

John Wanamaker was standing on the street one day last winter,
and a man in shabby clothes came up to hum and said; "I used to be a storekeeper, and you said that advertising pays, but
Mr. Wanamaker said, "You used
advertising like the Indiar did the feather bed.
An Indian was told that featbers were soft and he could rest better should he sleep on them. He
accordingly got a feather, laid it on a board and slept on it. When he arcse the next morning be s id: "Paleface say feather heap soft; Paleface heap fool."-Big Springs Euterprise.

## LAND LOANS.

We make ranch loans in any
part of Western Texas. Loans are made for five years or longere 8 per. cent interest.

Sam Newberry
Office in Fisher Bldg. Big Springs
Texas.
Mr. C. V. Young, of Lockney, arrived in Tahoka this week to
take charge of the A. G. McAdams take charge of the A. G, McAt this
Lumber Company's yard at Lumbe
place.
The pupils of the Tahok
lic school that have not bee
or absent during the mo
October and have made an October and have made a
grade of not less than 85 grade of not less than 85
itudis, and have a d grade of 98 , are as follow Rescola McDaniei
Verna McKrnzif. Louir Weathers. Claude Donaldso
ORAND MA's. COUGH remedr to
pleasant to take, instastly relleves that pleasant to take, Instastly relleves that
Ueckie in your throst, stops that hancking
cough. With the flrat eyraptome of throat cough. With the flrat ayaptoms of throat
or lung troubte buy a botte of thts cetebrated Coush Cure and safeguard a
Bat dread dibecese, Consumption. Mr. C. N. Hutto left for Wa-
co, Thursday on a business trip and Otis Shook is holding down the gr
away.
when fulf of acties and pains there oth
Mi's Liniment. Eest for Rheumatism, Rev. G. S. Hardy, of Plainview, the presiding elder of this $y$. Conference here Saturday pight and preached at the Methand night, leaving
Monday morning
No morning.
Why wribe groan ama ouffect Tuk.
fforde quatik rellef and la a poositive cur,
Dtcrthes. Colle, Dysentary, Bloods

The new born infant of Mr.
and Mrs. Frank King was bur and Mrs. Frank King was bur-
ried in the Tahoka cemetar Wednesday.
Mr. Bert Ramsey, district sur-
veyor, is in Tahoka on business
veyor, is in Tahoka on business
this week.
Derwood Gilmore left the mid-
dle of the week on his return to the new home in New Mexico.
Six wagon loads of fixtures for
the new drug store the new drug store that Messrs. Howell \& McGill are putting in
on the west side of the square in on the west side of the square in
the Porterfield building, arrive and were unloaded Thursday These fixtures are strictly high class and it does our hearts goo to see them being installed in Tahoka at this time, and we hope these gentlemen will get the pat ronage they deserve.
Squire Weams, of Six Mile, married Mack Hancock and Mis Mellie Best, and Loyd McClish
and Miss Isa Betenbaugh at his and Miss Isa Betenbaugh at his
Mr. Arch McFall and Miss Maud Ellis were married Sunday the home of the bride's par ents, in Terry county. Th their wedding tour

Married, Wednesday, Novem ber 3rd, at the home of W. A
Waller, at Draw, Mr. Ben FrankWaller, at Draw, Mr. Ben Frank-
lin and Miss Elsadie Waller, Rev, Willet officiating. Miss Waller is one of the most popucommunity, and Mr. Framklin is to be congratulated. The young couple have the best wishes of all who know ther.
Mr. Sam Newberry, of Big Springs, was in Tahoka this

District Court will convene in Tahoka Monday, November, the
sth. It is thought that there is so 'ittle business to come up this term that court will not last more than three days.
County Court was in session his week. The case of, Green
vs Kuykendall, resulted in :

The ladies of the Baptist and rethodist churches of Tahoka will give their regular Distric
Court Dinner Tuesday. Novem ber 9 . This dinner will be well worth 50 cents, but you can have all you can eat for 35 cent in the Tahoka Restaurant buflding, second door east of the post office. Every one is invited to
come and dine on the very best the market affords.

Mrs. R. J. Roberts and chil aren moved yesterday to their
new home lately purchased fron Walter Robison, and situsted on the next block nearer the square from whe
living.
Mr. W. S. Swan while out at the old Deuce of Hearts ranch Wednesday, had the pleasure os
shooting a black eagle which measured seven feet four inches from tip to tip of its wings.
Oscar Rodgers moved his family from south of town to the
little white house north of the little white house north of the
Millman place, Wednesday even ing.
Rev. Willett, of Post City, was Monday.


## ABOUT ADVERTISING

## A few remarks and suggestions that may be worth considering

By Don H. Biggers, Secretary of the Plains and Panhandle Federation of Commercial Clubs an News Papers

There is but one kind of adver-
ising that is worth anything, and that is the kini thit attracts attention and produces resu'ts, an ! to spend money for any other kind of adveatising
much waste.
No kind

## No kind of business

 ome kind of advertising or put licity, but the purpose of this article is not so much for the prrpose of telling how to advertise as advertise through certain sources. Advertising is a science, as much and calls for the exercise of of udgement, and to the extent thathe advertiver fails to exerci jutge ent in advertising to that extent e is the victim of his own folly. Pulicy advertising is another ba There is no occasion and litte
excuse for any man to waste money
or advertising, and for advertising, and thre is no
timit to the benefits of the proper Fortunes have been made by
advertising, and never was there a
time when judicious advertiting
produced greater results than it
does at present, yet the aver ige
advertiser doesn't make acivertis-
ing the practical business propo-
sition he should, and from this,
results the foolish expenditure of
millions every week. Most of this
money is thrown away by the
advertisers in the smnll towns, and
for that reason the trouble is of
greater magnitude and brings
about its worst results.
Fake advertising is the thing to
be most studiously shunned, for it
is tie kind that catches most
victims and produces least results.
Pslicy advertising is another bad
business and is closely allied to
fake advertising.
Fake advertising is usually done
by an artist. His schem- is any.
thing that will catch the easy

## The Twin Brothers

Long had the storm of battle raged; Both sides had fircely fought.
future day could do away
The ill these hours had wrought.
All o'er the trampled, bloody ground Were lying, side by side,
Those who that day in deadly fray
Were wounded or liad died
Just where the thickest on the turf Were strewn the Blue and Gray
Their hands close clasped in tender gras Two youthful soldiers lay.
We gazed upon those faces still.
And one of them we knew.
One wcre the Unior Blue.
Brave Lou! his comrades well could read The story thus revealed
For they had heard it word for word
From lips death now had séaled.
Ins of one sire; one mother's
Twin born; together reared;
They led the mirth around the hearth, Till war's wild cloud appeared.
Then, when the clash of arms was heard, They parted at the door
took that day his choson way Alone, as ne er before.
when they stepped the threshold Clasped hands and turned awa And Hal put on the Gray.
And now, this day, with home close by, Beyond the dim old wood,
One neath the stars, one neath the hars,
The young twin brothers st
Their charging foemen bore,
In that mad strife of life for life The brothers met once more
Hal, fighting bravely for the South Among the men in Gray,
Looked up at Lou in oni
s, in the thickest of the fight
Each aimed his deadly blow,
Their meeting eyes flashed their surpris
ut, ere Hal's fond and faithful heart By Death's cold hand was stopped
With pain he drew himself to Lou
Still lying where he dropped.
, fainting, smiling, raised his hea
u, fainting, smiling, raised
Hal bent with pallid lips;
One last fond look, one kiss they took
And then came Death's eclipse
Together in one grave we laid
The brothers, Hal and Lou, And tears that day fell for
As for the Blue.
And 'round the Camp-fire oft we talked In tender tones and low.
of Hal and Lou, the Gray and Blue,

## 

 ditectories, desk blotters, Hoteismg clocks and dope ladeled out by tourists embraces the fake advertising list, Money spent for advertisments in shool catalogues, directories, programs, etc., gotten up by some
church, schuol or tocal concern is a combination of policy, charity and diplomacy. Ia practicallo every mstance the result would be the directly and the advertising omitted.
Pcrhaps the query will arise. and ua urally it should, of what concern is this to yout, of what concern is it to the community.
It is the individual advertiser's It is the individual advertisers
business, over which he certainly business, over whach he certainly
has the right of exclusive

To the extent that the whole community stffers by reason of
these extravagance the communits has a right to protest. Morally, at least, the individual has noright to iaduge a folly to the ex ent the community. to investigate as to the am unt of
money absolutely thrown away by a comparatively small town cn the
rankest kind of non producing advertising. The result, only
partly compete and covering a period of less than two vears was
astonishing. It aggregated nearly ten thotisand dollars. Think what chis ten thousand dollars wonld have done spent in the proper way. Spent for the proper kind of advertising it would have, gesulted in profits many times greator thin the expenditures. It wotld have
gone a long way to arards civic im-













usively to merchants. It applies sith equal farce to every person pendrg money tor adver ising or ablicity purposes. It ay plies to vole towns, to counties and to
states. Money is well spe int when it brings wholesome results, It is doubly bad spent when it orings good returns.
Advertising is busmess and strictly business. It is the oundation upon which all strccess tising unless it attracts attention, interests, coaviaces and gets esults. Effective advertising cail medium or method. The artistic how wind wis an adverticment The clegantly displayed and properly arranged stock of goods is an advertisement oock goods customer is an advrtisement 'The asmoner is adrrisent The rowing of bisement for the country adier lhing that
city beautiful or make a town or city beautiful or bealth'ul is an such purposes is money w 11 spent such purposes is money w il spent bocause it brings somebody wants and something somebody wants and
then use the proper metbods of then use the proper
calling attention to it.
As a means of publicity there is hut one best medium and that We newspaper, and it is good only o the extent that it reaches the people who would be interested in the thing advertised.
wanting a factory would not adver-
tise in a country newspaper and a
man wanting a load of wod wouldn't advertise in a trade journal published in New York. The local newspaper is the best medium for advertising the town and the country. It comes directly $f$ on the source it represents. It a a be sent fo every class of people at the most nominal expense. It i. the only medium for the local merchant, with the excep ion of circulars aud pessonal letters. In you can practically wipe erer;thing else out of existence. Kick dose. If you must contribut as matter of charity or policy charge make advertising carry the burden and the community pay the penalty

Every town and hearly every
individual his suffere thy of fake adver ising and policy advertiving. There is hut one ahing to do. Cut it out. As it
general propusition stick to the local uewspaper. If it a good
paper and you dn't like the
editor atick to it as a ness proposition. If the paper
isn't what it ought to be as a busi-
ness proposition see that it is mado ness proposition see that it is mado



# The Gigantic Glosing Out Sale Of Our Entire Stock Of Groceries And General Merchandise This Includes Every Thing! 

All to go and includes Our New Fall Goods bought for our winter trade. All new and up-to-date. They will be arriving all during the Sale and will be immediately putin the Sale. We have decided to close outour immense stock of Groceries and General Merchandise

## AND QUIT THE BUSINESS FOR G00D

To enable us to do this, we will start an immense Closing Out Sale, beginning Monday;November the 8th and continuing from

## Nov. 8 , $-15$ days - to Nov. 24

 During this Sale we will have Bargains in Everything, all marked in plain figures so that any one can see the price, and the price will be the same to all. NOTHING CHARGED DURING THIS IMMENSE SALE. We further wish to state that our statement of nothing charged after the 18th day of October holds good, and is for all to apply to themselves.
## First and Foremost in This Gigantic Sale will be a

 Spectal Advertising Sale of NeW Royal Sewing Machines, No. 22We have contracted with the undersigned firm to distribute at least a few specially adjusted sample machines of the very atest design and improvements at Very Low Prices. The Best machines of a year ago are surpassed by the beautiful No. 22 New Royal. To buy one of these machines at this sale means that you will save at leasi 50 per cent and still get the very pest values on earth from a standpoint of quality and beauty of design and finish. This is a bonafide square sale (solid priniples). All machines brand new, ball-bearing, high arm, high grade, light running. Complete set of beautiful attachments, beides the usual accessories and instruction book, free with each machine.
tll parts of this Machine guaranteed for 10 yrs. except needles, shuttles, band and attachments

Grocery Bargains
Our Grocery list invites your attention our is going Sky High. We have another om for it we offer:

High Patent $\$ 3.40$ fer hundred.
Iighest Grade and good enough for any
Highest Grade and good enough for anyone
65 per hundred. 65 per hundred.
And the top of
And the top of all, Guaranteel the best
tra High Patent $\$ 3.90$ 1


Quality Bak
t Quality Baking
Few Furniture Bargains lose it out We make special prices as: Golden oak Dining Tables former
$=\$ 7.50$, Now
$\$ 5.75$ = $\$ 7.50$, Now Golden oak Dining Tables, extra heavy, er price $\$ 10.00$, Now $\$ 7.00$ For lazger sizes add $\$_{1} .00$ for extra ft . Nice Mantle Bed former price $\$ 20.00$ Golden oak Washstand former price $\$ 9.00$ Golden oak Washstand former price $\$ 9.00$, Nice Washstand former price $\$ 6.00$
ron Bed Springs guaranteed for five
former price $\$ 4.00$, now

The NEW ROYAL "A" 5-drawer drop-head is a handsome new design, beantiful and symmetrical in every detail. Center drawer is serpentine, the side drawers are roandel in to harmonize with the graceful curves of the balance of the woodwork. The stand is equippad with our latest improved ball bearings. Price . . . . . . . . $\$ 55.50$ $\mathbf{8 3 0 . 0 0}, 85$ cash and balance in monthly installments of $\$ 5$ per month.
Iron Bed Springs complete, (no slats

## price $\$ 3.50$, now

Rocking chairs $1 / 2$ former price, making


Ladies Furnishings
Oxthoont sipers in :inack, Tan,

## Gents' Department

We want you to look at our lise of Fall Suits, Tailor made and up todate. And we als have about is doz. Men's Pants thit are out of sight for cut and fit. They are the 'Curlee,' the pants that are the top of ready made pants.
, Comp Cent Ony 25 Dozen Genuine Bleache1 E'as'ic Seam Drawers Worth 75 cents, now 40 cents.
4 Dozen Perfection Kuit Poro is Under Wear $\$ 1.50$ value, Now 50 cen's for Suits, gie garments 30 cents.

Black Socks 15 cent value to cent,
35 Pairs Men's Boats worth $\$ 7.57$ pow $\$ 400$ 20 Pairs Men's Lace Boots worth $\$ 5$ now $\$ 3$. 20 Pairs Men's Lace Boats worth $\$ 5$ now $\$ 3$.
Balbriggan Under Wear 5oc value Now 2.5 c

## Odds and Ends

Summer Blanket worth $\$_{2}$ a pair, now $\$ \mathrm{r}$. Extra Nice Light weight Saiteen covered

Notice to the Public
Iu busing goods at this sale have the clerk Who waits on you to give you an itemized bill do by the Manager. Austhing tructed to epresented return the goods anl bill not as We have filted up a place in the store well supplied with Rockers, Chairs and Settees, with
a aly in charge who will look after the com-
fort of all the ladies and children. Mail

City Bakery ${ }^{*}$ Codidike<br>KEEP Fresh Bread always on hand all Cold and Bottled Drinks 5 cents atraight Ice Cream 10 Cents guaranteed pure atuff 7000 Pounds of Iee Received Weekly, Sold at 3cts straight<br>\section*{Tahoka<br><br>Hardware Company}

Builders and shelf Hardware,Queensware Crockery, Tinware and Stoves

## Racine Vehicles

We carry a full line of wind mill, piping casing wood rod and wind mill repairs.

We are prepared to do all kinds of pipe tin and tank work, Let us gutter your house

## EXCLUSIVE AGENTS

## LISTEN:

I desire to let my customers around Tahoka know that I have the agency for the BEST

## PIANOS AND ORGANS

 on Time and take Trade of any kind, if interested see me
REMEMBER:
That a fake man will sell you fake goods and represent them to be Standard goods Our PIANOS are to other Pianos as SINGER SEWING MACHINES are to other Sewing machines LEAVE YOUR ORDERS AT THE MEWS OFFICE OR WITE E. W. Hancock, , anssa, rixas

## DON PEDRO

the Famous Kentucky Bred Black Spanish Jack and the beautiful red sorrel Stallion of the Celebrated Steel Dust Strain
 both the above named animals to show and invite you to come and see them. TErvs For Each: $: 55.00$ when mare is bred and $\$ 5.00$ when colt is korn

莫 Walden's Business Colleges Lake Gharles, La.

Not The Largest, Eut The Best.


Poniticns Eccured Witticut Cost To Pupil.

Write for Particulars
20 Life scholarships to be Sold at Halr Price 20


Woman's Corner. Hello Central, Give Me Heaven. "Papa, I'm so sad and lonely, "Since dear mamma's gone to heaven Papa, darling, sou've not smile
(will speak to her and tell her will speak to her and to come home
That we want her to That we want her to come home
Just you listen and IIll call her Through the telephone.
Chorus
"Hello, Central, give me heaven, For my mamma's there; can find her with the
On the golden stair.
Call her, won't you please? Call her, won't you please? We're so lonely here." When the girl received this m
Coming o'er the telephone, Coming o'er the telephone,
Itow her heart thrilled in that m And the wires seemed to moan. I will answer just to please her"Yes, dear heart, I'll soon cor home iss me, mamma, kiss your darling

The Proper Training of Children No subject concerning the children
occupies my thoughts moreconstantly than just this one how to concen-
trate and intensify the effect of re-
proof: how to confine it trate and intensify the effect of re-
proof: how to confine it to small areas
and prevent its being spread out thin
ver the day: in other words, how void nagging. Eliminate as o
vill, there is so much inevitable co
cetion.
When the children and I are tal ing intimarely. I never correct them.
disregard their manners as com.
a letely as if they were my own a ave. I never mean to correct them before I never mean to correct them before
other people, chiefly for the sake of
tre other people. My other reason is,
that I do not wish to cheapen my re-

regard to their failings. It is right
that they should feel mortification at
being corrected before other people.
Neeelless to say, I do not always sive
up to this high standard. I often for-
get myself, more or less consciously,
and then there are annoyances in the
way of noise or outrageous table
mannes which I cannot make myself
$\qquad$

## 

THRICE-A-WEEK-WORLD with
out a rival in its field the argest, Cheapest, Best Newspape Published At The Price, Read in
Ever English $\ldots$ Speaking Country It has invariably been the great
fort of the Thrice-a. Wek fort of the Thrice-a-Week edition
the New York World to publish ne New York World to publish t
news impartially in order that it m be an accurate reporter of what ha
happened. It tells the truth, irre
pective of part,
$\qquad$ public uni
elass.
$\qquad$
Toledo Blade



The South's Greatest Newspaper The Semi-Weekly Record FORT WORTH, TEXAS
 ondent ine it ind

| YOU |  |  |
| :---: | :---: | :---: |
| WILL |  | ONLY |
| GET | Weekly Kanans Elty | \$1.15 | she whe

