

## SENATE AGREES ON NEW PROGRAM FOR THE PEACE TREATY

that for the present their labors to break the peace treaty deadlock are a waste of time, senate leaders moved today to get the treaty out of the way of pressing legislation and to let the issues raised by the ratification fight go into the political campaign for decision.

Under the plan agreed and apparently acquiesced in by all elements of both parties, compromise negotiation on the crucial reservation article 10 are to be dropped, re-adoption of the republican reservation program of the last session is to be completed as a formality and then a final ratification vote is to be taken to put the treaty out of the senate and into the campaign.

Some senators predicted tonight that the final vote, which is conceded on both sides will reach another failure to ratify would come within three days. Among most leaders, however, the prediction was that the smouldering debate would take at least the remainder of the week to burn itself out, in spite of general co-operation to keep it sharply under control.

The decision to hasten action was reached when the republican leaders, convinced that the democrats would block ratification unless the article 10 reservation was modified, determined to stand by their guns and insist that the reservation go into the ratification reservation without change of substance or of language. In this reaffirmation, they acceded to a demand by the republicans irrevocably opposed to ratification, who had intimated that they might adopt methods of their own to wreck the republican program if they saw signs of weakening on article 10.

### An Irreconcilable Coup.

The coup of the irreconcilables in thus bringing the treaty fight to a truce was a virtual repetition of the move by which several weeks ago they ended the bipartisan compromise negotiations by bringing pressure to bear on the republican leaders when an agreement seemed imminent. Holding the balance of power, their votes have to be counted on by the republicans to adopt any of the proposed reservations and in addition they are understood to have pointed out that if their counsel were disregarded, they easily could talk the treaty over into the campaign under the senate's rule of unlimited debate.

A program of extensive debate already had been inaugurated by the irreconcilables, members of the group having held the floor several hours each day during last week's sessions. Under today's agreement they are expected not only to discontinue that program, but to vote with the republicans, as they did last session in adopting reservations.

## NEW JERSEY SENATE PASSES BEER BILLS

Provides for Manufacture, Selling and Transportation of 3.30 Per Cent Alcohol Beverages.

TRENTON, N. J., Mar. 1.—The New Jersey senate tonight passed, by a vote of 12 to 9, the compromise beer bill, providing for the manufacturing, selling and transporting of beverages containing not more than three and one-half per cent alcohol by volume. Under the provisions the bill after being enacted into law will not become effective until after peace has been officially proclaimed.

## CISCO POSTOFFICE BUILDING CONTRACT IS LET

### Frank Page Will Build One-Story Structure On Broadway.

Plans for better post office housing in Cisco took a definite shape Monday when Aaron Mayhew let a contract to Frank Page for a six-room, one-story building to be erected on Broadway.

The building will be substantial and of fire-proof materials. The plans are said to have met with the approval and sanction of the post-office inspectors.

The establishment of the post-office on Broadway will make that street the leading cross thoroughfare of the city, it is believed.

The equipment of the present post-office will be moved to the new building when it has been completed and approximately \$5000 worth of additional equipment installed.

The contractor made no estimate as to time required to finish the work.

## INCOME TAX LEVY RIGHT OF STATES UPHELD BY COURT

WASHINGTON, Mar. 1.—Rights of the states to impose income taxes on non-residents provided they are in harmony with those imposed upon residents, was upheld and defined today by the supreme court in two decisions.

In a case from Oklahoma the court held that a state unquestionably had authority to levy income taxes against non-residents on incomes derived from property within the state.

## Former Bank Bandit Leads Citizen Posse In Pursuit of Negro

STROUD, Okla., Mar. 2.—Henry Starr, former bank robber whom Governor J. B. A. Robertson paroled a few months ago, today led a posse of citizens which captured "Carp" Davis, negro, who fled to the Deep Fork bottoms after he is alleged to have made an attack on a school teacher near here.

The negro was hurried to the state penitentiary at McAlester for safekeeping because of feeling here over the alleged attack.

## SENATOR BANKHEAD DEAD, WAS A NATIONAL FIGURE

WASHINGTON, Mar. 1.—John H. Bankhead of Alabama, the oldest member of the United States senate and the last veteran of the Confederate armies to serve in it, died today at his home in Washington, of myocarditis.

His colleague, Senator Underwood, announced the fact to the senate, and the funeral will be held.

Senator Bankhead's death came as a surprise to his official associates, though immediate members of his family had been concerned for some time over his health.

Senator Bankhead was born in 1842 and for over half a century he has been a dominating figure in public affairs, both in his state and in the nation.

## Business Men Organize For Fight on Radicals

ST. LOUIS, Mo., Mar. 1.—The Commercial Federation of America was organized here today by representative business men of the middle western states with the avowed purpose of fighting radicalism.

Harry M. Haldeman of Los Angeles was chosen permanent chairman of the conference. He announced a meeting would be held in New York shortly to nationalize the organization.

## SUPREME COURT REFUSES TO DISSOLVE U. S. STEEL

WASHINGTON, Mar. 1.—In a four to three decision today the supreme court refused to dissolve the United States steel corporation and its numerous subsidiaries comprising the so-called "steel trust."

The government's long-fought suit for dissolution of the iron and steel trade combination for alleged violation of the Sherman anti-trust law was dismissed, with absolute for the corporation from all existing charges.

Placing the high courts "o. k." on the steel corporation were Chief Justice White and Justices McKenna, who announced the majority opinion; Holmes and Vandewater. Justice Day gave the dissenting opinion, which was joined by Justices Pitney and Clarke.

Primarily, the decree officially brands the steel-corporation as a "good" combination with its legality established.

Further, the court held that mere size, bigness or preponderance in industry of corporate combinations is not alone sufficient cause for their dissolution.

Similar to Standard Oil Case. The court also gave a new and far-reaching judicial interpretation or application of the Sherman law analogous to its famous "rule of reason" in the Standard oil and tobacco trust cases.

Declaring that public interest must be considered in applying the law. The public interest it was held, would not be served, and might be injured, by dissolving the steel concern.

Disposal of the corporation and its principal subsidiaries was urged in the spirited dissenting opinion. The majority declared that the anti-trust law was violated in its organization; that there has been "open, notorious and continued violation" of its provisions and that approval of illegally born combinations "would practically annul the Sherman law by judicial decree."

## HARDING BELIEVES SOLID SOUTH VOTE WILL BE SPLIT UP

KANSAS CITY, Mo., Mar. 1.—Signs of a political change in the south, and the breaking up of the solid democratic control in Texas, Louisiana and other southern states are visible, United States Senator Warren G. Harding of Ohio, candidate for the republican nomination for president, declared in an address here tonight.

"It is gratifying," he said in part, "to feel a full fellowship in a great political party which has left such an impress of helpfulness that all of the United States are turning to the republicans for the restoration hoped for in every American heart. So striking is this truth that there is a confident belief that the sectionalism which heretofore have marked the limits of republican majorities are certain to be broken and the solid south, democratic for two generations, henceforth will be no more than a political memory."

Virginia, the Carolinas, Georgia and Louisiana are encouraging republican hopes. Texas if not so promising, is demanding the re-organization of the democratic party, which restored Jeffersonianism, and while it is at it Texas may go the whole route to redemption and turn to confident republican for the realization of its higher aspirations."

Senator Harding also discussed the Mexican situation, declaring: "We love and command justice everywhere on earth, but why meddle and mess up things in Europe, 4000 miles away, when there is plenty to attract our attention on our very own borders? Mexico affronts us, kidnaps our citizens, and murdered when we do not ransom; holds American property rights in contempt; and 'watchful waiting' aggravates the trouble across the border and humbles the pride at home. I would rather make Mexico safe and set it agree with the light of new world righteousness, than menace the health of the republic in the old world contention."

## AMMONIA AND CLUBS USED FOR WEAPONS

AUSTIN, Texas, Mar. 1.—At least six students of the University of Texas were overcome by ammonia fumes, while others received bruises from clubs in a class fight today.

The sophomores raided a dormitory hall where the freshmen had assembled for their annual class ball, and used liquid ammonia to force the freshmen from their vantage points. Later, when the freshmen attempted to retake the hall by storming the stairway, they were met by streams of ammonia discharged from fire extinguishers, and both sides used clubs.

The sophomores left the hall after the time for the freshmen's grand march had passed. Damage to the building was estimated at \$1,500.

## SHIP WRECKS IN STORM, MANY LIVES IN DANGER

HALLIFAX, N. S., Mar. 1.—A cargo of cotton tonight was being sent into the sea to lighten the steamer Belemian, which struck the rocks of Sambro Ledges, off Halifax, in a blinding snow storm early today.

## THINGS YOU SHOULD KNOW ABOUT CISCO

- All the leading religious faiths are represented in Cisco. In addition to the First Methodist, First Baptist, Presbyterian, Christian, East Side Baptist and Colored Baptist services, Catholic and Christian Science is also observed. The faith commonly known as "holly rollers" also is represented.
- The Weather. Louisiana: Tuesday, increasing cloudiness, warmer. Wednesday, cloudy, warmer.
- Arkansas: Tuesday, cloudy and warmer. Wednesday, unsettled.
- Oklahoma: Tuesday, cloudy and warmer in east portion. Wednesday, unsettled.
- East Texas: Tuesday, increasing cloudiness, warmer. Wednesday, unsettled.
- West Texas: Tuesday, cloudy, warmer in portions. Wednesday, unsettled.

## Broadway

### FRENCH RAIL STRIKE ENDED BY AGREEMENT

PARIS, Mar. 1.—The strike on the French railroads ended tonight.

## ITALY-JUGOSLAV TALK ON ADRIATIC AT AN END

LONDON, Mar. 1.—The conversation between Premier Nitti of Italy and the Jugo-Slavs in which Foreign Minister Trumbitch and Former Premier Pachitch participated were suddenly broken off today. It is not expected they will be resumed in London during the present week.

## PROPOSING MAKING CISCO THE PECAN CITY OF TEXAS

With a slogan "Make Cisco the Pecan City of Texas" Dr. J. D. Leslie started a campaign Monday to get Cisco interested in pecan planting.

## JUDIA TO CONTINUE TO OPERATE SUNDAY

Earl Conner, Member of Eastland Law Firm, Employed by Show Interests to Fight Case

It is newer and smarter than that with its trim turned up at the ends is the model turned up sharply at front and back.

## Hotpoint Iron

Davis was taken into custody by Constable Looney Sunday afternoon upon the opening of the Judia for business. Davis immediately furnished bond and was released.

## High Living Cost at Washington Obstacle To English Diplomat

LONDON, Mar. 1.—The appointment of Sir Auckland Geddes as British ambassador to the United States was officially announced today. The ambassador will leave London for America in about a month. He will be the guest of honor to the Pilgrims and other societies before his departure.

## SHIPS LOAD OF MATERIAL FOR NEW HOTEL AT LEERAY

Frank Page, local contractor, shipped the first truck load of material Monday for the hotel he is building at Leeray, the new town on the borderline of Eastland and Stephens counties and directly on the route of the Cisco & Northwestern railroad. The hotel will be but one story and fire proof. Page owns the property and the hotel will be known as the Page hotel.

## MILLION-DOLLAR CONCERN OF WASHINGTON WITH CHAIN OF STORES LOCATES HEADQUARTERS HERE

Cisco has been selected as the division headquarters of the Industrial Transportation company, a 28-million dollar corporation of Washington, D. C.

Development **OIL** Refining  
Production **OIL** Marketing  
Neil Hitt — Office in Daniel Hotel — Telephone

**CRUDE RAISE BENEFITS SHALLOW PRODUCTION.**  
With the price of crude taking a jump on the average of one a month, anything that even begins to look like oil is worth taking out of the ground nowadays. Time was when wells producing only 20 or 30 barrels of oil were abandoned as being of no commercial consequence. That was when crude was bringing anywhere from 20 to 35 cents per barrel and that was not very long ago, either. Figuratively speaking, oil producers are now remembering times that they buried a long time since. They are going back and digging them up these days because they are worth money.

Six years ago, Dr. D. S. Humph, president of the Consolidated Oil Company here, operating with five other companies, drilled three shallow wells just above the Burk Burnett field and near the Oklahoma state line. The wells made on the average of 30 barrels per day each. Oil was selling for 85 cents a barrel at the time. The doctor and his partners, none on so the wells, however, which are still holding up on the pump and are coming about \$150 a day.

The raise in crude will make the shallow stuff around Sipe Springs and other places in the vicinity of Cisco worth drilling, no matter how little oil they produce. The price of oil is going up and as yet, nothing has loomed up on the horizon to stop it.

**PREPARING TO CLEAN OUT BRITTON WELL.**  
The Humble well on the Britton lease about five miles south of Cisco is setting 14-inch casing preparatory to cleaning out. The well is 2250 feet in depth. There was a slight showing of oil and gas several days ago, but there have been no developments since.

There is no foundation to the rumor that the well has been brought in.

**PROMINENT OIL WRITER HERE.**  
Larry Smith, north central Texas representative of the National Petroleum News, is in Cisco on a tour of the oil fields in this section of the country and says that oil men in all parts of the country are watching Sipe Springs, south of Cisco, with great interest.

Mr. Smith has his headquarters in Fort Worth. The headquarters of his publication, which has circulation in every state of the union, is situated at Cleveland, Ohio.

"Since the development of the shallow Holleman pool" northeast of Cisco, where the pay level is found in a sand around the 1900-foot mark, operators in the Texas fields have watched for indications of another shallow pool which would in part offset the losses sustained in operating in the deep lime fields," says Mr. Smith. "The Holleman pool has been a good paying development area for the companies so fortunate as to hold leases there, and at this time considerable attention is being paid to the Sipe Springs territory, where good indications have been found at shallow depths. In the Holleman pool the average drilling cost is \$25,000 a well, as against a net cost of \$50,000 in the Hammer black lime country, and in the Sipe Springs region, where good showings have been had at 400 feet, the cost of operating would be considerably less than in the Holleman pool."

Mr. Smith announced that the magazine company he represents is opening an office at Houston, where the ship channel refinery situation is developing at a rate that is of great importance to the industry.

He was enthusiastic over the possibilities of Cisco should the Sipe Springs-Rising Star area come to the front and was particularly delighted with the appearance of stability that attaches to Cisco.

Mr. Smith is a newspaper man well known in the mid-continent field as an oil writer of note. What he says of this section of the country can be considered absolutely unbiased and the most authentic report available.

**OKLAHOMA PLACER MINERS SCORE IN RIVER CONTROVERSY.**  
WICHITA FALLS, Texas, Mar. 1.—Oklahoma placer mine claimants to the disputed Red river boundary land claimed by the Burk Divide Oil Company were virtually put in possession of the property Saturday morning when temporary injunction papers were served upon them and upon Texas Rangers on the property by the United States marshal for Oklahoma, acting upon orders from Judge John C. Pollock of the United States district court for the western district of Oklahoma.

The papers were served upon the Lone Star Oil and Refining company and J. L. Hunter, receiver, appointed by a Texas court, and upon all Texas owners and other persons on the property who interfered with possession by the Burk Divide Oil company.

ants, aided by Texas rangers, the petition reads, had put them off of the property by force and appropriated the oil therefrom.

Saying that the value of the land in controversy is over a half million dollars, the petitioners averred that a large force of "armed men with pistols, high-powered rifles and guns of all kinds drove their workmen from the property." They claim that these "scoundrels" have prevented the "scoundrels" from developing the property. The defendants connected the Burk Divide well to a pipe line and ran the oil; that the defendants kept no record of the oil run, thereby making it difficult to find the value of the fuel taken from the well when suits are filed later.

"They estimate the 'reasonable value' of the oil already taken from the well at \$100,000. They charge that the Texans are planning to build other derricks and further take oil from the property."

The petition sets forth in the tract involved 150 acres, is north of the south bank of Red river and south end of the median line, and that it is in "unserved, unappropriated and undisposed public domain of the United States." They say they spent \$3,000 developing the land. The land begins near section 5, township 5, range 14, of Tillman County, Oklahoma, the petition avers.

They allege that the Texans' occupation prohibited the Oklahomans from completing title to their claim in the United States interior department. It is alleged that at least 25 defendants are planning to drain the land of oil. A copy of the petition was received by the Record News Saturday. It names the petitioners as follows: Walter C. Daugherty, James L. Taylor, Evander Kiser, Floyd N. Thompson, Robert L. Hart, A. C. Goddin, Thomas R. Foster and Jas. B. Crossland.

**TEXAS RAILROAD COMMISSION MAY LODGE PENALTY SUITS.**  
AUSTIN, Mar. 1.—It is becoming apparent, according to a statement issued by the Texas railroad commission, that despite its efforts to avoid it, the commission "will be driven to the necessity of directing penalty suits in a few cases to secure observance of its oil and gas conservation regulations." The statement continued:

"As the offenders are in most cases joint stock associations or common law trusts, we feel we would be lacking in candor if we did not warn trustees and stockholders in such concerns of their individual and personal liability for the failure of such concerns to obey the law. Whatever opinion may be held as to the power of a group of individuals to agree among themselves to limit their liability on contracts without

against joint stock associations for ignoring the conservation statute it will be compelled to make the individuals composing the company, and not the company, defendants because the company is not a legal entity."

control of railroads, telegraph and telephone lines has been sufficiently disappointing in its results to disclose the economic fallacy as such a policy generally inaugurated.

"The rapid strides in the industrial development of this country during the past quarter of a century have been mainly due to the reward offered private capital for the reward offered enterprise and energy. It has been clearly demonstrated that private ownership and operation is more efficient and economical and that the cost of the service rendered is more evenly and equitably distributed than under any possible form of government ownership or operation."

"The scarcity of paper led to violent disorders in Rome in the reign of Titus."

control of railroads, telegraph and telephone lines has been sufficiently disappointing in its results to disclose the economic fallacy as such a policy generally inaugurated.

**WESTERN AND SOUTHERN STATES ACTIVE IN SOLICITING READJUSTMENT PERIOD MONEY**

Virginia Is Latest State to Make Statement as to Policy Respecting Investors' Savings.

CHICAGO, Mar. 1.—What had been made to encourage investors to spend their savings in the development of the permanent improvements therein? What public assurance has been given the hundreds of thousands who have funds to invest that their capital will be protected, if intrusted to their care? Why the lack of boasting and continual scolding and quibbling over pennies, while the dollars go elsewhere?

Many are asking these questions in the readjustment period as other states throughout the nation come into the limelight and make bids for the wealth of the country, western and southern states are particularly active in making public announcements of their friendliness toward investors and are practically "writing them insurance" of profitable returns on their money. California has an active propaganda under way using the moving pictures to attract capital its way.

One of the latest to invite investors to its state is Virginia. Through George R. C. Wiles, chairman of the public service commission, the following public statement has been made:

"Our utilities must render such service and furnish such facilities as will satisfy the public demand and at the same time be permitted to charge such rates and fares as will provide revenue sufficient, not only to maintain them in a state of repair, but also to provide for the necessary expansion of their plant."

During the National Suffrage convention in Chicago the above skit was put on. Mrs. Gunford Dudley of Nashville, Tenn., "democratic whip" in the senate for the Suffragists, gave the "democratic donkey" a heart to heart talk on the good old Tennessee fighting spirit. Mrs. Mary Semple Scott volunteered to play the role of the party donkey.

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**DEM'S "DONKEY" GETS AN EARFUL FROM FAIR WHIP**



Mrs. Mary Semple Scott as the donkey and Mrs. Gunford Dudley as the "whip."

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**DALRYMPLE INVASION RECALLS OLD INCIDENT**

Back In 1852 St. Paul Citizens Had Argument Over Prohibition That Ended in Passing Flasks.

ST. PAUL, Minn., Mar. 1.—The invasion of Iron River, Mich., by Major A. V. Dalrymple, federal prohibition director for the central states and his agents, for the purpose of enforcing alleged violations of the 18th amendment, has caused a few St. Paul pioneers to recall, with a touch of humor, a similar incident which took place on the banks of the Mississippi river, here, in 1852.

The state legislature, after a struggle put through a prohibition measure by a small majority. The wet element refused to obey it and an effort was made to unload a cargo of whisky at the foot of Jackson street.

The sheriff organized a posse to prevent the unloading and a general fight began. The encounter continued until Col. D. A. Robertson mounted a hoghead of molasses and began a pacificatory speech.

"We'll stick—we'll stick," shouted someone in the crowd.

**ABILENE ARCHITECT MOVES TO CISCO; OPENS OFFICE**

E. D. Reed, architect, has decided to locate in Cisco, and has already opened up a temporary office at the residence of J. M. Williamson. Mr. Reed has had 20 years' experience, seven years of it being spent in Waco. He selected Cisco because of the substantial building program. Mr. Reed will move his family here from Abilene as soon as he can secure a residence.

The first paper maker was the wash, which always coats its nest with a thin film of paper.

**The Spencer Petroleum Company**  
CAPITALIZED AT \$5,000,000.00  
Properties Consist of 38,500 Acres Sixteen Producing Wells  
HOME OFFICE, CISCO, TEXAS

**Spang & Company of Texas**  
PHONE 492 CISCO, TEXAS  
Manufacturers of Drilling and Fishing Tools of All Kinds, Cordage, Etc.  
Well Supplies. We do our job work for the benefit of our customers.

**Oakland**  
The Sensible Six

FOR IMMEDIATE DELIVERY  
—New 34-C Model, develops 44 horse power at 2600 R. P. M., 177 cubic inches piston displacement, 11" road clearance.

**Fulwiler Electric Company**  
--Wholesale and Retail--  
Trucks, Automobiles and Automobile Supplies

**Because**

- Because it is the Railroad Center, being on two main lines with another swiftly being completed.
- Because it has a better Water Supply than any city in the Oil Belt.
- Because it is the Distributing Center of the Oil Fields.
- Because of its Location, which is in the Center of the Field.
- Because the nearest Production is now 10 miles of Cisco, and it will take at least five years to prove up the unproven territory.
- Because we have a better place for your Home, to raise your Children and School them.
- Because we have the best Schools of any city in the Oil Belt.
- Because the Residences are permanent and will be the City Beautiful for years to come.
- Because all Buildings are substantial and not oil field shacks that, as a rule, cluster up a city of the oil fields.
- Because of the Buildings now being constructed, new contracts being let each day for Business Houses and Residences.
- Because we are now Paving our Streets and will have more Pavement than any city between Fort Worth and El Paso.
- Because we have more Concrete Sidewalks than any city in West Texas.
- Because it is one of the Best Cities to live in and the People always have a smile and a welcome for you if a stranger.
- Because Cisco is the place to Buy Property and will be for years to come.
- Because the Property is not high and will go higher as the time passes.
- Because Cisco will make one of the Largest Cities in West Texas.
- Because Cisco is going to be from now on what Fort Worth has been to West Texas—the Distributing Center.
- Because Cisco is the Coming City and will be the Tulsa of Texas.
- Because you will regret if you do not come to Cisco and see our growth if not here to make your home.
- Because if you ever come to Cisco you will Make it Your Home.
- Because we are in the Real Estate business is no reason that we should give a city the big eye.
- Because we have been in Cisco 19 years and expect to stay that much longer.
- Because we have been Building Ourselves and as the saying is, "Putting our money where our mouth was."
- Because if you do not believe this ask any one who lives in Cisco.
- Because we have built several Business Houses and Residences is no sign that we are not going to build more.
- Because we now have the Foundation for one Two-story Brick Building and the contract let for six more One-story Bricks on Broadway.
- Because the City needs them.
- Because we are trying to help make the city that is Going to Make a City.

**Mayhew & Company**  
106 1-2 WEST BROADWAY Over Broadway Theatre—Phone 65—Broadway

**Go To A Busy Man**

When you want the right kind of service—  
At the right kind of price—  
With the best grade of materials in the finished article.

IF THIS ISN'T TRUE THE PRODUCER WOULD NOT BE A BUSY MAN.

"The Job Department is sewed up tighter than a drum," says Bill Parker, manager of this department of the Morning News, "but booking work is still going on and getting it out promptly."

The Morning News carries the papers to be  
As a suggestion your supp Forms, etc. completely  
idea to look over envelopes, Blank before you run

**Phone 80**  
Ask For Mr. Parker

### How Elusive Phillips Code Keeps Cisco In Touch With World's Big Events Told By F. R. Kazmark, The News A. P. Operator

(By F. R. Kazmark, A. P. Operator for The Morning News.)

Can the average reader of The News mention offhand any business that is represented in every city and country on top of the civilized globe? Can the reader bring to mind any institution placing men in every nook and corner of the entire world with the sole duty of looking out for the interests of that one organization?

It would probably be a rather difficult undertaking for anyone to mention such a business but fortunately because of the readers of this publication, who are ignorant of this fact, it may be stated that the Associated Press, the greatest news gathering organization in the world, has its representatives on the spot wherever a news story may "break" in the entire civilized world.

No place is so large, no place is so small, for the Associated Press, to be represented, and wherever civilized people are found, there will be found a man who is always ready to look out for the interests of the "A. P."

Because of the fact that not many news readers are well acquainted with the workings of this great system, it may prove interesting to sketch the method by which the Associated Press works an army of men each day and with the coming of the night flashes into the newspaper offices the world over the details of the news happenings of the day.

In nearly every large newspaper establishment in the United States, one will find a press telegrapher. Though his presence is not so conspicuous as the screaming bulletin board, his mission during the European war and while the many big strikes were going on was one of great importance. With the aid of a typewriter and a set of telegraph instruments, he daily receives in the form of clicking dots and dashes news gathered from all quarters of the globe, most of which finds its way into newspaper print and on newspaper bulletin boards.

The Associated Press has at its distributing points "sending" telegraphers, who transmit to news "receiving" telegraphers in the various newspaper offices served by it. The receiver copies anywhere from five to 15 words behind the sender. Should a balky typewriter or a disabled telegraph instrument cause him to fall several lines behind, he generally catches up again without asking the sender to repeat any of the copy. So thoroughly familiar is he with newspaper phraseology that he frequently senses entire lines, even though they come but dimly over the wire.

With his ear ever ready for the stray dot or dash, he sits comfortably in his chair, his fingers wandering swiftly, yet evenly, over the typewriter's keyboard, as he puts into print the telegraphic harvest of the Morse characters gathered from his chattering instrument. While copying he lights or reflects at will his cigarette, cigar or pipe, even carrying on an occasional conversation with those about him. He handles his typewriter paper minus any display of haste, anxiety or nervousness, no matter who happens to be pounding the key at the other end of the wire.

A standard form of abbreviations, known as the Phillips Code, is used in transmitting this intelligence to him. All day or night his noisy sounder is hammering out combinations similar to the following:

"Cp. Dec. —T Anglo-Feb fleet wh is lang the fird pou? Dardanelles istandg off shore sm 18 kilometers & ix deld in off rps 5 shells r dg no ri dmj."

These abbreviations, the operator must translate into words, then type-write into the following readable form: "Constantinople, Dec. 7.—The Anglo-French fleet, which is bombarding the fortified positions of the Dardanelles, is standing off shore some 18 kilometers and it is declared in official reports that the shells are doing no real damage."

So thoroughly must the receiving telegrapher know all the combinations comprising Phillips Code that the moment they reach his ear, he can instantly translate them into readable copy, typewriting all the while at a speed ranging from 45 to 50 words a minute. His copy must be clear, correctly spelled and properly punctuated, thus making it necessary for him to be a skilled telegrapher, typist, code-man and speller. And, surely, it goes without saying, that the newspaper operator represents the highest type of his profession. He must have more than mechanical ability. He must also have a wide knowledge of current events. It is his ability to put his mechanical skill to intelligent use that makes him so valuable in the daily chronicling of the world's history. Deprived of the services of these aristocrats of telegraphers, who must be level headed, of good habits, loyal and industrious, who must do a difficult work and do it well, the news organizations would lose much of its value.

Indeed, the news during the recent big war, made up many an interesting day for the newspaper operator. In addition to translating Morse signals and puzzling code combinations, he was constantly juggling words like: Stuyveskerkerke, Prasznyz, Vishuyevetski, and many others. He was posted on all the important happenings in the war zone and heard of these happenings many hours before the general public.

Beginning the day's work, say at London, he jumps from there to Hong Kong or Tokyo, then to Valparaiso, Petrograd or Vienna. He saw a cruiser sunk in the North Sea, several spies executed in the Tower of London, a bombardment of the English coast, a Zepplin raid over London, or he flies to Paris, Brussels or Berlin. When the day's work is ended, he has mentally scoured the world dozens of times, dripping as he went along, a steady flow of bloody war gossip from the ends of his fingers, the greater portion of which has been transferred to daily newspaper readers.

The following is the manner in which

for the News—exclusively—what has transpired each day:

Promptly at 6 p.m. each evening, except Sunday, the telegraph instrument in the News' office flashes three times the old, familiar call to the ear of the trained operator the message "87" which signifies the question "are you there?" After this message comes in, every man answers his key and into the main office comes scores of "O. K." responses from all over the circuit. The chief operator or sender in Kansas City then send "G. E." or "good evening to you all" and then the night's grind is begun.

Are You This Polite? Without the "G. E." greeting no operator could bring himself to start the work of the night, because with the friendly message pealing forth from the wires a bond of brotherhood and goodfellowship is established between the men, who are sitting at their typewriters, their green shades over their eyes, with waiting fingers poised to begin pounding out the "grind" of the world's greatest events which have transpired in the last 24 hours.

When the evening's work begins, the operator is the busiest man around the newspaper office, and nothing short of life or death could take him from his duty at the key. Flashes and bulletins briefly informing the telegraph editor of the biggest "stories" to come up during the night, are the first things received over the telegraph wire, and these are followed by markets and financial news which usually takes up an hour. Then the "sender" flashes in rapid succession three times "TNR" meaning "take night report." This tells the operator in the News telegraph room that the work of the evening has begun in earnest and that the news stories will begin to come; the work of the law makers in Washington, the execution of a few hundred rebels in Mexico, the discovery of a gold mine in Alaska, a tragic murder in one of the country's principal cities, a declaration of war between foreign countries, a signed diplomatic note by the president, the progress of a murder trial on which the eyes of the country may be centered, the capture of a few thousand Muscovites and hundreds of other stories, which will hold the undivided attention of the reader over his breakfast the next morning.

You Would Never Recognize Old Scots As practically all of this telegraph matter sent in is in the Phillips Code, the ordinary keyman using the Morse code, could possibly catch one word out of ten, for the most part, it would be Greek to him. For example, in sending the words: "The president of the United States," the operator receives only the single word "Potus," which must be written in full without mistakes, on his typewriter, the words forming the expression given above. Below will be found a few abbreviations and their meaning, which are only a small portion of the hundreds of words used dozens of times each night:

Int—Interstate commerce commission. Papid—Filed a petition in bankruptcy. Hur—House of representatives. Hyap—Hydro-aeroplane. Of course there are many contractions. sp—Under false pretenses. On—On the part of the. Kaw—Adjourned sine die.

Scotus—Supreme court of the U. S.

Scotus—Supreme court of the U. S.

### TWIN "PEACHES" AND TWIN ORANGES FOR EARLY SPRING



At the national orange show at San Bernardino, Cal., a beauty show was held for twins and the two dainty maidens above won the prize easily. They are shown holding two prize oranges which also are twins in size, shape and grade.

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**J. M. WILLIAMSON & COMPANY**  
GENERAL INSURANCE  
PHONE 111  
Office: City Hall Building  
"We Write Insurance—The Kind You Want"  
FIRE—TORNADO—AUTOMOBILE—HEALTH  
ACCIDENT—LIFE  
WORKMEN'S COMPENSATION  
Pleasant Dealings  
A Feature We Like to Advertise

### HEART AND HOME PROBLEMS

Dear Mrs. Thompson: I am a girl 19 years old. My mother made me marry a soldier boy who is only 13. I have to work every day, sick or well. When I come home at night my mother, father, husband, sisters and brothers treat me very badly. I did not want to marry this fellow, for I did not love him. I loved another boy and was going to marry him, but he was in another state. He says he still loves me. I don't love my husband and I don't know what to do. TROUBLED AND WORRIED. You have told me so little of your case that it is difficult to advise. It seems to me that your whole life should not be spoiled because of this mistake. If you have the money, consult a lawyer and see if he thinks a divorce is advisable and if you are entitled to it. Something must be wrong with your own attitude since every member of your family seems to be against you. Even the worst in life can be overcome cheerfully and some degree of happiness enjoyed. Dear Mrs. Thompson: Will you kindly tell me what would be the best way to locate my father, whom I have never seen, but have good reason to believe is on a homestead in Oklahoma? He has been there some 25 years. FATHERLESS. If you write to a newspaper in Oklahoma they will probably investigate for you for the sake of the story which might follow if your beliefs are true. The police will also help you. Dear Mrs. Thompson: My aunt, who is a typical old maid, thinks it is foolish and silly for married people to go to public dances. I don't see why. I have seen many other people who are happily married and whenever they go to a dance they are all the more enjoyed. Dear Mrs. Thompson: I don't see how I can make my money make Cisco wheels turn.

**JUDIA TODAY**  
BLANCHE SWEET  
—IN—  
"FIGHTING CRESSY"  
ADDED ATTRACTION  
Big V Comedy  
"NIGHT AND KNIGHTIES"  
—and—  
TOPICS OF THE DAY  
**JUDIA THEATRE**  
Cisco's Home of Popular Entertainment

**TODAY**  
**At the Victory Picture House**  
"The Brightest Spot in Town"  
Constance Talmage  
—in—  
"A Virtuoso Vamp"  
Added Attraction:  
WALLACE REID  
—in—  
"Hawthorne of the U. S. A."  
**The Victory**  
"Where Stars Play Every Day"

**AT THE**  
**Broadway - Majestic**  
**Theatre**  
All This Week  
**Some Show**  
Harry Feldman's Yankee Doodle Girls—18 People—All New Plays—Change Daily

**Printing Is Manufacturing**  
Under the rules of the bureau of census, now taking a census of the United States, the printing industry is classified as printing. Then the Cisco Printing & Publishing Company is a manufacturing institution.  
In addition to being equipped to do ordinary printing, the News plant is now engaged in turning out books, catalogs, pamphlets, prospectus and other high-class work.  
SERVICE AND QUALITY are important elements in printing. It has taken a large investment to reach the point of perfection attained in the printing department of The Morning News. No plant in this section of Texas is so fully equipped. New machinery, new type—and printing artists—a combination that will please you.  
In addition to printing, The News can supply you with office equipment to your order.  
**The News**  
**Printing Department**  
MANUFACTURING PRINTERS  
417 Avenue D

DINNER STORIES

"What are those splendid silver cups there?" inquired the man in the jeweler's shop.



stranger, taking the largest in one of his hands, "suppose you race me for this one."

A famous jockey was taken suddenly ill and the trainer advised him to visit a doctor in the town.

"He'll put you right in a jiffy," he said.

The same evening he found Benjamin lying curled up in the stables, kicking his legs about in agony.

"Hello, Benny! Haven't you been to the doctor?"

"Well, didn't he do you any good?"

"I didn't go in. When I got to his house there was a brass plate on his door—Dr. Kurem. Ten to One—I wasn't going to monkey with a long shot like that!"

A Sunday school teacher had been impressing upon his pupils the ultimate triumph of goodness over beauty.

At the close of the story, in which he flattered himself that this point had been well established, he turned confidently to a ten-year-old pupil and inquired:

"And now, Albee, which would you rather be, beautiful or good?"

"Well," replied Albee, after a moment's reflection, "I think I'd rather be beautiful—and repent."

WHO'S WHO IN THE DAY'S NEWS

JOHN BARTON PAYNE.

The newest member of President Wilson's cabinet, John Barton Payne, steps from the chairmanship of the U. S. shipping board into the office of secretary of the interior.

He is a Chicagoan. He was born in Pruntytown, Va., in 1855. After studying law he became special judge of the circuit court of Tucker county, W. Va., and later was elected mayor of Kingswood.

In 1883 Payne moved to Chicago, and ten years later became judge of the superior court of Cook county.

On October 3, 1917, he was named general counsel for the U. S. shipping board, and when Edward N. Hurley resigned as head of the corporation, Payne succeeded him.

Payne, since the end of the war, has urged Americans to keep U. S. shipping for America by buying the merchant vessels, instead of allowing them to be sold to European companies.

The Mingrelians of the Caucasus have the extraordinary custom of going bare-headed one day in the week—on Saturday. They do in honor of the Sabbath, though they make no other distinction between it and any other day of the week, working and living as usual. But, wet or dry, rain or snow, none ever go abroad on Saturday, save with uncovered head.

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MR. C. P. READS THE MORNING PAPER



WESTERN AND SOUTHERN SOLICITING READJUST

Virginia Is Latest State to Make Statement as to Policy Respecting Investors' Savings.

CHICAGO, Mar. 1.—What bid is being made to encourage investors to spend their savings in the development of the permanent improvements therein? What public assurance has been given the hundreds of thousands who have funds to invest that their capital will be protected, if intrusted to their care? Why the lack of boasting and continual scolding and quibbling over pennies, while the dollars go elsewhere?

Many are asking these questions in the readjustment period as other states throughout the nation come into the limelight and make bids for the wealth of the country. Western and southern states are particularly active in making public announcements of their friendliness toward investors and are practically "writing them insurance" of profitable returns on their money. California has an active propaganda under way using the moving pictures to attract capital its way.

One of the latest to invite investors to its state is Virginia. Through George R. C. Wiles, chairman of the public service commission, the following public statement has been made: "Our utilities must render such service and furnish such facilities as will satisfy the public demand and at the same time be permitted to charge such rates and fares as will provide revenue sufficient, not only to pay the cost of the service, but also to provide for the maintenance and improvement of the system."

As there is a prevailing contention in some parts of Texas particularly in the oil fields to the effect that patronage justifies the ignoring of state laws, I wish here to call attention to this fallacious reasoning and show that this idea was exploded years ago in all Texas, when the legislature and higher courts took from the cities the "vested rights" which they claimed under their charters to sell "booze" 24 hours per day, seven days in the week, and made "local" laws to understand that every foot of Texas soil was under state law, incorporated or unincorporated; that no city ordinance can exist contrary to the state provisions of law. In short, these cities had it impressed on them that "local self government" laws, was altogether a different proposition from local self-devolvement.

The position of the kickers against "stringent laws" is not well taken, for was it not Sabbath desecration, more than any other one thing, that worked up a sentiment that caused these prohibitory laws to be enacted, which did not stop with one day but was extended every day in the year, making liquor an outlaw throughout the nation? It is admitted to be true by the brewery men themselves, but the dispensers of the "wet goods" could not see it that way until too late, for they had plenty of business at the time.

So these local fellows who would defy the moral sentiment of the general country may as well understand now that they are pursuing a course that means an end to their business entirely, for the state has the power to prohibit, altogether, the sale of "crowds" has nothing on earth to do with the right to open a place of any kind any day if the law says stay closed as has been demonstrated in thousands of instances where the question of morality was involved. This was the question that put the Louisiana lottery out of business. This was the question that closed the gambling houses to the bad and outlawed legalized liquor throughout the nation.

Cisco, to be sure, wants development and essential industries, but she needs no more gilded palaces of vice; she got along without them for 40 years and she can do so still. We do not want to be a factor in the encouragement of lawlessness, for the state and nation have a problem of that kind confronting them now.

Now, you who have the habit of "jumping on the preachers" do not conclude that the writer here is one of these, not even a church member, but a common, ordinary citizen, who believes in and is willing to defend the morals of the community in which he lives.

Respectfully, "THEO. FRANCE."

GONZALES FIRST TO DECLARE FOR CORDIAL U. S. RELATIONS

JUAREZ, Mex., Mar. 1.—Gen. Pablo Gonzalez is the first Mexican presidential candidate to declare for cordial relations between the United States and Mexico, as part of his platform, according to Fernando Palacios, campaign manager for Gonzales in the state of Chihuahua.

General Gonzalez is expected to visit Juarez soon in the interest of his candidacy. He will probably follow General Obregon, another presidential aspirant, who is expected shortly.

Found Son, Then Lost Him.

DALLAS, March 1.—After twenty years' separation, Mrs. L. R. Dawson of Dallas saw her son in a crowd on a downtown street here just as he boarded a street car. She called, but the rumbling traffic drowned out her voice, and now she has asked the police to help her locate him. He left home when 19 years old, and his mother had not heard from him since.

ON THE SPUR OF THE MOMENT

MY PAIR. The elder one, his hair is brown. The young kid's hair is red. Of all the youngsters in my town They are the champs. Nuff said. And they are tearing up and down From dawn till time for bed.

I wouldn't take ten millions for That redhead or her brother. But I wouldn't give a nickel for Another.

Dear Roy: Journalists of your caliber can do much to fight the wave of superstition which has become a national peril. A woman's second husband is going to have a hard time in the future if that woman can communicate with her "dear departed." Imagine the wife saying to her present spouse when he comes home: "I know where you spent the afternoon! You were 'jazzing' with a blonde. Alfred told me so at the meeting today!" Will cases can easily be decided in court from now on. All you have to do is to engage a medium—at a large fee—and have him communicate with the men who made the will.

We see that five great pianists, Godowsky, Ornstein, Levitzki, Moise-witch and Rubinstein, will play on one program, which leads us to wonder once again if no man by the name of Jones, Hicks, Smith or Binks ever learns to play any sort of musical instrument.

If the Russian dancers keep coming over by the boatload, who is going to be left at home to do the bolshieviking?

POOR ELIZABETH! (Seen in the Lakewood, Ohio, Press.) Mr. and Mrs. Richard Wall, Forest Clig drive, announce the engagement of their daughter Elizabeth to Mr. and Mrs. John A. McConnors of Indianapolis.

A Boston paper announces that fermented blueberries develop an alcoholic content of 3 per cent. But if they are so enthusiastic and full of the joy of life, why are they called blueberries?

The Bronx supreme court has decided that cockroaches are not a menace to health. But, so far as we are concerned, they might just as well be.

"Love is blind," chortles one of our contributors. Quite often, quite often.

THE BROTHER HAS FALLEN UPON A GREAT TRUTH. (From the Portage, Pa., Dispatch.) It seems to be an incontrovertible fact that when the great mass of the people demands a change, or a new condition of things, there is little use for the minority to oppose it.

A liquor dealer, an undertaker and a druggist were among those first arrested in the roundup of dispensers of wood alcohol beverages. Somebody wants to know why a coroner was not also included in the air-tight corporation.

Venus is vamping us, the scientists say.

WHIPPED CREAM AS FUEL. It's a Little More Expensive Than Gasoline, But— NEW YORK.—To run engines, using as a fuel olive oil, melted butter or whipped cream, may sound absurd, but according to E. W. Blakeley of the Society of Auto Engineers at the convention of the American Society of Mechanical Engineers recently in session, this already has been accomplished.

The experiment was accomplished recently with the use of a Hvid engine, invented by R. M. Hvid of Chicago, and was performed in the presence of five engineers representing the Russian government.

The engine was kept running for a length of time on the following fuels: Crude oil, fuel oil, kerosene, olive oil, castor oil, melted butter, axle grease, and, finally, whipped cream.

"The Hvid engine," said Mr. Blakeley, "is applicable to motor boats, tractors and pumps."

"It is a straight 4-cycle engine of conventional design except that high compression is used to secure ignition, and a fuel injecting mechanism is employed, by means of which a preliminary combustion is made to force the fuel into the engine without complicated pumps or air systems. The engine is said to have all the advantages and none of the disadvantages, of the so-called Diesel, and will run on any oil that can flow through a pipe or any by product of distillation."

SILENT 16 YEARS; SAID NOT GUILTY, YOUR HONOR HONOLULU, Feb. 7 (By mail)—Antonio Reyes, Porto Rican bootblack, broke a self imposed silence of 16 years in the police court here recently with the remark "not guilty." Reyes was charged with assault with a deadly weapon. He was convicted and given an hour in jail.

The Porto Rican has not spoken a word, his friends say, since one of his countrymen was hanged here for murder in 1904. He has allowed his hair to grow and generally has been regarded as an eccentric character.

Following his declaration of innocence, Reyes talked volubly in Spanish and English and has shown no disposition to return to his "dumb" habit.

TODAY'S EVENTS

Celebration of Independence Day in Texas. One hundredth anniversary of the passage of the Missouri compromise bill.

In scores of towns and villages of Vermont the annual "town meetings" will be held today.

High prices will form the chief subject of discussion at the annual convention of the Colorado Retail Clothiers' association, meeting today in Denver.

James W. Gerard of New York, candidate for the democratic presidential nomination, is to engage in public debate at Sioux Falls tonight with James O. Monroe of Chicago.

A political conference of labor unions and farmers organizations in all parts of the west has been called by the all-American Farmer-Labor co-operative association to meet today at Vancouver, Wash.

James Henry Jackson, a negro, who on January 24, 1919, shot and fatally wounded Miss Lillian Hood, a young war worker from Tennessee, is to pay the death penalty for his crime today in the district jail at Washington, D. C.

The General Council of the League of Red Cross societies, is to open its first meeting to day at Geneva, Switzerland, to map out a program for the advancement of health, prevention of disease, and alleviation of distress, throughout the world.

The Mingrelians of the Caucasus have the extraordinary custom of going bare-headed one day in the week—on Saturday. They do in honor of the Sabbath, though they make no other distinction between it and any other day of the week, working and living as usual. But, wet or dry, rain or snow, none ever go abroad on Saturday, save with uncovered head.

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Advertisement for Whitaker & Mahaffey, featuring a car and the slogan "World's Champion Light Six". The ad includes the text "If Distance could speak—'Mile' would whisper to 'fifty-thousands-of-miles,' and 'fifty-thousands-of-miles,' in turn, would reply aloud. 'My child, when you get as old as I you'll realize how futile it is to try to fatigue the 'World's Champion Light Six'". The company name "Whitaker & Mahaffey" is prominently displayed, along with "Distributors and Dealers" and "Webster Building Ave. D at 5th". The slogan "Let Us Demonstrate" is also present.





Cotton Livestock Financial MARKETS Grain Produce Stocks-Bonds

W HIGH POSITION CLOSES MARCH COTTON

NEW YORK, Mar. 1.—There were gains in the cotton market today, a result of realizing and a less demand from shorts after the closing movement of last week. Except profit taking, however, there was little pressure and prices rallied the later trading with March making new high ground for the day just as the close. That position closed 35.25 with the general market closing very steady at a net advance of 5 1/2 points.

REFINED SUGAR DOWN TO FOURTEEN CENTS

One Big Refiner Makes Cut of One Cent a Pound at New York Market, But Others Remain Unchanged. NEW YORK, Mar. 1.—The local market for raw sugar was quiet and while no business was reported the undertone was strong with holders not inclined to press their supplies for sale, as already there have been some pretty good sized lots sold for March and April shipment on an f. o. b. basis. Refiners, however, were again indifferent, and were not disposed to pay the prices asked and the market closed with quotations entirely nominal. It was said that cost and freight Cuban, at 10 1/2, which is equal to 11 1/2 for centrifugal, or 1 1/2 higher than the quotation asked at the close of last week.

NET DECLINES CLOSE COTTON MARKET SALES

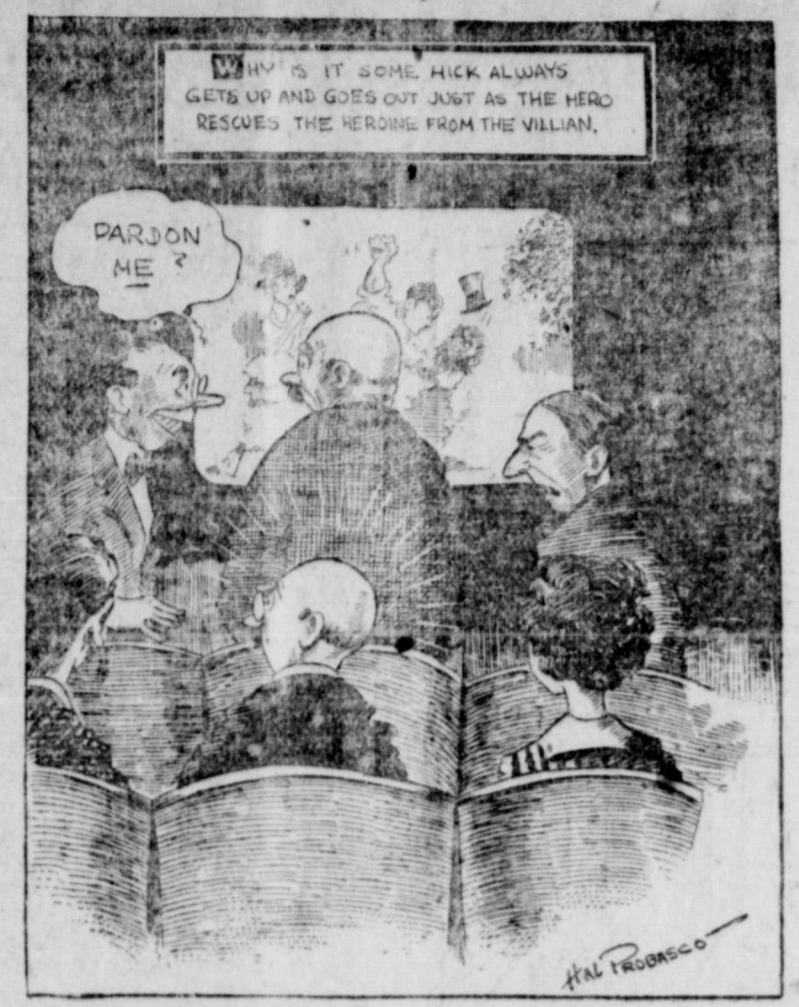
NEW ORLEANS, Mar. 1.—A fairly strong rise resulted in the early trading in cotton today from the cold wave over the belt, but later selling wiped out the advance and put the market to net declines. Resulting from the land side and some little selling for short account, some of it based on a bearish construction placed on the federal reserve-board's statement regarding the attitude of bankers toward new loans, were responsible for the decline. Closing prices were one point down to seven points up net.

CLASSIFIED ADS

- Help Wanted—S
Miscellaneous—B-2
Wanted—A
Lost and Found—I
Miscellaneous—B
Rooms for Rent—C
For Sale—G
Leases and Royalties—P
City Property—Y

GENERAL ELECTION VOTES APRIL 10 ON \$550,000 CITY BONDS
MILWAUKEE, Mar. 1.—An election to on \$550,000 in city bonds will be held here April 10, the order for which was issued Saturday afternoon by the administration.

RELEASED THURSDAY, FEBRUARY 26, 1920. SPEAKING OF TROUBLE -- By Hal Probasco



BILLY WHISKERS BY FRANCES TREGO MONTGOMERY
BILLY WHISKERS C MEK—SUNDAY.
When the cook saw the mess Billy Whiskers had made at the ice box by upsetting the egg basket, she exclaimed: "Goodness, gracious, me! The grocery boy has dropped a package of eggs on his way up stairs. No, he hasn't either, for my icebox door is open and someone has been stealing things!"



setting outside the door and he ate some of them. While eating he heard the electric bell in the kitchen ring, which scared the life out of him at first, but when he looked in the window and found out what it was, he got over his fright. When the girl left the kitchen to answer the bell, Billy thought he

Before he could get up, Billy ran back through the hall to escape down the back stairs, and as he ran he could hear the girl calling: "Fire, police! murder!" out of the window, at the top of her voice.
Billy hurried down the outside stairs as fast as he could, but there were so many turns they made him dizzy, and as he reached the last flight, he heard the janitor above him call to someone in the yard not to let that confounded goat escape through the back gate.

SOUTH TEXAS COTTON MEN ACCEPT A CONSTITUTION

BEEVILLE, Mar. 1.—Adoption of a constitution and by-laws for the South Texas Cotton Growers' association, was the principal business before a meeting of more than 100 representative cotton men in the Bee county court house here today, according to Fred Roberts of Corpus Christi, temporary president of the association.

NEW HOTEL AT GORMAN TO BE READY BY MAY

The Gorman hotel, a new and modern structure that boasts all the conveniences of up-to-date hostelry, is to be ready for business by May 1, according to information received here Monday from L. L. Kelly, manager. The building is now in process of construction.

"No depositor in a state bank in Texas has ever lost a dollar."

FIRST GUARANTY STATE BANK
Cisco, Texas
The Bank That Service Is Building

TO THE PUBLIC
This is to announce that I am not connected in any way, shape, form or fashion with the so-called Ledian Building Company of Dallas, and never have been.
But am Building Ideal Homes for the Ideal Home Building Association. See me for particulars.
W. A. Loving
THE SQUARE DEAL BUILDING CONTRACTOR

Twenty Years of Experience
The longest in America devoted to one idea of building the highest quality motor truck that human minds could design and perfect.
Twenty years of pioneering the way for others, progressing from the first crude one cylinder truck ever built in 1901, to the powerful 1920 GRAMM-BERNSTEIN Masterpiece.
Twenty years of nationally recognized leadership in truck design and construction.
Twenty years of successfully solving the handling problems of the world; of reputation for highest quality and unsurpassed performance.
That is the unequalled history of B. A. Gramm and the Gramm-Bernstein Motor Truck Company.
Their present line, embracing 1 1-2, 2, 2 1-2, 3 1-2 and 5 ton capacities, all chainless drive, reflects all that has been learned as a result of their long experience and in the minds of competent judges, is fully two years ahead.
ALL WORM DRIVE TRUCKS PRICED FULLY EQUIPPED; NO EXTRAS TO BUY.
We unhesitatingly recommend the Gramm-Bernstein truck for your consideration. Let us show you what they are doing for others in your business.
GRAMM PIONEER BERNSTEIN
HUEY MOTOR CO. DISTRIBUTORS
Ave. D at 4th St. Cisco, Texas

ORDERS OF MEXICO PREVENT AMERICAN SENATE TESTIMONY

WASHINGTON, Mar. 1.—Orders issued by the Mexican government that Americans who testify before the congressional committees investigating the Mexican situation shall not enter Mexico have prevented business men in towns along the international border from giving valuable information, according to Senator Paul P. Rogers, New Mexico, chairman of the subcommittee now holding hearings on the border.

In a letter to Francis J. Kearful, counsel for the subcommittee, Senator Fall declared that witnesses desired at Douglas, Nogales and other Arizona cities would not appear before the committee, because they "had business in Mexico and were afraid to testify."

"A deplorable state of affairs exist at Nogales and Douglas," the letter said. "At Nogales, particularly, all business is being done with Mexico that was formerly done by shipping along the west coast and the business men are afraid to testify because of the order of the Mexican government that they should not, after testifying, go into Mexican territory and because the administration has done nothing so far as they know, except to acquiesce in such an order."

Declaring there was a general feeling among business men in American towns along the border that they should not be called upon to jeopardize their business and possibly the safety of their employees by testifying before the subcommittee unless given definite assurance of protection by the United States government, the letter said that "among certain people the president's note to the senate to the effect that congress had no jurisdiction in foreign affairs is being used as an excuse for their lack of patriotism in giving facts as they know them, even privately to the committee."

Senator Fall said that through the influence of banks and commercial companies having profitable business in Mexico, American legal holidays have not been observed in many United States towns along the border, although Mexican holidays are kept religiously.

FIRE DESTROYS COTTON ESTIMATED LOSS \$36,000

ARLENE, Mar. 1.—One hundred and forty-one bales of cotton were destroyed by fire in the Arlene & Southern railroad yards here Saturday night, together with the two box cars which they occupied. The fire department was unable to put out the flames because the cars were located outside the limit of the fire hydrants. The loss probably approximated \$36,000.

DON'T WAIT TO BUILD.

Expert Advises Against Delays, With Warning That Building Material Prices Will Not Recede.

Do not put off till next year the building that might be started this spring. In short, the advice given to prospective builders and investors concerning building, by Allen E. Beals, secretary of the Dow Service daily building reports. Building costs are excessively high, but this expert insists that nothing is to be gained by waiting, unless one is prepared to wait five years or more. As Mr. Beals reminds us in a signed article on the financial page of the New York American after the Civil War 12 years elapsed before the price of building material revealed a peak price of materials may be reached in less time than that. It seems to be authority on the building market that there will be a high price level either at or above the present prices which will be maintained for a long time. So the best thing for the builder to do is to start his plans at once instead of waiting until next spring and finding that prices are still higher.

The builder need not expect a speedy job. Up of the present the lack of labor has been interfering with the completion of work, but Mr. Beals believes that "from this time forth the retarding factor will concern itself to the ability of getting materials as they are needed." But there are things "that are decidedly in the builder's favor," we are told; they include the present market price, for building material will not suddenly recede; he will be assured of high returns upon his enterprise for at least two years after the supply of building material and their prices turn to an approximate normal, and he will get probably a better constructed building because less reliable contractors are now out of the market.

NEW YORK COAL MINERS WANT 50 PER CENT BOOST

PHILADELPHIA, Mar. 1.—Demands for a 50 per cent increase in wages for contract miners, \$2 a day raise for day men, and a six-hour day and five-day week for men paid by the day or month will be presented to the anthracite coal operators in New York on March 9, by the union representatives of the hard coal diggers. These demands were formulated at a convention of the anthracite miners in Wilkes-Barre, last August and ratified by the national convention of the United Mine Workers of America in Cleveland, in September.

Fowls' eggs, variously colored and having flowers and other devices upon them, formed by the coloring matter being picked off so as to expose the white shell of the egg, are a part of all Malay entertainments in Borneo. Ground which is covered with snow very rarely falls below freezing point, although the air may be 15 to 20 degrees colder. This is because the snow is a very bad conductor of heat—it holds the heat in the ground and stops its radiation.

Are You Interested In a Better Working System for Your Products? Are You Interested In Lowering the Cost of Living? If So, Read and Think.



This cut represents a farmer marketing a bushel of potatoes in San Benito, Texas, at \$1 a bushel. By the time this same bushel of potatoes reached the consumer in Houston, Texas, the consumer paid \$5 for it. This fact is vouched for by Chas. B. Metcalf, San Benito, Texas, in a letter to the editor of the Houston Chronicle.

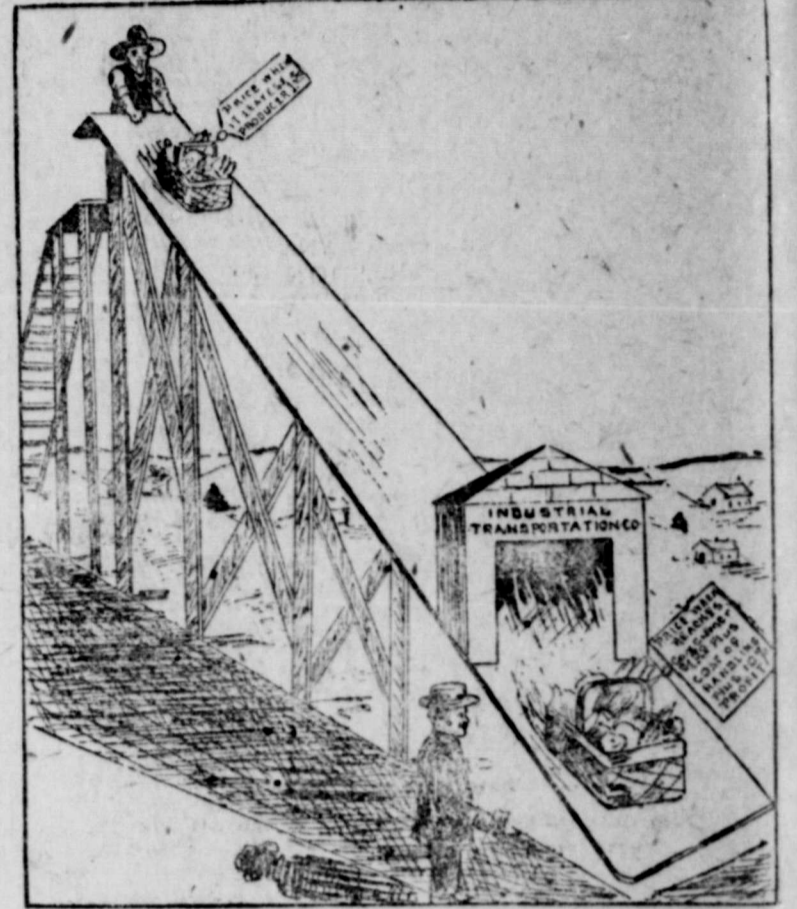
Direct From the Farms to the Dinner Table Producer to Consumer INDUSTRIAL TRANSPORTATION CO

The Industrial Transportation Company Has Been Granted the Broadest Charter We Know Of.—Extract from Articles of Incorporation.

"First. The object and purpose for which this corporation is formed is to conduct a general food business in all details everywhere in the world, and in the conduct of said business to buy, sell or dispose of, to purchase, acquire, prepare, deal in, at wholesale or retail, to convert into marketable commodities, all kinds of food or eatable substances, to deal with or through producers, growers, dealers, consumers, packers, buyers and sellers through stores, mail or otherwise, on a cost plus basis of profit not to exceed ten (10) per cent on any transaction. To purchase, hold and convey any real or personal estate whatever which may be necessary to enable the company to carry on its operations, and to have all rights, powers and privileges conferred by the law upon the corporation."

Incorporated under the Laws of the District of Columbia, Washington, D. C., by virtue of an Act of Congress PROFIT LIMITED TO 10 PER CENT.

The Products of the Soil, the Fishes from the Sea, and the Beasts from the Field, go directly from their producers through the INDUSTRIAL TRANSPORTATION COMPANY'S chain packing plants, chain canning plants and chain warehouses through its chain stores to the Consumer on a limited profit not to exceed 10 per cent, as authorized in the Company's Broad Charter.



This cut represents the same farmer selling a bushel of potatoes to the Industrial Transportation Company's warehouse in Mission, Texas, a short distance from San Benito, for \$1.50 per bushel, and going direct to the consumer at a profit not to exceed 10 per cent, possibly saving the consumer upwards of \$3 per bushel and giving the farmer at least 50c a bushel more.

HERE IS ECONOMY AND PROFIT FOR YOU

When we sell, ourselves, the things we eat and feed we make a profit on every pound of it. If you don't believe it, think it over.

Mr. Rockefeller's Logic:

Years ago Mr. Rockefeller planned that if he could sell kerosene direct to the consumer from his refineries, he could cut the price from 75c to 25c per gallon. He succeeded in cutting it to 10c, giving the consumer a better grade than he ever had before and paying the producers of crude oil a higher price. Thousands consume food products where one uses kerosene.

Government, State and industrial officials have come to the conclusion that the only proper method of reducing the high cost of living is by and through

- Chain Packing Plants, Chain Canning Plants, Chain Manufacturing Plants, Chain Stores,

operating under one organized centralized control, eliminating the various middlemen, taking the products of the farmers and producers direct to the consumer on a limited profit not to exceed 10 per cent, and then distributing even this profit back to the shareholders in dividends.

THE PLAN IS PROVEN—THE TIME IS NOW—THE HOW IS EASY

Woolworth, of 5c and 10c store fame, started life on his father's farm, became errand boy, clerk and salesman in a dry goods store at a salary of \$442 per year. Dreaming of a plan of chain stores, and starting on a limited capital, his chain store merchandising plan has proven so successful and so beneficial to the public that at his death his income was upwards of \$8,000,000.00 annually, and he had many partners. His stores maintained the same low prices during hard times as in good times.

Table with 2 columns: Store Name, Investment Amount. Includes United Cigar Chain Stores (\$85,000,000), Woolworth 5c and 10c Stores (\$85,000,000), United Drug Stores (\$30,000,000), etc.

REASON FOR SUCCESS

Expert and quantity buying and selling. Top notch efficiency. Quick turnovers. Provides economical distribution. Operating thousands of stores under one head. Buying for cash and selling for cash eliminates bad debts. Employees prefer being identified with large

organizations where chances for promotion are greater and wages higher.

Accumulative National Advertising results. Cost of selling in average retail store 25 per cent. Average profit of retail stores, 50c to 200 per cent.—(U. S. Treasury's report, 1916.)

Table comparing profit percentages in chain stores vs. retail stores. Chain stores: 5 to 10% profit, 30 days turnover. Retail stores: 25% profit, 60 days turnover.

This company has one store which has been making a turnover of its stock every seven days, or at the rate of 52 times a year at rate of \$20 per cent.

Centralized packing plants, canning plants and warehouses save freight. Note the average saving per hundred from 54 towns in Arkansas:

Table showing savings on cattle and hogs per hundred. Cattle: 17.6c saved. Hogs: 19.6c saved.

Industrial Transportation Company Endorsements

The President of the CITY NATIONAL BANK of Temple, Texas, says: "Mr. Edwards, president, is thoroughly capable and qualified of handling this large company, and we take pleasure in commending him to the public, believing him worthy of your confidence."

The Invest Editor of the BANKERS' JOURNAL, Chicago, Ill., says: "The Industrial Transportation Company is an enterprise in which any one may have the utmost confidence. The men behind it are experienced and respected in business, and the company is operating at a great profit."

The Commissioner of LABOR AND INDUSTRIAL STATISTICS of Louisiana, says: "After making a thorough investigation of the plans and purposes of the Industrial Transportation Company, I invested \$3,500.00 and will take more later, inasmuch as it is a safe, sane and profitable investment."

The Assistant Commissioner of the DEPARTMENT OF AGRICULTURE, Austin, Texas, says: "After reading the literature of the Industrial Transportation Company handed me by Mr. Land, I see no reason for not giving it my endorsement."

Attorney at Law, METHOD PAZDRAL, West Texas, says: "After careful investigation of the men in the active management of the Industrial Transportation Company, and after a trip of inspection to their warehouses and stores, I am pleased to give this company my full endorsement. Its plans are safe and profitable. Every farmer and business man should put his money and influence behind this institution."

Table showing investment returns. WHEAT COMPANY: \$100,000.00 worth. THE BASKET STORES OF NEBRASKA: \$1,000 invested in 1917 earned 50 per cent. REFINING COMPANY: \$220,000.00 worth. JEWEL TEA COMPANY: \$1,000 invested in chain stores twelve years ago is worth 950,000.00.

OFFICERS:

- W. A. GAMBLE, Secretary-Treasurer, Little Rock; formerly Houston, Texas. L. H. EDWARDS, President, Little Rock; formerly of Galveston, Texas. J. AUSTIN STRANGE, Vice President, Waco, Texas.

DIVISIONAL DIRECTORATE:

- J. R. Alexander, Planter, Scott, Ark. J. A. Winchester, Secretary-Treasurer of Shreveport Div. 419, O. R. C. Chas. Piazza, Shoe Merchant, Little Rock, Ark. T. M. Hall, Superintendent Terminal, K. C. S. Ry., Shreveport, La. W. P. Dortch, Dortch Bros., Planters, Kerr, Ark. Phil Drais, President Shreveport Ice Co., Shreveport, La. Dr. S. Y. Alexander, Physician, Shreveport, La. J. S. Jolly, Planter and Oil Operator, Houston, La. J. F. Heath, Planter, Magnolia, Ark. James A. Leis, Mine Owner and Operator, Alox and Coal Hill, Ark. C. C. Hardman, Lumberman, Owner, Shreveport, La. Dr. W. T. Castleberry, Physician, Nacogdoches, Texas. Sam E. Wood, Merchant, Marshall, Texas.

FORTUNES TOO MANY TO SPECIFY

Have been made by the ones whose foresight caused them to be called wise or lucky, but the real reason is the fact that they were re-blooded enough to back their judgment when a good proposition was first presented. They didn't wait to see how it would turn out or to see if their neighbors subscribed first. The President of the second largest bank in the United States says: "I cannot recall a single instance where I have ever made any big money by taking a proposition to bed with me. I have never gone into any proposition but what my friends advised me differently. A man must act upon his own courage to win big money, just the same as a soldier upon the battlefield."

AUTHORIZED CAPITAL STOCK \$20,000,000.00

No Bonds, No Bonded Indebtedness, No Promotion Stock, No Bonus Stock VERY LIMITED OFFERING IN TEXAS (More than \$100,000 of this allotment has already been subscribed.)

We offer, subject of the INDUSTRIAL TRANSPORTATION COMPANY at \$10.00. To yield 8% sue. Also participate of 8 per cent. Present earnings 8 per cent. Proceeds from this offering for expansion of business.

DAY YOU WILL FIND THE SAVOY SERVING WELL COOKED, APPETIZING FOODS. Wire, phone or visit us now convinced, as BUT REMEMBER TEXAS is going fast, others are slow in a very big way L. M. JOHNS, Daniels B

We Appreciate You!