

## THE MESSENGER <br> PUBLISHED EVERY THURSDAY AT HAGERMAN NEW MEXICO <br> MARTIN \& BLOCKER, Publisher <br> TELEPHONE 17 <br> E. P. REAVIS, Managing Editor

Entered as second class matter at the | in Hagerman, New Mexico, under the Act of Congress |
| :--- | SUBSCRIPTION RATES, PAYABLE in adVance One Year

Six Month
Three Month
NO SUBSCRIPTION ACCEPTED FOR LESS THAN THREE MONTHS
Resolutions of Respect and Obituaries 5 Cards of Thanks, not to exceed 10 lines, 50 cents rates on application.

| THURSDAY, MAY 2, 1929. |
| :---: |
| head expenses |
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| " |
| as |
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| ng without advertising |
| Here is the way one |
| er of adv |
|  |
| to put up road signs, print and distribute circulars, ad. |
| in the newspaper, or sit idle in my store and |
|  |
| t advertise 1 sit idle in my store and pay , in |
| trade far more than the cost of advertising." |
| not advertising-far more than the newspaper man |
| Before the advent of the auto |
| could sit around and wait for customers to come in and |
| ot so today. In those days he usually |
| ilding, used keros |
| and thus had a much smaller overhead |
|  |
| no man can las |
| are invited and d |
| to |
| ase the |
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## 









 band for hagerman
Efforts are being made to organize a brass band







## a bavo for hacerman

## a band toon haeereman, and foot this moremenent should be be


 furnibl music
here were two ortherestas in in trayera hinere, bund las year



## The ar of being kind has been defiened by some

The Town Doctor Says INSIDE INFORMATION
neror tuafic vestis nectory pex rout

 Therecognize the reasal value of automobile traffic population of from 10,000 to 40,000 with an averag
of 25,000 tourist cars per week (cars more than 100 miles away from their home garage). The potential
cash value of 25,000 such automobiles per week amounts
to an average of $\$ 26,000,00$ per to an average of $\$ 26,000,00$ per town, regardless of
the size of that town. The business secured from thi mode of traffic is good businesss; the money is good
money. Merchandise purchased by those comprising money. Merchandise purchased by those comprising
the motor tralfic is always a cash transaction; goods
once purchased are seldom, if ever, returned or exonce purchased are seldom, if ever, returned or ex-
changed, and there is less over-head per individual
sale. But it is not only the amount of business or the
amount of money that is to be considered when a comamount of money that is to be considered when a com-
parison is made with a factory pay roll.
Thirty per cent of a factory pay roll is spent out parisonis made wit a actory pay roll
Thirty per cent of a fortory pay roll is spent out-
side of the town through purchases made by mail, going
to the next nearest large town to purchase, and other
known practices that keep the earned cash out of local
circulation. It has been stated that a dollar of out-
side money is worth one dollar and ten cents of inside
money. Therefore, a town located on a highway, or
highways that carry an average weekly traffic of 25,000
cars, has in that traffie a cash asset equivalent to a
factory town with a payroll of approximately $\$ 2$, cars, has in with
factory town with
000,000 annually.
It is true that factories bring new people to town,
but so do highways; in fact, 20 per cent of the motoring so do highways; in fact, 20 per cent of the motor
ing in the market for or can be sold a new
location. The publicity value obtainable from the average factory that can be secured is nothing compare
to the publicity and good will that can be obtaine through the motorists.
In the past, cities, communities and towns have
offered all sorts of consessions and inducements to oboffered all sorts of consessions and inducements to ob
tain new factories and no doubt there will be many towns that will continue to do so. There are man
communities who lay claims to the fact that they wil
not offer consessions, but in most cases, the temptatio
is too great, it seems, and when it comes to the poin is too great, it seems, and when it comes to the poin
that some other town in the immediate. locality offer
a bonus to secure a new industry, other towns do like a bonus to secure a new industry, other towns do like
wise: in some towns it it ite purchase of stock, other
the furnishing of a free factory site, free light, wate
or power, but in practically all cases, there is som
inducement of a bonus nature that is offered inducement of a bonus nature that is offered.
There is a town in one of the central states th
recently raised $\$ 100,000$ and donated it to a shoe ma ufacturer as a bonus for the locating in their tow
a factory with a pay roll of $\$ 1,000,000.00$ in ten Figure the per centage paid for the business, with no
guarantee that the business of this particular concern
would not slump, the factory thereby being closed, or
that any of a dozen other things might pen. This of a dozen other things might and could hap
Thew had a motor traffic the value VETERAN SWITCHBOARD GETS WELL EARNED REST which, on a comparative basis exceeded this ten-year
pay roll every year. Yet, there never had been an
attempt to capialize on it-business which was,


TELEPHONE AIDS IN RESCUE OF MNERS
When more than 200 men wero
entombed this year

Business from motor traffic is not hard to get. Ap
ply the same principles that a modern merchandiser ply the same principles that a modern merchandiser
applies to getting busines for his store and the results
will be satisfactory. It is a problem of modern ness, and modern business is a problem of selling. Your town may not have a traffic of 25,000 cars
per week, but hall-even one-fourth of 25,00 cars, is
traffic enough to make it well worth your while to do traffic enough to make it well worth your while to do
something to get it. Get sold on the place where you
live and then sell it to every THERE OUGHT TO BE A LAW
There is a great deal of talk about the need for cannot be maintained without general ol observance of But something equally i important, and less consider-
ed, is that there is also a crying need for laws worthy ROR WANT ADS
READ TCSults


## 

## "The new Buick o performs any ca have ever driven <br> Mr. W. H. K., Shorewoo (name upon request) <br> This enthusiastic comment merely typifies of thousands who have turned to Buick making their own exacting tests. Be sure to drive a Buick before buyin The more careful The more careful your comparisons, inevitably will they lead you to Buick! inevitably will they lead you to Buick! The liberal G. M. A.C. Time Payment Pla it easy for you to own a Buick. BUICK MOTOR COMPANY, FLINT, MIC

## 

These prices if o. b. Buick Factory, special equipment e
eread prices include only reasonable cbarges for delivery
Consider the delivered price as well as tha
list price wben comparing awtomobile valwein
McNALLY-HALL MOTOR
ROSWELL NEW MEXIC0


We are still selling quality meats at the lowest price possible to sell them We also handle groceries of any kind of We also handie groceries and can sare
money if you trade with us. Make our stort headquarters for "eats."

## LAWING'S MARKE

Bowen Building-Hagerman, N. M.

Go On The
Page-Way-Stage-W

Three Trips Each Way Daily

Roswell Station Pickwick Stage Depot Hagerman Station at Teed's Confectionen Artesia Station at Cunningham's Barber $\$$ Carlsbad Station at Weaver's Service Statio

## PAGE-WAY-STAGE-WAY

"The Quickest Way"




STHAT NEVER HAPPET



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## Mother's Day <br> SUNDAY, MAY 12th

altogether fitting that we should set apart in the year on which to do homage to the friend man ever had-his mother, and on asion we should send her some remem"Mow that our thoughts are still of her. Ming from Day" gifts that are approprihing from a gr or Whitman's Candies, in appropriate motto boxes
wers-leave your order NOW and don't e left out because of being too late.

Adoo Drug Co.




## "Our Store" <br> ARTESIA, N. MEX. ONE MORE WEEK

## Beginning

 FRIDAY, MAY 3AND LASTING UNTIL SATURDAY, MAY 11

Closed
Day
Thursday
Mark
Down
and
Arrange Stock
for
Great
Close
Out

Wa 11 all merchandise and fixtures in the store regardless of cost. Creditors Ne NLSL Nell are wanting their money and in order for us to close this stock out fail to come for you will loose money if you do not come and buy this good merchandise while you can get it cheap. This entire stock must be sold! Come and get your share of the bargains now!

| friday <br> special <br> Striped Rayon <br> 50 c Quality <br> 19c Yd. | speclal <br> "BIG one shirt" <br> All sizes, blue and gray, special Friday <br> 69c | $\begin{gathered} \text { DON'T } \\ \text { FAIL } \\ \text { TO } \\ \text { COME! } \end{gathered}$ | SPECLAL Boys sHoEs about 100 pair will be sold cheap | SPECLAL MONDAY Watch window for a big special MONDAY |
| :---: | :---: | :---: | :---: | :---: |
| FRIDAY <br> special <br> Outing 12 yds. for $\$ 1.00$ | TOM SAWYER SHIRT All sizes, $\mathbf{\$ 1 . 0 0}$ values SPECIAL <br> 69c | MUST <br> SELL <br> Everything IN | MEN'S HOSE Good quality, values to 40 c , special while they last- <br> 19c | big bargains every day till end of sale |
|  | Big Line of MEN'S UNION SUITS Light and heavy wts. 89c | ONE <br> MORE <br> WEEK | LADIES' Hose Rayon Hose, beautiful colors, value 60 c , spec. 39c | OVERALLS AND JUMPERS <br> Striped, value to $\$ 1.50$ Each garment 79 c |
| saturday special Men's, Harrest Hats value to go at 49 c | men's caps <br> You will find some big values here | $\begin{gathered} \text { DONT } \\ \text { FAIL } \\ \text { TO } \\ \text { COME! } \end{gathered}$ | misses' hose <br> Big Bargains All Colors Buy Your Supply | Men's and Ladies' SHOES <br> We have about 200 pair that will be sold at rediculous low price. |

Big stock of Winter Goods, Chamois and Sheep Skin Coats-it will pay you to buy this merchandise and keep it until winter, as it all will be sold mighty cheap during this sale. Buy Now! Buy Now!

Come
as merchandise
is going fast!
"OUR STORE"
artesia, new mexico
Buy Now
and
Save Money


## WHEAT HARVESTS KEEP TELEPHONE CIRCUITS BUSY

Trading on Flbor of Minneapolis Chamber of Commerce Makes Toll Trafic Jump
 breas basket reeteses about 550
 reaurese imstanteneous and persoo.

 Espectait its this true of teith

 tron made dretect trom the trading



 Anrmen in ithe contril omees in
 tue mornius sutut seorerant hour Steephone is wed toe nabie a vater




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his
nlate
plate
his. plate,
hid nes what he found
hid ne note people do now

Destroging a roast or ${ }^{\text {a }}$ a pie
To think it was lacking in
in

He cheerfully chewed every
Untroubled
Lest his health might be hurt And he lived overs nine hundred year

PRES, HOOVER READY TO STUDY THE ANGLES OF THE OIL PROGRAM


| Job | nting |
| :---: | :---: |
|  | We are here to serve you with anything in the line of printed stationery for your lusiness and peronal |
|  |  |
| The best quality of work at prices that are RIGHT |  |

GUARD ROSES AGAINST Rose bushes, like all other plants
are susceptible to many diseases and

## New Line of Drea

Best Assortment Ever Shown in Der We have a splendid assortment of Dresseg House Dresses 98c and \$1 Real Bargains!

NEW PIECE GOODS Batiste and Cretonnes, suitable and draperies

## H. Deck's Stor

"Where Your Money Buys More" Headquarters for General Merchandie DEXTER, N. M.

JOB PRINTING AT THE MESS FEED

Corn, per 100 lbs
Corn Chops, per 100 Ibs
Bran, per 100 los
Maize, per 100 tbs

## dexter service static

s. E. HAMILL, Manager

DEXTER,
NEW MEXIO

SUNDAY DINNER
Hungry? Try our "Chop Suey" Sunday D. May 5th
MERCHANTS CAFE
JOB PRINTING AT THE MESSZ

## ROSWELL'S POPULAR PLAYHOUSB

 PRINCESSTuesday and Wednesda MAY 7 AND 8

NEW MEXICO'S POPULAR STOCK 0
Wilbur Cushman's
MUSICAL COMEDY REVUE

## Presents..

## "FLAMING YOUTH"

A hilarious farce comedy featuring GEORGI CLARK as Doctor Wentworth, the scientist
has discovered an elixir that will make old you and the Cusman new Leading lady-Roswells
MISS LA VANNA LEE
will sing by popular request of her many $f$ several operatic selections AND THE
Wilbur Cushman Beauty Chorus
First Performance at 7:00 Sharp General Admission 65c Loges Reserved 75c
Na/


Body Embracing
is a good term for our Wilson Brothers Shirts. We can also promise you every thing new in pat terns, with sizes from $131 / 2$ to 18 .

You'll also like our Blends of Shirts and Ties, as well as Hose and Handkerchiefs.

Shirts start as low as $\$ 1.50$; Ties, Hose and Handkerchiefs at popular prices-offering only the newest.

## C5E• MODEL

ED WILLIAMS

## Public Sale

Having decided to remove to California, I will offer for sale and sell to the highest bidder, on

Saturday, May 4th

 hold and kitchen furniture, Sale
starts at $2: 00$ p. m. sharp.
W. P. Woodmas, Owner col. tuos wexinstry w. Auctioneer

Usual Terms
Stock ruled forms at the messenger

PECOS VALLEY I, O, O, F, $\quad$ COTTONWOOD ITEMS
 FOR THE 1930 SESSION
Exu







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$\qquad$ Irst Securing the consent of the
S. Congress.
Notibtanding this provision
the enabbing act the price of pre




 men who do not hestate to


J.CPENNEYC

313-315 N. Main St.-Roswell, N. M,
A Smart Value Group



Broadcloth Shirt


The Vaudeville that was booked for Wedne May 1st, failed good picture-
WEDNESDAY, MAY 8 th
"Walking Back"
Pictures Wednesday, Friday and Saturday Nif

## NOTICE

We have opened a grain store in the Breeb Warehouse, south of the depot in Dexter, will appreciate your business.

## Present Prices

| Mill Run Bra | \$1.80 |
| :---: | :---: |
| Gray Shorts | \$2.00 |
| Maize | \$1.80 |
| Kaffir | \$1.75 |
| Corn | \$2.25 |
| Corn Ch | \$2.35 |
|  | \$2.7 |

Wholesale Flour and Meal DEXTER CASH FEED STORS

