



## RESOLVED, that henceforth we will run our store on a strictly cash basis, with few exceptions, and these will require bankable notes, thus saving the worry and loss incident to credit business, and, passing <br> the saving on to the customer.

We are forced to make this change in policy on account of general business conditions and the outlook for the future, as well as the general curtailment of credits by wholesalers of hardware and implements.

We propose to buy for cash, taking dvantage of every possible discount, then sell for cash, figuring a close margin of profit, which will mean dollars in your pocket. The saving that we offer you under this plan amounts to no little. Every merchant' who makes a success of a credit business must of a necessity buy on credit, paying top prices and losing cash discounts; a per cent must be added to take care of bad accounts, interest and the expense of extra bookkeeping, all of which must be added to the selling. price of every article, or else, sooner or later, a bankruptey petition will be filed.

By going on a cash basis we will save ourselves some heavy losses, and you who buy from us will save an amount on your purchases that will be astonishing.

Wishing you a Happy New Year,and hoping that pr may smile on you during 1922, we are,

## Sincerely,

## McLEAN HDW. C0.

W. B. UPHAM, Manager

McLEAN, TF


## 1922

We very deeply apprecate the business which has come to this store during 1921; we have tried to make every transaction entirely satisfactory to the customer

With the coming of 1922 , we trust we may have a continuance of this patronage, and that the $N$ Year will yield bountiful happiness and prosperit. each of you.

## Frbis, Stone \& C



THE McLEAN NEWS

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succesful business is to advertise.
Satatistics show, that 95 per cent
of business failures are men who are

## Your Needs

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# SHALL WE GIVE UP OUR GIN? <br> <br> It Is Up to the Farmers of the <br> <br> It Is Up to the Farmers of the McLean Country 

 McLean Country}

## To Answer this Question by Pledging to Plant a Large Enough Acreage to Keep The Gin Here

A few weeks: go the owner of the gin was in McLean, fully intending to make arrangements for moving same to some location where more cotton is grown.

A number of local business men got busy in an effort to keep it here, and succeeded in getting the promise that it would not be moved if the guarantee could be secured that as much as 5000 acres would be planted to cotton in the McLean territory during 1922.

The time being short, and as it was impossible to see enough
farmers to contract the necessary acreage, these business firms went into a contract with the ginner, pledging themselves to $s \in-$ cure the necessary acreage contracts.

If default is made in securing these contracts, the gin will not be here when ginning time comes. It is up the farmers; if they want to be able to produce the McLean country's most profitable field crop and have the facilities at hand for getting it into marketable condition, the business men's contract with the ginner must be backed up by contracts for 5000 acres of cotton to be planted.

## PLANT ACALA COTTON

It has been proven by a fair trial that there is no variety of cotton that will equal Acala for this country. It grows a hardier plant, which withstands the high winds in springtime better than any other variety. Acala cotton grows faster and matures much earlier than any other kind ever tried here. It produces a longer and better staple than the other varieties, which makes the lint worth more per pound, the present value being about three cents higher. Choice Acala cotton seed is worth more, because it is of a new variety, and there is a heavy demand for it for planting purposes.

A good crop of cotton at better prices will bring better times to the growers in 1922, and a good crop of Acala cotton will bring the sort of prosperity we have all wanted since the business depression started.

Be Sure You Get GOOD Acala Seed
The merchants have arranged for a quantity of the purest, best Acala seed obtainable, which will be sold to farmers with-
out a cent of profit. It is well known to perienced cotton planters that two-year-old seed will produce a bigger yield than seed grown the previous year. The seed these merchants offer you was produced in 1920, and is the same lot from which N. S Ray, W. F. Bidwell, J. W. Mars and others used last year. These gentlemen will attest the quality of the seed and the superiority of Acala cotton. Every farmer knows the importance of planting good seed-that he who plants poor seed courts failure.
Cheaper seed, imported from parts of East and South Texas, which may be infested with pink boll worm or other pests, as well as seed of doubtful purity from other sections nearer home may be obtained. But if one man imports infested seed, $a^{\text {g }}$ pink boll worms appear on his place, all this part of the count will be quarantined and no cotton or cotton seed can be shipped from this place, which will utterly destroy the market for the entire McLean crop. The man who plants mixed seed will gather a mixed crop of less value than pure Acala cotton.

Arrangements have been made to secure credit for those who are unable to pay cash for the pure Acala cotton seed.

## It Is Important That Your Pledge Be Secured at Once

Pledge cards are printed, and in order to have the matter settled well in advance of the planting season, your pledge should be made an handed in as soon as possible.
W. B. Upham, at the McLean Hardware Co., is authorize receive same, and will be glad to explain anything you may wand to know, as well as to assist you in getting seed.

This Advertisement Contributed to the Betterment of the McLean Counry by


News From Gracey

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WANTS

## LYCEUM NUMBER

Legion Theater Saturday Night After the Movies

DR. A. M. REITZEL


The lecturer with a record of "mak-
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times. He is blessed with ah unusu.
ally tine volce His ally tine volke His lecture carries
a messago and makes an appeal to
all. Hear htm on our Lyceum.

THE ECONOMY
THE CLEANLINESS
THE FREEDOM FROM SLATE THE SMALL AMOUNT OF ASHES THE STEADY, UNIFORM HEAT

These are the reasons why we well

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