist in his line. Every one of them is a straight clean-cut man who'll give you a square, generous deal. If he doesn't I'll fire him so quick it will make his head swim.

If you'll come in we'll help you plan your house or barn--make you a price that will astonish you--then if you want to, you can go right out and watch every board as it goes into the car. That proves the quality, I guess. But anyway, don't delay a minute sending in this coupon or a postal for the special offer on the fifty cars and the preliminary prices on hardware, paint and roofing--the winter rates on mill work.

I honestly and sincerely believe this is the greatest opportunity it has ever been my privilege to offer my customers. Now I want you to know what I save you in price and extra for you in quality. Here's the coupon. Sign it and send it to me--NOW.

C. HAFER, President.

C. HAFER LUMBER CO.

Council Bluffs, Iowa

Special 50 Car Coupon

C. Hafer Lumber Co. 301 Broadway Council Bluffs, Iowa

Please send me your special slashed prices on the fifty-cars-of lumber, your wholesale catalog with special discounts below wholesale and your winter mill-work rates, etc.

Name.....
Town..... State.....
I am figuring on building a.....
When.....

NEW YORK HARD ON TROUSERS

Western Visitor Wears Out His Pocket Edges Digging Down After the Money.

The man from the west was in a clothing emporium in Broadway selecting a pair of trousers.

"By heck," he said as he pawed over the pile before him, "this here town of New York is the heaviest place on panis I ever got up against. Out in my town any hand-me-down pants I buy are good for a year, starting in with Sundays for the first three months and week days for the rest of the time. These I've got on were my best and not quite three months old. Now look at 'em," and he showed the clerk the left hand pockets, hip and side. The cloth was entirely worn off the edges and the white showed like a line of surf.

"How did that happen?" inquired the clerk, surprised, but sympathetic. "This town did it, that's what. I carry my change and small bills in the left side pocket and my bank roll in a book in the hip, and, by heck, I've been going down into them pockets so d-- frequent for money since I've been in New York that I've wore the edges off till they don't look as if I had a cent to my name. Everywhere I go, everything I do, everybody I meet calls for the stuff, and I've got to answer. I've got it all right, but it's mighty hard on panis. And the wear and tear is just the same whether I go after a dime or a dollar. I've been wearing pants for 40 years and this is the first time anything like that ever happened to 'em."

"Have you ever been in New York before?" inquired the clerk kindly. "Never till two weeks ago, and I'm getting out of it day after tomorrow." "I'm sorry," said the clerk. "I'd like to sell you another pair of trousers, soon."

SAW ONLY SIGNS OF BADNESS

Character-Reading Professor Discovers the Criminal Type but Overlooked the White Flower.

The professor who reads character from physiognomy, pointed to the boy opposite. He belonged to the criminal type, said the professor. Look at his eyes, his ears, his cheek bones, his mouth--criminal, every one of them. The boy sat very still. All about

him were other boys swinging ball bats, and cuffing each other's ears, but that, the professor said, was only the natural overflow of animal spirits; the quiet boy was too thoroughly steeped in criminality to have any animal spirits. Just as the professor's companion was beginning to wonder if it was safe to ride in the same car with the youthful degenerate the boy reached down into his pocket and brought forth a white flower. It was a common field flower, a cluster of tiny white blossoms topping a slender stalk. The boy seemed very fond of it. He twirled the stalk, he stroked the leaves and petals, and every touch was soft and tender. But the professor had no eyes for those gentle fingers, he was intent on the unmistakable signs of inherited depravity.

"A bad one, he is, all right," said the professor with a solemn shake of the head.

But the other person looked at the flower again. A bad one, was he? Maybe; but the other person had doubts.

A Professional Paradox.

The study of science is not necessarily all gray; it may have its rosy patches. It is said that a learned professor of Heidelberg forbade his students the repetition of a certain experiment.

"But," they protested, "it has always been successful."

"Nevertheless," he said, "his position among experiments is absolutely untenable from an intellectual point of view."

The boys stared. "The thing may answer very well in practice," said the professor, "but it is not sound in theory."--Youth's Companion.

Habits of Hedgehog.

The hedgehog passes the winter in sleep, with circulation almost suspended and body fires banked. It carries a reserve of glycogen and fat, however, and recent investigations have shown that soon after awakening it warms up by a rapid burning of glycogen. This carbohydrate proves to be the chief fuel, the fat being quite unimportant. The animal may be awake at a low temperature, for the awakening is distinct from the warming up, and whether the latter is voluntary or an automatic process is not yet determined.

Apparatus.

"I was just wondering one thing in all this talk of weighing souls." "What are you wondering?" "If they can do it with a spirit level."

PROPOSITION IS TWO-SIDED

City Girl and Country Lad View the Farm Life From Different Angles.

"I have often wondered, Mr. Clover-top, if the people living on these dear old farms amid scenes of such peaceful and quiet rural beauty, have as keen an appreciation of the wondrous beauty of field and hill and meadow and sky as we dwellers in the city have when we catch our all too fleeting glimpses of them when we face hitherward for our brief midsummer holiday," said Miss Annabelle Gushington to Adoniram Clovertop when he was taking her from the station out to his farm.

"O, I am quite sure that you must be sensible of all the charm and beauty of your quiet, happy, peaceful environment. Are you not, Mr. Clovertop?"

"Wa-al, it's this-away," said Mr. Clovertop--"when a feller has pulled out o' bed at three-thirty in the mornin' an' has milked nine keows in muskeeter an' fly time an' the keow critters has basted ye with their tails for a couple o' hours an' mebbe kicked ye over a few times an' then ye have to give a drove o' screechin' haws their feed an' a hundred ole hens is chasin' ye all over the barnyard cluckin' fer their breakfast an' a calf or two drags ye all over the barnyard while ye air tryin' to git them away from their mothers' an' the thermometer shows up to a hundred in the shade an' ye have to dig weeds or bug taters all day or sit in hay or chase tea or a dozen miles after some keow critter that has got out o' the paster, an' then ye have all that milkin' to do over again at night an' ye finish up yer chores by lantern light the longest day in the year, when all that happens, ma'am, ye ain't in no condition to git sentimental over 'lights an' shadders' an' 'peaceful scenes' an' sth like. That's two sides to ev'ry proposition an' I reckon my side o' this beauty bizness ain't the same as yours. 'Glowin' sunsets' and 'rosy morns' don't appear the same to me as to you!"--Judge.

Then she added:

"O, I am quite sure that you must be sensible of all the charm and beauty of your quiet, happy, peaceful environment. Are you not, Mr. Clovertop?"

"Wa-al, it's this-away," said Mr. Clovertop--"when a feller has pulled out o' bed at three-thirty in the mornin' an' has milked nine keows in muskeeter an' fly time an' the keow critters has basted ye with their tails for a couple o' hours an' mebbe kicked ye over a few times an' then ye have to give a drove o' screechin' haws their feed an' a hundred ole hens is chasin' ye all over the barnyard cluckin' fer their breakfast an' a calf or two drags ye all over the barnyard while ye air tryin' to git them away from their mothers' an' the thermometer shows up to a hundred in the shade an' ye have to dig weeds or bug taters all day or sit in hay or chase tea or a dozen miles after some keow critter that has got out o' the paster, an' then ye have all that milkin' to do over again at night an' ye finish up yer chores by lantern light the longest day in the year, when all that happens, ma'am, ye ain't in no condition to git sentimental over 'lights an' shadders' an' 'peaceful scenes' an' sth like. That's two sides to ev'ry proposition an' I reckon my side o' this beauty bizness ain't the same as yours. 'Glowin' sunsets' and 'rosy morns' don't appear the same to me as to you!"--Judge.

Then she added:

"O, I am quite sure that you must be sensible of all the charm and beauty of your quiet, happy, peaceful environment. Are you not, Mr. Clovertop?"

"Wa-al, it's this-away," said Mr. Clovertop--"when a feller has pulled out o' bed at three-thirty in the mornin' an' has milked nine keows in muskeeter an' fly time an' the keow critters has basted ye with their tails for a couple o' hours an' mebbe kicked ye over a few times an' then ye have to give a drove o' screechin' haws their feed an' a hundred ole hens is chasin' ye all over the barnyard cluckin' fer their breakfast an' a calf or two drags ye all over the barnyard while ye air tryin' to git them away from their mothers' an' the thermometer shows up to a hundred in the shade an' ye have to dig weeds or bug taters all day or sit in hay or chase tea or a dozen miles after some keow critter that has got out o' the paster, an' then ye have all that milkin' to do over again at night an' ye finish up yer chores by lantern light the longest day in the year, when all that happens, ma'am, ye ain't in no condition to git sentimental over 'lights an' shadders' an' 'peaceful scenes' an' sth like. That's two sides to ev'ry proposition an' I reckon my side o' this beauty bizness ain't the same as yours. 'Glowin' sunsets' and 'rosy morns' don't appear the same to me as to you!"--Judge.

Then she added:

"O, I am quite sure that you must be sensible of all the charm and beauty of your quiet, happy, peaceful environment. Are you not, Mr. Clovertop?"

"Wa-al, it's this-away," said Mr. Clovertop--"when a feller has pulled out o' bed at three-thirty in the mornin' an' has milked nine keows in muskeeter an' fly time an' the keow critters has basted ye with their tails for a couple o' hours an' mebbe kicked ye over a few times an' then ye have to give a drove o' screechin' haws their feed an' a hundred ole hens is chasin' ye all over the barnyard cluckin' fer their breakfast an' a calf or two drags ye all over the barnyard while ye air tryin' to git them away from their mothers' an' the thermometer shows up to a hundred in the shade an' ye have to dig weeds or bug taters all day or sit in hay or chase tea or a dozen miles after some keow critter that has got out o' the paster, an' then ye have all that milkin' to do over again at night an' ye finish up yer chores by lantern light the longest day in the year, when all that happens, ma'am, ye ain't in no condition to git sentimental over 'lights an' shadders' an' 'peaceful scenes' an' sth like. That's two sides to ev'ry proposition an' I reckon my side o' this beauty bizness ain't the same as yours. 'Glowin' sunsets' and 'rosy morns' don't appear the same to me as to you!"--Judge.

—St. Joseph—
Stock Yards Co.
St. Joseph, Mo.

We Are in the Market Every day for Cattle, Hogs and Sheep.

WE are especially bidding for Range Cattle and Sheep, both for slaughter and feeding. Located on fourteen railroads, and in the center of the best corn and live stock district in the United States, we are prepared to furnish a good market for all kinds of live stock.

Our packers furnish a daily market for all kinds of cattle, ranging from Cannors to Export Cattle. Look up your R. R. connections, you will find them in our favor.

.....A FEW SPECIALTIES.....

Supreme Hams
Supreme Bacon
Supreme Lard
Supreme Sausage
Supreme Dried Beef
and
Supreme Canned Meats

MORRIS & COMPANY
CHICAGO ST. JOSEPH KANSAS CITY ST. LOUIS

C. F. Rock Plumbing & Heating Co.
MODERN PLUMBING, STEAM
and HOT WATER HEATING
Telephone 899. 116 North Third Street.

CLOVER LAWN

A Big Offer

4 Full Clover \$3.00
Qts. Lawn

8 Quarts . . . \$5.50

A High-Grade Straight Kentucky Whiskey, Richly Flavored. 100 per cent Proof.

Express Charges Prepaid

FREE with each order, bottle wine, cork screw and whiskey glass

Send us your order today.

SELF & BINSWANGER
"THE FINE WHISKEY FOLK"
427 Edmond Street St. Joseph, Mo.

PROTECT YOUR CATTLE FROM BLACKLEG

Take No Chances. Blacklegoids are Simplest, Safest and Surest Preventive.

No Dose to Measure. No Liquid to Spill. No String to Rot.

FOR SALE BY ALL DRUGGISTS. WRITE FOR FREE CIRCULARS.

PARKE, DAVIS & COMPANY
DEPARTMENT OF ANIMAL INDUSTRY. DETROIT, MICH., U.S.A.