# E The Hale County Herald 

| BEST MEDIUM |
| :--- |
| FOR PUBLICITY |
| IN THE WEST |

VOLUIE TWENTY-TW' $\quad$ The hale county herald, plainview, texas friday, september i, 1911

## PUMPING THE HIDDEN WATERS

Irrigation by Pumplag from Well
Becoming General Throughout
the United States. the Uulted States.


##  <br> 

"wive $\$ 640,000$, taking $\$ 41,580$ off the appro
priation of the attorney general's de
partment and the remainder of the
reduction was made on the education reduction was ma
al institetions. The State Senatorial Re-Distric
ing Bill has been vetoed by the Going Bill has been vetoed by the Gov-
ernor and other bills may feel the
veto ax.
\$n order to avold passing the conin order to avold passing the con
gressional re-districting bill, eigh
prohibition senators absented them selves from the senate chamber an
succeeded in killing the bill as we
as many other useful meas res. Th
action will result in the election
'wo congressman at large.
The elosing session was one
strife and turmoil. The members
of
BROW x Wood PARTIES HERE.
to the senate and reialiated by
fusing to receive any nessuge tro
onenate. or apon flowing wells, whenever the
can be had. In California during the can be had. In California during the
past three years there have bees per haps ten times as many pumping ou
fits set up for irrigation as have bee BROWNW00D PARTIES HERE. pump man and all round irrigatio hardware dealer, and Marshall Smith postmaster, came up from Brownwood
last Saturday and remaiaed over until
Monday. J. J. Rushing had told them of our irrigation prospeets in such
glowing terms when he was down
in that section a few weeks ago that
they took their Cadillac in hand and
proceeded to see for themselves. proceeded
They were kind enough to take th
Herald man with them Saturday at
then

## the government test to the slaton well the ploneer well of the Plainview dis- trict. A weir was arranged and the test proved conclusively that Mr.

## And unema

Treste

## PLAINVIEW INTHEPAST



For scientifie reseach and systema-
tic application have discovered the
fact that all elements essential to the
production of the fnost quality of
grain, vegetable and fruit crops and
even cotton are abundantly contained
PRIZES FOR
FIRST BALES

## sustness Men of Platnview Offer 850 for First Bale and

 Second Bale.$\qquad$ weigher, has cetreulated a paper for
the subscribing of funds and goods to
 First Bale.
give the amounts set opposite our
ames for the first bale of colton
raised in Hale County that is placed on the market for the year place in
Montgomer
eries $\$ 2.00$.

## Monarch Gro. Co., groceries $\$ 2.00$. Blasingame \& Fouts, cold drink

## 1.0

## G. A. London, srug Co., in trade $\$ 2.50$. R. A. Long Drug A. . Harp, $\mathbf{~ P 2 . 0 0 .}$ Epkin- Napp Co., elothing $\$ 2.00$. <br> E. R. Williams, $\$ 1.00$. R. C. Ware Hardware Co., hardware <br> Donohoo ware $\$ 5.00$ <br> 

Vicekery-Hancock Gro Co 82.00 .
First National Bank, Plainvie
First
\$5.00.
Citizen
Third
Third National Bank, $\$ 2.50$.
Shallow Water Land Co., $\$ 1.00$.
B. E. Sebastian, shave and hair cut
cents.

Hatchell \& Johnson, groceries $\$ 2.00$.
Harvest Queen Mills, 1 sack "Pride Harvest Queen Mills, 1 sack "Price
the Plains" flour $\$ 1.50$. Wright \& Dunaway, groceries $\$ 2.00$
R. W. otto, $\$ 1.00$. Fowler Gro. Co.,
City Bakery, $\$ 1.00$.


East Side Grocery, trade 82.00 .
J. E. Wade (paint man), trade J. E. Wade (paint man),
Ed Massengale, 81.00 .
W. G. Phillips, 81.00.

## J. L. Haynes, $\$ 1.00$. W. S. Reid, $\$ 1.00$

w. r. Hall, $\$ 1.00$.
W. A. Nash, merchandise $\$ 1.00$ (Duncan's Pharmacy, in trade 82.50 . Speed Ofl Company, in oil 65 cents. S. L. Seay, $\$ 2.00$.

Bain Furniture Co., $\$ 1.00$.
Plainview Mercantile Co., $\$ 2.50$.
Stephens \& Goodiett in dry goods
Richards Bros. \& Collier, dry goods
Waller Talloring Co., cash $\$ 2.00$.
C. R. Shelton, $\$ 1.00$.
mUSICAL MEDLEY.
Under the Ausplees of Clile League
at Opera House Monday.

One of the most unique and spec-
acular entertainments ever given in
Plainview will be pry sested at the
Opera House Monday night by home
Opera House Monday night by home
nalent under the auspices and bene-
at of Civic League. The participants number over a hundred and range in
ize from wee little $t^{+}$to our best

$$
\begin{aligned}
& \text { size from wee numarea and t. to our be } \\
& \text { talented "grown ups" in the city. }
\end{aligned}
$$

$$
\begin{aligned}
& \text { talented "grown ups" in the city. } \\
& \text { Dilgent rehearsals are daily un } \\
& \text { der progress and this promises to }
\end{aligned}
$$

$$
\begin{aligned}
& \text { Diligent rehearsals are daily un } \\
& \text { der progress and this promises to be } \\
& \text { a rare treat, whith you can not affor } \\
& \text { to miss, Beesides this is for a goo } \\
& \text { beneft, and the ladies deserve your }
\end{aligned}
$$

$$
\begin{aligned}
& \text { benent and the ladtes deserve you } \\
& \text { co-operation and patronage Let } \\
& \text { pack the house Popular prices, } 25 \text {, } \\
& 35 \mathrm{c} \text { and } 50 \text { centa. }
\end{aligned}
$$

## inviloreit tix raised.

Austa, Texas, Aug. 81 -At a meet-
Ing of the state automatic tax board,
held tonight, the board fixed the
state advalorem tax rate at $121-2$
cents on the $\$ 1000$ valuation. This
is based on estimates received from
tax aseesors over the state that the
total property valuations of Texas for
1911 is $\$ 12,500,000,000$.
The present tax rate is only
cents, consequently the fump is quite
high. This was made necessary to
meet increased expenses of the state
government, the general appropria-
tion bill carrying nearly ten millon
dollars for the next two years. The
school tax rate was let at $162-3$ cents.
passed and none affecting the indus- ing to organize a church and possibly



MR. CAMBELL AND THE PLAINS

 trom Plainview was offered Cemplel as a gift provided he make good his
claims. He placed a superintendent upon this farm, and it is a notorious "sct that neighboring farmers beat the and they used just ordinary hoss He didn't get the land.
oo with the following letter writte to one of our subscribers at New Bed-
ford, Ohio. Read this
see what you think about it. Isn't it a dandy? We are using the letter
by permission of our New Bedford subscriber and if there is a single about cotton, we do not know. It is just such travesties as th
that makes the intelligent farmer the Panhandle disgusted with the sothe letter

Lincoln, Neb., June 21,
Dr. Charles B. Stephan,
Dear Sir
Your favor of June 1st has await ed our return home. Some booklets
have been forwarded to you, and we are sending you under separate cov
er the latest number of the Scientific Farmer.
Regarding the Panhandle country
with its so-called 22 inches of rainfali, we wish to advise that this is not re
liable. During the past liable. During the past four years
it has been considerably less: so muct so that failure has been quite general even with those who have made
faint attempt at Scientific Tillage The common everyday Ohio tarm ing will not go in this country.
Cotton is all right Cotton is all right in the Souther
part of the Panhandle; alfalfa is part of the Panhandle; alfalfa is a
right if drilled in rows three fee apart and cultivated but is not a re liable crop sown in the usual manne ley. It wyl succeed where the wa ter is from fifteen to twenty feet down.
After the second year, alfalfa does well rain or no rain.
Campbells soil culture co
(Signed) H. W. Campbell.

Roxie sneaked while sis ters prayed.

Dallas, Texas, August 25 .- She dic
not like the Home of the Good Shep-
herd, where she was sent by Captain
Farley, police matron, last week. So
yesterd yesterday evening Roxie waite
til the sisters were at prayer. til the sisters were at prayer.
Then she ran quickly throug house and came into town. Her leave
taking was so sudden she was not missed for some time. When it w found that she had gone the police
were notifed. Patrolman Wright re
turned Roxie to the home.
Roxie, who is 14, is the daughter
of a farmer. She came to Dallas Plainview, running away dallas from Plainview, running away from a mat had promised to marry her
who

## FIRST M. E. CHURCH.

Rev. C. E. Hastings, B. D., pastor of lowing announcements for Sunday September 3 :
n.- Sunday School.

## "Esau's Costly Meal."


8.30 p. m. - Preaching - Subject
"Elijah at the Brook, or God's Gra
cious Providences."
Everybody is invited
PALO PINTO WET
Mineral Wells, Texas, August 26.In the election today Palo Pinto coun-
ty gave a majority of 68 against prohibition.

## SPOT CASH SEAY'S

 SALE 知 SATURDAY and MONDAY
## THESE PRICES ARE FOR SATURDAY AND MONDAY ONLY

These articles are cheap, as any groceryman will tell you; ask him.

## TAKE ADVANTAGE of THESE LOW PRICES AND BUY

## 14 pounds American Standard Granulated C : Sugar

100 pounds Belle of Wichita Flour . . 0 10 pound bucket Cottolene

### 1.25

10 pound Bucket Snow Drif
1.3510 pound bucket Swift's Premium Lard
135
5 pound bucket Best Roasted Coffee ..... 1.00
7 packages Hippo Washing Powder ..... 25
Broom, regular 40c value, for ..... 25
Farmer Jones Sorghum, per gallon ..... 50
$171-2$ pound sack Corn Meal ..... 40

12 pound bucket Pure Uvalde Honey
Strained and Comb ..... 1.90

Figure with OLD SPOT last. He can and does save you money on your grocery bill

Telephone 348. Let our Solicitor call for your order
L. R. BLAKE, Manager

South Side of Square

# SHELTON BROTHERS <br>  

## GOOD AS GOLD FOR THE PRICE OF SILVER

You will find this manifested throughout the house in every article you will find value as we recommend it. We have more goods in a little place than you ever saw in the same size place before in your life, in fact, too much goods for the room, that is one reason we are giving special prices on certain articles. New goods are arriving almost daily and will continue to arrive for some time yet. We have bought carefully and heavily considering the room we have and we are now anxious to show our friends what we have to offer them. In making the decision where you'll do your fall trading we are anxious that you give us a consideration.

## SHOES! SHOES! SHOES! SHOES!

If there is anything that we are strong on it is SHOES, for a long time after we opened up many of our today's customers thought that Shelton Brothers was an exclusive shoe store and did not carry any other lines, that of course has long been disproved. We are today carr ying and have carried a full line of shoes for men, women, and childien. We sell and guarantee the SELZ ROYAL BLUE
 SHOES to give satisfaction to the wearer. Look at the cuts produced herewith and you will see as stylish and snappy shoes as is your pleasure to see in any line of shoes, furthermore each shoe posesses that quality that every shoe should contain. We have in stock all the 'staple and comfortable styles that has made this line of shoes famous in the years gone by. When shoes can be made better for the money than Selz Royal Blues, Shelton Brothers will be pleased to show them to you, but until then you will find us with a good line of Selz Shoes.

When every man, woman and child in Plainview tries a pair of SELZ shoes, no sale or other attraction will be able to induce you to wear any other, if you do wear others it is your fault for we guarantee you satisfaction. cANY SHOE WILL WEAR, OUT, BUT "SELZ" SHOES WILL WEAR AS LONG AS LEATHER, WILL, FOR THFY ARE MADE FROM GOOD WELL TANNED LEATHER.

Let us fit the children up for their SCHOOL SHOES, they need good shoes for school and the LIBERTY BELL meets the requirements.


W E will show this season the first line of Men's Suits selling for FIFTEEN DOLLARS ever shown in Plainview. We expect to sell this line of clothing for FIFTEEN DOLLARS from the first day until the last, we have studied the situation carefully and have decided to handle no other priced clothing than FIFTEEN DOLLARS, and in order to do this we are compelled to put more money in these suits than you generally find in a twenty dollar suit.

We guarantee these suits to be made from silk and wool and not to contain a thread of cotton--we further guarantee these suits to give perfect satisfaction to the wearer and if such suit does not give satisfaction we will give a new suit in exchange; in other words, the same guarantee as the "SELZ" shoe guarantee. Young man, think of it; SHELTON BROTHERS will dress you up for FIFTEEN DOLLARS and guarantee you to wear a wool suit throughout. Come to our store and see the ACID TEST, if acid will not tell there is no way to tell, this line of clothing is made by the SCHWAB CLOTHING COMPANY and are guaranteed by them to give satisfaction and are sold by SHELTON BROTHERS and are also guaranteed by them to give satisfaction or a new suit in return. WHO IS TAKING THE RISK? Not YOU.-.not Shelton Brothers.--there is no risk to take.

We ask for your clothing business on but one score and that is MERIT and FAIR TREATMENT. (If this is an old term please excuse us) but its facts never-the-less, we will give you your money's worth and satisfaction in every instance.



Many other specialties we will have on sale during this time teat should cause you to come to our store to do your shopping. From 4 to 6;30 every evening we will sell 10 yards of calico for 29 cents. One pattern to the customer. No pattern sold less than 10 yards at this price. You should buy your winter and fail outing at
the low price of 9 cents per yard. The Amthe low price of cents per yard.
uskeg 1921 kind. beginning Sept. 1 stl

HATS FOR MEN--We have a good line of mens' hats in the different shapes and as we are slightly over stocked on this line, we will for the next ten days sell all $\$ 3.00$ and $\$ 3.50$ hats at the low price of $\$ 2.25$ each. You need a fall hat, take advantage of this early offer in fall and winte hats. begnning Sept. lst

In this ad we extend to you a welcome to come to our store and look at anything you want to see, you are under no obligations to buy because you look. If you live out of town we are anxious that you make our store your headquarters, and be at home.

## rige six

fhe hale county herald, plainview, texas
fridai, september i, 1911

The Hale County Herald
ToM sHAFER, Publisher
Z. E. BLACK, Editor

## PLAINVIEW's COLLEGES

 the town, to the west one mile, stands Wayland
Baptist College, which has next Tuesday as its open-
ing date. Both of these schools are situated upon
hills, and each is upon a lofty plane in every other Plainview is in the embarrassing condition of a
fellow between two pretty and entertaining girls.
It is proud to have the company of both young It is proud to have the company of both young
ladies, and is very careful to shower its smiles and
attentions impartially Plainview is the only town in the State of its
size that can boast of a couple of colleges of the strength that characterizes the local instituions. In
fact, we know of no town in Texas under 5,000 popfact, we know of no town in Texas under $\mathbf{~ 5 0 0 0}$ pop-
ulation that has two colleges on any deseription.
sure as the Panhandle is destined to become the inost prosperous and thickly peopled portion of the State,
just so sure is Plainview destined to become the one just so sure is Plainview destined to become the one
COLEGE TOWN of West Texas, and a college
town is town is by far the best in which to live.
Ilready there is the sum of $\$ 3000000$ invested in
these colleges, and they are but babies yet. There is these colleges, and they are but babies yet. There is
not a room in the dormitories of the colleges that has not been spoken for this year, and there isn't a
vacant house in the college additions. Everytihng
 coming litway eities. People like to live near a col-
lege. Most of the city property that has changed lege. Most of the eity property that has changed
hands this year has been near one or the other of
these. schools. It will not be many years henee be these. schoos. It will not be many years hence be
fore these two institutions will be conneeted by a ca
line, running through the business portion of tow line, running by the depot.
and
per
Plainview's two colleges are worth more to her
than the Santa Fe, and run a close race with the
irrigation prespets in this contry, ss to the future irrigation prospects in
benefit to this county.
There is not a eitizen of Plainview that does not
receive direect or indirect benefits from the presence
of these colleges. Property owners, merchants, parof these colleges. Property owners, merchants, par-
ents. boarding. house keepers everyone- receive
their proportionate return. But here is the trouble their proportionate return. But here is ine the sup.
The man who reutuses to invest a penny
port of our infant schools, and withholds his hand port of our incant schools, and way, reeeives just as
from assistanee in any other
much benefit from their presence in Plainnivew as the progressive eitizen who goos
porting them. Every town has its leeches, its parasites and its landowners who purchase for specula-
lation, without being willing to spend a cent to assit
in the enhancement of property values, but we hope Plainview has less than her share.
Young colleges in this sparcely setled country
must be given some support for a few years. Rarely do you find one self-supporting from the outset.
Over at Hereford they let one try to run itself, and,
as as a result, the Hereford College will not open up
this yeart, The man who refuses ot assist the loal
colleges, if they should need aid, should be socially ostracised.
It was rarest stroke of good fortune ever that
Plainview was offered the opportunity to land these sehools, and still greater good fortune that we se-
cured them. Now, that the Methodist and Baptist Churches showed their confidence in the tewn ty
placing these schools here, lets show them every
hour that we appreeiate the compliment. Send your children to the local colleges; invite your neighbors
at a distance to place their children in these schools; strangers are in town drive them out by the colleges. Attend the various ontertainments, whether benenitit
or free. Go to the various games and other contests weere the colors of the home eollege and root for the
local team. Invite the visiting students into your homes, and make them feel that they are not
strangers ; make them feel that Plainview is proud of the eollege they are attending and glad to hà
them here. If you hear of a student who wants
work for his or her ba work for his or her board, notify the president of
the college, and offer a position in your honie. An of your family. This is the way they do at For
Worth, at Waco, at Austin, at Brownwood, and a any other successatul college town, and is the cours
Plainview must pursue.

## but does it pay?

IT IS AN AXIOM that the tenant never takes a good care of property as the owner. And the owner
who is looking for a chance to sell is in the class with the tenant.
That is manent improvements that they need. Next month or next year they expect to get a good offer for the
plaee, ot othey think it isn't worth while to fix it up
But is the money they might possibly make on really going to compensate them and their f.
for living in discomfort -Kansas City Star.
TERE's to THE ONE whose sleep I disturbed


## A Professional Man's

## WANTS

are not like those
OF MOST PEOPLE
They want something that has that individuality that speaks within itsel. T We have that famous line of shirts, Cluett - Peabody \& Company that distinguishes the person wearing them from others.
T If you want this individuality that speaks louder than words, see our newest patterns.
Cluett shirts in pleats and negligees, all colors- $\$ 1.50, \$ 2, \$ 2.50$. Monarch shirts in pleats and negligees, all colors- \$1.25.

## Pipkin-Napp Comp'y <br> 

 LOCAL AND PKESONAL : $\begin{aligned} & \text { Makkets-all sizes-at NASH's SEC- } \\ & \text { OND-HAND STORE. }\end{aligned}$
 All kinds of Giaoline stoves and
Ovent, 25 per cent oft, at NASH'
OECONDAND STORE.
st
$\qquad$ week crom a vistit in Weatherford. J. T. May
Springs, Ark,

Say! Have you secured your
tickets for the susical Comedy

Missa Myrue King, of Floydada,
Heed Mibes Annie Trick this week
Mises Eldora $\xlongequal[\text { stanford los vibitung her }]{ }$ parents in Amarillo. Complete line of Cligarets at J. W.
WILLIS
DRCG willis drea companys.
Chask Salghling has gono
ness trip to Fort Worth.
Mrse. Murray Malone is viating relte
tives at Seminole.
Lee DoLay has returned from a tew weeks' stay at Mineral Wells. Dr. C. D. Wot
clally in Tulli.
D. D. suppley vistited his pareats a

Chas. White was down from verno
thls week.
Miss May Hatl has accepted a poos
N. E. Reed ot Hunt County was vis.
ting W. .C. Fytfe tis week w.

A complete line of Cigarets at
WILLIS DRUG companys.
Rev. Altred Waddill has returned to Chillicothe, after a few days' vise
Mra, F. W. Wikin and children hav returne
City.

A marriage license was issued this
week to E. H. Smith and Miss Cleo
Cin week
cline Mrs, B. W, Baker will leave tomorrow tor souix chert, lowa, where she
goes to joon her husband. Bob Malone has been on crutches the most of the week as
wrestle last Saturday.
Mrs, L. L. Towers has returned to Lubbock atter spending a few tays
with her sister, Mrs, J. C. Whitson. The Herald editor is indebted Mrs o. J. Tyler for two choice water
melons this week. Many thanks. Howara Ferguson has returned to Fort Worth where he will resume
his studies in Polytechnic college. Milss Florence Cornelius, of Ama-
rillo, has been visiting Miss Ruth rillo, has been visiting Miss Ruth
Howard the past week.

 | okla., were here |
| :--- |
| c. R. Houston. |

Miss Hattie Phillips, of Dumas, has arrived to attend Seth Ward. She
sister of Mrs. s. T. Ansley.
Misses Rebecca and Della Ansley attended the marriage
at Hereford, Tuesday.
Milsses Sadie and Bertio Kerr have
Teturned to El Pase, after a visit with returned to El Pase, anter a visitit with
heir sister, Mras. Wilkin.
Let us insure your horses and
mules.
and MALONE INSURANCE mules.
AGENCY.
Mrs. E. T. Hodges has returned to her home in Wichita Falls, after Mrs. Scarborough and children Mrred to Midland Monday, atter visit to Mrs. s. w. Smith. We can make you a bond. see us. $\xrightarrow{\text { J. M. }} \mathrm{M}$. J. F. Watson, of Hobart, Okla, was one of
week.
Miss Annte
Irick will leave this
week tor shermen week for Sherman, to
tuduies at Kildd-Key.

Let us Insure your property before
As too late. J. M. MALONE INSUR ance agency.
$\underset{\text { The I. F. E. }}{\text { Girls were entertained }}$ with 500 Last Wedeneday afteraoon
wy Misses Edna and Florence Harrington.
Mras. W. R. Simmons entertatined Thursday. atrernoon in honor of Mrs
J. D. Beedford, of Amarlllo. Forty-wo and refreshments.
E. H. Perry was host to a number of E. H. Perry was host to a number or friends at his suburban home Tuesday
afternoon, to enjoy a melon feast and
watch his big irrigation well at work. watch his big irrigation well at work. T. E. Richards returned the first
of the week from market, and he tells of the week from market, and he tells
us that he bought heavily for fall and winter trade.
C. R. Carruth and son have returned their home in Deleon, after a few
daye spent here looking after prop${ }^{\text {dayty }}$ erty.
Mrs. L. C. Penry and children will leave Sunday for Mlami, where they will visit her daughter

Mrs. Theodore Davis has accepted the position of milliner for Richards Bros. \& Collier's dry goods establishment at Lockney.
Be sure and see th Wool Rugs, $9 \times 12$, new, at $\$ 6.50$; Matting Rags, $9 \times 12$, new, at $\$ 4.50$; at NASH'S SECOND-HAND STORE. It. Come and go with us to the homegreat!
The Majestic will give three reels
of pictures before and between acts
pletures before and between acts Popular prices, $25 \mathrm{c}, 35 \mathrm{c}$ and 50 c .
Mrs. Eva L. Barnes will begin her music class Monday, Sept. 4. Studio
on west side at Mrs. Minnie Reeves'; on west side at Mrs. Minn
on east side at Mrs. Kerr's.
Mrs. T. S. Maples dled here, of con-
sumption, Monday night. The resumption, Monday night. The re-
mains were shipped to Hereford Wedmains were shipped to Hereford Wed-
nesday for interment. She was born nesday for interment. She was born
in South Carolina Nov, 30, 1857, removing to Texas in 1892. She was a
member of the Presbyterlan Church,
mand a daughter.


Board and
Horem for
H4.50 per week. All guests
tions. tions.
Miss Alda Winn has returned from Kansas City, where she has been at
tending a conservatory of music and tending a co
expression.
W, D, Waldon and Miss Wilma
Wagoner were married Wagoner were married last night at
the parsonage, Elder Jewell Howard the parsonage, Elder Jewell Howar
performing the ceremony.

FOUND-A small gold breast pin, engraved P. E. W. Owner can ge
same by calling at this office and pay ing for this ad.
James Curtis came in this week
from Cimmaron, $\mathrm{N} . \mathrm{M}$, from Cimmaron, N. M., to attend Set
Ward College. He is a brother Mrs. S. T. Ansley.
A. C. Hatchell has purchased the
W. A. Parker residence, and he and
his wife will occupy same after Sep-
tember 5 .

Miss Lillian Johnson, of Chicago,
has arrived and taken charge of the
millinery department millinery departmen
Bros. \& Collier's.
MONEY TO $\overline{\text { LOAN in sums of } \$ 10, ~}$
000.00 and up on approved ranch and farm property, three to five years'
time. Address EDWARD R. MOORtime. Address EDWARD R. MOOR-
ING, Cleburne, Texas ING, Cleburne, Texas.
D. E. McGlasson has been here from
Waco the past week visiting his

Waco the past week visiting his
tather, D . W. McGlasson, and look-
ing atter his ligre propenty
ing after his large property interests
in Floyd County and Platnview. Ex-
in Floyd County and Platnview. Ex-
pects to sink some irrigation wells on
pects to sink some irrigation wells o
his acreage property near Loekney.

The Federated Missionary Societies Plainview met Saturday afternoon
with Mrs. C. W. Tandy. A large atendance was present, and a profitaendance was present,
de meeting was held.
W. H. Price, president of the Farmers' Bank at Harrison, Ark., accom-
panied by his wife and dauhter, panied by his wife and daughter, ar-
rived Saturday for a visit to his son, rived Saturday for a visit to his son,
A. K. Price, of this place. From 4 to 10 o'clock Tuesday there From 4 to 10 o' clock Tuesday there
was a public reception at Seth Ward was a publie reception at Seth Ward
College, at which time more than hundred people were shown through the building.
J. A. Vaughn, of Utopia, Texas, was here this week renewing old acquaint-
ances. He is a reader of The Herald, ances. He is a reader of The Herala,
and states that it makes hifm, sick when he misses a copy.

Col. T. J. Tilson returned Monday
rom Campbell, Hunt County, where rom Campbell, Hunt County, where he arrived, in response to a telegram,
just three hours before his brother
died.

Mrs. A. C. Cathey, of Comanche, Mrs. A. C. Cathey, of Comanche,
came in today to visitt her sister, Miss
Eilen Robinson. She was accomEllen Robinson. She was accom-
Elisied by her daughters, Misses Elsie panied by he
and Isola.
C. R. Caldwell, staff correspondent ger The Amarillo News, is in town up of Plainview, to appear in that good dally tomorrow.
Rev. Bonner and family, of stamford, were guests of Pres. Barcus, of
Seth Ward, last Saturday. They were oturning home from a meeting at

## CIRCULATION

## VIEWED FROM BEHIND THE SCENES

Why forced cireulations are not worth one hundred cents on the dollar--Advertisers need to know not only how much the circulation is, but also how it was obtained. By HENRY H. HOWER

Slowly, but as surely as the passing of time, a new idea is making itself felt in advertising. That idea consists in paying for circulation according to the quality of the publication and its readers-not simply paying for so many sold copies. The time is steadily passing when so-many-thousand readers for such-and-such a rate can get any and all the business. Thinking men are realizing the fact that the hundreds of thousands wasted in advertising can be diverted into producing channels. On
every side this idea is cropping out.

A few years ago-and today in many cases-very large circulation meant heavy advertising patronage. In some cases this was justified, but very often it was quite the reverse. More and more advertising managers are commencing to think more deeply and to analize statements which before they had taken for granted.

Probably the best example of this class of advanced thinker is E. St. Elmo Lewis. Mr. Lewis is outspoken in his denunciation of the old method. "It is the in buying circulation merely as circulation-it is what composes that circulation sense counts. I wouldn't give two cents for a hundred thousand circulation if I had no way of knowing or finding out something about that circulation,

There are publications of 50,000 in this country whose columns are worth more to the majority of advertisers than others of double and even treble that figure Personally, I would willingly pay twice as much for space in the former as in the lat er. And the time is coming when valuable circulation-among quality readerswill win its own battle.

Listen: Several years ago I became connected with a small semi-trade paper in an executive capacity. Shortly after taking up my work, there came one day the representative of a "subscription and circulation bureau." To cut a long story short, he offered to get me as many thousand subscriptions as I wanted-in any state or states I desired-to deliver them within sixty days and to conform to the post-office regulations. All this without any effort on my part, but with considerable expense. Suppose all this had been done-the circulation boosted to ten or fifteen thousand-ag. ressive advertising men put in the field. The business would have surely come in.

How is the advertising manager to know that some of the various publications he is using are doing these very things? This may seem an extreme position, and it is doubtless open to criticism, but there is more truth in it than many will care to admit.

I know of a certain publication selling for fifty cents a year which has recently secured contracts for automobile advertising. Cannot the wisdom of the selection of such a medium as this be criticised?

A little test I made of a large list of publications shook up my ideas in a good nany ways. But above everything else I found that there was a greater difference for the quality of the publication and its readers means before. The idea of paying

And one thing more. Quality circulation cannot be forced. A publication of little merit cannot get-and hold-such readers. Its the genuine merit of the publication that is responsible, and there is setting in a strong drift toward those publica

The Hale County Herald has never made one of those "MARVELOUS, MUSHROOM GROWTHS," but has each year, for the past twenty-two, made a STEADY, SUBSTANTIAL GROWTH, and among it's readers are the best families of each community in which the Herald circulates.

There's no "FORCED" circulation here. And if YOU, Mr. Advertiser, will drop in our office, well let you see who the leorald' reader are.

# A Page for Farmers and Stock Raisers 

WINDMILL REPAIR WORK．


FOR SALE BY
R．A．LONG DRUG CO．
DR．COX＇S
Barbed Wire LINIMENT

METHODS OFIRRIGATION


## Waller Tailoring Co．

The most up－to－date steam cleaning and pressing shop west of Fort Worth．

## Suits Made to Order

Give us a trial
One door south of Schick Opera House．
PHONE 188
WEGALLFOR and DELIVER

A．L．HAMILTON \＆BROTHER
Flues，Tanks，Milk Troughas，Oamp stoves，and all kinde of Iin，Copper and Bheet Metal Work．
Repairing Neatly Done On Short Notice．
Plaisview
texas

## Seth Ward College

PLAINVIEW，TEXAS
Location Beautiful to behold Buildings Modern，Roomy，Convenient Property Worth $\$ 100,000$ ．Out of debt． growing in value．
Laboratories The best in the West．
Courses Literary Piano，Pipe Organ，Vocal， Violin，Art，Elocution，Bookkeeping and Typewriting．
Faculty University graduates and specialists．
Expenses Board and college tuition $\$ 185$ a year．
Session Opens September 1st．
J．SAM BARCUS，President

## B．D．CROW，Horse Shoer HORSES SHOD FOR $\$ 1$ 閽化。

Fifteen years of experience allows me to guar－ antee every job of shoeing I do． DON＇T FORGET－
We also do all kinds of Blacksmithing，Buggy and Wagon Work．

## J．H．LEACH

## Coal，Grain，Seed and Feed Stuff

Phone 136
Plainview，Texas

## 4inew Line

Sweetwater，Ft．Worth，Galveston，Houston and all Eastore and South Texse Points，via the
COLEMAN CUT－OFF
through Lubbock and 3weetwarer．Leave Plainview 11：40 a． m ．daily．$\quad$ Watch for our new though service between
Galveston for particluars．$\quad$ R．McGEE，Agent

If you want goods that you can "count on," come to us. We shall not let you leave our store with a suit or an overcoat that does not fityou as smartly as the skin on a peach. The shade and cut shall be the newest vogue. The cloth will wear and the buttons won't drop off. We feature below some of the many good things we have for the men and boys.

## HERCULES, THE

## CLOTHES FOR YOUR BOY

We have lookedwell to wants of the boys of Plainview this year. We have anything that a boy should want in our store, but we wish to make special mention of our Hercules Suits They are made forstrength and wear The coat has a patented double lin ing in the sleeve at the arm pit; right where the wear is most severe. You will find the pants lined throughout with Herculone, a special lining made only for Hercules suits, and all seams reinforced with tape--not the ordinary white, spongy cotton tape, but a wider and much stronger one. In addition to this, Hercules suits are guaranteed by Daube, Coha \& Company, Chicago, to be all pure wool and shower proof. A Hercules will outwear Its nearly school time, only a few more days. Better bring the boy around and start in with a Hercules.

THE CELEBRATED KUPPENHEIMER CLOTHES is a subject that surely deserves your consideration. No matter where you buy clothes, or who from, what you will want will be clothes that are of the latest style and fabrics, and clothes that are absolutely worth what you pay for them. Considering this, we have no hesitancy in recommending Kuppenheimer clothes to you We carry these clothes in all the latest styles and cuts.

Kuppenheimer clothes are made to wear. Every Kuppenheimer suit and overcoat will stand up and keep its style and shape until worn out. The fabrics are pure virgin wool, fast color-many of them exclusive. Satisfaction to the lastinch and stitch --that's what you get when you buy a Kuppenheimer garment.


## Bradley Sweaters

Best By Test
There will be a big demand this year for knit sweaters and knit coats. They are indispensible when you are engaged in any kind of employment out-of-doors. The Bradley brand on this kind of goods stands for the best in America. We've a completeline of sweat ers and knit coats both for men and boys, and if you will drop in and take look you'll see by far the finest line in the oity.

> MANHATTAN and WILSON BROTHERS SHIRTS, NETTLETON HAMILTON BROWN SHOES are for gentlemen of taste and refinement and are always to be found here
> A Nobby line of HATS and NECKWEAR, the latest creations, will be found in the genthemen's departiment.

## Bradley Mufflers

## Fit Like a Glove



The classiest line ever brought to Plainview. The original Bradley fits without a wrinkle--Keeps off cold winds--Prevents doctor bills .- Best investment for $50 \mathrm{c}-$ Put this around your neck--In special gift boxes.

We handle everything for the men and boys, and will take pleasure is showing you our stock.

We shall make a profit on the goods we sell you. What's the use of lying about it. ${ }^{3}$ But if you "begin" buying your clothes from as, well take chatices on the future. All we ask is a trial. Give us this one chance, thent watch \#s make good.

THE BEST AND PRETTIEST DRY GOODS STOREON THE PLAINS'
TO BE SOLD IN FIVE, TEN AND FORTY ACRE TRACTS WATER FOR IRRIGATION GUARANTEED A. E. HARP, INVESTMENTS PLAINVIEW, TEXAS


The SUGAR BEET is the crop. Twenty tons per acre average yield. Any beet factory in the U. S. will pay $\$ 5.00$ per ton for sugar beets, a gross income of $\$ 100.00$ per acre, allowing $\$ 20.00$ per acre for seeding, cultivating and harvesting, you have a net profit of $\$ 80.00$ per acre, or $\$ 800.00$ net profit on ten acres of each forty acre tract, as this crop should be rotated every three years. This is a never-failing crop.

Twenty acres in alfalfa--five tons per acre--one hundred tons per twenty acres, at $\$ 15.00$ per ton gives a gross inceme of $1,500.00$. Allowing $\$ 4.00$ per ton for cutting, baling and delivering, leaves a net profit of $\$ 55.00$ per acre, or $\$ 1,100$ per the twenty acres. A net profit of $\$ 1,900$ for the two crops, sugar beets and alfalfa, besides leaving ten acres of the forty for houses, barns, lots, cantaloupes, cucumbers, onions, watermelons, etc.
Don't You Want a Residence Lot and a Forty Acre Tract A SAFE INVESTMENT!

