

# THE MIDLAND REPORTER

AND GAZETTE - EXAMINER

Volume XXVI

Midland, Texas, December 30, 1921

Number 13

## GOING BROKE BY PAYING INTEREST

### FARM AND RANCH OFFERS TIMELY ADVICE REGARDING OUR EXTRAVAGANCE

The Reporter, after studying the situation from various angles and by discussions with persons best calculated to know or to give advice, has expressed an opinion from time to time that the stockmen of the West will not again reach a condition of prosperity that was enjoyed in the past until it has become a common custom to measure the monster, Debt, in his real proportions. According to Michael Flurschein, when Napoleon was shown an interest table he said: "The deadly facts herein revealed lead me to wonder that the monster interest has not devoured the whole human race."

And Farm and Ranch had an editorial in a recent issue that reveals facts that are startling. It says:

The farmers of the United States, according to the latest and most reliable information on the subject, owe the stupendous sum of \$5,317,375,341, which is secured either by mortgage loans or by collateral of various kinds. On this great sum of money the producers are paying an average interest of 7.8 per cent, or the sum of \$414,755,276 annually. That section of the country designated as the West South Central States by the West South Central States, Oklahoma, Louisiana and Arkansas, has a farm and farmer indebtedness secured either by mortgages or other collateral of \$615,239,773, on which farmers are paying an average interest of 9.5 per cent, or annually \$58,447,775.

The value of all farm property in the United States is given by the census bureau as \$77,925,989,073 and for the West South Central States as \$7,636,237,632. On the basis of valuation, the farm debt can not be considered exorbitant, or near the danger line, but we must also take into consideration that the farmers are also paying their share of interest on the national, State and county debts, and interest on all money loaned by the banks in the country. Let us not forget that when a merchant or a manufacturer borrows money at a bank to keep in business, that the interest paid for that accommodation immediately becomes a part of the operating expense and is duly charged to the consumer.

The interest paid by railroads on bonds and other indebtedness is one of the important factors in the making of rates. Were the railroads out of debt, the freight rate could be reduced 50 per cent or more. As it is shippers and consumers are paying the interest as well as the guaranteed return on the capitalization.

The counties of Texas have a bonded debt of record amounting to a total of \$76,181,180, with an addition of many millions of bonds voted but yet unsold and therefore not charged against them. These bonds, or a large portion of them, will probably be sold and recorded during the year 1922. These bonds are offset by sinking funds of \$8,358,000.

Texas cities have a bonded indebtedness of \$56,692,000 with only approximately \$7,100,000 in the sinking funds.

In addition to county and city bonds of record, there are of course many millions of bonds recorded by independent school districts and improvement districts.

The assessed valuation of Texas is \$3,200,295,205 and the actual valuation probably twice that amount. Therefore a debt of \$150,000,000 does not seem out of proportion to many. However, taxpayers must consider that every improvement paid for by a bond issue costs them from two to three times the amount before the bonds are retired, if ever and more often than otherwise, the improvement has worn out or become inadequate years before the bonds mature.

Farm and Ranch believes in progress and that bond issues are often necessary. Farm and Ranch believes in good roads and adequate educational facilities, but also is of the opinion that we can make progress at such a rate that it will eventually bankrupt the nation. Let the voters first consider the benefits to be derived from a bond issue. If the improvement contemplated will be of an economic and commercial advantage and will pay dividends on the investment it is

worth while provided the taxpayers get full value for the money expended. Otherwise, it should not be considered. Under existing economic conditions every individual is called upon to economize, and that being the case, why should we not economize in government also? It is easy to get into debt, but very hard indeed to get out.

Work is progressing nicely on the Howard-Martin-Midland-Ector County portion of Bankhead Highway. The graders are making much progress, and the grade is now in the city limits on the east side.

## CHRISTMAS MOST GENERALLY OBSERVED

Christmas is of all the festivals the most generally observed in the western world. It is the universal holiday of Christendom, and the general phases of its observance are in their essentials similar in all countries. It is a sort of common ground on which we all meet for, at least, one day in the year.

In its religious aspect the festival is a remembrance of the Christian faith—the gift of God to the world of a divine Savior. Out of that central and dominant idea, no doubt, grew up the practice of selecting Christmas, above all other seasons, as the time for friends to bestow gifts upon one another, and, for all who can, to extend charity to those in need.

Although not so old as the religious feature, the domestic and social features of the festival date back to very early times, at any rate, to times that are early in our history. For centuries Christmas has been pre-eminently a season of home-gathering, when absent ones return and the family circle is once more completed, or as nearly completed as the changes and chances of life make possible. With home-coming was associated good cheer, and so Christmas came to be a season of feasting and merrymaking.

In England during the Middle ages, and for many generations after the Middle ages had closed, the Christmas season, which included at least a whole week, and liturgically 40 days, was given over to merrymaking of various kinds, some of which have gone the way of many of the customs of our forefathers. For instance, there was the bringing of the Yule-log to be lighted on the fireplace on Christmas eve with much ceremony and rejoicing. We have no Yule-log for there are but few fireplaces now. The name of the log recalls another name for Christmas, which was anciently called and is still known as Yule-tide or Yule-time.

The Reporter wishes its readers would be good enough to remit for their subscriptions without necessitating the sending of statements of accounts or a collector. Some have and we esteem the act as our most acceptable New Year's greeting. The margin of your paper or the wrapper in which it comes will indicate to you how your subscription stands.

## OUR NEW YEAR'S GREETING

The Reporter wishes its friends indeed a glad, happy and prosperous New Year, and its enemies—for we reckon right well we've got 'em—the same good wishes, with the added hope that they may become friends and join us and others in a campaign of optimism and progress. We are not giving you much of a paper this week, but we shall find space for a suggested program for 1922 that was offered by a good citizen this morning.

This 1922 program is in no wise impossible or impractical. As this citizen suggested, it could be carried to completion and to magnificent success if we should take on the spirit of optimism and community co-operation that so lived in Midland a few years ago, and two years hence Midland would be a little city of 5,000 or more.

### The program:

Bankhead Highway completed.  
A new \$40,000 High School building.  
A complete system of sanitary sewerage.  
Pave Main Street North and South, with Bankhead Highway paved East and West.  
A more liberal spirit toward Midland College; one that will maintain the institution and result in the building of a Boys' Dormitory on its campus.  
A connection of the Midland & Northwestern Railway with the Santa Fe at Seagraves.  
A Creamery and Cold Press Cake mill.  
A General Hospital.

Think it all over.

That Peace, Happiness and Prosperity be abundant in the lives of all is The Reporter's New Year wish.

## TWO CANDIDATES ARE OUT FOR SHERIFF

Last week The Reporter was authorized to announce Will Manning as a candidate for sheriff and tax collector of Midland County, and his name is now running in the proper column. Mr. Manning, of course, announces his candidacy subject to the action of the Democratic primary in July, and, equally of course, he needs no introduction at our hands. Mr. Manning has been a citizen of Midland for more than twenty years, and during the time has come in contact with practically all of us, one way and another. His good citizenship has never been questioned. He stands foursquare on all questions and is an indefatigable fighter for the things he believes right. Midland owes him much as a champion of good schools in his official position as school trustee, as city alderman, and otherwise, all of which service he has ever rendered patriotically and without remuneration. He will conduct his campaign cleanly and honorably, and he solicits your support strictly upon merit, promising, in the event of election, his utmost in all things to render a service that will be acceptable to all and a credit to the interests he will be called upon to champion. He is a strong man in all things, and we commend him to your consideration.

Soon after the authority above given, we were likewise authorized to announce Audrey Francis as a candidate for the same office, he, too, subjecting his candidacy to the Democratic primary in July. He, likewise, is well known to our people, he hav-

ing lived here a great many years, and has many friends who will take great interest in his candidacy. Audrey Francis is a quiet, unpretentious man, whose citizenship has ever been above reproach, and he also may be depended upon to conduct his candidacy in a manner that will be clean and pleasing to those who are interested in his good luck. He will profoundly appreciate whatever you may do to promote the success of his candidacy, and promises, in the event of his election, to do all in his power to make us an efficient officer, one who may be looked to to do those things which duty prompts, and The Reporter also commends him to the consideration of those who have the welfare of our community at heart.

### C. B. DUNAGAN A CANDIDATE FOR CLERK

This week The Reporter has the pleasure of announcing the present incumbent, C. B. Dunagan, as a candidate for the office of County and District Clerk of Midland County, his announcement being subject to the action of the Democratic primary in July. Mr. Dunagan has proven an efficient officer, is ever on the job, and he conducts his affairs in a manner that has won for him much approval. He is a careful, conscientious man and his duties are to him responsibilities that are of deepest concern. He will heartily appreciate your vote and such other support as friends may be inclined to give him in promoting his candidacy. In the event of his election, he promises the same fidelity to duty that has ever characterized his efforts, and The Reporter is pleased to commend him to the consideration of all voters.

Our young friend and townsman, Paul Barron, left this morning for Childress after having spent the holidays with his mother, brother and sister. For a year and a half Paul has been secretary of the Chamber of Commerce at Childress and his success has been pronounced. We congratulate him upon having become one of the very well and favorably known secretaries of the State.

Frank Judkins, of Kermitt, was in the city this week.

Wilbur Wadley underwent a minor surgical operation this week, and is getting along very well.

## XMAS PLEASURES HAVE TONIC EFFECT

Close observers in the ranks of the medical profession have noted one very interesting fact concerning the Christmas season—that it generally has a good tonic effect upon their patients. In explanation of this the London Lancet says that since Christmas has come to be regarded as a time for good cheer, a universal feeling of contentment and happiness is engendered at this time of joyousness, routine is for a while relieved, a certain freshness is given to the daily round, differences of opinion are sunk, and a charitable spirit prevails. Is it by the way, hoping for too much, asks the Lancet, that the season of good fellowship should leave some lasting effect upon the manners and methods of all?

It may not be easy to trace exactly why the sense of exhilaration and well-being comes with the advent of Christmas, for the psychological factors concerned are not simple. But the main point is that the mental state does everybody good, and the annual festivity just as excellent an institution as the prescription of the physician which gives tone and vigor to the struggler in life's race. There is no need nowadays, thanks to the good sense of the people and the counsels of their medical advisers, to moralize about the evils of a stupid indulgence in food, alcohol and tobacco on a festive occasion such as the present. Practically everybody realizes the great physiological advantages of being wise on a merry occasion.

Many more persons than formerly feel where use ends and abuse begins, and they act sensibly accordingly; and so far from it being a crime to make the season festive by enjoying, on a little extended scale perhaps, the creature comforts of life, some decided good is done to both the mental and physical health of the individual.

The festive season may, therefore, be welcomed, which brings cheer to thousands, which induces the generous and charitable to brace the mental and physical functions of the community at large, giving it the opportunity of relinquishing its business and its worries for a time, to start again refreshed and ready for "the trivial round, the common task." The prescription "A Merry Christmas" is sound so long as the "signature" of good sense is observed.

## MIDLAND'S PART IN IMMENSE PROJECT

### ERA OF GOOD ROADS BUILDING GREATEST IN WORLD'S HISTORY

The officials and citizens of Midland County may not realize, perhaps, that through the sum of \$117,000 which they are spending for county road improvements they will share no little extent in carrying out the greatest era of road building and street construction in history and are helping their fellow Americans realize a laudable ambition to make American highways the finest in the world.

Carefully compiled statistics based upon reports received during August, September, October and November, 1921, from 1201 states, counties, townships and municipalities show that the industrial depression that has existed during the past year has effected the road building program but slightly. With more than one billion dollars available, all told, and the new Federal Aid law now in effect and making \$75,000,000 in new funds available in Federal Aid during the coming year, the country has never experienced such a road building boom as the spring of 1922 promises to inaugurate.

Reports show that during the past four months new streets and road projects were announced as contemplated but not yet voted to a grand total of \$242,994,623, of which the sum of \$211,180,700 is for roads and \$31,813,923 for streets. In addition, the American tax-payers, during August, September, October and November, actually voted \$238,690,136 for new streets and roads and the public officials sold \$140,656,808 worth of road and street improvement bonds. For streets the sum of \$37,330,174 was voted and \$25,791,681 in bonds were sold. For roads the sum voted was \$201,359,962 and the bonds sold were \$114,865,127. The reports showed new street improvements to be contemplated or actually under way in 559 cities and towns.

With vast sums such as these to be expended next year, over and above amounts previously authorized it can be readily seen that the American people are in earnest about this matter of good roads and are taking to heart the fact that 85 per cent of our highways are yet to be surfaced and made practicable for modern motor traffic.

That our cities are making tremendous strides in street paving is indicated in reports from city engineers to The Asphalt Association, New York, which indicate that over thirty million square yards—equivalent to 1,750 miles of asphaltic pavement, 30 feet wide, were laid on city streets this year. Reports from State Highway Departments indicate that 23 million square yards were laid on the State highways while the area laid in counties and other districts brought the total to 668,000,000 square yards equivalent to 6,000 miles of asphalt pavements 18 feet wide. This is more than sufficient to build one asphalt road 18 feet wide from Augusta, Me., to New Orleans.

The great change which has come over the system of road and street building recently is the realization that the material of a road should not be capable of absorbing water, but water-proofed. Not only does rain percolate through and destroy a road but when frost comes it heaves the pavement and foundation. Prolonged drought is also very harmful to plain macadam surfaces which become dusty and ravel.

Impact is a new and destructive enemy of pavements. When a loaded motor truck weighing with its load 22,500 pounds and moving at a rate of 5 miles an hour encounters an obstacle on the highway sufficient to give the rear wheel a drop of one inch the effect upon the road is practically the same as though the total weight were multiplied by six. In a sense the truck becomes a projectile and batters the pavement by a succession of mighty impacts.

Two methods of resisting impact have been developed among highway engineers, one being to design a rigid structure which will withstand the impact as armor plate is expected to withstand the projectile. This method is an effort to match the strength of the destructive agent with an equal or superior strength on the part of

(Continued on page 2)

## Red Tag Sale - Groceries - Dry Goods

Yes—Everything in House

Begins Thursday Morning January 5th; Closes Saturday January 21st.

Stock must be moved before INVENTORY, so all profit and more in many instances will be sacrificed. **Q A REAL RED TAG SALE.** **Q Dry Goods department closed Monday and Wednesday of next week.** Grocery department closed Wednesday afternoon and no deliveries will be made after the NOON hour. **Q TERMS--CASH WITH PURCHASE--Nothing will be charged.** **Q NO HOLD TICKETS.** **Q We thank you for your business during the year just drawing to a close, and wish for you happiness and prosperity during the year 1922.**

On Cash Basis Jan. 1, 1922. Buy from us. Buy the best. Buy for less.

## Midland Mercantile Company

"The Appreciative Store"

Grocery Phone No. 6

Dry Goods Phone No. 284



# WRIGHT'S

Liquid Smoke

Applied to your meat when taken out of the salt will give it a delightful flavor.

WE HAVE IT

## City Drug Store

Phone 33 *The Rexall Store* Phone 33

### The Midland Reporter

Printers of Anything Typographical

Official Organ of Both Midland County and the City of Midland

C. C. WATSON, Editor and Prop.

Entered at the Post Office at Midland, Texas, as second class matter

\$2.00 THE YEAR  
\$1.25 SIX MONTHS

FRIDAY, DECEMBER 30, 1921

#### ANNOUNCEMENTS

The following announcements are made subject to the action of the Democratic Primary Election to be held Saturday, July 22, 1922:

For Sheriff and Tax Collector:

WILL MANNING  
AUDIE FRANCIS

For County and District Clerk:

C. B. DUNAGAN  
W. J. SPARKS

#### ART EXHIBIT AT THE LIBRARY JANUARY 3rd AND 4th

The State Federation of Clubs sends out each year a number of art exhibits. This year the Wednesday Club has a varied and interesting exhibit from C. I. A. at Denton, which will be shown at the Library on Jan. 3rd and 4th. To add to the pleasure and information of the occasion there will be a lecture given both afternoons. J. M. Caldwell will speak the first day and Tom T. Garrard the second. It is hoped that a large number of young people from the schools will take advantage of this opportunity and come on the 3rd to the Library at 3 o'clock. The public at large is invited for 3 o'clock on the 4th. There will be no charges whatsoever.

#### RESOLUTION

I resolve to give you even better work and service than I have for the past year, in cleaning, pressing and repairing, and I am representing the Kahn Tailoring Co., the one line that has never failed to give absolute satisfaction in made-to-measure clothes. I have the Jitney Service Shop. I will call for your clothes, clean, press and repair them and deliver them back to you the same day. Can you beat it? Convince yourself by trying me out. Yours for service,  
MIDDLETON TAILOR SHOP  
Phone 30

#### HOW GOVERNMENT MONEY IS SPENT FOR ROAD BUILDING

How the government has employed federal-aid funds for road building through the Bureau of Public Roads, United States Department of Agriculture, among the various types of roads, is shown in a summary just prepared by the department. The tabulation covers the expenditure of \$211,135,276.32 of Federal-aid funds from the beginning of the work when it was authorized by congress up to November 1st, 1921, a period of 4 years and 4 months. That sum was applied toward the construction of 28,135 miles of roads. The total cost was \$496,151,683.43. The average cost was \$17,630 per mile.

Nearly 36 per cent of the Federal-aid funds, or \$75,600,279.30, went into the construction of 4,653.6 miles of high grade concrete roads. Next in size were total appropriations of \$47,192,895.41 federal-aid funds applied to the building of 10,043.5 miles of gravel road, at a total cost of \$104,614,066.71. Federal-aid funds to the extent of \$24,721,020.92 were applied during the period to the construction of 6,864 miles of graded and drained roads, at a total cost of \$55,704,253.78. High grade bituminous-macadam roads, of which 1,323.2 miles were constructed, at a total cost of \$41,412,557.22, claimed federal-aid funds to the extent of \$18,646,066.17. For another high type of road—bituminous concrete—\$9,299,864.32 was made available through federal-aid. That sum went toward the construction of 772.5 miles of roadway, at a total cost of \$23,445,374.88.

Toward the construction of brick roads, of which 444.6 miles were built, federal-aid was available to the extent of \$6,925,482.13; and toward the cost of 2,695.5 miles of sand clay roads the federal government contributed \$10,495,172.10. The total cost of sand clay roads was \$22,226,362.66.

V. C. Ray returned yesterday morning from El Paso, where, for some months past, he had been engaged as shipper for the California Dressed Beef Company.

Any man can own the roof over his head. There is no reason for your paying rent. See or write our representative, H. A. McDonald, Rankin, Texas. 12-2t

Friendship is precious as long as you can turn it to account.

#### A GREAT MANY MEN SEEKING EMPLOYMENT

The following letter of recent date, from the Department of Labor at Dallas, and addressed to Postmaster J. Wiley Taylor, is self explanatory:

"There are a great number of men applying at this office for employment. Many of them have families who are badly in need of their support. Among them are men who are competent to fill any position offered, skilled tradesmen, farmers and common labor, as well as salesmen and office help.

"It has been called to our attention that the farmers in some localities are badly in need of help and it is our desire to get in communication with any or all persons who wish to employ men with families or a single hand.

"We trust that you will call this matter to the attention of the editor of any publication which is circulated in your locality and ask that he make it the subject matter of an editorial in his paper.

"We will use our best efforts to fill the positions offered with men competent to discharge the duties required by their employers and who will be contented and stay on the job. To this end we request complete information as to the kind of work, wages paid, kind of man desired and probable duration of the work. Any other information as to living conditions, number of hours per day expected and whether required to work six or seven days per week is desirable."

#### Mrs. Laura M. Hoyt Recommends Chamberlain's Tablets

"I have frequently used Chamberlain's Tablets, during the past three years, and have found them splendid for headache and bilious attacks. I am only too pleased, at any time, to speak a word in praise of them," writes Mrs. Laura M. Hoyt. Rockport, N. Y. adv Dec 1m

#### When You are Constipated

To insure a healthy action of the bowels and correct disorders of the liver, take two of Chamberlain's Tablets immediately after supper. They will not only cause a gentle movement of the bowels, without unpleasant effects, but banish that dull, stupid feeling, that often accompanies constipation.

#### Notice of Application for Letters of Guardianship

The State of Texas.

To the Sheriff or any Constable of Midland County—Greeting:

You are hereby commanded to cause the following notice to be published in a newspaper of general circulation which has been continuously and regularly published for a period of not less than one year preceding the date of the notice in the county of Midland, State of Texas, and you shall cause said notice to be printed at least once each week for the period of ten days exclusive of the first day of publication before the return day hereof:

#### Notice of Application for Letters—Guardianship

The State of Texas. To all persons interested in the welfare of Allene Boone, minor, Mrs. Annie Boone, has filed in the county court of Midland County, an application for letters of guardianship upon the person and estate of said minor, which said application will be heard at the next term of said court, commencing on the 2nd Monday in January, A. D., 1922, the same being the 9th day of January, A. D., 1922, at the court house thereof, in Midland, at which time all persons interested in the welfare of said minor may appear and contest said application, if they see proper to do so.

Herein fail not, but have you before said court on the said first day of the next term thereof, this writ, with your return thereon, showing how you have executed the same.

Given under my hand and the seal of said court, at office in Midland, Texas, this the 8th day of December, A. D., 1921.

C. B. Dunagan, Clerk, County Court, Midland Co., Texas. adv 13-3t

#### FROM COAST TO COAST

A Remarkable Chain of Home Testimony. And Midland Adds Its Voice to the Grand Chorus of Local Praise From north to south, from east to west;

In every city, every community; In every State in the Union Rings out the grateful praise for Doan's Kidney Pills.

50,000 representative people in every walk of life Publicly testify to quick relief and lasting results.

And it's all for the benefit of fellow sufferers.

In this grand chorus of local praise Midland is well represented.

Well-known Midland people Tell of personal experiences.

Who can ask for better proof of merit?

W. T. Holcombe, Big Spring St., St. says: "Last spring I was troubled by my kidneys. They were weak and I had a steady, dull ache through the small of my back. The kidney secretions were highly colored and passed too frequently, obliging me to get up several times at night. I had read a lot about Doan's Kidney Pills and got a box at Taylor's drug store. They cured me and I haven't been bothered since."

Price 60c, at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Holcombe had. Foster-Milburn Co., Mfrs., Buffalo, N. Y. adv 13-2t

#### MIDLAND'S PART IN IMMENSE PROJECT

(Continued from page 1)

the defensive agent. It calls for a constantly increasing thickness of slab and more re-inforcement, just as more powerful gums and increasingly effective armor piercing projectiles call for thicker armor.

This method has found considerable favor in the eastern States, but out on the Pacific coast highway engineers have for the past quarter of a century been practicing another method of construction, to which they point as the infallible solution of the impact problem.

In California and Oregon the engineers do not attempt to stop the mighty impact of the motor truck in its tracks, so to speak, but they cushion the shock. They construct an elastic slab which clings close to the earth subgrade beneath and it absorbs the shock of impact by slightly yielding.

The western engineers argue that if you put shock absorbers in the vehicle why not put them in the road? They point to repeated tests, which have shown that an elastic or resilient slab made of asphalt and stone shows more than double the resistance to shattering by heavy blows than has been shown by a rigid slab of similar thickness and design.

At Visalia, California, is such a pavement composed of seven inches stone and asphalt, laid in 1894 and in good condition today with no outlay for maintenance during 27 years.

More than 12,000,000 yards of the so called "black base" type of pavement have been laid on the Pacific coast and over four-fifths of this yardage is not over 5 inches in total thickness.

#### CHURCH NOTICES

(Churches of all denominations are invited to use this column for the regular announcements of their several institutions. Ministers are welcome to additional space, as may be needed in the promotion of their work.—Editor.)

#### Love: the Greatest Thing in the World

Love suffereth long, and is kind; Love envieth not; Love vaunteth not itself, is not puffed up, doth not behave itself unseemingly, seeketh not her own, is not easily provoked; thinketh no evil; rejoiceth not in iniquity, but rejoiceth in the truth; beareth all things, believeth all things, hopeth all things, endureth all things. Love never faileth. (1st Cor. 13:4-8.)

#### Catholic Church

Mass will be on every third Sunday of the month and on the fifth Sunday when there is a fifth Sunday in the month. Beginning of mass at 10 a. m.

#### Methodist Church

The New Year is upon us and we are taking an inventory of our lives as we have lived during the past year. It is a time to be inspired by our successes to greater achievements and to profit by our many failures. No greater or more necessary resolution can be made for the New Year than that you are to take a more active part in the religious life of our community. Let us all resolve not to be selfish and self-centered in our religious life, but rather be willing to be sacrificed for the cause we represent. Christianity can only be advanced as we are losing our selves and organizations in the great battle. The Methodist church invites you to worship with them Sunday as the pastor will preach a New Year's sermon at each hour. The program is as follows:

Sunday School, 9:45 a. m.  
Morning worship, 11 o'clock. Sermon by the pastor.  
Evening worship 7 o'clock. Sermon by the pastor.

W. A. Smith, Pastor.

#### Chamberlain's Cough Remedy the Mother's Favorite

The soothing and healing properties of Chamberlain's Cough Remedy, its pleasant taste and prompt and effectual cures have made it a favorite with people everywhere. It is especially prized by mothers of young children for colds, croup and whooping cough, as it always affords quick relief and is free from opium and other harmful drugs. adv Dec 1m

#### Taking Desperate Chances

It is true that many contract severe colds and recover from them without taking any precaution or treatment, and a knowledge of this fact leads others to take their chances instead of giving their colds the needed attention. It should be borne in mind that every cold weakens the lungs, lowers the vitality, makes the system less able to withstand each succeeding attack and paves the way for the more serious diseases. Can you afford to take such desperate chances when Chamberlain's Cough Remedy, famous for its cures of bad colds may be had for a trifle? adv Dec 1m

#### Throughout the Months of Uncertainty

due to the readjustment of things, we are proud to say this bank has been fortunate in the fact that it has been in a position to take care of its customers in keeping with the rules of good and safe banking.

This has been due, in a large measure, to the strength of the institution and the experience of the men behind it.

### First National Bank

Midland, Texas

When a fellow's sins find him out he is generally willing to stay in.

## Tired

"I was weak and run-down," relates Mrs. Eula Burnett, of Dalton, Ga. "I was thin and just felt tired, all the time. I didn't rest well. I wasn't ever hungry. I knew, by this, I needed a tonic, and as there is none better than—"

## CARDUI

The Woman's Tonic

"... I began using Cardui," continues Mrs. Burnett. "After my first bottle, I slept better and ate better. I took four bottles. Now I'm well, feel just fine, eat and sleep, my skin is clear and I have gained and sure feel that Cardui is the best tonic ever made."

Thousands of other women have found Cardui just as Mrs. Burnett did. It should help you.

At all druggists.

## Money To Loan

ON Land and Ranches

No red tape, no delay; 5 years time.

W. J. MORAN

Midland, Texas

Too often the test of friendship is a willingness to be used.

#### CARPENTER AND BUILDER

J. H. WILHITE  
Phone 261

#### LLANO BARBER SHOP

M. D. JOHNSON  
Proprietor  
Courteous Expert Workmen  
Sanitary Specialties  
Your Patronage Solicited  
PHONE 578

#### ITCH!

Money back without question if HUNT'S GUARANTEED SKIN DISEASE REMEDIES (Hunt's Salve and Soap), fail in the treatment of Itch, Eczema, Ringworm, Tetter or other itching skin diseases. Try this treatment at our risk.

CITY DRUG STORE

#### Christmas Greetings!!

Merry Christmas, gentle reader, may your Cup of joy overflow.  
May the road be smooth before you, as on Your way you go.  
May the troubles of the present and the Hardships of the past  
No longer than a bubble in a West Texas Sandstorm last.  
That everything you are wishing for Yourself may all come true  
Is the sum of all the wishes that we are Wishing for you.  
May Santa Claus bring you just the Biggest load he can.  
With the sincere Christmas greetings of

BURTON-LINGO COMPANY  
And LEE BRADSHAW

#### CITY GARAGE

R. D. Scruggs, Prop.

Agent for PHILADELPHIA DIAMOND GRID BATTERY  
Two Year Guarantee

We also charge, overhaul and make your old Battery like new.

Full line of Gates' Super Tread Tires.

General Auto Repairs, Accessories, Acetylene Welding, Carbon removing, etc.

Good Service and Guaranteed Satisfaction.

Day Phone 167

Night Phone 320

#### COURTESY SERVICE FIRST STABILITY



## A Good Resolution

"During the first week in January I will open a bank account and add to it each week throughout the year, that I may be in a better financial position on next New Years Day."

Put this first among your resolutions. It will tend to make the coming year more bright and fill the future with hope.

We welcome small accounts.

### Midland National Bank

Midland, Texas



# WADLEY - WILSON'S Semi - Annual Pre - Inventory

# Clearance Sale

## of Fall and Winter Merchandise Begins Thurs., Jan. 5th

**What Is a Sale?** An honest, legitimate Sale is a bonafide price reduction to induce buying on account of the saving to be made

**Why Is a Sale?** In the dry goods business there are many lines that are reasonable such as Ready to Wear, Heavy Winter Goods, and such that should be closed out at the end of each season, regardless of cost. Too, in every stock there is some merchandise that has not sold readily or that possess an element of style that makes their immediate sale desirable. On such goods as this, we have never hesitated to cut prices to the bone, and do so now, but we tell you frankly that we are not cutting prices on staple, all the year round merchandise, for to do so, would mean that we would have to make this up somewhere else. The people are not fools, they know that a merchant must have a profit to do business, and a fair, legitimate profit is all that we have ever asked, and to sacrifice this at any time means that we must ask more than a legitimate profit to make up for this. Too, merchants are not fools, and the merchant who makes a practice of putting on sales on his staple merchandise, simply marks the goods high enough that he can do so, and still have his profit left. **But Seasonable Merchandise Must Go Regardless of the Price**

**This is a Clearance Sale of Winter Merchandise, Ready-to-Wear, and slow selling goods. Prices on this merchandise have been cut as they have never been cut before**

**This store believes in prices; believes in telling you what we have to sell and the price we sell it. Read these prices and you'll realize what a Real Clearance Sale means in saving to you. Thursday, Jan. 5**



### Every Dress in the House Must Sell

Read these prices and you will realize what we mean when we say, "Prices have been cut as they have never been cut before."

It is not a question of what they cost, we are losing from \$2.50 to as much as \$12.50 on these dresses, yes, we mean losing that much—actually selling them for that much less than we gave for them but they must go. We will not carry them to another season.

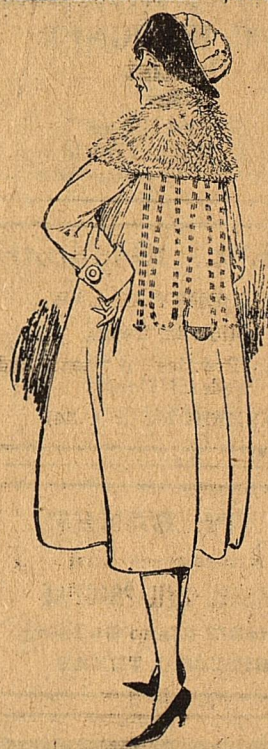
- One, size 38, brown Satin dress, trimmed in white beads ..... \$13.75
- A size 38, very fine tricotine dress that cost us \$30.25, but it must sell and we have marked it ..... \$18.75
- A size 36 black Satin dress, trimmed with white beads, that was priced at \$39.75, clearance sale price ..... \$16.75
- A \$32.50 black Canton crepe dress, size 36, at ..... \$16.75
- A \$25.00 brown tricotine dress, size 18 for ..... \$13.75
- One, size 38 navy French serge dress at ..... \$7.85
- A size 42, black satin faced Canton Crepe, originally priced at \$37.50, to move out of this stock quick ..... \$19.85
- A size 36, black Charmeuse, trimmed in white, was \$32.50 and offered at this sale for ..... \$16.75
- A black Canton Crepe, size 16, was \$39.00, now ..... \$19.85
- A size 40, in Copen Taffeta, trimmed with nailhead beads, the only dress we carried from last season, cost us \$44.00; out of the house it goes, not another day here, at ..... \$13.75
- A \$27.50, black Canton Crepe, size 18 at ..... \$14.85
- A \$39.00 navy tricotine, size 38, navy and grey embroidered ..... \$19.85
- A \$29.00 navy tricotine, trimmed with black shirred moire ribbon bands, size 18, is yours for ..... \$16.75
- A \$32.50 brown tricotine, beautifully embroidered in gold and brown, size 38 ..... \$14.85
- A \$27.50 navy tricotine dress, with pleated skirt, size 38 ..... \$14.85
- A beautiful quality navy tricotine dress, for which we paid \$31.50, in size 18, should have brought \$42.50, yours for ..... \$19.85
- A size 18 navy tricotine dress, trimmed in budda embroidery, should have brought \$25.00, out it goes for ..... \$9.85
- A \$29.50 navy tricotine dress, size 36, trimmed in Copen navy and gold embroidery work, is marked to sell at ..... \$14.75
- A \$29.85 dress of navy tricotine trimmed with nailhead beads in size 38, will be priced at ..... \$15.85
- A size 38 navy poriet twill dress, trimmed with budda braid, was \$22.50, tagged to sell at ..... \$12.50
- A size 38 navy tricotine dress, trimmed with iridescent bead sunbursts was \$37.50, clearance sale ..... \$18.75
- A \$27.50 midnight blue poriet twill dress trimmed with white milk beads, tagged at ..... \$14.85
- A size 40, navy tricotine dress, trimmed with military braid, was \$24.00, now ..... \$12.75
- A \$15.00 navy serge, size 38, at ..... \$7.85
- A size 16, navy tricotine, trimmed in grey chincilla braid with iridescent beads. Cost us \$27.50, but has not sold, now we offer it at ..... \$16.75

### We Have Only Three Suits Left

- One brown broadcloth suit that was \$35.00, size 38, we offer this to the person who wants it first, at ..... \$14.85
  - A navy tricotine, in a size 43 stout, was \$39.00, now ..... \$22.50
  - One size 16 navy tricotine suit, was \$35.00, now ..... \$18.75
- We tell you frankly that we are offering only the seasonable goods, the goods that must sell, but when we say it must sell, we mean that IT MUST SELL!

### Coats, Children's Coats, Skirts Petticoats, Kimonas, Blouses

- A beautiful brown Velvura Coat with beautiful fur collar, blouse back, was \$47.50, clearance sale ..... \$29.75
  - A brown Bolivia Coat with Nutria Collar, size 36 that was \$45.00, is priced for quick selling at ..... \$28.50
  - A wonderful navy Velvura Coat with mole collar, that was \$57.50, will go at ..... \$39.75
  - A size 36, brown Bolivia coat with nutria collar that was \$49.50, will go at ..... \$29.75
- The above four coats have been in the house less than thirty days and are the biggest bargains in real nice coats you have ever seen.
- A size 18, Copen Velour coat, was \$14.75, now ..... \$8.75
  - A size 36, tan Bolivia coat that was \$39.75, now ..... \$18.75
  - Three nice black Broadcloth Coats, one each size 36, 42, and 44, that were \$27.50, clearance sale ..... \$16.75
  - A \$27.50 navy Bolivia coat, size 18, now ..... \$16.75
  - A \$13.75 navy Velour Coat, size 18, now ..... \$8.75
- The only coat we carried from last season, a Copen Bolivia coat with a big shawl collar, embroidered in black, cost us \$30.25, will have to find a new home at ..... \$16.75
- A misses coat in size 12 of Copen Velour, was \$16.50 ..... \$9.85
  - A size 18 navy Velour coat, was \$18.75, now ..... \$11.75
  - One three-quarter length sport coat of brown Polo Cloth, was \$16.50, now ..... \$9.85
  - An \$18.75 grey Polo cloth coat, was \$18.75, now ..... \$9.85
  - Three Ladies Knitted, all wool capes, were \$9.85 ..... \$5.85
  - Three child's all wool, knitted capes, all beauties, each ..... \$2.95
  - Size 8, child's coat, was \$15.00 now ..... \$8.75
  - Size 5, child's copen broadcloth coat, fur collar, was \$15.00, clearance sale ..... \$8.75
  - Size 6, brown velour coat, was \$12.75, now ..... \$7.85
  - Size 6, boys' navy Chincilla coat, now ..... \$3.25
  - Size 6, boys' brown coat, now ..... \$3.75
  - Size 6, child's navy coat, now ..... \$2.75
  - Size 9, child's coat, now ..... \$3.75



### Robes, Kimonas, Coats, Blouses Petticoats, Wash Dresses

- Every item in this stock is new, not a one has been in stock over twenty days and all priced to move.
- Three Corduroy Robes that were \$7.85, to close ..... \$4.95
  - One silk lined corduroy robe that was \$11.00 ..... \$7.85
  - One corduroy breakfast coat, was \$4.50 ..... \$2.85
  - Six imported Jap crepe kimonas, beautifully embroidered, were \$5.85 to close ..... \$3.95
  - Two imported Jap silk robes, beautifully embroidered, were \$11.00 each, priced at ..... \$7.85
- All silk kimonas, all petticoats, all blouses, all house and wash dresses, on sale. Space will not permit us to price each garment, but you will find these are priced as is all else in this department, TO MOVE.

### A few Special Bargains we want to sell quickly

- Six dozen Wayne Silk Hose that arrived after Christmas, should have been here for Christmas business, a regular \$2.50 quality, in black only. Special, at the pair ..... \$1.65
  - Eight pieces Percales, yard wide, fast color, regular 25c quality, but these patterns have not sold readily. Out they go, the yard ..... 15c
  - Three pieces wool Elderdown, pink, white and blue, to close, we offer this, at the yard ..... 59c
  - One piece, fast color, turkey red Table Damask, very much advertised for breakfast rooms, etc., but has not sold well; cost us 82c the yard, we offer to close, at the yard ..... 65c
  - Twelve pairs beautiful, half wool blankets, with blue border and bound in blue, large size and a beauty, at the pair ..... \$4.85
  - Eight pairs genuine Oregon City Woolen Mills, California Blankets, full five pounds, extra big. The best blanket to be had for general use. Special to close, the pair ..... \$7.85
  - Six genuine Oregon City Woolen Mills Indian Blankets, of pure virgin wool; priced to close, each ..... \$5.85
  - Seven pretty Baby Blankets, regular \$1.35 value, at each ..... 85c
- All women's, Misses', Children's and Infants' Sweaters are priced to close.

### Outing Flannel

- Three pieces, yard wide, printed Outing Flannel, in dainty designs for night gowns, pajamas, etc., regular 35c value, priced to move ..... 23c
- Three pieces 27 inch Duckling Fleece, for children's gowns, kimonas, etc., priced special, the yard ..... 19c

### Extra Special

To add special interest to this Clearance Sale, we are offering twenty pieces of 32 inch Zephyr Ginghams, in patterns that have not sold readily; regular 35c, at a very special value of, the yard ..... 22 1-2c

### Men's and Boys' Clothing at Sale Prices

- These items are goods that we want to move, the prices we have put on them will surely do this.
- Four men's sheep lined duck coats that were \$12.50 each, clearance sale ..... \$5.75
  - Twelve men's guaranteed corduroy suits that were \$16.50, on sale at each ..... \$11.75
  - Fourteen Boys' Mackinaws, values up to \$9.85, to close ..... \$5.85
  - Five Men's Mackinaws, were \$12.50 ..... \$7.85
  - Thirteen Boys' Corduroy suits, were \$12.50, on sale ..... \$6.85
  - One lot of boys' suits, 14 in all, values \$8.50 to \$12.50, choice ..... \$4.95
  - Men's \$3.85 Corduroy and Wool Shirts, on sale ..... \$2.95
  - Men's heavy Moleskin Pants, black and white stripe, were \$3.25, on sale at, the pair ..... \$2.65
  - One lot, Men's Outing Gowns, were \$1.75, to close ..... 95c
  - One lot men's Fur Caps, values up to \$9.85, choice ..... \$3.95
- All men's and boys' Sweaters are priced to close out.

### Just Another Word About Sales

Dozens and dozens of times the past three weeks, we have customers say, "Why, that's less than the sale prices," and were surprised to know that it was our regular, every day price, a price at which we were making a fair profit.

We tell you frankly that we are not cutting prices on staple merchandise, but we believe that you will find our prices on this merchandise are usually less than "sale" prices.

There is a valid reason for the bargains we offer you at this time and because of this reason, we are making them real bargains that will bring you to this store.

We want your business all the year through, and not for just a week or so, and your confidence in us is worth more to us than anything else and this confidence is something that cannot be bought with flamboyant signs and absurd claims, for you know that we must have a fair profit, or we must quit business.

### Woolen Dress Goods, Cretonnes, Curtain Nets, etc.

- Every piece of woolen goods, all Cretonnes, Scrims and Curtain Goods are reduced to move them out.
- One piece, 54 inch black Tricotine that was \$4.50 the yard, reduced to ..... \$2.75
  - One piece, 54 inch, Navy Tricotine that was \$3.85, now ..... \$2.65
  - One piece, \$2.50 quality, Navy Poriet Twill, reduced to ..... \$1.45
  - One piece, 54 inch, black Broadcloth, was \$4.50 the yard, now ..... \$2.85
  - One piece, 42 inch, navy French Serge, was \$2.50, reduced to ..... \$1.65
  - One piece, 36 inch, Navy Tricotine, was \$3.50, reduced to ..... \$1.65
  - One piece, yard wide, all wool, Kelly Green Middy Serge, now ..... \$1.20
  - One piece, 42 inch, Navy French Serge, was \$1.75, reduced to ..... 75c
  - One piece, 32 inch mixed serge, the yard ..... 60c
  - One piece, 42 inch, mixed blue and white checks, was \$1.00, now ..... 45c
  - One piece, 56 inch, all wool, scarlet Jersey cloth, was \$2.85 the yard, but reduced to ..... \$1.45
  - One piece, 54 inch, brown Tricotine, was \$4.50, reduced to ..... \$2.95
  - Three pieces 48 inch all wool velour, was \$2.85, reduced to ..... \$1.75
  - Four pieces yard wide Corduroy, reduced to the yard ..... 85c
  - Three short pieces of curtain nets that were up to \$1.50 the yard is offered to close, at the yard ..... 85c
  - Three pieces Curtain Nets, regular \$1.00 values at ..... 75c
  - Three pieces 65c Curtain Nets, at ..... 45c
  - Two pieces of 50c values in Curtain Nets, at ..... 35c
  - Two pieces of 35c Nets at, the yard ..... 25c
  - One lot 45c Cretonnes, reduced to ..... 29c
  - One lot 35c Cretonnes, reduced to ..... 22 1-2c

The above goods are going to sell, the prices, the values, at which they are offered will move them. This sale is on goods we must move and the prices tell the story.



# HOMES For AUTOS

Some folks call them garages. You really ought to build one to stable your car in, it will add to its usefulness and at small cost.

**Rockwell Bros & Co.**  
Telephone 48

## MIDLAND SOCIETY

MISS LYDIE G. WATSON  
Editor  
Phone No. 88

### Wedding Bells Chiming in Unison With Christmas Bells

The spirit of Christmas in all its glory and loveliness has been much in evidence this week. Everyone has been happy and garnering many golden hours and it has seemed that it has also been a season in which the "young man's fancy lightly turns to thoughts of love," for weddings have been much in vogue. Sunday afternoon Miss Jennie Mae Elliott, of El Paso, was married to Mr. Tom Morris, of Fort Worth. The same afternoon the wedding of Miss Ruth Clark and Mr. E. D. Condon, of Throckmorton, was solemnized. Monday evening Miss Nellie Elkin was married to Mr. Glen Brunson. Tomorrow afternoon the marriage of Miss Blanch Dunagan to Mr. Y. B. Williams, of Dallas, will take place at the home of the bride's parents. These young people

### J. P. COLLINS

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Ranches and Live Stock  
Kansas Blackleg Vaccine.  
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Midland, Texas  
General Practice in State and Federal Courts  
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GENERAL CIVIL PRACTICE  
Suite 212 Llano Building  
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## Texas Herefords

### SIRES IN SERVICE:

- Hero
- Beau Donald, 104
- Beau Donald, 901
- Beau Homage
- Sagmore H
- Domino H
- Alegre Lad

Two hundred head of breeding cows in the herd. Can furnish high quality young Herefords at all times.

### NOW OFFERING:

- 50 Bull calves at \$100
- 30 Heifer calves at \$75.

**HENRY M. HALFF**

MIDLAND, TEXAS

Misses Ola Dublin, of T. C. U., and Quintie Cordill, of C. I. A., are among our college girls who are home for the holidays.

Misses Elenor Connell who is teaching at Big Lake, and Corrinne Connell, of Shafter Lake, are at home for the holidays.

Miss Cora Mae Haley entertained a number of her young friends at the Yeakel Hotel Tuesday night with a candy pulling.

Miss Lorraine Davis, of the Dallas schools, is at home spending the vacation with her parents, Mr. and Mrs. Lige Davis.

Miss Golda Wilhite, of Fort Worth, spent the week end with her parents, Mr. and Mrs. J. H. Wilhite.

Mr. and Mrs. Harry Nebitt, of South Bend, arrived Tuesday to visit Mr. and Mrs. Elliott Cowden.

Mrs. Oliver Fannin returned home Tuesday from a Christmas visit to parents at Big Spring.

Mrs. John Haley left the first of the week for a visit to Mineral Wells and Temple.

Amos Odell returned from Ft. Bliss last Sunday, after a stay there of six months. He had been taken there under charge of evading the draft, but was never brought to trial and he received an honorable discharge. The young man was totally unfit physically for military service, was so found by the examining physicians here and at Ft. Bliss as well. When released the commanding officer stated that he was completely exonerated and warmly congratulated him upon his exemplary conduct while he was at Ft. Bliss.

Jess and Frank Prothro are finishing up a pretty 7-room residence for Homer Rowe.

### A Happy New Year

And thanks to you for a good old one. Have you seen our new hats? Every one exclaims "How pretty!" "How cheap!" And they are both, so we sell a lot of them. We still have a few good looking suits, coats, dresses and blouses and are offering these with the remainder of our winter hats at greatly reduced prices. You will find it a great economy to buy now for this and next winter. All good wishes. Whitmeyer's Shop. adv

## CLASSIFIED ADS

### REAL ESTATE FOR SALE

FIRST COME, FIRST SERVED—For \$250 net cash I will sell house and lot 15 on block 68, near the old light plant building. It is a sure enough bargain at this price. Address Eugene Stevens, Box 487, Bisbee, Ariz. 13-4t-pd

### LOST AND FOUND

LOST—A 32x4 Goodyear tire, on rim. Not much used. Lost between town and Boiler Well pasture, 15 miles north of town. Finder please notify W. H. Williams, at Midland Light Company's office.

LOST—On last Monday evening a small, brown alligator hand bag. Contains pair of glasses and some medicine. Was lost between Proctor farm and W. A. Hutchison's ranch. Finder please notify W. A. Hutchison.

LOST—A 700 foot 1-2 inch rope. Lost last Saturday between my farm and ranch. Return to L. C. Proctor. 12-2t

### MISCELLANEOUS WANTS

WANTED—To lease 3 or 4 sections land within radius 15 miles of Midland for grazing purposes. Box 152, Midland, Texas.

NOTICE—When the tires on your car get loose, take it to Eriksen's shop. He makes your old wheels as good as new at less cost. 11-4t-pd

WANTED, BAD—To do your watch, clock, and jewelry repairing. Inman & Mims. 41-tf

### FOR SALE—MISCELLANEOUS

FOR SALE AT A BARGAIN—Five registered Jersey heifers, registered bull and a No. 10 brand new American separator. C. Holzgraf, Midland, Texas.

COTTONSEED—I have 150 bushels of pure-bred Rowden Cottonseed for sale. \$1.00 per bushel. C. M. J. Stringer, Midland, Texas. See D. H. Moore, who has seed in charge. 12-4tpd

FOR SALE—A Bush & Girts piano, together with furniture for a five room house. All new, up to date furniture. Will sell at a bargain. Apply to Mrs. C. D. Gentry. 12tf

FOR SALE—A Nash roadster, a 5-ton truck with trailer, some 6-8-10- and 12-inch casing, and three gasoline engines, all in good shape. Call W. S. Hill, phone 240. 31-tf

OAK WOOD—For sale. Phone 216 and 56. Locklar Bros. 9tf

FOR SALE—Good six-room house, electric lights, bath, garage, servant house, with or without furniture. Close in. W. S. Hill. 46tf

# A WORD OF APPRECIATION

We feel very grateful to our friends and customers for the splendid business during this our first year in business alone. Without expressing our appreciation would be to leave a most important debt unpaid. That throughout the coming year you may have much of prosperity and those pleasures of life which are truly worth while is the sincere wish of---

## EVERYBODY'S STORE

Sale prices on all staples and seasonal goods will be left on through January.

# Everybody's

Midland's Quality Store.

T. S. Patterson & Co.

Born Wednesday night to Mr. and Mrs. John Dublin, a fine boy. The Reporter extends heartiest congratulations.

P. W. Baker, superintendent of the road gang of the Bankhead Highway, was here this week.

Our young townsman, W. J. Sparks, this week authorizes his announcement for the office of county and district clerk. His name appears in the proper place and a suitable comment will be made in a later issue.

Mrs. L. P. Holman received the sad message the first of the week that her father who resided near Colorado, was at the point of death. She went to his bedside. We are indeed sorry to report that the sufferer passed away.

### Philipp's Dairy

Pure, Fresh Milk  
Delivered from 5 a. m. to 6 a. m. and 5 p. m. to 6 p. m.  
Your patronage solicited.  
Phone 337-C

# FORD PRICES WILL NOT BE REDUCED

Rumor has been current that Ford prices are again to be reduced. The rumor has no foundation. Note following telegram from home office, just received:

"Our attention has been called to the recent newspaper articles and rumors to the effect that there is to be a price drop January 1st. As there is no foundation to such rumors and we are not contemplating any price changes, we have no hesitancy in making a denial of the report."

We have a goodly number of cars on hand, representing all types of Ford products, and as no change in prices is even contemplated, you run no risk of a loss or gain any time soon.

**Buy your car NOW.**

# HEATLY & YARBROUGH

Ford Sales and Service.